

**STAFF REPORT ON RIVERBOAT CASINO LICENSEES' COMPLIANCE  
WITH VOLUNTARY EMPLOYMENT  
AND PROCUREMENT CONDITIONS  
1ST QUARTER 2008**

**Prepared for the May 20, 2008 Board Meeting**

This report illustrates riverboat gaming licensees' compliance with the voluntary employment and procurement goals which were proposed in their respective applications. The individual applicants for riverboat licenses made specific commitments in their Economic Development and Utilization Plans which were submitted in conjunction with their applications. The plans included the employment of Louisiana residents, minorities, and women. Also included were goals for the procurement of contracts from Louisiana, minority, and women-owned businesses.

Applicants competing for riverboat licenses not only made various economic development commitments, but they also volunteered specific employment and procurement goals in order to satisfy the diversity provisions under the **Louisiana Riverboat Economic Development and Gaming Control Act, La. R.S. 27:41, et seq.** When the applicants were awarded licenses to conduct gaming in this state, these goals became conditions of their licenses. The pertinent provisions and rule(s) are provided as follows for your review.

**La. R.S. 27:42(A)(1) states:**

The legislature hereby finds and declares to be the public policy of this state that the development of **a historic riverboat industry is important to the economy of the state of Louisiana in that it will assist in the continuing growth of the tourism industry and thus will benefit the general welfare of our citizens and create new jobs.** [Emphasis added].

**La. R.S. 27:52(2)(g) states:**

That **preferential treatment is given to Louisiana firms to the extent allowed by law in the procurement of all resources and goods used in the operation of a riverboat come from Louisiana and that a preferential treatment to the extent allowable by law in the awarding of contracts for services and entertainment is given to Louisiana firms and residents.** [Emphasis added].

**La. R.S. 27:70(7) states in pertinent part as follows:**

(a) **The applicant must have a good faith plan to recruit, train, and upgrade minorities in all employment classifications.**

(b) **It shall be required by the owners, to provide the maximum practical opportunities, for participation by the broadest number of minority-owned businesses....**

- (c) **The legislature hereby further directs that the written policies, procedures and regulations shall provide for the inclusion of businesses owned by minorities to the maximum extent practicable. [Emphasis added].**

**LAC 42:III.110 states as follows:**

- A. Commencing with the issuance of any riverboat gaming operator license, the licensee shall submit on a quarterly basis to the board a statement of compliance with the applicant or licensee's previously submitted application or economic development plan as to those aspects of the plan which are then underway.**
- B. The license will certify quarterly under oath that a good faith effort to meet the voluntary procurement and employment conditions is being made, and shall quarterly demonstrate to the board that an effort was made to meet the conditions. The quarterly statement shall be forwarded to the board by certified mail no later than 20 days after the end of each quarter.**

The Riverboat Act provides for fifteen riverboat casinos to operate in the state of Louisiana. During the 4th quarter of 2007, thirteen riverboat casinos were operating and thirteen complied with the reporting requirement.

This report is taken from figures reported by thirteen reporting riverboats to the Louisiana Gaming Control Board for the 1<sup>st</sup> calendar quarter of 2008. Approximately 13,912 people were employed by the riverboat industry for the 1<sup>st</sup> calendar quarter of 2008. Of that number, 12,894 were Louisiana residents, 7,941 were minorities and 7,916 were women.

In instances where employment or procurement figures were not specifically set forth in the application, and census figures were relied upon to state the proposed goals, 1990 census figures have been supplied to illustrate that licensee's level of compliance.

