# STAFF REPORT ON RIVERBOAT CASINO LICENSEES' COMPLIANCE WITH VOLUNTARY EMPLOYMENT AND PROCUREMENT CONDITIONS 4<sup>th</sup> QUARTER 2002 Prepared for March 18, 2003 Board Meeting

This report illustrates riverboat gaming licensees' compliance with the voluntary employment and procurement goals proposed in their respective applications. Applicants for a riverboat license made various economic development commitments in their Economic Development and Utilization Plans that were submitted along with their applications. These plans included the employment of Louisiana residents, minorities and women as well as procurement of contracts from Louisiana, minority and womenowned businesses.

Applicants competing for riverboat licenses not only made various economic development commitments but also volunteered specific employment and procurement goals in order to satisfy the employment and procurement provisions or diversity provisions under the Louisiana Riverboat Economic Development and Gaming Control Act, La.R.S. 27:41, et seq. When applicants were awarded licenses to conduct gaming in the state, these goals became conditions of their licenses. The pertinent provisions and rule(s) have been provided below for your review

#### La. R.S. 27:42(A)(1) states:

The legislature hereby finds and declares to be the public policy of this state that the development of a historic riverboat industry is important to the economy of the state of Louisiana in that it will assist in the continuing growth of the tourism industry and thus will benefit the general welfare of our citizens and create new jobs. [Emphasis added].

La. R.S. 27:52(2)(g) states:

That **preferential treatment is given to Louisiana firms** to the extent allowed by law **in the procurement of all resources and goods used in the operation of a riverboat come from Louisiana and that a preferential treatment** to the extent allowable by law **in the awarding of contracts for services and entertainment is given to Louisiana firms and residents**. [Emphasis added].

La. R.S. 27:70(7) states in pertinent part as follows:

(a) The applicant must have a good faith plan to recruit, train, and upgrade minorities in all employment classifications.

(b) It shall be required by the owners, to provide the maximum practical opportunities, for participation by the broadest number of minority-owned businesses....

(c) The legislature hereby further directs that the written policies, procedures and regulations shall provide for the inclusion of businesses owned by minorities to the maximum extent practicable. [Emphasis added].

#### LAC 42:III.110 states as follows:

A. Commencing with the issuance of any riverboat gaming operator license, the licensee shall submit on a quarterly basis to the board a statement of compliance with the applicant or licensee's previously submitted application or economic development plan as to those aspects of the plan which are then underway.

# B. The license will certify quarterly under oath that a good faith effort to meet the voluntary procurement and employment conditions is being made, and shall quarterly demonstrate to the board that an effort was made to meet the conditions. The quarterly statement shall be forwarded to the board by certified mail no later than 20 days after the end of each quarter.

The Riverboat Act provides for fifteen riverboat casinos to operate in the State of Louisiana. Currently, fourteen riverboat casinos are operating in the state.

This report is taken from figures reported by the fourteen operating riverboats to the Louisiana Gaming Control Board for the fourth calendar quarter of 2002. Approximately 16,466 people were employed by the riverboat industry for the fourth calendar quarter of 2002. Of that number, 16,134 were Louisiana residents, 9,988 were minorities and 9,485 were women.

Where the application did not set forth a specific employment or procurement figure, but instead relied on census figures to state the proposed goals, 1990 census figures have been supplied to illustrate that licensee's level of compliance.

#### 1. LOUISIANA RIVERBOAT GAMING PARTNERSHIP: (Isle of Capri Casino - Bossier City)

Preliminary Approval:	March 12, 1993
License Approval:	December 9, 1993
Operations Commenced:	April 22, 1994

A. <u>Voluntary Conditions:</u>

#### i. **Employment Conditions:**

a. Hire 75% Louisiana residents.

- b. Hire 24.3% minorities and women or in proportion with the population of state or parish, whichever is greater.
- c. Hire 770 persons in riverboat and support operations.

# ii. **Procurement Conditions:**

- Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned firms.

#### B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

#### December 31, 2002

#### i. **Employment Results:**

Total	1,237
Louisiana	98.38% (1,217)
Minority	68.31% (845)
Women	62.89% (778)

Employment	Voluntary Conditions / Goals	Q1 (2002)	Q2 (2002)	Q3 (2002)	Q4 (2002)	Year Average
Total	770	1,277	1,282	1,275	1,237	
Louisiana	75%	98.98%	98.60%	98.12%	98.38%	
2000		1,264	1,264	1,251	1,217	
Minority	34.76%	66.72%	67.39%	68.08%	68.31%	
		852	864	868	845	
Women	51.86%	61.08%	59.91%	59.69%	62.89%	
		780	768	761	778	

