LGCB Board of Directors' Meeting - 2-16-2012, (Pages 1:1 to 117:24)			
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2 LOUISIANA GAMING LOUISIANA CONTROL BOARD			
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5 BOARD OF DIRECTORS' MEETING			
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10 Thursday, February 16, 2012			
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12 House Committee Room 1			
13 Louisiana State Capitol			
14 Baton Rouge, Louisiana			
15			
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17			
18 TIME: 10:00 A.M.			
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24			
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1 APPEARANCES			
2			

- 3 DANE K. MORGAN
- 4 Chairman
- 5
- 6 VELMA ROGERS
- 7 Vice-Chairman
- 8
- 9 AYRES BRADFORD
- 10 Board Member
- 11
- 12 MARK STIPE
- 13 Board Member
- 14
- 15 JAMES SINGLETON
- 16 Board Member
- 17
- 18 DENISE NOONAN
- 19 Board Member
- 20
- 21 MAJOR MARK NOEL
- 22 Ex-Officio Board Member
- 23
- 24 LANA TRAMONTE
- 25 Executive Assistant to the Chairman

- APPEARANCES CONTINUED
 REPORTED BY:
- 4 SHELLEY G. PAROLA, CSR, RPR
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1 I. CALL TO ORDER

2	CHAIRMAN MORGAN: We'll come to
3	order. Call the roll, please.
4	THE CLERK: Chairman Morgan?
5	CHAIRMAN MORGAN: Here.
6	THE CLERK: Miss Rogers?
7	MS. ROGERS: Here.
8	THE CLERK: Mr. Bradford?
9	MR. BRADFORD: Here.
10	THE CLERK: Mr. Jones? [No
11	response.] Mr. Stipe?
12	MR. STIPE: Here.
13	THE CLERK: Mr. Singleton?
14	MR. SINGLETON: Here.
15	THE CLERK: Miss Noonan?
16	MS. NOONAN: Here.
17	THE CLERK: Colonel Edmonson?
18	MAJOR NOEL: Major Noel for Colonel
19	Edmonson.
20	THE CLERK: Secretary Bridges? [No

21	response.]
22	CHAIRMAN MORGAN: Okay. We have a
23	quorum. I'd like to take this
24	opportunity I don't know if they're
25	in the audience. Mr. West, is your law
	9
1	class here?
2	MR. WEST: There's a few of them
3	here, Mr. Chairman. As students often
4	do, they will straggle in.
5	CHAIRMAN MORGAN: So they get a B
6	instead of an A C. But anyway, we're
7	happy to have those that are going to
8	make an A here on time and congratulate
9	you in your success so far in law
10	school, and you have an excellent
11	professor in Mr. West.
12	MR. WEST: We appreciate you coming
13	to speak to them, and James Smith and
14	others in this group who helped out.
15	Thank you.
16	CHAIRMAN MORGAN: Well, thank you.
17	I had the privilege of speaking to them,
18	and I love history, so they heard more
19	about history than the Gaming Control
20	Board.
21	II. PUBLIC COMMENTS
22	CHAIRMAN MORGAN: At this time I'd
23	like to offer up any public comment, an

24	opportunity for anyone to offer any
25	public comment on any matter before the
	10
1	Board today. All right, hearing none.
2	III. APPROVAL OF MINUTES
3	CHAIRMAN MORGAN: Members, we'll
4	move to Item III, Approval of the
5	Minutes. Did y'all have an opportunity
6	to review the January minutes? Any
7	questions?
8	MR. SINGLETON: Move approval.
9	CHAIRMAN MORGAN: Mr. Singleton
10	moves to approve
11	MS. NOONAN: I'll second.
12	CHAIRMAN MORGAN: seconded by
13	Miss Noonan. No objection, the minutes
14	are approved.
15	IV. REVENUE REPORTS
16	CHAIRMAN MORGAN: Item IV, Revenue
17	Reports, Office of State Police.
18	MS. JACKSON: Good morning, Mr.
19	Chairman, Board Members. My name is
20	Donna Jackson with the Louisiana State
21	Police Gaming Audit Section.
22	The riverboat revenue report for
23	January 2012 is shown on page one of
24	your handout. During January, the 13
25	operating riverboats generated adjusted

1	gross receipts of \$126,350,113, down
2	\$12 million dollars or 9 percent from
3	last month, and down \$6.5 million or
4	5 percent from January 2011.
5	Adjusted Gross Receipts for fiscal
6	year 2011-2012 to date are \$936 million,
7	a decrease of 1 percent or \$12 million
8	for fiscal year 2010-2011.
9	During January, the State collected
10	fees of \$27 million. As of
11	January 31st, 2012, the State has
12	collected \$201 million in fees for
13	fiscal year 2011-2012.
14	Next is a summary of the
15	January 2012 gaming activity for
16	Harrah's New Orleans found on page
17	three. During January, Harrah's
18	generated \$26,962,106 in gross gaming
19	revenue, a decrease from last month of
20	16 percent or \$5 million, and a slight
21	increase of 2 percent or \$600,000 from
22	last January. Fiscal year-to-date
23	gaming revenues for 2011-2012 are almost
24	\$190 million, down \$12 million or
25	6 percent from last fiscal year.
	12
1	During January, the State received
2	\$5,081,967 in minimum daily payments.
3	As of January 31st, 2012, the State has

4	collected over \$35 million in fees for
5	fiscal year 2011-2012.
6	Slots at the Racetracks revenues are
7	shown on page four. During January, the
8	four racetrack facilities combined
9	generated Adjusted Gross Receipts of
10	\$32,250,943, an increase of \$1 million
11	or 3 percent from last month, and a
12	slight increase of .7 percent from last
13	January. Adjusted Gross Receipts for
14	fiscal year 2011-2012 to date are \$225
15	million, an increase of 2 percent or
16	\$3.7 million from fiscal year 2010-2011.
17	During January, the State collected
18	fees totaling \$4.9 million. As of
19	January 31st, 2012, the State has
20	collected \$34 million in fees for fiscal
21	year 2011-2012.
22	Overall, Riverboats, Landbased and
23	Slots at the Racetracks generated \$185.6
24	million, which is \$5.7 million or
25	3 percent less than last January.
	13
1	Are there any questions before I
2	present the Harrah's employee
3	information? [No response.] Harrah's
4	New Orleans is required to maintain at
5	least 2,400 employees and a bi-weekly
6	payroll of \$1,750,835. This report

7	covers the two pay periods in
8	January 2012.
9	For the first pay period, the Audit
10	Section verified 2,477 employees with a
11	payroll of \$2,016,000. For the second
12	pay period, the Audit Section verified
13	2,479 employees with a payroll of
14	\$2,029,000. Therefore, Harrah's met the
15	employment criteria during January.
16	CHAIRMAN MORGAN: Any questions?
17	Thank you. Video gaming.
18	MR. BOSSIER: Good morning, Chairman
19	Morgan and Board members. My name is
20	Jim Bossier with the Louisiana State
21	Police Gaming Audit Section. I'm
22	reporting video gaming information for
23	January 2012 as shown on page one of
24	your handout.
25	During January 2012, thirteen new
	14
1	video gaming licenses were issued: Four
2	bars and nine restaurants. Nineteen new
3	applications were received by the Gaming
4	Enforcement Division during January and
5	are currently pending in the field: Ten
6	bars, five restaurants, three truckstops
7	and one device owner's.
8	The Gaming Enforcement Division
9	assessed \$1,000 and collected \$4,000 in

10	penalties in January, and there are
11	currently \$2,782 in outstanding fines.
12	Please refer to page two of your
13	handout.
14	There are presently 14,529 video
15	gaming devices activated at 2,151
16	locations.
17	Net device revenue for January 2012
18	was \$47,801,051, a \$4.1 million decrease
19	or 8 percent when compared to net device
20	revenue for December 2011, and a
21	\$2.3 million decrease or 4.6 percent
22	when compared to January of 2011.
23	Net device revenue for fiscal year
24	2012 to date is \$339,675,391, a \$10
25	million decrease or 2.9 percent when
	15
1	compared to net device revenue for
2	fiscal year 2011. Page three of your
3	handout shows a comparison of net device
4	revenue.
5	Total franchise fees collected for
6	January 2012 are \$14,241,767, a
7	\$1.2 million decrease when compared to
8	December 2011, and a \$652,000 decrease
9	when compared to January of 2011.
10	Total franchise fees collected for
11	fiscal year 2012 to date are

- 13 percent decrease when compared to last 14 year's franchise fees. Page four of your handout shows a comparison of 15 16 franchise fees. 17 Does anybody have any questions? 18 CHAIRMAN MORGAN: No questions. 19 Thank you. 20 V. CONSIDERATION OF CONTRACTS WITH HEARING 21 OFFICERS AND COURT REPORTER 22 CHAIRMAN MORGAN: Item V is 23 Consideration of Contracts for the 24 hearing officers and the court reporter. 25 Members, as you're aware, Louisiana 16 1 Revised Statute 27:15 requires that the 2 Louisiana Gaming Control Board approve 3 encumbrances of \$20,000 or more. The 4 contracts are the same as last year. 5 There are two hearing officers, William 6 H. Brown is \$25,000; Richard L. Reynolds 7 is \$25,000 for our hearing officers, and 8 the Baton Rouge Reporter's contract is 9 for \$70,000. 10 I'll entertain a motion to approve 11 all three contracts. 12 MS. NOONAN: I'll make a motion. 13 CHAIRMAN MORGAN: Motion by Miss 14 Noonan, seconded by Mr. Singleton. Is
- 15 there any objection? Hearing none,

16 those are approved.

17 VI. UPDATE ON LEGISLATION

CHAIRMAN MORGAN: We'll go to the
next item is Update on Legislation. I'd
ask Miss Smith if I can still
introduce. We have four pieces of
legislation that we're request the
Board to allow us to introduce and
submit to the legislature.
MS. SMITH: Good morning, Board.
17
The first piece of legislation is an
amendment to Louisiana Revised Statute
28(H)(1) dealing with the criteria to
use in determining significant
influence. There was the
constitutionality of this provision was
called into question in litigation, and
the First Circuit analyzed the statute
and found that the trial court was
correct in finding that a prima facie
case was made that the provision was
unconstitutional; and the the First
Circuit did not declare the statute
unconstitutional.
The problem with the statute that
the First Circuit found was there was no
standards to use for the agency to
use in making the determination of what

constitutes significant influence.
So the proposed amendment that you
have before you is a method of clearing
that problem up, and you can see it
talks about what the agency, the Board
or Division should use in determining
significant influence. And that's the
18
first piece of legislation that's
proposed.
The second regards non-gaming
supplier permits. The amendments would
eliminate permitting non-gaming
suppliers. In analyzing this, most
jurisdictions do not license or permit
non-gaming suppliers. The burden is
placed on the licensee to ensure that
the entity, the non-gaming supplier, is
suitable, and this legislation does
that, also. It but it would still
allow the Board to look at the
suitability of the non-gaming supplier.
This would allow State Police to
focus more of its resources on
gaming-related issues, like IT and
Audit, and those two issues affect the
gaming revenue that the State gets. So
that's you know, concerns of
non-gaming supplier.