**1 LOUISIANA RIVERBOAT GAMING PARTNERSHIP:  
d/b/a Diamond Jacks Hotel & Casino**

Preliminary Approval: March 12, 1993  
 License Approval: December 9, 1993  
 Operations Commenced: April 22, 1994

**Voluntary Conditions:**

**Employment Conditions:**

- Hire 75% Louisiana residents
- Hire 24.3% minorities and women or in proportion with the population of state or parish, whichever is greater
- Hire 770 persons in riverboat and support operations

**Procurement Conditions:**

- Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 10% of goods and services from minority majority-owned firms
- Procure 10% of goods and services from women majority-owned firms

**Actual Results per Quarterly Reports supplied by Riverboats: March 31, 2008**

Employment Report	Voluntary Conditions	Q3 2007	Q4 2007	Q1 2008	Q2 2008
Total	770	1,131	1,133	1,064	1,034
Louisiana	75%	1,119 98.94%	1,115 98.41%	1,047 98.40%	1,016 98.26%
Minority	34.76%	836 73.92%	837 73.87%	258 24.25%	756 73.11%
Women	51.86%	679 60.04%	688 60.72%	630 59.21%	614 59.38%

Procurement Report	Voluntary Conditions	Q3 2007	Q4 2007	Q1 2008	Q2 2008
Louisiana	75%	74.21%	64.88%	69.02%	65.93%
Minority	10%	8.72%	10.70%	11.25%	10.15%
Women	10%	22.17%	13.29%	18.03%	12.62%

**\*1990 Statewide census results:**

Minority Percentage: 34.76%  
 Women Percentage: 51.86%

## 2 RED RIVER ENTERTAINMENT OF SHREVEPORT PARTNERSHIP IN COMMENDAM d/b/a Sam's Town Hotel & Casino

Preliminary Approval: March 12, 1993  
 License Approval: March 8, 1994  
 Operations Commenced: April 18, 1994

### Voluntary Conditions:

#### **Employment Conditions:**

- Hire 80% Louisiana residents
- Hire minorities and women in proportion with the population of the state or parish, whichever is greater
- Hire 700 persons in riverboat and support operations

#### **Procurement Conditions:**

- Procure 60% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 25% of goods and services from minority majority-owned firms
- Procure 10% of goods and services from women majority-owned firms

### Actual Results per Quarterly Reports supplied by Riverboats: March 31, 2008

Employment Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2008
Total	700	1,266	1,278	1,262	1,249
Louisiana	80%	1,239 97.90%	1,252 98.00%	12,397 98.20%	1,229 98.40%
Minority	34.76%	876 69.20%	916 71.70%	907 71.90%	903 72.30%
Women	51.86%	743 58.70%	754 59.00%	765 60.60%	748 59.90%

Procurement Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2008
Louisiana	60%	81.10%	76.70%	74.70%	81.30%
Minority	25%	20.50%	21.40%	22.90%	31.40%
Women	10%	36.40%	37.80%	45.20%	48.80%

#### \*1990 Statewide census results:

Minority Percentage: 34.76%  
 Women Percentage: 51.86%

**3 PNK (SUGAR CANE BAY), LLC**  
**d/b/a “Sugar Cane Bay” Hotel and Casino**

Preliminary Approval:  
 License Approval:  
 Operations Commenced:

**Voluntary Conditions:**

**Employment Conditions:**

**Procurement Conditions:**

**Actual Results per Quarterly Reports supplied by Riverboats:**

Employment Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2007
Total					
Louisiana		%	%	%	%
Minority		%	%	%	%
Women		%	%	%	%

Procurement Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2007
Louisiana		%	%	%	%
Minority		%	%	%	%
Women		%	%	%	%

**\*1990 Statewide census results:**

Minority Percentage: 34.76%  
 Women Percentage: 51.86%

**4 PNK (BATON ROUGE) PARTNERSHIP  
d/b/a “La Riviere” Hotel and Casino**

Preliminary Approval:  
License Approval:  
Operations Commenced:

**Voluntary Conditions:**

**Employment Conditions:**

**Procurement Conditions:**

**Actual Results per Quarterly Reports supplied by Riverboats:**

Employment Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2007
Total					
Louisiana		%	%	%	%
Minority		%	%	%	%
Women		%	%	%	%

Procurement Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2007
Louisiana		%	%	%	%
Minority		%	%	%	%
Women		%	%	%	%

