# STAFF REPORT ON RIVERBOAT CASINO LICENSEES' COMPLIANCE WITH VOLUNTARY EMPLOYMENT AND PROCUREMENT CONDITIONS 3rd QUARTER 2004

Prepared for the December 21, 2004 Board Meeting

This report illustrates riverboat gaming licensees' compliance with the voluntary employment and procurement goals which were proposed in their respective applications. The individual applicants for riverboat licenses made specific commitments in their Economic Development and Utilization Plans which were submitted in conjunction with their applications. The plans included the employment of Louisiana residents, minorities, and women. Also included were goals for the procurement of contracts from Louisiana, minority, and women-owned businesses.

Applicants competing for riverboat licenses not only made various economic development commitments, but they also volunteered specific employment and procurement goals in order to satisfy the diversity provisions under the **Louisiana Riverboat Economic Development and Gaming Control Act, La. R.S. 27:41, et seq.** When the applicants were awarded licenses to conduct gaming in this state, these goals became conditions of their licenses. The pertinent provisions and rule(s) are provided as follows for your review.

#### La. R.S. 27:42(A)(1) states:

The legislature hereby finds and declares to be the public policy of this state that the development of a historic riverboat industry is important to the economy of the state of Louisiana in that it will assist in the continuing growth of the tourism industry and thus will benefit the general welfare of our citizens and create new jobs. [Emphasis added].

#### La. R.S. 27:52(2)(g) states:

That preferential treatment is given to Louisiana firms to the extent allowed by law in the procurement of all resources and goods used in the operation of a riverboat come from Louisiana and that a preferential treatment to the extent allowable by law in the awarding of contracts for services and entertainment is given to Louisiana firms and residents. [Emphasis added].

#### La. R.S. 27:70(7) states in pertinent part as follows:

- (a) The applicant must have a good faith plan to recruit, train, and upgrade minorities in all employment classifications.
- (b) It shall be required by the owners, to provide the maximum practical opportunities, for participation by the broadest number of minority-owned

#### businesses....

(c) The legislature hereby further directs that the written policies, procedures and regulations shall provide for the inclusion of businesses owned by minorities to the maximum extent practicable. [Emphasis added].

#### LAC 42:III.110 states as follows:

- A. Commencing with the issuance of any riverboat gaming operator license, the licensee shall submit on a quarterly basis to the board a statement of compliance with the applicant or licensee's previously submitted application or economic development plan as to those aspects of the plan which are then underway.
- B. The license will certify quarterly under oath that a good faith effort to meet the voluntary procurement and employment conditions is being made, and shall quarterly demonstrate to the board that an effort was made to meet the conditions. The quarterly statement shall be forwarded to the board by certified mail no later than 20 days after the end of each quarter.

The Riverboat Act provides for fifteen riverboat casinos to operate in the state of Louisiana. Currently, fourteen riverboat casinos are operating within the State.

This report is taken from figures reported by the fourteen operating riverboats to the Louisiana Gaming Control Board for the third calendar quarter of 2004. Approximately 15,548 people were employed by the riverboat industry for the third calendar quarter of 2004. Of that number, 15,249 were Louisiana residents, 9,676 were minorities and 8,951 were women.

In instances where employment or procurement figures were not specifically set forth in the application, and census figures were relied upon to state the proposed goals, 1990 census figures have been supplied to illustrate that licensee's level of compliance.

# 1. LOUISIANA RIVERBOAT GAMING PARTNERSHIP: (Isle of Capri Casino - Bossier City)

Preliminary Approval: March 12, 1993 License Approval: December 9, 1993 Operations Commenced: April 22, 1994

#### A. <u>Voluntary Conditions:</u>

#### i. **Employment Conditions:**

a. Hire 75% Louisiana residents.

- b. Hire 24.3% minorities and women or in proportion with the population of state or parish, whichever is greater.
- c. Hire 770 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned firms.