22	The third piece of legislation
23	regards video poker, Louisiana Revised
24	Statute 310, and it simply adds to the
25	list of those required to meet
	19
1	suitability, the lessor of a truckstop;
2	and they're also required to meet
3	suitability. And I think that was a
4	concern of the Board in one recent
5	matter you had before it.
6	And the fourth is another matter
7	that concerned the Board, application
8	after a finding of unsuitability or
9	revocation. We've done research into
10	what other jurisdictions do in this
11	matter. They have the I say "they"
12	generally, but there is found in most
13	jurisdictions a ban on reapplying; but
14	allowances are made that by rule the
15	agency can allow reapplication before
16	the five-year ban if certain conditions
17	are met.
18	So this is the method that we
19	propose to do. It would allow
20	application before five years for good
21	cause shown. The Board would be
22	required to adopt rules to implement the
23	provision. New Jersey and Pennsylvania
24	have a similar ban and have rules that

allow reapplication. For example, if

20

1	the revocation was the basis of the
2	revocation was a pending charge, which
3	is, you know, a deniability criteria, if
4	that charge was dropped, you know, they
5	could come back they could petition
6	the Board to be allowed to reapply
7	citing those you know, that factor.
8	And those factors are listed in the
9	rule, and the amendment to and it
10	affects both video poker and casinos,
11	Revised Statute 27:308(D) is video poker
12	and 28(E) is casino. And you have that
13	before you, also.
14	CHAIRMAN MORGAN: Okay. Are there
15	any questions? I don't think we need
16	any formal action. I just want to make
17	sure there was not any objection to us
18	submitting that for consideration by the
19	legislature.
20	MR. SINGLETON: I don't have an
21	objection to that. We had discussed
22	sometime ago our ability to meet other
23	than here in Baton Rouge, and I'm just
24	wondering did you ever have any
25	additional discussion? If we wanted to
	21

1 have a meeting in Shreveport or Lake

2	Charles, I understand we can't do that
3	now.
4	CHAIRMAN MORGAN: Well, that's a
5	good question. We can meet we have
6	to have 12 meetings here in East Baton
7	Rouge. It's my understanding we could
8	meet for informational purposes. We
9	just can't take action on the matter,
10	but to be honest with you, we don't have
11	the money to meet. This Board's budget
12	is so tight, we barely have the money to
13	meet here, so
14	MR. SINGLETON: Okay.
15	CHAIRMAN MORGAN: I mean that with
16	all candor and sincerity.
17	MR. BRADFORD: I think what he's
18	asking is would legislation be required
19	to change that.
20	CHAIRMAN MORGAN: To be able to act
21	on the measure; is that correct? We can
22	meet in other locations, it's my
23	understanding. You just can't meet and
24	take action. You can do it for
25	informational purposes and to receive
	22
1	information, but to meet as this body
2	to currently in the formal meeting,
3	you cannot do that under the current.
4	If you'd like for us to introduce

5	something, we can certainly do it.
6	MR. SINGLETON: I think we can if
7	we don't have the money now, maybe one
8	day maybe we'll be there, and if you
9	have a meeting, I'd just as soon as it
10	be a meeting at least for that month
11	when we're meeting rather than having to
12	go through information and all that
13	stuff.
14	CHAIRMAN MORGAN: I'm agreeing, and
15	I think we discussed that with the folks
16	in industry; and many states do that,
17	and it's very helpful. You know, you
18	have you're at the properties, and
19	you can actually see sometimes in those
20	other locations. And for you board
21	members, I think it would be very
22	valuable to you to be able to see the
23	various properties that would regulate.
24	MR. SINGLETON: Okay.
25	CHAIRMAN MORGAN: We'll move
	23
1	we'll have that introduced. All right.
2	Are there any other questions on
3	legislation?
4	VII. CASINO GAMING ISSUES
5	A. Consideration of the Casino Support Services
6	Contract with the City of New Orleans
7	CHAIRMAN MORGAN: Okay. We'll move

8	to Casino Gaming Issues. Item A is
9	Consideration of the Casino Support
10	Services contract for the City of New
11	Orleans. Miss Olga Bogran is here. Do
12	you want to introduce it?
13	Members, Louisiana Revised Statute
14	27:247 requires that the State, through
15	the Louisiana Gaming Control Board,
16	enter into a support services contract
17	with the City of New Orleans, and you'll
18	tell us more about it.
19	MS. BOGRAN: Good morning, Chairman
20	Morgan, Board Members. I'm Olga Bogran,
21	Assistant Attorney General in the Gaming
22	Division, and as the Chairman mentioned,
23	I'm here for the Casino Support Services
24	Contract.
25	The statute Louisiana Revised
	24
1	Statute 27:247 requires that this
2	contract be negotiated every year before
3	March 31st, so that's why we're here
4	before you today. In this year's
5	version of the contract, there are two
6	changes. The first change is in Section
7	3.1. It's a one word change. The
8	sentence previously read: "The term
9	shall be divided into four quarters."
10	After the change, the sentence reads:

11	"The term may be divided into four
12	quarters."
13	The second change is Section 4.2.
14	Previously the contract stated that the
15	Board and City agree to select mutually
16	agreeable substitute payment days in the
17	event a quarterly payment cannot be paid
18	on the date specified in the contract.
19	This version of the contract has an
20	additional phrase: "If requested by
21	either party or added to this section."
22	So originally a payment change was
23	only contemplated if the payment
24	couldn't be made by the specified date.
25	The new language allows for the
	25
1	possibility of a mutually agreeable
2	payment date change to be made if either
3	party requests it.
4	Okay. When considering these
5	changes, it's important to note that as
6	per the statute, the Joint Legislative
7	Committee on the Budget has the
8	authority to amend, approve, disapprove
9	or choose not to act on the contract at
10	all, and apart from the changes that
11	I've just highlighted, the contract
12	before you remains essentially
13	unchanged.

14	The total amount asked for is \$3.6
15	million, which is the same amount that's
16	been requested since 2003. The City has
17	also submitted an unaudited expenditures
18	report relative to the support services
19	provided to the casino, and this report
20	will also be forwarded to the
21	legislative committee.
22	Do you have any questions?
23	CHAIRMAN MORGAN: We'll make it
24	clear: Our action does not bind the
25	State.
	26
1	MS. BOGRAN: Exactly.
2	CHAIRMAN MORGAN: It has to be
3	appropriated by the legislature.
4	MS. BOGRAN: In fact, the rest of
5	this process is the Board would
6	authorize the Chairman to have the
7	authority to forward the contract to the
8	legislative committee, would also
9	authorize the Chairman to have the
10	authority to amend, if required by the
11	legislature or the joint legislative
12	committee, and then if you have the
13	authority to execute the contract once
14	it's been approved and appropriated by
15	the legislature.
16	CHAIRMAN MORGAN: Okay. Any

17	questions, Members? Same as last year
18	except for the two slight amendments.
19	MS. BOGRAN: Right.
20	CHAIRMAN MORGAN: I'll entertain a
21	motion to approve the contract.
22	MR. SINGLETON: I so move.
23	MS. ROGERS: I second.
24	CHAIRMAN MORGAN: Moved by Mr.
25	Singleton and seconded by Miss Rogers.
	27
1	Is there any objection? Hearing none,
2	that's approved. Thank you.
3	MS. BOGRAN: Thank you.
4	CHAIRMAN MORGAN: Rodney, do you
5	want to say something? You earned your
6	money.
7	MR. RODNEY: I know, huh. Are you
8	going to send a memo to the mayor?
9	Thank you.
10	CHAIRMAN MORGAN: A memo to the
11	mayor, right.
12	B. Consideration of Request to Approve Transfer of
13	Interest in Recreational Enterprises, Inc., by
14	Eldorado Casino Shreveport Joint Venture, No.
15	R013600005
16	CHAIRMAN MORGAN: Item B is
17	Consideration of Request to Approve
18	Transfer of Interest in Recreational
19	Enterprises, Incorporated, by Eldorado

Casino Shreveport Joint Venture, License
No. RO13600005.
MR. BARBIN: Morning, Mr. Chairman,
Board Members. I'm Jeff Barbin from
Phelps Dunbar for Eldorado Casino.
MR. GAUTREAUX: Leonce Gautreaux,
28
Assistant Attorney General, and Maggie
Malone is here also from the Audit
Division to answer any questions.
Before you is another one of those
simple transactions that's a matter of
estate planning between two entities who
are suitable currently suitable, and
they're transferring shares.
This is a request to approve the
transfer of 49.5 percent interest in
Recreational Enterprises, Inc.
Recreational Enterprises transfer to
the Donald L. Carano Family Trust.
Recreational Enterprises holds
approximately 47.04 percent in direct
beneficial ownership interest in
Eldorado Shreveport, Louisiana licensee.
Currently the shares of Recreational
Enterprises is held by various Carano
family members either in trust or
individually. Mr. Don Carano holds
49.5 percent of the shares in

23	Recreational Enterprises. He desires to
24	transfer these shares into his family
25	trust for purposes of estate planning
	29
1	and to simplify probate.
2	The trust itself, Mr. Carano is the
3	trustee, so he will maintain the control
4	over the shares. He's also the
5	beneficiary of the principal and income
6	during his lifetime. Upon his death,
7	the trust becomes irrevocable, and the
8	beneficiaries will be his spouse and
9	children. Mr. Carano who currently is
10	the President of Recreational
11	Enterprises is also the presiding member
12	and CEO of Eldorado Resorts, the
13	ultimate parent of our Louisiana
14	licensee. He's previously gone through
15	suitability.
16	Simply put, this transaction
17	represents a transfer of shares
18	currently held individually by
19	Mr. Carano into a trust controlled by
20	and for the benefit of Mr. Carano.
21	There are no impediments to the approval
22	of this transfer.
23	We'll be happy to entertain any
24	questions you may have.
25	CHAIRMAN MORGAN: State Police,

	30
1	Maggie, a presentation or anything?
2	MS. MALONE: That's it.
3	CHAIRMAN MORGAN: Any questions?
4	I'll entertain a motion. We have a
5	resolution prepared by the Attorney
6	General's Office. Is there a motion?
7	MR. BRADFORD: So moved, move
8	approval.
9	CHAIRMAN MORGAN: Mr. Bradford makes
10	a motion to adopt the resolution,
11	seconded by Mr. Singleton. We'll read
12	it into the record.
13	THE CLERK: On the 16th day of
14	February 2012, the Louisiana Gaming
15	Control Board did, in a duly noticed
16	public meeting, consider the issue of
17	Eldorado Casino Shreveport Joint
18	Venture's request to approve a transfer
19	of interest, and upon motion duly made
20	and second, the Board adopted the
21	following resolution.
22	Be it resolved that the transfer of
23	Donald L. Corano's 49.5 percent interest
24	in Recreational Enterprises to the
25	Donald L. Carano Family Trust be
	31
1	approved.
2	Thus done and signed in Baton Rouge,

3	Louisiana, this 16th day of
4	February 2012.
5	CHAIRMAN MORGAN: Call the roll.
6	THE CLERK: Miss Rogers?
7	MS. ROGERS: Yes.
8	THE CLERK: Mr. Bradford?
9	MR. BRADFORD: Yes.
10	THE CLERK: Mr. Jones? [No
11	response.] Out, sorry. Mr. Stipe?
12	MR. STIPE: Yes.
13	THE CLERK: Mr. Singleton?
14	MR. SINGLETON: Yes.
15	THE CLERK: Miss Noonan?
16	MS. NOONAN: Yes.
17	THE CLERK: Chairman Morgan?
18	CHAIRMAN MORGAN: Yes. It's
19	approved. Thank you.
20	C. Consideration of renewal application of PNK
21	(Lake Charles),L.L.C., d/b/a L'Auberge Lake
22	Charles, No. R011001701
23	CHAIRMAN MORGAN: Item C is
24	Consideration of Renewal Application of
25	PNK Lake Charles, L.L.C., doing business
	32
1	as L'Auberge Lake Charles, License
2	Number R011001701.
3	MR. GAUTREAUX: Leonce Gautreaux,
4	Assistant Attorney General. Before you
5	today is the renewal of PNK Lake

6	Charles, LLC, doing business as
7	L'Auberge Lake Charles.
8	L'Auberge was originally licensed by
9	this board on April 19th, 2002. The
10	first renewal was before this board on
11	February 13th, 2007, and it was renewed
12	for a five-year term commencing on
13	April 19th, 2007. This is an
14	application for another five-year
15	renewal. The term of any license to
16	conduct gaming operation is five years.
17	Any license in force may be renewed by
18	the Board for the next succeeding
19	period, five years, upon proper
20	application.
21	PNK made its application on
22	October 26th, 2011, and is currently
23	before the Board for consideration of
24	its second five-year renewal, and now
25	State Police will make their
	33
1	presentation.
2	MS. WARE: Good morning, Chairman
3	and Board Members. My name is Trnessia
4	Ware with the Louisiana State Police
5	Gaming Audit Section.
6	Licensee, PNK Lake Charles, LLC,
7	doing business as L'Auberge Lake
8	Charles, a wholly-owned subsidiary of

9	Pinnacle Entertainment, seeks a
10	five-year renewal of its license to
11	conduct gaming operations in Lake
12	Charles, Louisiana. L'Auberge is one of
13	two riverboat casinos in the Lake
14	Charles market. L'Auberge's adjusted
15	gross revenues in the market share rank
16	first in the Lake Charles area for the
17	fiscal years ending June 30th, 2007,
18	through June 30th, 2011.
19	For fiscal year 2010-2011,
20	L'Auberge's gross receipts were
21	approximately \$341 million. In 2011,
22	L'Auberge's capital expenditures were
23	approximately \$18.6 million. In '12,
24	L'Auberge budgeted \$16.8 million for
25	capital expenditures and projects it
	34
1	will spend approximately \$11 million in
2	2013, and approximately \$6 million each
3	year through 2016.
4	Pinnacle allocates management fees
5	to L'Auberge based on L'Auberge's share
6	of expenses incurred for services
7	provided in managing and supporting
8	L'Auberge's operations. Page six of
9	your report shows the amount of
10	management fees that were paid for use
11	2007 through 2010.