**\*1990 Statewide census results:**

Minority Percentage: 34.76%  
Women Percentage: 51.86%

**5 HORSESHOE ENTERTAINMENT, A LOUISIANA LIMITED PARTNERSHIP**  
**d/b/a Horseshoe Casino & Hotel**

Preliminary Approval: March 26, 1993  
 License Approval: February 22, 1994  
 Operations Commenced: July 9, 1994

**Voluntary Conditions:**

**Employment Conditions:**

- Hire 75% Louisiana residents
- Hire 45% minorities and women or in proportion with the population of state or parish, whichever is greater
- Hire 1000 persons in riverboat and support operations

**Procurement Conditions:**

- Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 35% of goods and services from minority majority-owned firms
- Procure 35% of goods and services from women majority-owned firms

**Actual Results per Quarterly Reports supplied by Riverboats: April 15, 2008**

Employment Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2008
Total	1000	2,074	2,208	2,005	2,005
Louisiana	75%	2,046 99.00%	2,186 99.00%	1,985 99.00%	1,985 99.00%
Minority	45%	1,317 64.00%	1,413 64.00%	1,283 64.00%	1,283 64.00%
Women	51.86%	1,165 56.00%	1,236 56.00%	1,123 56.00%	1,123 56.00%

Procurement Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2008
Louisiana	75%	57.00%	63.00%	61.00%	56.00%
Minority	35%	19.00%	26.00%	21.00%	18.00%
Women	35%	25.00%	33.00%	28.00%	25.00%

**\*1990 Statewide census results:**

Minority Percentage: 34.76%  
 Women Percentage: 51.86%

**6 BOOMTOWN CASINO, WESTBANK D/B/A LOUISIANA 1 GAMING, A PARTNERSHIP IN COMMENDAM  
d/b/a Boomtown Casino - Westbank**

Preliminary Approval: June 18, 1993  
 License Approval: March 22, 1994  
 Operations Commenced: August 5, 1994

**Voluntary Conditions:**

**Employment Conditions:**

- Hire 90% Louisiana residents
- Hire minorities and women in proportion with the population of state or parish, whichever is greater
- Hire 550 persons in riverboat and support operations

**Procurement Conditions:**

- Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 15% of goods and services from minority majority-owned firms
- Procure 15% of goods and services from women majority-owned firms

**Actual Results per Quarterly Reports supplied by Riverboats: March 31, 2008**

Employment Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2008
Total	550	832	838	820	809
Louisiana	90%	821 98.70%	827 98.70%	815 99.40%	799 98.80%
Minority	34.76%	466 56.01%	462 55.13%	454 55.37%	453 56.00%
Women	51.86%	475 57.09%	473 56.44%	462 56.34%	450 55.62%

Procurement Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2008
Louisiana	80%	74.28%	66.28%	70.14%	73.54%
Minority	15%	17.00%	17.46%	14.01%	14.46%
Women	15%	29.29%	23.76%	27.26%	27.74%

**\*1990 Statewide census results:**

Minority Percentage: 34.76%  
 Women Percentage: 51.86%



**7 CATFISH QUEEN PARTNERSHIP / JAZZ ENTERPRISES, INC.**  
**d/b/a Belle of Baton Rouge Casino**

Preliminary Approval: March 26, 1993  
 License Approval: March 22, 1994  
 Operations Commenced: September 30, 1994

**Voluntary Conditions:**

**Employment Conditions:**

- Hire 90% Louisiana residents
- Hire minorities and women in proportion with the population of state or parish, whichever is greater
- Hire 800 persons in riverboat and support operations

**Procurement Conditions:**

- Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 15% of goods and services from minority majority-owned firms
- Procure 15% of goods and services from women majority-owned firms

**Actual Results per Quarterly Reports supplied by Riverboats: March 31, 2008**

Employment Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2008
Total	800	923	883	832	829
Louisiana	90%	918 99.50%	874 99.00%	825 99.20%	826 99.60%
Minority	34.76%	679 73.60%	646 73.20%	615 73.90%	620 74.80%
Women	51.86%	526 57.00%	501 56.70%	460 55.30%	466 56.20%