# B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

### <u>September 30, 2004</u>

### i. Employment Results:

Total	1,174
Louisiana	1,160 (98.81%)
Minority	837 (71.30%)
Women	705 (59.97%)

Employment	Voluntary Conditions / Goals	Q4 (2003)	Q1 (2004)	Q2 (2004)	Q3 (2004)
Total	770	1,202	1,311	1,185	1,174
Louisiana	75%	98.75%	98.78%	98.73%	98.81%
Louisiana	7570	1,187	1,295	1,170	1,160
Minority	34.76%	69.80%	70.63%	70.62%	71.30%
Willioney		839	926	837	837
Women	51.86%	59.98%	60.49%	59.83%	59.97%
		721	794	710	705

Total La. 71% Minority 38% Women 29%

	Voluntary	Q4	Q1	Q2	Q3
Procurement	Conditions/Goals	(2003)	(2004)	(2004)	(2004)
Louisiana	75%	54.34%	70.17%	<b>72%</b>	71%
(w/construc.)			(64.87%)		
Minority		10.57%	11.19%	35%	38%
	10%				
(w/construc.)			(28.76%)		
Women	100/	10.34%	12.78%	25%	29%
(w/construc.)	10%		(37.35%)		

#### C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

# 2. RED RIVER ENTERTAINMENT OF SHREVEPORT PARTNERSHIP IN COMMENDAM: (Sam's Town Hotel and Casino)

(Sam's Town Hotel and Casino)

Preliminary Approval: March 12, 1993 License Approval: March 8, 1994 Operations commenced: April 18, 1994

#### A. <u>Voluntary Conditions:</u>

# i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 700 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

a. Procure 60% of goods and services from or through Louisiana companies, excluding

- Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 25% of goods and services from minority owned firms.
- c. Procure 10% of goods and services from women majority-owned firms.

# B. Actual Results per Quarterly Reports supplied by Riverboats:

# September 30, 2004

# i. Employment Results:

Total 1,577 Louisiana 1,538 (97.53%) Minority 1,050 (66.58%) Women 949 (60.17%)

Employment	Voluntary Conditions/Goals	Q4 (2003)	Q1 (2004)	Q2 (2004)	Q3 (2004)
Total	700	1,641	1,644	1,606	1,577
Tantatana	900/	97.8%	97.75%	97.57%	97.53%
Louisiana	80%	1,605	1,607	1,567	1,538
Minority	34.76%	65.44%	65.94%	68.37%	66.58%
Minority	51.7070	1,074	1,084	1,098	1,050
Women	51.86%	58.92%	59%	60.34%	60.17%
Women	2 = 130 / 0	967	970	969	949

#### ii. **Procurement Results:**

Total La. 62.29% Minority 18.14% Women 33.23%

Procurement	Voluntary	Q4	Q1	Q2	Q3
	Conditions/Goals	(2003)	(2004)	(2004)	(2004)
Louisiana	60%	59.07%	61.25%	81.34%	62.29%

Minority	25%	26.47%	26.85%	23.96%	18.14%
Women		20.27%	24.27%	61.10%	33.23%
women	10%	20.2770	24.27 /0	01.10 / 0	33.23 /0

#### C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Women Percentage: 51.86%

# 3. HARRAH'S LAKE CHARLES, LLC: (Harrah's - Lake Charles)

Preliminary Approval: March 12, 1993 License Approval: December 6, 1993 Operations commenced: December 8, 1994

#### A. Voluntary Conditions:

#### i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 800 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 60% of goods and services from or through Louisiana owned companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% (minorities) and 9% (women) of goods and services from minority and women majority-owned firms during preopening construction period.
- c. Procure 5% (minorities) and 5% (women) of goods and services from minority and women majority-owned firms during post construction period.

# B. Actual Results per Quarterly Reports supplied by Riverboats:

# September 30, 2004

# i. **Employment Results:**

Total 864 Louisiana 847 (98%) Minority 447 (52%)

Women 496 (57%)

Employment	Voluntary Conditions/Goals	Q4 (2003)	Q1 (2004)	Q2 (2004)	Q3 (2004)
Total	800	835	905	877	864
Louisiana	75%	98%	98%	98%	98%
Louisiana	7370	818	804	859	847
Minority	34.76%	52%	52%	52%	52%
		438	473	458	447
Women	51.86%	56%	55%	52%	57%
women		471	505	495	496

# ii. **Procurement Results:**

Total La. 69.32% Minority 17.73% Women 18.06%

Procurement	Voluntary Conditions/Goals	Q4 (2003)	Q1 (2004)	Q2 (2004)	Q3 (2004)
Louisiana	60%	70.07%	70.23%	69.67%	69.32%
Minority	5%	13.37%	12.91%	12.65%	17.73%
Women	5%	17.28%	15.44%	15.94%	18.06%

#### C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

#### 4. HARRAH'S STAR PARTNERSHIP:

#### (Harrah's Lake Charles)

Preliminary Approval: March 26, 1993 License Approval: August 9, 1993 Operations commenced: October 24, 1994

#### A. Voluntary Conditions:

#### i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion to with the population of the state or parish, whichever is greater.
- c. Hire 800 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned firms.