12	Pinnacle's Louisiana licensee
13	generated approximately \$580 million in
14	Adjusted Gross Receipts in 2011, or
15	about 24 percent of total revenues
16	generated by Louisiana riverboat,
17	landbased and slot at the track casinos.
18	L'Auberge continues to be Pinnacle's
19	highest revenue producer and achieves
20	the highest adjusted EBITDA of all of
21	Pinnacle's gaming operations.
22	In conclusion, no financial issues
23	came to our attention to preclude the
24	Board from approving L'Auberge Lake
25	Charles Casino's license for a period of
	35
1	five years effective April 19th, 2011.
2	Trooper Riley will now present his
3	findings.
4	TROOPER RILEY: Morning, Chairman
5	Morgan, Members of the Board. My name
6	is Master Trooper Ryan Riley, and I'm
7	with the Louisiana State Police Gaming
8	Enforcement Division.
9	A suitability background
10	investigation was conducted on Pinnacle
11	Entertainment, Incorporated, PNK Lake
12	Charles, LLC, doing business as
13	L'Auberge Lake Charles Casino Resort,
14	and their key personnel. This

15	investigation consisted of inquiries
16	through Federal, State and local law
17	enforcement agencies, computerized
18	criminal history databases, financial
19	and civil institutions, and gaming
20	regulatory agencies.
21	Tax clearance request forms were
22	also forwarded to the Internal Revenue
23	Service and the Louisiana Department of
24	Revenue to ensure the applicants are
25	current in filing all taxes.
	36
1	In summary, during the suitability
2	investigation, I discovered no
3	information which would preclude the
4	continuing license of Pinnacle
5	Entertainment, Inc., PNK Lake Charles,
6	LLC, doing business as L'Auberge Lake
7	Charles Casino Resort, or any of its key
8	personnel. Thank you.
9	MR. GAUTREAUX: As we have been
10	trying to do as these renewals have come
11	up is to sort of consolidate on the
12	conditions and eliminate those that are
13	no longer applicable. I worked with
14	general counsel for Pinnacle to do that
15	with these conditions. Things like the
10	preopening conditions regarding plans,
16	preopening conditions regularing plans,

18	inspection conditions, monthly reporting
19	requirements during the construction
20	period.
21	Fortunately, most of these
22	conditions were previously removed by
23	the Board on August 16th, 2005; however,
24	the statement was never updated to
25	eliminate them, so we took the
	37
1	opportunity to do that, clean up some
2	other language like updating the address
3	for report submissions and things like
4	that, and added language in the last
5	paragraph which makes it clear that this
6	parent statement of conditions would
7	supercede or replace all the previous
8	conditions.
9	The licensee has agreed to this
10	statement of conditions and has executed
11	a statement this morning, and the
12	original was submitted to the Board for
13	attachment to the resolution.
14	CHAIRMAN MORGAN: If you don't mind,
15	let's get the is there any questions
16	of the
17	MR. STIPE: There was some
18	regulatory agencies that did not respond
19	to you. I mean, do you feel you have an
20	adequate basis to be able to

21	TROOPER RILEY: I believe
22	Mississippi was one of them possibly and
23	maybe Ohio or I don't have the actual
24	report in front of me, but they were
25	I sent inquiries to them several times
	38
1	via fax machine, and I got no response.
2	However, with the responses that we did
3	receive from the other gaming regulatory
4	agencies, I feel comfortable that they
5	should be good to proceed for another
6	five years. Nobody had any negative
7	feedback to disseminate to me, so I feel
8	fairly confident with the gaming control
9	regulatory agencies that did respond
10	that we can go forward with that.
11	MR. STIPE: Thanks.
12	CHAIRMAN MORGAN: Are there any
13	other questions of State Police or the
14	Attorney General's Office? Let's get
15	the licensee representatives up.
16	MR. SANFILIPPO: Mr. Chairman.
17	CHAIRMAN MORGAN: I want you to talk
18	about the property and the vision you
19	have.
20	MR. SANFILIPPO: We welcome the
21	opportunity to do so. My name is
22	Anthony Sanfilippo. I'm the President
23	and CEO of Pinnacle Entertainment, and

24	with me is Geno lafrate. Geno is head
25	of Louisiana operations based in Lake
	39
1	Charles. He lives in Lake Charles.
2	Previous to that he was the General
3	Manager of our L'Auberge property.
4	We've had a number of improvements
5	to the facility. Geno, if you'd like to
6	talk about the things that we've done
7	and the things that we're going to do
8	this year.
9	MR. IAFRATE: Yeah, we've continued
10	to focus L'Auberge as a facility beyond
11	just a gambling facility. It's
12	really it really is a fully
13	integrated resort destination. Although
14	we do spend or have spent and will
15	continue to spend a considerable amount
16	of money on the gaming side of the
17	facility, we've also spent substantial
18	sums on the non-gaming amenities to
19	further that development of a fully
20	integrated resort and a true destination
21	really not just for southwest Louisiana
22	but really for the you know, the
23	whole south central United States.
24	We have we have added multiple
25	amenities. We have completely
	40

1	reconfigured our casino floor. We've
2	spent approximately \$12 million in 2011
3	just on the casino floor. The number in
4	aggregate approaches \$20 million, when
5	you include the non-gaming amenities.
6	We fully expect to spend approximately
7	the same amount of money, approaching
8	\$20 million in 2012, as the major
9	project for 2012 will be we'll embark
10	on a casino on a hotel room
11	renovation project. We have
12	approximately a thousand rooms at our
13	resort. The original tower opened in
14	May of 2005 consisting of approximately
15	750 rooms. That original tower has not
16	been substantially renovated since
17	opening, so the majority of the money in
18	2012 will be spent as we embark on our
19	room renovation project.
20	We continue to employ over 2,200
21	people at our L'Auberge Lake Charles
22	facility. One of the interesting things
23	in Lake Charles is that as a company
24	and Anthony can add to this we are
25	headquartered in Las Vegas, but we have
	41
1	set up two regional service centers, one
2	in St. Louis and one in Lake Charles.
3	So there are beyond just property level

4	employees in Lake Charles. We now have
5	management level senior management
6	level team members in Lake Charles that
7	in most instances service all of our
8	Louisiana operations, in some instances
9	service our entire company.
10	Accounts payable is an example. The
11	accounts payable function for our entire
12	company sits in Lake Charles, Louisiana.
13	Our marketing service center for our
14	southern operation sits in Lake Charles.
15	I sit in Lake Charles as the leader of
16	the southern operations Division of PNK
17	Entertainment. There are many others:
18	Planning analysis, information
19	technology, a variety of those
20	functions, some of which most of
21	which are based in Lake Charles, some of
22	which will be based in Baton Rouge upon
23	the opening of our facility in Baton
24	Rouge.
25	So Lake Charles continues to be a
	42
1	key hub and destination for our company
2	as Baton Rouge will. It's an important
3	state to our company. With the opening
4	of Baton Rouge, we'll have north of
5	5,000 team members based in Louisiana,
6	four operating casinos, obviously, with

7	the two Boomtowns, and then the two
8	L'Auberge properties.
9	MR. SANFILIPPO: Geno said it well.
10	We have focused in the last two years in
11	reducing what would be considered
12	corporate resources, our corporate
13	offices in Las Vegas, and we've had
14	closest to where we operate and he
15	explained the shared services both in
16	Louisiana and then for the northern part
17	of our operations are in St. Louis.
18	So we have increased the
19	professional services that we have in
20	Louisiana so that they can work closely
21	with the properties that we have here,
22	and I will echo what Geno said about the
23	state's very important to us. We have
24	soon to be our fourth operation here,
25	and we're going to in a few minutes show
	43
1	you where we are on that. And we're
2	very proud to be a part of the State of
3	Louisiana.
4	CHAIRMAN MORGAN: Glad to have you
5	here. It's one thing's refreshing to
6	me is when you get these reports and,
7	you know, certainly the investment in
8	our state and the commitment to continue
9	to having a top notch product. But it's

10	refreshing to see just maybe one or two
11	notices that you had a violation over
12	the last five or six years. That's hard
13	to do, because the State Police are very
14	diligent in their job, but it's
15	refreshing to see that you have a
16	commitment to comply with the rules and
17	regulations and to run a good operation.
18	So I applaud you for that.
19	MR. SANFILIPPO: Thank you.
20	CHAIRMAN MORGAN: Those often go
21	unnoticed, but they're hard to achieve.
22	MR. SANFILIPPO: Thank you.
23	CHAIRMAN MORGAN: Any questions by
24	any members? Mr. Stipe.
25	MR. STIPE: I do. So what you're
	44
1	telling me is the corporate expenses for
2	accounts payable that you mentioned,
3	those are those are company wide, and
4	then they get allocated back to this
5	particular facility?
6	MR. SANFILIPPO: We have we have
7	placed here all of our accounts payable
8	personnel. They're in Lake Charles, so
9	that's correct. They get their
10	they're residents of Louisiana. They
11	live in Lake Charles, and then we would
12	allocate back to the rest of the

13	properties the fair share of that.
14	We also have marketing services
15	here. Instead of having it based out of
16	Las Vegas, we have the talent for things
17	like direct mail for advertising that's
18	actually based here. We have some
19	financial functions that are here, so
20	we've really tried to keep people who
21	are close to our properties at our
22	properties and keep our corporate
23	structure fairly lean. That's been the
24	focus.
25	MR. IAFRATE: Mr. Stipe, an
	45
1	interesting piece of that I don't
2	know that it's relevant, but it is it
3	doesn't get reported as such. The
4	all of those corporate functions
5	actually sit in a separate company
6	number, so they don't get reported on a
7	quarterly basis as employees that are
8	tied to a license condition. They
9	actually just kind of sit there
10	separately.
11	MR. STIPE: Right. Okay. Thank
12	you.
13	CHAIRMAN MORGAN: Any other
14	questions? Hearing none, the Chair will
15	move to adopt the resolution. Is there

16	a second?
17	MS. NOONAN: I'll second.
18	CHAIRMAN MORGAN: Thank you.
19	Miss Noonan seconds. Will you read
20	it the resolution into the record,
21	please.
22	THE CLERK: On the 16th day of
23	February 2012, the Louisiana Gaming
24	Control Board did, in a duly noticed
25	public meeting, consider the license
	46
1	renewal application of PNK Lake Charles,
2	LLC, doing business as L'Auberge Lake
3	Charles, and upon motion duly made and
4	second, the Board adopted the following
5	resolution.
6	Be it resolved that the license to
7	conduct riverboat gaming issued to PNK
8	Lake Charles, LLC, d/b/a L'Auberge Lake
9	Charles, be renewed for a term of five
10	years commencing April 19th, 2012,
11	subject to the Statement of Conditions
12	to riverboat gaming license of PNK Lake
13	Charles, LLC, attached hereto and made a
14	part hereof.
15	Thus done and signed in Baton Rouge,
16	Louisiana, this 16th day of February,
17	2012.
18	CHAIRMAN MORGAN: Okay. Roll call

19	vote.
20	THE CLERK: Miss Rogers?
21	MS. ROGERS: Yes.
22	THE CLERK: Mr. Bradford?
23	MR. BRADFORD: Yes.
24	THE CLERK: Mr. Stipe?
25	MR. STIPE: Yes.
	47
1	THE CLERK: Mr. Singleton?
2	MR. SINGLETON: Yes.
3	THE CLERK: Miss Noonan?
4	MS. NOONAN: Yes.
5	THE CLERK: Chairman Morgan?
6	CHAIRMAN MORGAN: Yes. And it's
7	approved.
8	MR. SANFILIPPO: Thank you.
9	MR. IAFRATE: Thank you very much.
10	CHAIRMAN MORGAN: You folks are up
11	next, so
12	D. Update on PNK (Baton Rouge), L.L.C., d/b/a
13	L'Auberge Baton Rouge, No. R011000801
14	MR. SANFILIPPO: We are pleased to
15	be able to provide you an update, and
16	this will be an update that is focused
17	on two parts of it, the construction to
18	date, as well as the employment progress
19	to date and the employment process that
20	we have.
21	We had our annual earnings