Procurement Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2008
Louisiana	75%	55.22%	57.84%	31.41%	26.81%
Minority	15%	9.82%	7.82%	9.10%	20.59%
Women	15%	28.03%	38.66%	8.32%	17.85%

**\*1990 Statewide census results:**

Minority Percentage: 34.76%  
 Women Percentage: 51.86%

**8 TREASURE CHEST CASINO, LLC**  
**d/b/a Treasure Chest Casino**

Preliminary Approval: June 18, 1993  
 License Approval: May 17, 1994  
 Operations Commenced: September 5, 1994

**Voluntary Conditions:**

**Employment Conditions:**

- Hire 80% Louisiana residents
- Hire minorities and women in proportion with the population of state or parish, whichever is greater
- Hire 500 persons in riverboat and support operations

**Procurement Conditions:**

- Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 15% of goods and services from minority majority-owned firms
- Procure 15% of goods and services from women majority-owned firms

**Actual Results per Quarterly Reports supplied by Riverboats: March 31, 2008**

Employment Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2008
Total	500	683	709	722	706
Louisiana	80%	679 99.40%	704 99.30%	716 99.20%	700 99.20%
Minority	34.76%	337 49.30%	374 52.80%	376 52.10%	364 51.60%
Women	51.86%	351 51.40%	368 51.90%	379 52.50%	371 52.60%

Procurement Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2008
Louisiana	75%	84.00%	83.70%	80.30%	66.20%
Minority	15%	4.40%	1.80%	5.90%	6.40%
Women	15%	29.50%	33.10%	37.30%	28.90%

**\*1990 Statewide census results:**

Minority Percentage: 34.76%  
 Women Percentage: 51.86%

**9 LOUISIANA CASINO CRUISES, INC.**  
**d/b/a Hollywood Casino**

Preliminary Approval: March 26, 1993  
 License Approval: July 18, 1993  
 Operations Commenced: December 28, 1994

**Voluntary Conditions:**

**Employment Conditions:**

- Hire 80% Louisiana residents
- Hire 30% minorities and 35% women or in proportion with the population of state or parish, whichever is greater
- Hire 600 persons in riverboat and support operations

**Procurement Conditions:**

- Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 10% of goods and services from minority majority-owned firms
- Procure 10% of goods and services from women majority-owned firms

**Actual Results per Quarterly Reports supplied by Riverboats: March 17, 2008**

Employment Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2008
Total	600	742	733	742	720
Louisiana	80%	735 99.05%	726 99.00%	734 98.90%	712 98.88%
Minority	34.76%	489 65.90%	484 66.00%	486 65.49%	464 64.45%
Women	51.86%	390 52.56%	374 51.00%	385 51.90%	374 51.94%

Procurement Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2008
Louisiana	80%	74.64%	77.90%	70.18%	59.16%
Minority	10%	16.79%	16.10%	11.32%	10.60%
Women	10%	30.37%	21.73%	18.49%	16.17%

**\*1990 Statewide census results:**

Minority Percentage: 34.76%  
 Women Percentage: 51.86%

**10 BELLE OF ORLEANS, LLC**  
**d/b/a Amelia Belle Casino**

Preliminary Approval: June 18, 1993  
 License Approval: March 24, 1994  
 Operations Commenced: July 7, 1995

**Voluntary Conditions:**

**Employment Conditions:**

- Hire 70% Louisiana residents
- Hire minorities and women in proportion with the population of state or parish, whichever is greater
- Hire 400 persons in riverboat and support operations

**Procurement Conditions:**

- Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 30% of goods and services from minority majority-owned firms
- Procure 10% of goods and services from women majority-owned firms

**Actual Results per Quarterly Reports supplied by Riverboats: March 31, 2008**

Employment Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2008
Total	400	466	505	452	454
Louisiana	70%	461 99.00%	500 99.00%	447 99.00%	450 99.00%
Minority	34.76%	261 56.00%	291 57.60%	232 51.30%	251 55.00%
Women	51.86%	326 70.00%	346 68.50%	313 69.30%	317 70.00%