#### B. Actual Results per Quarterly Reports supplied by Riverboats:

<u>September 30, 2004</u>

#### i. **Employment Results:**

Total 576 Louisiana 564 (99%) Minority 298 (52%) Women 331 (57%)

Employment	Voluntary Conditions/Goals	Q4 (2003)	Q1 (2004)	Q2 (2004)	Q3 (2004)
Total	800	557	604	585	576
Louisiana	75%	98%	98%	98%	99%
Louisiana	7370	546	669	572	564
Minority	34.76%	47%	52%	52%	52%
ivinority	<b>5 11</b> /0/0	262	316	305	298
Women	51.86%	56%	55%	52%	57%
		314	336	330	331

Total La. 82.55% Minority 21.35% Women 22.04%

Procurement	Voluntary Conditions/Goals	Q4 (2003)	Q1 (2004)	Q2 (2004)	Q3 (2004)
Louisiana	80%	80.71%	82.20%	81.78%	82.55%
Minority	10%	16.82%	16.28%	17.01%	21.35%
Women	10%	21.87%	19.05%	21.15%	22.04%

# C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Women Percentage: 51.86%

# 5. HORSESHOE ENTERTAINMENT, A LOUISIANA LIMITED PARTNERSHIP:

(Horseshoe Casino & Hotel - Bossier City)

Preliminary Approval: March 26, 1993 License Approval: February 22, 1994

Operations commenced: July 9, 1994

#### A. <u>Voluntary Conditions:</u>

#### i. **Employment Conditions:**

a. Hire 75% Louisiana residents.

- b. Hire 45% minorities and women or in proportion to the population of the state or parish, whichever is greater.
- c. Employ 1000 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 35% and 35% of goods and services from minority and women majority-owned firms.

#### B. Actual Results per Quarterly Reports supplied by Riverboats:

#### September 30, 2004

#### i. Employment Results:

Total	2,468
Louisiana	2,440 (99%)
Minority	1,576 (64%)
Women	1,374 (56%)

Employment	Voluntary Conditions/Goals	Q4 (2003)	Q1 (2004)	Q2 (2004)	Q3 (2004)
Total	1000	2,559	2,545	2,521	2,468
Lauisiana	75%	99%	99%	99%	99%
Louisiana	1370	2,528	2,517	2,492	2,440

Minority	45%	63%	63%	63%	64%
		1,609	1,606	1,599	1,576
•	<b>71</b> 0 (0)	57%	56%	56%	56%
Women	51.86%	1,463	1,436	1,415	1,374

Total La. 74% Minority 45% Women 34%

Procurement	Voluntary Conditions/Goals	Q4 (2003)	Q1 (2004)	Q2 (2004)	Q3 (2004)
Louisiana	75%	73%	68%	70%	74%
Minority	35%	36%	42%	43%	45%
Women	35%	31%	36%	29%	34%

# C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

# 6. BOOMTOWN CASINO, WESTBANK D/B/A LOUISIANA 1 GAMING, A PARTNERSHIP IN COMMENDAM:

(Boomtown Casino, Westbank - Harvey)

Preliminary Approval: June 18, 1993 License Approval: March 22, 1994 Operations commenced: August 5, 1994

#### A. <u>Voluntary Conditions:</u>

# i. **Employment Conditions:**

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
- c. Employ 550 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

# B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

#### September 30, 2004

### i. Employment Results:

Total 935 Louisiana 928 (99.3%) Minority 505 (54.01%) Women 556 (59.50%)

Employment	Voluntary Conditions/Goals	Q4 (2003)	Q1 (2004)	Q2 (2004)	Q3 (2004)
Total	550	960	944	944	935
Louisiana	90%	99.4%	99.3%	99.1%	99.3%
Louisiana	70 /0	954	937	923	928
Minority	34.76%	54.27%	52.97%	53.40%	54.01%
		521	500	497	505
Women	51.86%	60.01%	59.4%	59.10%	59.50%
		577	561	550	556