22	announcement yesterday, and we did
23	announce publicly that our intent is to
24	be open by Labor Day of this year. We
25	are required through the conditions of
	48
1	the Board to have substantial completion
2	done by July 31st. That is on track at
3	this point, and with Mother Nature
4	cooperating between now and spring river
5	rising hopefully that doesn't
6	happen we should be in good shape to
7	have substantial completion done by
8	July 31st, and we should be able to open
9	by Labor Day, obviously with your
10	approval and approval of the State
11	Police.
12	We're excited to be able to show you
13	work today and to answer any questions
14	that you have. With me is Mickey
15	Parenton. He is our Vice-President and
16	General Manager, as well as, Chairman
17	Morgan, a new father. He had a baby on
18	Valentine's Day.
19	CHAIRMAN MORGAN: He's a new father.
20	Not me.
21	MR. SANFILIPPO: He is a new father.
22	CHAIRMAN MORGAN: Congratulations.
23	MR. SANFILIPPO: Also, Ray Manning,
24	ray is the owner of Manning Architects

2	-
/	

out of New Orleans, and we asked Ray to

49

1	come up and give an overview. He's our
2	architect of record on the project, and
3	we're very pleased and proud to have,
4	for a project this size, an architect of
5	record that's from the State of
6	Louisiana and is based here. It was
7	very important to us. This project was
8	a project that reflected Louisiana,
9	reflected the river, the use of the
10	river and components with that.
11	Then you're going to also here a
12	little bit later from Kizzy Smith.
13	Kizzy is our head of human resources,
14	and she'll update you on what we're
15	doing from the standpoint of employment.
16	CHAIRMAN MORGAN: I just want to
17	interject. I thought Mickey was
18	stressed because there was a
19	presentation, but it was because he is a
20	new father, right?
21	MR. SANFILIPPO: He's a new father.
22	CHAIRMAN MORGAN: Invest in Proctor
23	& Gamble. Hurry up on that.
24	MR. MANNING: Thank you, Anthony,
25	and to the Board this morning. I want
	50
1	to first say thank you for this

2	opportunity to be before you. I think
3	since I've been working in this
4	industry, this is the first time I've
5	actually had a chance to make a
6	presentation to you.
7	Again, the gratitude of our 35
8	member firm, we'd like to extend again
9	to Pinnacle. Part of the reason I think
10	it was important to be here today is to
11	express the importance of the fact that
12	a Louisiana based firm in New Orleans is
13	the architect of record for a
14	\$300 million project here in the State
15	of Louisiana. Through us and our
16	vendors and our consultants, we
17	represent payrolls and employees who
18	are live here and work here in
19	Louisiana, and also this also gives me
20	an opportunity to talk a little bit
21	about the fact that for the past 12
22	years, I've had the good fortune to work
23	with Anthony Sanfillipo in a number of
24	projects.
25	This is the fourth opportunity I've
	51
1	had, and most of those opportunities
2	were here in Louisiana. And so I know
3	that his commitment to bring folk from
4	Louisiana to the table in terms of real

5	opportunities is ever present in the
6	work that we do.
7	Also, the vision of Pinnacle in
8	terms of creating a world-class
9	operation is evident in the way
10	decisions are made in the project. We
11	don't have an owner in this case who is
12	hands off, turns the project over to us.
13	Because of the mature and the expertise
14	that their team brings to the design and
15	construction process, we have a we
16	have an owner who is very much involved
17	in the day-to-day decisions that are
18	affecting the project. A project of
19	this scale, the technical nature of it,
20	building on the river, building on the
21	levee is technically challenging, but
22	also we're delivering, I believe, a
23	project that will change the nature of
24	casino gaming along the river throughout
25	the Mississippi River Valley.
	52
1	The benefit to our firm is that
2	we're gaining expertise which are
3	exportable. This opportunity gives us
4	the chance to build expertise that allow
5	our firm to compete on a national and
6	international level for this type of
7	work, and so we're very fortunate to

8	have had this opportunity. And, again,
9	we look forward to the completion in
10	September. We're again, if Mother
11	Nature complies, we'll meet that date,
12	but we're very excited about this
13	opportunity and the way in which we've
14	been able to integrate our team with the
15	design and construction and executive
16	team of Pinnacle. Thank you.
17	MR. SANFILIPPO: Thank you, Ray.
18	Just a couple of items about the
19	project. The total project budget is
20	\$368 million. That is up from the last
21	time we met. It's up due to the delays
22	we have encountered because of the rise
23	of the river. The amount of total
24	budget project spent to date is a little
25	bit more than 44 percent, and the amount
	53
1	of total project budget committed at
2	this point is a little bit more than
3	78 percent or \$288 million. The amount
4	of that that has been committed to
5	Louisiana-based businesses is 60 percent
6	to date, and the amount to MWBEs is a
7	little over 11 percent. Those are just
8	some high level numbers on it. I really
9	would like to show have Mickey talk
10	with you about what's been built to

date.
Just one other note: We're going to
have close to a thousand people who have
worked on the project, when it's all
said and done, on a construction related
basis. Mickey.
MR. PARENTON: Thank you, Anthony,
chairman Morgan and Members of the
Board. Chairman, I'm not sure about
being nervous, but a little tired maybe,
just so you know.
Anyway, let me bring you up with the
progress. I think it's very exciting.
As you can see, this is an aerial photo
taken in early February. It shows you
54
the realignment of River Road and the
addition of our three roundabouts. This
is also an aerial view with the vantage
from Nicholson looking towards the
river, and it gives you a good idea of
that third roundabout which is on the
south side.
This photo right here on the left is
our feature tower, which is located
close to the entrance. The top right
photo is actually the entrance. Now,
obviously, there will be a walkway and a
port-cochere that will be attached to

14 the hotel.

15	Below is the actual hotel. At this
16	time, we are on the tenth floor. It
17	will be 12 stories with 206 rooms. This
18	is actually work being done inside the
19	casino. The top left is actually the
20	casino, which have 1,450 slots and 50
21	tables. The photo on the bottom left is
22	our event center. The event center is
23	13,000 square feet. We can hold
24	concerts and events with up to 1,400
25	folks, and then to the right is a shot
	55
1	of our beautiful promenade. Pretty
2	impressive, pretty impressive promenade.
3	The ceiling heights are, approximately,
4	58 feet high.
5	This is another shot of the hotel,
6	actually the ten stories on top, and
7	below you'll see the addition of our
8	parking garage which will have 800
9	spots. Total parking we will have 2,400
10	spots.
11	This is a great photo. This gives
12	you a different perspective of the
13	promenade with the river views. The top
14	right will be the terrace the outdoor
15	terrace of our lounge, and below will be
16	the outdoor terrace of our steakhouse.

17	So great, great views of the river with
18	both outdoor terraces. And so as you
19	can see, we're excited with the
20	progress the construction progress,
21	and we look forward to the opening in
22	the summer of 2012.
23	Let me take a few minutes to talk to
24	you about our recruitment advertising
25	campaign. The recruitment campaign will
	56
1	deploy at the end of February.
2	Obviously, this is the campaign that
3	we'll use to hire over a thousand of the
4	best, the best in Baton Rouge and their
5	surrounding region. We're proud to say
6	that these photos are actually team
7	members from our L'Auberge Lake Charles
8	property. It was pretty fun. They
9	really enjoyed it, and they really are
10	enjoying it now that they see themselves
11	on billboards and in the paper.
12	At this time, I'd like to introduce
13	to you I know Anthony mentioned
14	Kizzy Smith. Kizzy is our Director of
15	Human Resources. She's been with
16	Pinnacle over the last seven years.
17	Kizzy.
18	MS. SMITH: Good morning, Chairman
19	Morgan and the Board. As Mickey said,

20	we're really excited about kicking off
21	our hire process and talking about how
22	we're going to give so many residents
23	here an opportunity for careers with
24	Pinnacle and L'Auberge.
25	We opened our employment center
	57
1	January 18th, and we had a media day and
2	a management job fair that day. It was
3	very successful. We had over 300 folks
4	that showed up for the job fair, and we
5	also gave the media an opportunity to
6	see our employment center.
7	MR. PARENTON: I will jump in real
8	quick. It's been great. Our employee
9	center is located at the LSU south
10	campus, so not only are we excited about
11	the location, but it's been a great
12	partnership with LSU.
13	MS. SMITH: External job fairs, we
14	continue to participate in job fairs at
15	regional universities. We recently
16	participated at LSU, Southern University
17	and McNeese State. We're scheduled to
18	attend BRCC and University of
19	Lafayette Louisiana at Lafayette. We
20	also participated in what's called a
21	Mardi Gras invitational job fair in New
22	Orleans, and that included all of the

23	New Orleans colleges.
24	We continue to work with Louisiana
25	Workforce on sourcing and screening
	58
1	applicants from their database, and we
2	plan to host more of our own job fairs
3	in the next couple of months.
4	This next slide will take you
5	through our hiring process just to give
6	you an idea of how we plan to fill those
7	1,100 position. We our recruitment
8	campaign will begin late this month.
9	You'll start seeing more billboards go
10	up, and we have newspaper and radio
11	advertisement. And that's where you're
12	going to start seeing a lot of those
13	pictures of the L'Auberge employees that
14	we just showed you. We're currently, as
15	I mentioned, filling our manager and
16	supervisor positions, and they're all
17	posted at our website, which is what you
18	see there.
19	Our dealer school will open in
20	April, and we began recruitment for
21	dealer school students in early March.
22	We'll select approximately 250 people to
23	attend our dealer school, and those
24	classes will be eight to twelve weeks
25	long. The recruitment begins for

	55
1	frontline gaming positions, but that's
2	going to include, but not limited to,
3	slot attendants, cage cashiers, my
4	choice representatives and casino hosts.
5	We'll start recruiting for those
6	positions in April, and then we will
7	recruit for frontline, non-gaming
8	positions such as our cocktail servers,
9	house keepers, hotel, front desk agents,
10	novelty attendants and bellmen. And
11	those positions we will fill in May. We
12	will begin recruiting in May.
13	This is just a timeline to give you
14	an idea of how we plan to meet that
15	number of over 1,100 team members, and I
16	do want to mention that about 800 of
17	those team members will be benefit
18	eligible team members. As you can see,
19	we have a mass hire that will take place
20	about two to three weeks after opening.
21	Thank you.
22	MR. SANFILIPPO: Chairman, that is
23	the update and presentation. We're
24	happy to answer any questions.
25	CHAIRMAN MORGAN: Thank you for
	60
1	coming in. I had an opportunity to
2	obviously go with you and Mr. Parenton

3	to visit the progress, and it's just
4	going to be a phenomenal project. The
5	view of that river is incredible, and
6	it's I think, as I mentioned to you
7	then, I think for southwest part of East
8	Baton Rouge Parish, it's going to be a
9	catalyst for economic development, in my
10	opinion. And having been a resident
11	here my whole life, I know it's going to
12	be a success in that area. I appreciate
13	your investment, and it's look
14	forward to the finished product. I'll
15	open it up to any questions from any
16	members.
17	MR. SINGLETON: I just want to
18	congratulate you. Sitting here we talk
19	about these things. Some people say it
20	can happen, and some say it can't
21	happen. I've known Ray Manning for a
22	long time, and we had some doubts for
23	him in the City of New Orleans over the
24	years, but I'm just happy to see that
25	he's here. I'm happy to see that you've
	61
1	brought him here, and I want to
2	congratulate you for doing it.
3	MR. SANFILIPPO: Thank you.
4	MR. SINGLETON: And I just hope that
5	all of you others sitting here in the

6	audience that have some of the same kind
7	of opportunities will take advantage
8	they keep saying we are, but it never
9	gets to where you are today where you
10	actually brought the people to the table
11	and show what can be done. You have a
12	commitment, and I just want to again say
13	congratulations.
14	MR. SANFILIPPO: Thank you very
15	much. Ray is a very talented man. His
16	firm is a talented firm. We're happy to
17	do business with him.
18	CHAIRMAN MORGAN: Anyone else?
19	Well, thank you again for everything
20	very much. Very impressive.
21	E. Consideration of acceptance of architectural
22	blueprints and plans of design and construction
23	required by Condition 15(a) of the Approved
24	Project of Bossier Casino Venture, LLC, d/b/a
25	Margaritaville Bossier City
	62
1	CHAIRMAN MORGAN: We have Item E,
2	which is Consideration of acceptance of
3	architectural blueprints and plans of
4	design and construction required by
5	Condition 15(a) of the Approved Project
6	of Bossier City Venture, LLC, doing
7	business as Margaritaville Bossier City.
8	Another talented group.