Procurement Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2008
Louisiana	80%	42.00%	35.87%	62.86%	57.89%
Minority	30%	2.61%	2.12%	6.47%	1.04%
Women	10%	2.90%	5.25%	11.95%	4.23%

**\*1990 Statewide census results:**

Minority Percentage: 34.76%  
 Women Percentage: 51.86%

# 11 ST. CHARLES GAMING COMPANY, INC. d/b/a Isle of Capri Casino, Inc.

Preliminary Approval: June 18, 1993  
 License Approval: March 29, 1994  
 Operations Commenced: July 29, 1995

## Voluntary Conditions:

### **Employment Conditions:**

- Hire 75% Louisiana residents
- Hire minorities and women in proportion with the population of state or parish, whichever is greater
- Hire 650 persons in riverboat and support operations

### **Procurement Conditions:**

- Procure 60% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 10% of goods and services from minority majority-owned firms
- Procure 10% of goods and services from women majority-owned firms

## Actual Results per Quarterly Reports supplied by Riverboats: March 31, 2008

Employment Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2008
Total	650	1,015	1,059	1,041	918
Louisiana	75%	989 97.00%	1,038 98.00%	1,020 98.00%	900 98.00%
Minority	34.76%	543 54.00%	593 56.00%	573 55.00%	523 57.00%
Women	51.86%	549 54.00%	572 54.00%	562 54.00%	496 54.00%

Procurement Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2008
Louisiana	60%	97.00%	70.00%	67.00%	70.00%
(with construction)			(70.00%)	(63.00%)	(69.00%)
Minority	10%	10.00%	12.00%	10.00%	13.00%
(with construction)			(12.00%)	(11.00%)	(14.00%)
Women	10%	26.00%	30.00%	23.00%	30.00%
(with construction)			(31.00%)	(25.00%)	(32.00%)

### \*1990 Statewide census results:

Minority Percentage: 34.76%  
 Women Percentage: 51.86%

# 12 GRAND PALAIS RIVERBOAT, INC. d/b/a Isle of Capri Casino

Preliminary Approval: June 18, 1993  
 License Approval: April 26, 1996  
 (Board Approval: July 12, 1996)  
 Operations Commenced: July 12, 1996

## Voluntary Conditions:

### **Employment Conditions:**

- Hire 90% Louisiana residents
- Hire minorities and women in proportion with the population of state or parish, whichever is greater
- Hire 520 persons in riverboat and support operations

### **Procurement Conditions:**

- Procure 90% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 10% of goods and services from minority majority-owned firms
- Procure 8% of goods and services from women majority-owned firms

## Actual Results per Quarterly Reports supplied by Riverboats: March 31, 2008

Employment Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2008
Total	520	357	313	311	410
Louisiana	90%	345 97.00%	304 97.00%	299 96.00%	394 96.00%
Minority	34.76%	185 52.00%	157 50.00%	149 48.00%	193 47.00%
Women	51.86%	198 55.00%	175 56.00%	177 57.00%	230 56.00%

Procurement Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2008
Louisiana	90%	66.00%	48.00%	62.00%	63.00%
(with construction)			(45.00%)	(62.00%)	(63.00%)
Minority	10%	35.00%	21.00%	33.00%	28.00%
(with construction)			(22.00%)	(33.00%)	(28.00%)
Women	8%	24.00%	11.00%	16.00%	14.00%
(with construction)			(12.00%)	(16.00%)	(14.00%)

### \*1990 Statewide census results:

Minority Percentage: 34.76%  
 Women Percentage: 51.86%

# 13 PNK (BOSSIER CITY), INC. d/b/a Boomtown – Bossier

Preliminary Approval: June 18, 1993  
 License Approval: April 30, 1996  
 Operations Commenced: October 4, 1996

## Voluntary Conditions:

### **Employment Conditions:**

- Hire 80% Louisiana residents
- Hire minorities and women in proportion with the population of state or parish, whichever is greater
- Hire 775 persons in riverboat and support operations