#### ii. **Procurement Results:**

Total La. 83.27%

Minority 25.48% Women 29.59%

Procurement	Voluntary Conditions/Goals	Q4 (2003)	Q1 (2004)	Q2 (2004)	Q3 (2004)
Louisiana	80%	84.01%	85.63%	85.34%	83.27%
Minority	15%	23.68%	22.67%	23.19%	25.48%
Women	15%	27.79%	26.48%	29.48%	29.59%

#### C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Women Percentage: 51.86%

# 7. CATFISH QUEEN PARTNERSHIP/JAZZ ENTERPRISES, INC: (Argosy Casino - Baton Rouge)

Preliminary Approval: March 26, 1993 License Approval: March 22, 1994 Operations commenced: September 30, 1994

### A. <u>Voluntary Conditions:</u>

#### i. **Employment Conditions:**

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
- c. Employ 800 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

# B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

# September 30, 2004

# i. **Employment Results:**

Total 989 Louisiana 923 (99%) Minority 612 (66%) Women 523 (56%)

Employment	Voluntary Conditions/Goals	Q4 (2003)	Q1 (2004)	Q2 (2004)	Q3 (2004)
Total	800	988	1,018	1,008	989
Louisiana	90%	99%	99%	99%	99%
Douisiana	7070	918	951	948	923
Minority	34.76%	63%	65%	65%	66%
		588	623	615	612
Women	51.86%	56%	56%	56%	56%
		516	535	530	523

# ii. **Procurement Results:**

Total La. 63.60% Minority 11.04% Women 24.32%

Procurement	Voluntary Conditions/Goals	Q4 (2003)	Q1 (2004)	Q2 (2004)	Q3 (2004)
Louisiana	75%	61.65%	70.89%	61.60%	63.60
Minority	15%	13.31%	14.48%	15.94%	11.04%
Women	15%	22.21%	30.07%	32.86%	24.32%

# C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

# 8. TREASURE CHEST CASINO, L.L.C.: (Treasure Chest - Kenner)

Preliminary Approval: June 18, 1993 License Approval: May 17, 1994 Operations commenced: September 5, 1994

#### A. Voluntary Conditions:

#### i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
- c. Employ 500 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

#### B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

September 30, 2004

#### i. Employment Results:

Total	1,011
Louisiana	1,007 (99.6%)
Minority	481 (47.6%)
Women	526 (52.0%)

Employment	Voluntary	Q4	Q1	Q2	Q3
	Conditions/Goals	(2003)	(2004)	(2004)	(2004)

Total	500	1,067	1,042	1,031	1,011
Louisiana	80%	99.4%	99.5%	99.6%	99.6%
Louisiana	0070	1,061	1,037	1,027	1,007
3.4	34.76%	47.3%	47.9%	48.2%	47.6%
Minority		505	499	497	481
Women	<b>51</b> 0(0/	51.7%	51.7%	52.1%	52.0%
	51.86%	552	539	537	526

Total La. 87.4% Minority 13.4% Women 42.6%

Procurement	Voluntary Conditions/Goals	Q4 (2003)	Q1 (2004)	Q2 (2004)	Q3 (2004)
Louisiana	75%	89.8%	85.9%	70.5%	87.4%
Minority	15%	13.5%	13.7%	11.3%	13.4%
Women	15%	32.3%	31.1%	33.0%	42.6%

# C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Women Percentage: 51.86%

# 9. LOUISIANA CASINO CRUISES, INC.: (Casino Rouge - Baton Rouge)

Preliminary Approval: March 26, 1993 License Approval: July 18, 1994 Operations commenced: December 28, 1994

# A. <u>Voluntary Conditions:</u>

#### i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women at 30% and 35% respectively, or in proportion to the population of the state or parish, whichever is greater.
- c. Employ 600 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% and 10% of the total cost of goods and services from minorities and women (respectively) majority owned suppliers and firms during the re-opening construction phase. During the post-opening operating phase, to procure 10% and 10% of the total cost of goods and services from minorities and women (respectively) majority owned suppliers and firms.