9	MS. HARKINS: Good morning,	
10	Mr. Chairman, Commissioners. My name is	
11	Deborah Harkins. I'm with the law firm	
12	of McGlinchey Stafford, and I'm here on	
13	behalf of Bossier Casino Venture, LLC.	
14	We're very excited to be here today.	
15	As you are aware, we're successful in	
16	closing in our purchase with Isle of	
17	Capri Casino Grand Palais. Last week on	
18	Thursday we closed the purchase and	
19	funding for that project. So we're	
20	now stand ready, willing and able to be	
21	able to move forward with this project,	
22	and with me today on behalf of the	
23	project is our CEO, Mr. Paul Alanis, and	
24	his talented team who will present to	
25	you the blueprints and plans that we	
	63	
1	have. And we stand ready. We're truly	
2	shovel ready to get started on the	
3	ground in Bossier, and he will bring you	
4	up to date on our project and where we	
5	stand. Mr. Alanis.	
6	MR. ALANIS: Thank you, Deborah.	
7	Mr. Chairman, Members of the Board, it's	
8	good to be here with you today. Six	
9	months ago I was here in August, and you	
10	approved a statement of conditions for	
11	our acquisition of the Grand Palais	

12	Riverboat, Inc., and the movement of
13	that license to Bossier Parish, and I
14	just want to review with you today some
15	of the major conditions that
16	conditions preceding to our being able
17	to do that to you know, to be able to
18	show to you that we've met each and all
19	of those conditions fully and completely
20	and are, as Deborah has said, in a
21	position now to move forward with this
22	exciting project.
23	So just to go through the key ones,
24	the first condition, of course, was to
25	obtain approval of the local voters. We
	64
1	held that election in November. We won
2	that election 61 to 39, received
3	overwhelming approval from the community
4	for our plan to do Margaritaville Resort
5	Casino in their community.
6	Condition 15 required that we submit
7	within 60 calendar days thereafter
8	blueprints for the construction of the
9	development. We have done that, and
10	those plans are extremely complete at
11	this point enabling us to move forward.
12	Those plans and your Condition Number 7
13	set forth exactly what the components of
14	this project should be, and I'm pleased

15	to tell you that we have met or exceeded
16	every one of those conditions.
17	Specifically, it was an 18-story,
18	390-room hotel. We are building an
19	18-story, 394-room hotel. We have a 900
20	seat live entertainment complex that
21	will be a beautiful facility on two
22	levels with a VIP room that will connect
23	directly from the casino. We have four
24	food and beverage outlets, the 400 seat
25	Margaritaville restaurant, a major
	65
1	buffet, 350 seats, a fine dining
2	restaurant which will be a seafood
3	steakhouse but feature fresh seafood
4	a little bit different than everybody
5	else's same steakhouse and a 24-hour
6	cafe type of Starbucks facility for
7	hotel guests and people who are there
8	late at night.
9	We have the spa and fitness center
10	that is part of the project with a
11	dramatic pool deck where we will have
12	communication with the second floor of
13	the Margaritaville restaurant, actually
14	an outdoor entertainment stage and
15	outdoor dining, a bar in the pool; and
16	it will be a major entertainment venue
17	that I think will be a major attraction

18	for the area.
19	We will have meeting space at the
20	required 24 2,500 square feet; the
21	Margaritaville retail store within the
22	Margaritaville restaurant, approximately
23	1,500 feet; and at this point, about
24	1,550 cars of parking in excess of the
25	1,300 required, and with the hope and
	66
1	expectation that we might actually
2	increase that further.
3	Condition 18 required that we
4	deposit a million dollars into escrow
5	within 60 days following certification
6	of the results. That deposit was made
7	in a timely basis and is being held down
8	in that escrow, and I wanted to make it
9	clear, as Leonce has indicated, there's
10	some language in that escrow agreement
11	that would allow that money to be
12	deposited in various types of ways. But
13	it's very clear under our agreement with
14	our lenders that all of the money for
15	this project is to be invested in
16	essentially U.S. Treasuries or other
17	similar government types of securities,
18	so we would expect that that would be
19	the same that would be followed with
20	this million dollar escrow deposit we've

21	made with the Gaming Control Board.
22	Number 5 is that we would invest a
23	minimum of a excuse me, Number 16 is
24	that we would invest a minimum of a
25	\$171 million into this project. I will
	67
1	tell you that that amount is now \$196.5
2	million. As, you know, you tend to see
3	in these projects, the numbers tend to
4	go up, based both upon the cost of
5	financing, as well as our intent to
6	provide a level of finish in this
7	project that will make it a premier
8	facility in the marketplace. So our
9	total construction budget at the present
10	time is \$196.5 million.
11	As Deborah has indicated to you, I'm
12	most pleased to advise you that we have
13	closed on that financing. It is in the
14	bank. It is subject to a very
15	restrictive, as you can imagine,
16	disbursement agreement that will comply
17	with all of the requirements set forth
18	in your conditions, and we will
19	coordinate with you to make certain that
20	the reports that are required under your
21	conditions will conform and work with
22	the many, many requirements we have with
23	our lenders to provide the same types of

24	controls and the same types of reporting	
25	on a monthly basis in terms of our	
	68	
1	construction progress and our compliance	
2	with, you know, our budget and our	
3	schedule that we have agreed to with	
4	them and with you.	
5	So we have entered so 6 15(b)	
6	required that we enter into necessary	
7	contracts for construction of the	
8	approved project. We have done that as	
9	part of this financing. We have entered	
10	into a guaranteed maximum price contract	
11	with Roy Anderson Builders through their	
12	Louisiana subsidiary Brice Builders, and	
13	that contract is in place. We have	
14	entered into agreements with all of our	
15	major consultants, with Cunningham our	
16	architecture, and Tom is here to tell	
17	you about the project in just a few	
18	minutes; but we have all the agreements	
19	in place to move forward, so we are	
20	there.	
21	MS. HARKINS: Those agreements have	
22	been filed with the Gaming Control Board	
23	and are subject to, I think, the next	
24	Gaming Control Board meeting for	
25	approvals.	
	60	

1	MR. ALANIS: So I believe in
2	connection with Condition 17, the
3	establishment of an escrow account, that
4	has been done in terms of all of the
5	money has gone into escrow accounts with
6	our lenders into major financial
7	institutions, and all of those funds are
8	subject to, as I mentioned, control
9	agreements, escrow agreements,
10	disbursement agreements that provide for
11	the funds to be only expended for
12	approved, you know, construction
13	expenditures; and it is a very tightly
14	controlled process that we have worked
15	through painstakingly with our lenders
16	and is in place today.
17	So I'm proud to tell you that we are
18	here with a fence around the property
19	with construction trailers on the site
20	with the ability to start turning
21	shovels tomorrow. We intend, with your
22	approval, to be able to do that. We
23	have a 16-month construction schedule,
24	which is two months shorter than the
25	required 18-month construction
	70
1	requirements set forth in our
2	conditions.
3	My philosophy as a CEO is to always

4	provide not just a stick but a carrot.		
5	So as you can imagine in our		
6	construction contract with Roy Anderson,		
7	we have a penalty for late performance.		
8	It is a substantial penalty on a per day		
9	basis for their failure to meet that		
10	16-month construction schedule, but		
11	there also happens to be a bonus that I		
12	gave them. So the same amount of money		
13	every day will be a bonus for every day		
14	that they finish early.		
15	So our goal is to give them an		
16	incentive to finish this project less		
17	than 16 months from now, but we intend		
18	and expect that we will be open by June		
19	of 2013 with a dramatic new property		
20	that I think will breathe life new		
21	life into the Shreveport/Bossier market		
22	and will be a major contributor for		
23	revenues for the state and for		
24	employment and for the overall gaming		
25	market.		
	71		
1	So with that I'd like to turn it		
2	over to Tom Hoskens and let you see sort		
3	of the completion of the vision that		
4	we've had over this past year to bring		
5	this project into fruition. We have		
6	been working, as you can imagine,		

7	nonstop for the last six months both		
8	finding the financing, arranging the		
9	financing and developing the plans to be		
10	at the point where we could start		
11	tomorrow and be open 16 months from now.		
12	So I'll let Tom show you sort of		
13	the how we have implemented that		
14	vision and what Margaritaville's going		
15	to look like when it opens next year.		
16	MR. HOSKENS: Thank you, Paul. What		
17	I'm going to do is give you a quick tour		
18	around this great island Margaritaville		
19	Resort. We're starting out first with		
20	the image that you saw last time, and		
21	last time we also showed you our hotel		
22	tower and resort. And remember last		
23	time we said, listen, we're looking at		
24	three things. We said we're trying to		
25	make a very distinctive building from		
	72		
1	the outside, the trellises on top, the		
2	signage ban that goes up, the balconies.		
3	It's a truly unique building; it's a		
4	truly resort looking building, and it's		
5	all about Margaritaville.		
6	And then secondly, the very exciting		
7	Louisiana Boardwalk. What we are		
8	looking at here is the Margaritaville		
9	Restaurant in the center. Just to the		

10	left is our high stakes restaurant.		
11	We'll plan to show you where that is.		
12	It's a seafood restaurant, and then		
13	there's a buffet that's hidden behind		
14	the pool area; and we'll show you that		
15	in just a little bit.		
16	We've done some refinements. This		
17	is the what we'd call the east entry.		
18	We've revised the port-cochere area,		
19	made it a little more islandesk. We've		
20	worked out this is the big event		
21	center with its sort of wateresk-type		
22	walls here in it, and imagine, if you		
23	will, driving up underneath this with		
24	the sound of water, with the plants, the		
25	flora and fauna, and then also the music		
	73		
1	coming from the inside of there.		
2	This is the north entry, which is		
3	really off the parking lot. A lot of		
4	the locals will go directly in here.		
5	We've layered this entry on the side,		
6	adding a almost muralesk edge to the		
7	building itself and layering landscaping		
8	in front of that. Again, the idea of a		
9	lush landscape is what we're trying to		
10	work with and trying to sort of evolve		
11	with all of this.		
12	We, also, if you go over and you		

13	look here, you will see the required			
14	paddlewheel. The pilothouse and the			
15	smoke stacks are part of the barge			
16	itself. Also going over here, you get a			
17	little bit to see our second level,			
18	mezzanine level really, of our pool deck			
19	and how it fits into, and we have			
20	outdoor dining there that comes directly			
21	off of Margaritaville itself. I'll show			
22	you that in detail a little bit more.			
23	Looking at our parking, this is the			
24	major part of on-grade parking that adds			
25	up to that 1,500 or 1,550 stalls.			
	74			
1	Notice right next-door we have Bass Pro			
2	Shop where entering. Coming off of here			
3	there is going to be no roundabout here,			
4	then we're going down to Margaritaville			
5	Drive that comes right down here, and			
6	that's the major entry to our casino			
7	resort.			
8	There is a second parking that we			
9	have acquired, and this helps getting up			
10	to the 500 cars. This will mainly be			
11	for employees as well as valet, and then			
12	sometimes in overflow situations we'll			
13	be able to add some cars down there, as			
14	well, so all getting up to that 15 plus.			
15	We are working on the landscaping,			

16	and our landscaping is coming along.
17	There's combinations of there's
18	actually in the current plans six
19	different types of palms within it.
20	More low and medium-sized ones, again to
21	get that islandesk Margaritaville feel
22	to it, and we're excited about how
23	that's coming along. We're also
24	embellishing the Louisiana Boardwalk as
25	we are determinus to that boardwalk.
	75
1	The plan: You enter here at the
2	port-cochere. Right in front of you is
3	the check-in desk, and that's what
4	you're seeing right here if you follow
5	the hand. Going down there's really
6	novelties, which I'll show you there's a
7	picture of in a minute, but this is one
8	of the bars. And the cool thing is it's
9	a tour bus bar, and hold that thought
10	for a little bit.
11	As you go around, our major
12	restaurants are down here. Paul talked
13	about three restaurants. The
14	Margaritaville Restaurant is here. I'll
15	show you that a little bit more in
16	detail. Our buffet is here, and our
17	seafood restaurant is over here.
18	There's a cool little cafe, grab and go,

19	right here. It's sort of that coffee
20	shop grab and go, and our major casino
21	floor is the centerpiece here. And in
22	the center there is a bar, and it is a 5
23	O'Clock Somewhere Bar. And I'll show
24	you a little vision of what that is in a
25	minute, as well.
	76
1	We have our event center right over
2	here, and notice our tour bus is going
3	right into the event center. Hold that
4	thought, and I'll show you how that
5	evolves in a second. There is one other
6	thing. We are sharing our service with
7	Bass Pro Shop, and we've worked out the
8	details with them on that.
9	All right. We then have our
10	mezzanine level, and the cool part about
11	the mezzanine level is it is where the
12	pool is and the pool bar. And I'll show
13	you a better detail and pictures of that
14	in a second. And then the outdoor
15	dining from Margaritaville that goes to
16	the upper deck of Margaritaville, and
17	that happens right through there. And
18	you'll also see the upper level of our
19	900-seat entertainment center wrapping
20	here. The rest of it really is service
21	on that level.