### **Procurement Conditions:**

- Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 10% of goods and services from minority majority-owned firms
- Procure 10% of goods and services from women majority-owned firms

## Actual Results per Quarterly Reports supplied by Riverboats: March 31, 2008

Employment Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2008
Total	775	822	806	787	801
Louisiana	80%	809 98.00%	798 99.00%	779 99.00%	%
Minority	34.76%	536 65.00%	532 66.00%	527 67.00%	545 68.00%
Women	51.86%	506 62.00%	476 59.00%	480 61.00%	481 60.00%

Procurement Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2008
Louisiana	80%	63.00%	70.00%	74.00%	66.00%
Minority	10%	12.00%	13.00%	12.00%	13.00%
Women	10%	33.00%	38.00%	40.00%	43.00%

### \*1990 Statewide census results:

Minority Percentage: 34.76%  
 Women Percentage: 51.86%

# 14 EL DORADO CASINO SHREVEPORT JOINT VENTURE d/b/a El Dorado Resort Casino Shreveport

Preliminary Approval: August 12, 1994  
 License Approval: September 14, 1993  
 (Board Approval: September 14, 1998)  
 Operations Commenced: December 20, 2000

## Voluntary Conditions:

### **Employment Conditions:**

- Hire 80% Louisiana residents
- Hire minorities and women in proportion with the population of state or parish, whichever is greater
- Hire 1500 persons in riverboat and support operations

### **Procurement Conditions:**

- Procure 60% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 25% of goods and services from minority majority-owned firms
- Procure 10% of goods and services from women majority-owned firms

## Actual Results per Quarterly Reports supplied by Riverboats: April 17, 2008

Employment Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2008
Total	1500	1,440	1,426	1,401	1,377
Louisiana	80%	1,425 98.96%	1,409 98.81%	1,387 99.00%	1,363 99.00%
Minority	34.76%	976 67.64%	967 67.81%	939 67.02%	932 67.68%
Women	51.86%	894 62.00%	898 63.00%	869 62.00%	854 62.00%

Procurement Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2008
Louisiana	60%	58.00%	59.00%	58.00%	60.00%
Minority	25%	19.00%	18.00%	16.00%	21.00%
Women	10%	19.00%	21.00%	21.00%	26.00%

### \*1990 Statewide census results:

Minority Percentage: 34.76%  
 Women Percentage: 51.86%



# 15 PNK (LAKE CHARLES), LLC d/b/a L'Auberge du Lac Hotel and Casino

Preliminary Approval: October 16, 2001  
 License Approval: October 16, 2001  
 Operations Commenced: May 26, 20054

## Voluntary Conditions:

### **Employment Conditions:**

- Hire 80% Louisiana residents
- Hire minorities and women in proportion with the population of state or parish, whichever is greater
- Hire 1500 persons in riverboat and support operations

### **Procurement Conditions:**

- Procure 60% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies
- Procure 25% of goods and services from minority majority-owned firms
- Procure 10% of goods and services from women majority-owned firms

## Actual Results per Quarterly Reports supplied by Riverboats: March 31, 2008

Employment Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2008
Total	1.500	2,561	2,656	2,671	2,740
Louisiana	80%	2,472 96.00%	2,576 97.00%	25,116 94.00%	2,658 97.00%
Minority	34.76%	1,192 46.00%	1,248 47.00%	1,229 46.00%	1,260 46.00%
Women	51.86%	1,426 56.00%	1,487 56.00%	15,226 57.00%	1,507 55.00%

Procurement Report	Voluntary Conditions	Q2 2007	Q3 2007	Q4 2007	Q1 2008
Louisiana	60%	70.31%	57.77%	58.64%	53.00%
Minority	12.5%	17.44%	18.69%	18.35%	15.93%
Women	12.5%	40.70%	33.03%	33.48%	33.48%

### \*1990 Statewide census results:

Minority Percentage: 34.76%  
 Women Percentage: 51.86%