#### B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

#### September 30, 2004

#### i. Employment Results:

Total 810 Louisiana 803 (99.14%) Minority 491 (60.61%) Women 433 (53.45%)

Employment	Voluntary Conditions/Goals	Q4 (2003)	Q1 (2004)	Q2 (2004)	Q3 (2004)
Total	600	843	826	853	810
		99.17%	99.27%	98.94%	99.14%
Louisiana	80%	836	820	844	803

Minority	34.76%	60.02%	60.53%	61.66%	60.61%
		506	500	526	491
		53.85%	53.85%	54.51%	53.45%
Women	51.86%	454	445	465	433

Total La. 75.61% Minority 18.08% Women 33.46%

Procurement	Voluntary Conditions/Goals	Q4 (2003)	Q1 (2004)	Q2 (2004)	Q3 (2004)
Louisiana	80%	79.06%	82.54%	72.03%	75.61%
Minority	10%	20.23%	17.76%	18.79%	18.08%
Women	10%	26.68%	29.19%	30.58%	33.46%

# C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Women Percentage: 51.86%

# 10. BELLE OF ORLEANS, L.L.C.: (Bally's - New Orleans)

Preliminary Approval: June 18, 1993 License Approval: March 24, 1994 Operations commenced: July 7, 1995

# A. <u>Voluntary Conditions:</u>

# i. **Employment Conditions:**

- a. Hire 70% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish,

- whichever is greater.
- c. Hire 400 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding riverboat construction and purchase of gaming devices and supplies.
- b. Procure 30% of goods and services from minority owned firms.
- c. Procure 10% of goods and services from majority women owned firms.

#### B. Actual Results per Quarterly Reports supplied by Riverboats:

<u>September 30, 2004</u>

### i. Employment Results:

Total 667 Louisiana 659 (99%) Minority 553 (83%) Women 392 (59%)

Employment	Voluntary Conditions/Goals	Q4 (2003)	Q1 (2004)	Q2 (2004)	Q3 (2004)
Total	400	708	689	681	667
Louisiana	70%	99%	99%	99%	99%
Douisiana	7070	702	683	673	659
Minority	34.76%	82%	82%	83%	83%
		578	567	562	553
Women	51.86%	58%	58%	58%	59%
		407	396	395	392

#### ii. Procurement Results:

Total La. 76% Minority 41%

Women 31%

Procurement	Voluntary Conditions/Goals	Q4 (2003)	Q1 (2004)	Q2 (2004)	Q3 (2004)
Louisiana	80%	72%	76%	77%	76%
Minority	30%	31%	36%	36%	41%
Women	10%	18%	16%	32%	31%

#### C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Women Percentage: 51.86%

# 11. ST. CHARLES GAMING COMPANY, INC.: (Isle of Capri - Westlake)

Preliminary Approval: June 18, 1993 License Approval: March 29, 1994 Operations commenced: July 29, 1995

#### A. Voluntary Conditions:

### i. Employment Conditions:

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 650 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 60% of goods and services from or through Louisiana companies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned suppliers and firms.

# B. Actual Results per Quarterly Reports supplied by Riverboats:

# September 30, 2004

# i. Employment Results:

Total 1,208

Louisiana 1,171 (97%) Minority 629 (52.07%) Women 677 (56%)

Employment	Voluntary Conditions/Goals	Q4 (2003)	Q1 (2004)	Q2 (2004)	Q3 (2004)
Total	650	1,252	1,168	1,212	1,208
т ••		96.89%	96.49%	97.36%	97%
Louisiana	75%	1,213	1,127	1,180	1,171
		51.44%	51.28%	51.57%	52.07%
Minority	34.76%	644	599	625	629
		54%	55.05%	57.00%	56%
Women	51.86%	679	643	688	677

# ii. **Procurement Results:**

Total La. 68.94% Minority 14.50% Women 22.42%

Procurement	Voluntary	Q4	Q1	Q2	Q3
Procurement	Conditions/Goals	(2003)	(2004)	(2004)	(2004)
Louisiana	60%	67%	53.9%	65.84%	68.94%
(w/construc.)			(45.5%)	(61.27%)	
Minority	100/	3%	9.9%	13.46%	14.50%
(w/construc.)	10%		(8.3%)	(11.91%)	
Women	100/	10%	17.6%	23.26%	22.42%
(w/construc.)	10%		(14.7%)	(20.58%)	

#### C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

# 12. GRAND PALAIS RIVERBOAT, INC.: (Isle of Capri Casino, Inc. - Westlake)

Preliminary Approval:
License Approval:
April 26, 1996
(Board Approval:
Une 18, 1993
April 26, 1996
July 12, 1996)
July 12, 1996

#### A. <u>Voluntary Conditions:</u>

#### i. **Employment Conditions:**

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 520 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 90% of goods and services from or through Louisiana companies.
- b. Procure 10% and 8% of goods and services from minority and women majority-owned suppliers and firms.