22	And then finally, our second level,
23	which has our meeting rooms and our
24	board room, and our meeting rooms and
25	board rooms are happening through here.
	77
1	We have a really cool fitness center
2	that has windows looking out to the pool
3	and to the Red River, and our spa is
4	right over here, again with some views
5	to the pool and to the Red River.
6	One of the fun features of this in
7	our event center, we have a VIP area,
8	VIP lounge, and in a minute I'll show
9	you what it looks like to be in that VIP
10	lounge and what you'll see when you look
11	out of the window to the stage that's
12	coming up in a minute. This is what you
13	see when you enter the casino for the
14	first time. It's a check-in desk. It's
15	kind of fun because it's everything from
16	trellis, bamboo, the palm trees that are
17	all around, and there's a lot of mural
18	reflecting all of those palm trees, as
19	well.
20	What do you see when you get into
21	the casino? This is the Margaritaville
22	party pit and complete with lime light
23	fixture, complete with sort of that
24	flora and fauna look with the layering

2	E.
Z	Э

of that going on, and the party pit

7	8
'	o

1	happens down here. You get a picture of
2	everything from limes to the light
3	fixtures in this.
4	But not all the table game areas are
5	the same. There is a sailcloth area,
6	and the sailcloth area, again, has that
7	flora and fauna look to it, layering of
8	sails with the palm trees over the top
9	of it. This is the 5 O'Clock Somewhere
10	Bar, and you now now you see where
11	you're going to meet all your friends in
12	the center of the gaming floor. It is
13	adjacent to, and you can see it from the
14	entry, and you can see it actually from
15	all three of the major entries, the 5
16	O'Clock Somewhere Bar.
17	Going on, this is the buffet, and
18	what you see as you're walking along the
19	walkway by the buffet, a little feel for
20	what that looks like. And then on the
21	inside, what are some of these action
22	stations? What are some of the food
23	venues and how it is being themed.
24	There is a theme of world food. There's
25	a compass on the ceiling, and it's all
	79
1	part of the ambience. There's also a

2	very, very cool little beverage service
3	area where you can get some drinks
4	uniquely from this bar, as well.
5	And now you're going, okay,
6	Margaritaville, what is it? Not only is
7	Margaritaville about volcanos and about
8	water, but it's about boats; and it's
9	about being able to eat inside of one of
10	these boats. So here we are in the
11	building, and there's three boats
12	including pontoon boats and a euphoria
13	dining boat, so quite a few fun things
14	within the Margaritaville Restaurant
15	itself.
16	So what does it look like? This is
17	a little bit of an elevation. You start
18	to see the volcano, you start to see the
19	very large sea plane within it and then
20	obviously our boats as they are in here.
21	So, again, quite the fun dining
22	experience; and this is more of our
23	seafood restaurant, a little bit more of
24	elegant, maybe slightly to the blue,
25	slightly to the French style.
	80
1	What is that pool like here? What
2	you see in front of us is our pool bar.
3	Notice you can swim up to the pool bar
4	or actually get to it from land, and

5	then adjacent to this is the outdoor
6	dining area, as well, looking for a very
7	lush, tropical pool area.
8	And remember I said, okay, what does
9	that VIP restaurant or VIP lounge area
10	look like? This is that VIP lounge
11	area, and then here's the window you're
12	looking out to the show down here. So a
13	very special area for those high rollers
14	with its own bar, just a very laid back,
15	fun place.
16	I talked to you about the tour bus
17	and that tour bus bar. When you come
18	in, this is the tour bus bar that's
19	right out in front of the event center,
20	and, of course, everybody drives around
21	in tour buses, none of them quite like
22	ours because ours is totally a bar; and
23	it should have Margaritaville music
24	coming out of it, a DJ coming out of it
25	and maybe even Margaritaville live.
	81
1	We'll see how it goes.
2	And then our typical floor, notice
3	on the ends we have really, really nice
4	suites, each of the suites having their
5	own balcony and then within that its own
6	bar. And then unlike many things we
7	have, we have worked out the structure

8	so we can have really cool corner
9	windows and a view out to the river and
10	beyond. And then just we're working on
11	the rooms. They're going to be quite
12	elegant, but this is a real quick shot
13	of what it could be. And that's what it
14	is for the presentation. Thank you.
15	MR. ALANIS: Thank you, Tom. So
16	I'll open it up for any questions that
17	you might have. I will simply say I've
18	been developing hotels for 30 years, and
19	I've been in this casino business for
20	almost 20. I've done a lot of projects.
21	I will tell you truthfully I have never
22	been more excited about a project than I
23	am with this one. It's going to be
24	something spectacular.
25	We are going to have an official
	82
1	ground breaking February 29th. An
2	invitation will be forthcoming to all of
3	you, and we would hope that some of you
4	could make it. You will see from the
5	invitation that we are starting out with
6	something everything about
7	Margaritaville will be special. So this
8	will not be a normal invitation you'll
9	be getting. It will be something quite
10	different, and everything we do from

11	here on forward is going to be something
12	quite different and special.
13	So with that I'll turn it over to
14	questions, and thank you for your
15	attention.
16	CHAIRMAN MORGAN: Thank you.
17	Mr. Stipe.
18	MR. STIPE: Miss Harkins, I think,
19	they touched on it, but the default
20	investment on this escrow is a money
21	market account, as I recall, as I'm
22	reading this agreement.
23	MS. HARKINS: On the escrow account?
24	MR. STIPE: Yes.
25	MS. HARKINS: Yes.
	83
1	MR. STIPE: And what I think I heard
2	them say is that the lending
3	requirements are going to kind of
4	MS. HARKINS: They're more stringent
5	than the other ones.
6	MR. STIPE: mandate they stay a
7	money market account, right?
8	MS. HARKINS: Yes.
9	MR. STIPE: That's all I have.
10	CHAIRMAN MORGAN: Very impressive
11	project.
12	MR. ALANIS: Thank you.
13	CHAIRMAN MORGAN: It's going to be

14	good for that community.
15	MR. ALANIS: Thank you very much.
16	Thank you for your help.
17	CHAIRMAN MORGAN: If there's no
18	other questions, I'd like to have
19	Sergeant Watts come up. I know he's
20	responsible for reviewing these plans,
21	and I know you have not made a final
22	recommendation, but I just want to get
23	you on record to make sure you're
24	comfortable with what's been submitted
25	or not. I don't want to put you on the
	84
1	spot.
2	SERGEANT WATTS: Chairman Morgan,
3	Members of the Board, I'm Sergeant Jeff
4	Watts. Margaritaville did, indeed,
5	submit their plans some three weeks ago.
6	We've since had two review sessions with
7	myself, the Attorney General's Office,
8	the project manager, I think
9	Mr. Fontenot.
10	MS. HARKINS: Fontenot.
11	SERGEANT WATTS: He's here. He came
12	in. Also, it appears to be the same
13	thing that they submitted up here and so
14	far satisfactory. They look like they
15	have all the amenities included with the
16	event center and certain aspects that

17	they need to put in there, restaurants
18	and things like that.
19	CHAIRMAN MORGAN: Any other
20	questions for Sergeant Watts? [No
21	response.] Okay. Thank you.
22	SERGEANT WATTS: Yes, sir.
23	CHAIRMAN MORGAN: Any other
24	questions? [No response.] We'll look
25	forward to working with you, and I'll
	85
1	make a motion to adopt the resolution.
2	MR. BRADFORD: Second.
3	CHAIRMAN MORGAN: Second by
4	Mr. Bradford. You want to read it into
5	the record, please.
6	THE CLERK: On the 16th day of
7	February 2012, the Louisiana Gaming
8	Control Board did, in a duly noticed
9	public meeting, consider the issue of
10	Bossier Casino Venture, LLC's,
11	submission of the architect blueprints
12	and plans of design and construction of
13	the approved project as required by
14	Condition 15(a) of the Statement of
15	Conditions, and upon motion duly made
16	and second, the Board adopted the
17	following resolution.
18	Be it resolved that the
19	architectural blueprints and plans of

20	design submitted with the approved
21	project in accordance with Condition
22	15(a) be deemed submitted and accepted,
23	and licensee is authorized to proceed
24	with the project.
25	Thus done and signed in Baton Rouge,
	86
1	Louisiana, the 16th day of February,
2	2012.
3	CHAIRMAN MORGAN: Call the roll,
4	please.
5	THE CLERK: Miss Rogers?
6	MS. ROGERS: Yes.
7	THE CLERK: Mr. Bradford?
8	MR. BRADFORD: Yes.
9	THE CLERK: Mr. Stipe?
10	MR. STIPE: Yes.
11	THE CLERK: Mr. Singleton?
12	MR. SINGLETON: Yes.
13	THE CLERK: Miss Noonan?
14	MS. NOONAN: Yes.
15	THE CLERK: Chairman Morgan?
16	CHAIRMAN MORGAN: Yes. It's
17	approved.
18	MS. HARKINS: Thank you very much.
19	CHAIRMAN MORGAN: We have the other
20	issue. Before I get to that, I do want
21	to make everyone aware of, the board
22	members, that the Crown Casino closed at

23	midnight on Monday, February 6th, 2012.
24	I see Miss Boles out there. If you have
25	any questions, I think that went without
	87
1	any event. So that property is actually
2	closed.
3	Anything major we need to know about
4	that?
5	MS. BOLES: No.
6	F. Consideration of approval of escrow agreement
7	required by Condition 18 of the Approved
8	Project of Bossier Casino Venture, LLC, d/b/a
9	Margaritaville Bossier City
10	CHAIRMAN MORGAN: Item F will be
11	Consideration of Approval of the escrow
12	agreement required by Condition 18 of
13	the Approved Project, Bossier City
14	Venture, LLC, doing business as
15	Margaritaville Bossier City. Unless
16	there's any other discussion with regard
17	to that, we'll just entertain a motion
18	to approve the escrow agreement.
19	Mr. Stipe moves to approve. I'll
20	second. Is there any objection? [No
21	response.] Okay, that's approved.
22	Thank you.
23	MS. HARKINS: Thank you very much.
24	We appreciate it.
25	G. Consideration of petition by Creative Casinos

	88
1	of Louisiana, L.L.C., to amend License
2	Condition 13(c), Commencement of Construction,
3	No. R016502995
4	CHAIRMAN MORGAN: Item G is
5	Consideration of the Petition by
6	Creative Casinos of Louisiana, L.L.C.,
7	to amend License Condition 13(c),
8	Commencement of Construction, regarding
9	license number RO16502995.
10	MR. DUNCAN: Good morning,
11	Mr. Chairman, Kelly Duncan from Jones
12	Walker representing Creative Casinos.
13	To my right is Dan Lee, managing partner
14	of Creative Casinos, and to my left is
15	Steve Croxton of Rice Voelker Financial
16	Firm.
17	We're here today relative to a
18	request to amend License Condition
19	13(c), which relates to Commencement of
20	Construction, and the reason for that
21	request is, is that while we have the
22	great bulk of the financing commitments
23	in place, there's still a small piece
24	that needs to be obtained. And then as
25	you can imagine, given the complexity of
	89
1	this financing because it involves
2	common, preferred notes and so forth,

3	there is just a tremendous number of
4	documents that need to be finalized for
5	the purposes of closing this
6	transaction.
7	With that said, I'd like to turn it
8	over to Mr. Lee.
9	MR. LEE: Yeah, first I'd like to
10	congratulate the other two groups for
11	moving ahead. I'm particularly pleased
12	to see the Baton Rouge Project come
13	together, which I have a personal
14	connection to historically, and it looks
15	pretty nice.
16	We're close, as well. This is the
17	biggest project. It's 400 million.
18	With the interest during the
19	construction period, the financing fees,
20	it ends up being about 525, so it's a
21	half a billion dollar project and pretty
22	ambitious.
23	Now, I and my partners and MGM will
24	be filing their license application, I
25	believe, later today, and two large
	90
1	financial institutions have now
2	committed to a total of 140 million of
3	equity. We have a \$45 million credit
4	facility all spoken for from Capital
5	One, Jeffries and Morgan Stanley. That

leaves the \$355 million bond issue. The
road show was done last week. As of
this morning we have orders for all of
the bonds. We're willing to price, but
we can't price if we don't have a
license. And so if we don't have this
extension, there's nothing to price.
So, hopefully, if you see fit, you
can grant us an extension. We will
price the bonds in the next couple of
days, and as Kelly alluded to, there's a
huge number of paperwork to close the
deal. Probably takes ten working days,
which is a couple weeks, and we're ready
to start construction immediately
thereafter. We have the Corps permits;
we have the building permits. We have
everything in place to get going.
Now, when we entered into the
development agreement last year, it
91
called for a local referendum which
passed overwhelmingly for preparing the
plans and then arranging the financing.
We completed the guaranteed maximum
price contract in early April I'm
sorry. We won the referendum in April.
We had the guaranteed maximum price
contract in early August, which was

9	really just in time for Standard and
10	Poor's to downgrade U.S. Treasuries, and
11	throughout the fall we had all sorts of
12	stops and starts trying to get this
13	done. It seemed every time I turned
14	around the Greeks were demonstrating,
15	the Italians were defaulting, and the
16	bankers would say that somehow that
17	affects slot revenues in Lake Charles,
18	Louisiana.
19	But since Christmas, the financial
20	markets have been pretty normal. It's
21	been a good bond market, good equity
22	market; and so we've had a busy six
23	weeks, and we're very close to done.
24	And, unfortunately, we do need a 30-day
25	extension in order to be able to pull it
	92
1	together.
2	MR. DUNCAN: Actually, technically
3	it's a 27-day extension. It's March 16.
4	CHAIRMAN MORGAN: What's the best
5	case scenario, if everything goes as
6	planned, to start construction?
7	MR. LEE: We'll be under
8	construction, and I don't have to be
9	here next month. And I think that's
10	pretty likely at this point. I kept
11	stepping out of the room because the

12	bankers are trying to pull it all
13	together. And so I think best case
14	scenario we get this priced today or
15	tomorrow, and we close the deal in ten
16	working days; and we'll be under
17	construction by the end of the month
18	by the end of the 27-day period.
19	CHAIRMAN MORGAN: And you'll get a
20	good night's sleep that night.
21	MR. LEE: That will be nice. It's
22	been a very busy six weeks.
23	CHAIRMAN MORGAN: I know you have.
24	You've worked hard.
25	MR. LEE: And I should mention, you
	93
1	know, for example, MGM stepped up for
2	55 million. That's a pretty big
3	increase from their original commitment
4	of 30. I and my partners went from \$10
5	million to \$15 million, so everybody
6	kind of pulled together to pull this
7	together, and we're this close.
8	CHAIRMAN MORGAN: Good. Are there
9	any questions? We have a resolution
10	that's been prepared by the Attorney
11	General's Office. I'll entertain a
12	motion.
13	MR. BRADFORD: So moved.
14	CHAIRMAN MORGAN: Mr. Bradford moves

15	to adopt the resolution, seconded by
16	Mr. Stipe. Read it into the record.
17	THE CLERK: On the 16th day of
18	February 2012, the Louisiana Gaming
19	Control Board did, in a duly noticed
20	public meeting, consider the issue of
21	Creative Casinos of Louisiana, LLC's,
22	petition to amend license conditions,
23	and upon motion duly made and second,
24	the Board adopted the following
25	resolution.
	94
1	Be it resolved that Condition 13(c)
2	of the Statement of Conditions to
3	riverboat gaming license be modified and
4	replaced with the following Condition
5	13(c): To commence construction of the
6	approved project on or before
7	March 16th, 2012, following the date
8	that the Louisiana Gaming Control Board
9	has passed a resolution accepting the
10	contracts referenced in Condition 13(b),
11	with construction to be completed within
12	24 months of commencement of
13	construction.
14	Commenced construction or
15	commencement of construction shall be
16	that time when excavating and grading
17	work begins for purposes of preparing

18	the foundation related to the approved
19	project. Failure to meet this deadline
20	or to timely request an extension may
21	result in forfeiture of all privileges
22	to the license.
23	Thus done and signed in Baton Rouge,
24	Louisiana, this 16th day of February,
25	2012.
	95
1	CHAIRMAN MORGAN: Call the roll,
2	please.
3	MR. DUNCAN: Mr. Chairman, I think
4	it should be "timely received an
5	extension." Is that right?
6	CHAIRMAN MORGAN: Failure to meet
7	this deadline or to timely request an
8	extension.
9	MR. DUNCAN: The original 13(c) has
10	the word "received." That's the only
11	reason I mention that.
12	THE CLERK: "Received," okay.
13	CHAIRMAN MORGAN: So amend it to
14	"received."
15	THE CLERK: Um-hmm.
16	CHAIRMAN MORGAN: Roll call, please.
17	THE CLERK: Miss Rogers?
18	MS. ROGERS: Yes.
19	THE CLERK: Mr. Bradford?
20	MR. BRADFORD: Yes.

21	THE CLERK: Mr. Stipe?
22	MR. STIPE: Yes.
23	THE CLERK: Mr. Singleton?
24	MR. SINGLETON: Yes.
25	THE CLERK: Miss Noonan?
	96
1	MS. NOONAN: Yes.
2	THE CLERK: Chairman Morgan?
3	CHAIRMAN MORGAN: Yes. And it's
4	approved. Thank you.
5	MR. DUNCAN: Thank you very much.
6	CHAIRMAN MORGAN: Look forward to
7	hearing from you.
8	VIII. PROPOSED RULEMAKING
9	A. Consideration of repeal of LAC 42:III.109
10	(Record Preparation Fees)
11	CHAIRMAN MORGAN: This brings us to
12	VIII, Proposed Rulemaking. Members, the
13	rule before you is a consideration of
14	repeal of Louisiana Administrative
15	42:III.109, (Record Preparation Fees).
16	This rule was adopted shortly after the
17	Louisiana Gaming Control Board was
18	established and calls for administrative
19	hearings. It's a hundred dollar fee
20	that a person has to pay to be afforded
21	a hearing at the hearing officer level;
22	however, it's not mandatory if a person
23	does not pay it. The hearing's still

24	allowed.
25	In 2011 there was 220 hearings.
	97
1	Thirty-one people actually paid the
2	hundred dollars, which represents about
3	14 percent, and any unused portion of
4	that is used to offset the cost of the
5	transcript. Any unused portion of that
6	is reimbursed.
7	So \$500 is reimbursed, so it came to
8	a net amount of \$2,600, and it's not
9	cost effective. I'm not going to bore
10	you with the procedures that goes into
11	collecting it, transmitting it to the
12	Board and then reimbursing the
13	individual. It's just it I assure
14	you we expend more than we collect. So
15	we're looking for efficiencies in our
16	own operation, and this is one thing
17	that came to mind that I think would be
18	of benefit.
19	Just as a note: The money that is
20	collected we can't spend anyway, so we
21	don't have the authority by the
22	legislature. So it doesn't actually
23	achieve what it was set out to achieve.
24	So I ask for your consideration to
25	adopt to initiate the rulemaking

1	process with regard to amending this
2	rule. I don't know if we need the A.G.
3	to introduce it, or did the Division do
4	a good enough job?
5	MR. GAUTREAUX: Excellent.
6	CHAIRMAN MORGAN: Thank you. Any
7	questions? [No response.] I'll make
8	the motion to initiate the rulemaking
9	process.
10	MS. NOONAN: I'll second.
11	CHAIRMAN MORGAN: Second by Miss
12	Noonan. Is there any objection?
13	Hearing none, we saved some money.
14	There you go. We'll go to that's
15	approved.
16	IX. PROPOSED SETTLEMENTS/APPEALS FROM HEARING
17	OFFICERS' DECISIONS
18	1. In Re: Hadir Naoum d/b/a Crystal Plaza Daiquiri
19	- No. 3601116236. (proposed settlement)
20	CHAIRMAN MORGAN: All right.
21	PROPOSED settlements and appeal from
22	hearing officers' decisions. Go ahead
23	and introduce the matter.
24	MS. HIMEL: Good morning, Chairman
25	Morgan, Members of the Board. I'm
	99
	Assistant Attorney General, Dawn Himel,
1	Assistant Actomey General, Dawn miner,
1 2	here on behalf of Office of State

4	proposed settlement of Hadir Naoum doing
5	business as Crystal Plaza Daiquiri,
6	license number 3601116236.
7	The licensee was required to submit
8	its completed annual licensee form and
9	annual fee, completed record update
10	form, local sales tax clearance
11	certificate, state sales tax clearance
12	certificate and a current copy of its
13	State ATC permit no later than July 1st
14	of 2011.
15	The licensee failed to timely submit
16	those documents and fee, and did not
17	submit such until September 22nd, 2011,
18	in violation of gaming law.
19	In lieu of administrative action,
20	the licensee has agreed to pay a \$750
21	penalty within 15 days of the approval
22	of this settlement by the Board. The
23	settlement agreement was approved by
24	Hearing Officer Brown on January 25th,
25	2012, and we now submit it for your
	100
1	approval.
2	CHAIRMAN MORGAN: Any questions?
3	I'll entertain a motion to affirm the
4	hearing officer or approve the
5	settlement.
6	MS. ROGERS: I so move.

7	MR. BRADFORD: Second.
8	CHAIRMAN MORGAN: Motion by
9	Miss Rogers, seconded by Mr. Bradford.
10	Is there any objection? Hearing none,
11	that's approved. Thank you.
12	MS. HIMEL: Thank you.
13	2. In Re: Horseshoe Entertainment, LP d/b/a
14	Horseshoe Casino - Lic. No. R010800198 - SAR
15	11-01-24-122-2896 (proposed settlement)
16	MR. TYLER: Chairman Morgan, Board
17	Members, I'm Assistant Attorney General,
18	Michael Tyler, and I'm appearing in the
19	matter of the proposed settlement of
20	Horseshoe Entertainment, LP d/b/a
21	Horseshoe Casino, License No.
22	R010800198. This is in relation to
23	significant action report number
24	1101241222896.
25	Horseshoe Casino was cited by the
	101
1	Division for admitting an underaged
2	patron on to its gaming floor, allowing
3	the underaged patron to play both slot
4	machines and table games while on the
5	gaming floor, to purchase alcohol from a
6	bar located on the property, failing to
7	notify the Division of the underaged
8	patron incident, and failing to note the
9	underaged patron incident in its

10	security logs.
11	In lieu of administrative action
12	against its license, Horseshoe
13	Entertainment has agreed to settle this
14	matter with a payment of a civil penalty
15	of \$62,500. The Division has agreed to
16	accept the \$62,500 civil penalty in lieu
17	of administrative action. This
18	settlement agreement has been approved
19	by the hearing officer, and now we
20	submit it for your approval.
21	CHAIRMAN MORGAN: Any questions? Is
22	there anyone here from Horseshoe?
23	MS. RUSSEL: Good morning, Chairman,
24	Board, Jade Russell, counsel of regional
25	operations for Caesars Entertainment on
	102
1	behalf of Horseshoe.
2	MR. BRADFORD: Good morning, Miss
3	Russell. I just wanted to get your
4	overview of this incident and any
5	comments you had as far as future
6	corrections, that sort of thing.
7	MS. RUSSEL: We do not dispute the
8	facts. The facts are pretty accurate
9	here. We've taken several steps to
10	ensure that this does not happen again
11	in the form of training and discipline.
12	We've disciplined from corrective action

13	documentation, as well as termination.
14	We agree to the civil penalty in
15	lieu of any action any further
16	action, and we are confident that this
17	won't occur again.
18	CHAIRMAN MORGAN: Okay, thank you.
19	Any other questions? Mr. Bradford moves
20	to approve the settlement. Is there a
21	second?
22	MS. NOONAN: Second.
23	CHAIRMAN MORGAN: Seconded by
24	Miss Noonan. Is there any objection?
25	Hearing none, that's approved. Thank
	103
1	you. Item 3.
2	3. In Re: Catfish Queen Partnership In Commendam -
3	Lic. No. R011700009 - SAR 10-2-03-248-4408
4	(proposed settlement)
5	MR. TYLER: Again, Chairman Morgan,
6	Board Members, Assistant Attorney
7	General, Michael Tyler, currently
8	appearing in the matter of Catfish Queen
9	Partnership in Commendam, License No.
10	R011700009. This is in relation to a
11	significant action report number
12	102032484408.
13	The Baton Rouge Belle was cited by
14	the Division for its security officers
15	using access codes that belonged to

16	other security officers to access
17	sensitive keys, a security officer
18	transferring significant keys to a
19	separate security officer who, in turn,
20	shared those keys with a third security
21	officer, and removing sensitive keys
22	without using the hand scanner.
23	In lieu of administrative action
24	against its license, the Belle of Baton
25	Rouge has agreed to settle the matter
	104
1	with a payment of a civil penalty of
2	\$45,000. The Division has agreed to
3	accept the \$45,000 civil penalty in lieu
4	of administrative action.
5	The settlement agreement has been
6	approved by the hearing officer, and now
7	we submit it for your approval.
8	CHAIRMAN MORGAN: Any questions?
9	Any other questions?
10	MR. BRADFORD: Move for approval.
11	CHAIRMAN MORGAN: Mr. Bradford moves
12	to approve the settlement. I'll second
13	it. Is there any objection? Hearing
14	none, that's approved. Thank you.
15	4. In Re: LZLR, LLC, d/b/a Red Apple Restaurant -
16	No. 2600216209 (proposed settlement)
17	5. In Re: Goldie's Landing, Inc., d/b/a Goldie's
18	Landing - No. 2600114707 (proposed settlement)

19	6. In Re: Prime Example, Inc., d/b/a Prime Example
20	- No. 3601112046 (proposed settlement)
21	CHAIRMAN MORGAN: Item 4.
22	MS. BOGRAN: Olga Bogan, Assistant
23	Attorney General with the Gaming
24	Division. The next three matters, four,
25	five and six, all involve the same
	105
1	violation with the same settlement
2	amount. Would you like me to take them
3	separately or together?
4	CHAIRMAN MORGAN: Do them together.
5	MS. BOGRAN: Okay. This is for
6	Prime Example, Inc., d/b/a Prime
7	Example, license number 3601112046 and
8	Goldie's Landing, Inc., d/b/a Goldie's
9	Landing, license number 2600114707, and
10	finally, LZLR, LLC, d/b/a Red Apple
11	Restaurant, license number 2600216209.
12	Each of these licensees was to have
13	submitted their annual form and fees on
14	or before July 1st. These licensees
15	actually submitted their required
16	documents and fees between 87 and 90
17	days past the deadline. The settlement
18	has been signed by the hearing officer,
19	and we submit these settlements before
20	you for the final approval. The civil
21	penalty involved is \$750 each.