#### B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 2004

#### i. Employment Results:

Total 473 Louisiana 453 (95.77%) Minority 227 (47.99%) Women 265 (56%)

Employment	Voluntary Conditions/Goals	Q4 (2003)	Q1 (2004)	Q2 (2004)	Q3 (2004)
Total	520	377	461	442	473
Louisiana	90%	95.23%	95.88%	95.25%	95.77%
Louisiana	7070	359	443	421	453
Minority	34.76%	45.36%	46.85%	45.93%	47.99%
TVIIII OT ICY	<b>5 11</b> 7070	171	216	203	227
Women	51.86%	60%	57.27%	55%	56%
5714	31.00 /0	228	264	242	265

Total La. 71.14% Minority 42.39% Women 35.54%

Procurement	Voluntary Conditions/Goals	Q4 (2003)	Q1 (2004)	Q2 (2004)	Q3 (2004)
Louisiana		84%	50.3%	77.5%	71.14%
(w/construc.)	90%		(47.7%)	(62.7%)	
Minority		3%	24.8%	57.78%	42.39%
(w/construc.)	10%		(6.3%)	(17.24%)	
Women		2%	17.3%	47.19%	35.54%
(w/construc.)	8%		(5.4%)	(14.51%)	

# C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

# 13. PNK (Bossier City), INC. (Boomtown - Bossier City)

Preliminary Approval: June 18, 1993

License Approval: April 30, 1996 Operations commenced: October 4, 1996

A. <u>Voluntary Conditions:</u>

# i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 775 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned suppliers and firms.

### B. Actual Results per Quarterly Reports supplied by Riverboats:

#### September 30, 2004

#### i. **Employment Results:**

Total	972
Louisiana	958 (98%)
Minority	662 (68%)
Women	612 (63%)

Employment	Voluntary Conditions/Goals	Q4 (2003)	Q1 (2004)	Q2 (2004)	Q3 (2004)
Total	775	985	1,035	993	972
Louisiana	80%	98.48%	98%	98%	98%
Louisiana	0070	970	1,018	978	958
Minority	34.76%	69%	68%	68%	68%
Transcring		680	703	672	662
Women	51.86%	62%	84%	62%	63%
***************************************		607	594	613	612

Total La. 65% Minority 17% Women 41%

Procurement	Voluntary Conditions/Goals	Q4 (2003)	Q1 (2004)	Q2 (2004)	Q3 (2004)
Louisiana	80%	63%	67%	66%	65%
Minority	10%	16%	12%	14%	17%
Women	10%	42%	42%	40%	41%

#### C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

# 14. HOLLYWOOD CASINO SHREVEPORT: (Hollywood Casino- Shreveport)

Preliminary Approval: August 12, 1994
License Approval: September 14, 1993
Board Approval: September 14, 1998)
Operations commenced: December 20, 2000

#### A. <u>Voluntary Conditions:</u>

### i. Employment Conditions:

- a. Hire 80% Louisiana residents.
- c. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- d. Hire 1500 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- b. Procure 60% of goods and services from or through Louisiana companies.
- c. Procure 25% and 10% of goods and services from minority and women, respectively, majority-owned suppliers and firms.

#### B. Actual Results per Quarterly Reports supplied by Riverboats:

# September 30, 2004

# i. Employment Results:

Total 1,824 Louisiana 1,798 (98.57%)

Minority 1,308 (71.71%) Women 1,112 (61%)

Employment	Voluntary Conditions/Goals	Q4 (2003)	Q1 (2004)	Q2 (2004)	Q3 (2004)
Total	1,500	1,841	1,818	1,807	1,824
Louisiana	80%	98.64%	98.84%	98.73%	98.57%
Louisiana	0070	1,816	1,797	1,784	1,798
Minority	34.76%	70.99%	71.01%	71.56%	71.71%
		1,307	1,291	1,293	1,308
Women	51.86%	60%	62%	62%	61%
		1,114	1,125	1,112	1,112

#### ii. **Procurement Results:**

Total La. 62% Minority 29% Women 36%

Procurement	Voluntary Conditions/Goals	Q4 (2003)	Q1 (2004)	Q2 (2004)	Q3 (2004)
Louisiana	60%	62%	65%	60%	62%
Minority	25%	28%	32%	26%	29%

Women	10%	35%	41%	36%	36%

# C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%