22	CHAIRMAN MORGAN: Okay. Is there
23	any questions?
24	MR. STIPE: I move.
25	CHAIRMAN MORGAN: Mr. Stipe moves
	106
1	to are you okay with it?
2	MR. BRADFORD: Can I ask just a
3	quick question? LZLR was d/b/a Red
4	Apple?
5	MS. BOGRAN: Yes.
6	MR. BRADFORD: And the third one was
7	d/b/a Prime Example.
8	MS. BOGRAN: The first one was Prime
9	Example, d/b/a Prime Example.
10	MR. BRADFORD: Okay, got you. I
11	just wanted to make sure we had the
12	right name in the right spot.
13	CHAIRMAN MORGAN: Okay. Mr. Stipe
14	moves to approve the proposed
15	settlements on these three settlements.
16	MR. BRADFORD: Second.
17	CHAIRMAN MORGAN: Second by
18	Mr. Bradford. Is there any objection?
19	Hearing none, that's approved. Thank
20	you.
21	7. In Re: Catfish Queen Partnership In Commendam -
22	Lic. No. R011700009 SAR 11-50-198-3100
23	(proposed settlement)
24	CHAIRMAN MORGAN: Let's go to Item

107

7.

1	MR. HEBERT: Good morning, Chairman
2	Morgan, Members of the Board.
3	Christopher Hebert, Assistant Attorney
4	General with the Gaming Division, here
5	this morning in the matter of Catfish
6	Queen Partnership in Commendam, license
7	number RO11700009 and regarding
8	significant action report 11501983100.
9	In May of 2011, as a result of a
10	non-gaming supplier permit application
11	submitted by Corporate Ideas, LLC, the
12	Division's application disclosed that
13	Belle of Baton Rouge paid Corporate more
14	than \$300,000 in 2010, and it is noted
15	that Corporate at the time was a
16	non-permitted, non-gaming supplier. The
17	investigation also disclosed that
18	Corporate is not a newspaper, television
19	station or a radio station and did not
20	have a non-gaming supplier permit
21	waiver. Belle of Baton Rouge did not
22	notify the Division that it had
23	surpassed \$200,000 in annual payments to
24	Corporate.
25	In lieu of administrative action of
	108
1	its gaming license, the Belle of Baton

2	Rouge agrees to pay and the Division
3	agreed to accept a civil penalty of
4	\$4,000. The hearing officer has
5	previously signed off on this settlement
6	agreement, and we're here this morning
7	seeking Board approval.
8	CHAIRMAN MORGAN: Has the company
9	applying for a non-gaming?
10	MR. HEBERT: The company has since
11	applied for a license, and it has been
12	granted.
13	CHAIRMAN MORGAN: It's been granted?
14	MR. HEBERT: Yes.
15	MR. BRADFORD: We have two issues?
16	CHAIRMAN MORGAN: Yes.
17	MR. BRADFORD: Is this the second
18	one?
19	CHAIRMAN MORGAN: Yes.
20	MR. BRADFORD: Isn't this the one
21	with the \$45,000?
22	MR. HEBERT: No.
23	MR. BRADFORD: We did that one
24	first.
25	CHAIRMAN MORGAN: I'll move we
	109
1	approve the settlement. Is there a
2	second?
3	MS. NOONAN: I'll second.
4	CHAIRMAN MORGAN: Made by

5	Miss Noonan. Is there any objection?
6	Hearing none, that's approved.
7	8. In Re: Gary Babin - No. V000017686 (appeal)
8	CHAIRMAN MORGAN: Okay. Now, we're
9	in the appeal in reference to Mr. Gary
10	Babin.
11	MR. HEBERT: Yes.
12	CHAIRMAN MORGAN: Is Mr. Babin here?
13	[No response.] Mr. Babin took the
14	appeal, right?
15	MR. HEBERT: Yes, he did.
16	CHAIRMAN MORGAN: Mr. Gary Babin?
17	Okay. Proceed for the State.
18	MR. HEBERT: Okay. Good morning
19	again. Christopher Hebert representing
20	the Louisiana I'm sorry, Louisiana
21	Office of State Police in the appeal of
22	Mr. Gary P. Babin, No. V000017686.
23	On or about June 30th, 2011,
24	Mr. Babin sought approval of a new video
25	draw poker employee permit as a
	110
1	Certified Technician Level I from the
2	Division.
3	By notice of denial of video draw
4	poker employee permit application dated
5	July 22nd, 2011, the application was
6	denied. After a hearing regarding these
7	matters on December 5th, 2011, Hearing

8	Officer Reynolds ordered that the video
9	draw poker employee permit application
10	of Mr. Babin be denied citing his
11	failure to honestly, accurately and
12	completely answer portions of his
13	application for a video draw poker
14	employee permit and his failure to
15	sustain his burden of proving
16	suitability.
17	At issue here is whether Mr. Babin's
18	video draw poker employee permit
19	application should be denied based on
20	his statutory disqualification pursuant
21	to provisions of Louisiana Revised
22	Statute 27:310.8. During the hearing
23	the administrative hearing in this
24	matter, the Division presented evidence
25	that Mr. Babin pled guilty to bank fraud
	111
1	and possession of a Schedule II
2	Controlled Dangerous Substance. Each
3	charge is punishable by more than one
4	year.
5	On January 25th of 1999, Mr. Babin
6	pled guilty to both charges and was
7	sentenced to five years in the Louisiana
8	Department of Corrections. Each
9	sentence was to run concurrent with the
10	other.

11	Mr. Babin's sentences for each
12	charge were suspended, and he was placed
13	on supervised probation for a period of
14	five years. On January 10th, 2005,
15	during a probation revocation hearing
16	Mr. Babin's probation on each of the
17	aforementioned charges was terminated
18	unsatisfactorily.
19	The hearing officer's decision to
20	deny Mr. Babin a video draw poker
21	employee permit in this matter was
22	correct. The Division does assert,
23	however, that Mr. Babin is statutorily
24	disqualified because less than ten years
25	have lapsed between the date of his
	112
1	application, which was June 30th of
2	2011, and the successful completion or
3	service of any sentence, deferred
4	adjudication or period of probation or
5	parole for the bank fraud and possession
6	of controlled dangerous substance
7	charges.
8	And in conclusion, the Division
9	would respectfully request that the
10	Board uphold the decision of the hearing
11	officer that Mr. Babin's video draw
12	poker application be denied, but for the
13	reason that he statutorily is

14	disqualified.
15	CHAIRMAN MORGAN: Thank you. Any
16	questions?
17	MR. BRADFORD: We need a motion?
18	CHAIRMAN MORGAN: Motion to affirm.
19	MR. BRADFORD: I move that we uphold
20	the hearing officer.
21	CHAIRMAN MORGAN: Motion by
22	Mr. Bradford to uphold the hearing
23	officer's decision. Is there a second?
24	MS. ROGERS: Second.
25	CHAIRMAN MORGAN: Second by
	113
1	Miss Rogers. Is there any objection?
2	Hearing none, that's approved. Thank
3	you.
4	9. In Re: Kiyunta Caffrey - No. PO40047343
5	(appeal)
6	CHAIRMAN MORGAN: Item 9.
7	MS. COLLY: Good morning, Chairman
8	Morgan, Nicolette Colly representing the
9	Louisiana Office of State Police in the
10	appeal of Kiyunta Caffrey permit number
11	PO40047343.
12	Kiyunta Caffrey holds a non-key
13	gaming employee permit. Miss Caffrey's
14	permit was suspended and penalized \$250
15	on January 5th, 2012, for her failure to
16	submit an IRS tax clearance. Miss

17	Caffrey was notified and the tax
18	clearance was requested on May 4th,
19	2011. The clearance was not submitted
20	until November 1st, 2011, by the IRS.
21	Although Miss Caffrey states she was
22	on a payment schedule, she became
23	delinquent in those payments and could
24	not be cleared by the IRS. Several
25	attempts were made by the Division to
	114
1	notify Miss Caffrey of the action that
2	would be taken against her permit.
3	Those notices were returned to the
4	Division unclaimed. Miss Caffrey did
5	not accept her mail at her address and
6	did not submit her tax clearance.
7	I would further like to state for
8	the record that Miss Caffrey on February
9	15th, 2012, submitted the \$250 penalty
10	in the form of a money order to the
11	Division. She stated that she requested
12	the appeal because she didn't have the
13	money and needed time to borrow it.
14	Accordingly, the Office of State
15	Police respectfully requests that
16	Hearing Officer Reynolds' decision and
17	order suspending Miss Caffrey's permit
18	until she pays the penalty should be
19	affirmed.

20	CHAIRMAN MORGAN: Okay. Thank you.
21	I don't think she's here today.
22	MS. SMITH: No, she couldn't come.
23	CHAIRMAN MORGAN: And we did confirm
24	that she paid the \$250, so I'll move
25	that we affirm the hearing officer's
	115
1	decision, unless there's any other
2	questions. Seconded by Miss Noonan.
3	Any objection? Hearing none, that's
4	the motion is going to carry.
5	X. ADJOURNMENT
6	CHAIRMAN MORGAN: Is there any other
7	business? [No response.] Motion to
8	adjourn.
9	MS. NOONAN: I'll motion to adjourn.
10	CHAIRMAN MORGAN: Miss Noonan moves
11	to adjourn. Any objection? We're
12	adjourned.
13	COURT REPORTER: Who seconded?
14	CHAIRMAN MORGAN: I did.
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REPORTER'S PAGE I, SHELLEY PAROLA, Certified Shorthand Reporter, in and for the State of Louisiana, the officer before whom this sworn testimony was taken, do hereby state: That due to the spontaneous discourse of this proceeding, where necessary, dashes (--) have been used to indicate pauses, changes in thought, and/or talkovers; that same is the proper method for a Court Reporter's transcription of a proceeding, and that dashes (--) do not indicate that words or phrases have been left out of this transcript; That any words and/or names which could not be verified through reference materials have been denoted with the word "(phonetic)." SHELLEY PAROLA

Certified Court Reporter #96001

25 Registe

Registered Professional Reporter

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- 1 STATE OF LOUISIANA
- 2 PARISH OF EAST BATON ROUGE
- 3 I, Shelley G. Parola, Certified Court
- 4 Reporter and Registered Professional Reporter, do
- 5 hereby certify that the foregoing is a true and
- 6 correct transcript of the proceedings given under
- 7 oath in the preceding matter on February 16, 2012,
- 8 as taken by me in Stenographic machine shorthand,
- 9 complemented with magnetic tape recording, and
- 10 thereafter reduced to transcript, to the best of
- 11 my ability and understanding, using Computer-Aided

12 Transcription.

- 13 I further certify that I am not an
- 14 attorney or counsel for any of the parties, that I
- 15 am neither related to nor employed by any attorney
- 16 or counsel connected with this action, and that I
- 17 have no financial interest in the outcome of this

18 action.

- 19 Baton Rouge, Louisiana, this 19th day of
- 20 March, 2012.
- 21
- ...
- 22 _____
- 23 SHELLEY G. PAROLA, CCR, RPR

CERTIFICATE NO. 96001

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