Total La.	58.61%
Minority	16.09%
Women	19.30%

Procurement	Voluntary Conditions/Goals	Q1 (2002)	Q2 (2002)	Q3 (2002)	Q4 (2002)	Year Average
Louisiana	75%	43.96%	57.75%	56.14%	58.61%	
Minority	10%	10.71%	13.05%	14.05%	16.09%	
Women	10%	14.92%	14.89%	17.01%	19.30%	

C. <u>1990 Statewide census results:</u>

Minority Percentage:	34.76%
Women Percentage:	51.86%

#### 2. RED RIVER ENTERTAINMENT OF SHREVEPORT PARTNERSHIP IN COMMENDAM: (Harrah's - Shreveport)

Preliminary Approval:	March 12, 1993
License Approval:	March 8, 1994
Operations commenced:	April 18, 1994

#### A. <u>Voluntary Conditions:</u>

#### i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 700 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

a. Procure 60% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.

- b. Procure 25% of goods and services from minority owned firms.
- c. Procure 10% of goods and services from women majority-owned firms.

#### B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

# December 31, 2002

# i. **Employment Results:**

Total	1,710
Louisiana	97.72% (1,671)
Minority	66.08% (1,130)
Women	60.64% (1,034)

Employment	Voluntary Conditions/Goals	Q1 (2002)	Q2 (2002)	Q3 (2002)	Q4 (2002)	Year Average
Total	700	1,692	1,694	1,709	1,710	
Louisiana	90.07	97.81%	97.64%	97.54%	97.72%	
Louisiana	Louisiana 80%	1,665	1,654	1,667	1,671	
Minority	34.76%	64.36%	64.52%	64.54%	66.08%	
y		1,089	1,093	1,130	1,130	
Women	51.86%	61%	61%	60.97%	60.64%	
		1,032	1,036	1,042	1,034	

Total La.	65.85%
Minority	25.99%
Women	26.18%

Procurement	Voluntary Conditions/Goals	Q1 (2002)	Q2 (2002)	Q3 (2002)	Q4 (2002)	Year Average
Louisiana	60%	70.26%	74.49%	65.83%	65.85	
W/Const.	00%	%	73%	%	%	

Minority	<b>37</b> <i>7</i>	22%	27.05%	27.78%	25.99%	
W/Const.	25%	%	27%	%	%	
Women		20.16%	22.61%	29.24%	26.18%	
W/Const.	10%	%	22%	12.4%	%	

#### C. <u>1990 Statewide census results:</u>

Minority Percentage:	34.76%
Women Percentage:	51.86%

#### 3. HARRAH'S LAKE CHARLES, LLC: (Harrah's - Lake Charles)

Preliminary Approval:	March 12, 1993
License Approval:	December 6, 1993
Operations commenced:	December 8, 1994

#### A. <u>Voluntary Conditions:</u>

#### i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 800 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 60% of goods and services from or through Louisiana owned companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% (minorities) and 9% (women) of goods and services from minority and women majority-owned firms during preopening construction period.
- c. Procure 5% (minorities) and 5% (women) of goods and services from minority and women majority-owned firms during post construction period.

# B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

# December 31, 2002

# i. **Employment Results:**

Total	825
Louisiana	97.69% (806)
Minority	52% (433)
Women	56% (461)

Employment	Voluntary Conditions/Goals	Q1 (2002)	Q2 (2002)	Q3 (2003)	Q4 (2002)	Year Average
Total	800	864	878	891	825	
Louisiana	75%	98.38%	98.06%	98.09%	97.69%	
Louisiana	13 /0	850	861	874	806	
Minority	34.76%	52%	52.61%	51.62%	52%	
		452	462	460	433	
Women	men 51.86%	60.18%	57.06%	56%	56%	
		520	501	499	461	

Total La.	67.16%
Minority	9.36%
Women	16.40%

Procurement	Voluntary Conditions/Goals	Q1 (2002)	Q2 (2002)	Q3 (2002)	Q4 (2002)	Year Average
Louisiana	60%	71.74%	81.71%	69.71%	67.16%	
Minority	5%	9.60%	10.29%	7.96%	9.36%	
Women	5%	11.70%	13.48%	14.42%	16.40%	

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Women Percentage:	51.86%

#### 4. HARRAH'S STAR PARTNERSHIP: (Star Casino - Lake Charles)

Preliminary Approval:	March 26, 1993
License Approval:	August 9, 1993
Operations commenced:	October 24, 1994

#### A. <u>Voluntary Conditions:</u>

#### i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion to with the population of the state or parish, whichever is greater.
- c. Hire 800 persons in riverboat and support operations.

# ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned firms.
- B. Actual Results per Quarterly Reports supplied by Riverboats:

#### December 31, 2002

Total	527
Louisiana	97.72% (515)
Minority	52.56% (277)
Women	55.97% (295)

Employment	Voluntary	Q1	Q2	Q3	Q4	Year
Employment	Conditions/Goals	(2002)	(2002)	(2002)	(2002)	Average

Total	800	600	611	535	527	
Louisiana	75%	98.3%	81.92%	97.94%	97.72%	
Louisiunu		590	598	524	515	
Minority	34.76%	52%	52.59%	55.88%	52.56%	
mining	94.70 //	314	321	299	277	
Women 51.86%	60.33%	47.80%	58.98%	55.97%		
women	51.00 //	362	349	499	295	

Total La.	81.46%
Minority	13.25%
Women	18.95%

Procurement	Voluntary Conditions/Goals	Q1 (2002)	Q2 (2002)	Q3 (2002)	Q4 (2002)	Year Average
Louisiana	80%	80.45%	81.25%	80.49%	81.46%	
Minority	10%	11.96%	11.16%	10.39%	13.25%	
Women	10%	13.94%	13.88%	18.35%	18.95%	

C. <u>1990 Statewide census results:</u>

Minority Percentage:	34.76%
Women Percentage:	51.86%

# 5. HORSESHOE ENTERTAINMENT, A LOUISIANA LIMITED PARTNERSHIP: (The Horseshoe - Bossier City)

Preliminary Approval:	March 26, 1993
License Approval:	February 22, 1994
Operations commenced:	July 9, 1994

#### A. <u>Voluntary Conditions:</u>

#### i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire 45% minorities and women or in proportion to the population of the state or parish, whichever is greater.
- c. Employ 1000 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 35% and 35% of goods and services from minority and women majority-owned firms.

#### B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

#### December 31, 2002

Total	2,586
Louisiana	98.5% (2,548)
Minority	62% (1,605)
Women	58% (1,503)

Employment	Voluntary Conditions/Goals	Q1 (2002)	Q2 (2002)	Q3 (2002)	Q4 (2002)	Year Average
Total	1000	2,573	2,593	2,654	2,586	
Louisiana	na 75%	98%	98%	99%	98.5%	
Louisiana		2,534	2,553	2,617	2,548	
Minority	45%	62%	63%	62%	62%	
		1,602	1,622	1,637	1,605	
Women	51.86%	59%	59%	59%	58%	

	1,513	1,530	1,556	1,503	

Total La.	79%
Minority	45%
Women	32%

Procurement	Voluntary Conditions/Goals	Q1 (2002)	Q2 (2002)	Q3 (2003)	Q4 (2002)	Year Average
Louisiana	75%	71%	73%	68%	79%	
Minority	35%	40%	43%	43%	45%	
W/Const.	35%				%	
Women	25.5	40%	42%	35%	32%	
W/Const.	35%				%	

# C. <u>1990 Statewide census results:</u>

Minority Percentage:	34.76%
Women Percentage:	51.86%

# 6. LOUISIANA-I GAMING D/B/A LOUISIANA GAMING ENTERPRISES, LTD.: (Boomtown Casino - Harvey)

Preliminary Approval:	June 18, 1993
License Approval:	March 22, 1994
Operations commenced:	August 5, 1994

# A. <u>Voluntary Conditions:</u>

# i. **Employment Conditions:**

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
- c. Employ 550 persons in riverboat and

support operations.

#### ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

#### B. Actual Results per Quarterly Reports supplied by Riverboats:

#### December 31, 2002

#### i. Employment Results:

Total	1,054
Louisiana	99.3% (1,047)
Minority	54.46% (574)
Women	62% (654)

Employment	Voluntary Conditions/Goals	Q1 (2002)	Q2 (2002)	Q3 (2002)	Q4 (2002)	Year Average
Total	550	1,063	1,078	1,066	1,054	
Louisiana	90%	99.4%	99.4%	99.5%	99.3%	
Louisiana	50 10	1,057	1,072	1,061	1,047	
Minority	34.76%	54.8%	55.3%	56.2%	54.46%	
		582	596	600	574	
Women 51.869	51.86%	62%	61.9%	63.2%	624%	
		659	667	674	654	

Total La.	89.75%
Minority	18.63%
Women	23.72%

Procurement	Voluntary Conditions/Goals	Q1 (2002)	Q2 (2002)	Q3 (2002)	Q4 (2002)	Year Average
Louisiana	80%	88.31%	88.34%	91.78%	89.75%	
Minority	15%	8.29%	15.14%	17.98%	18.63%	
Women	15%	23.81%	27.24%	23.32%	23.72%	

#### C. <u>1990 Statewide census results:</u>

Minority Percentage:	34.76%
Women Percentage:	51.86%

#### 7. CATFISH QUEEN PARTNERSHIP/JAZZ ENTERPRISES, INC: (Argosy Casino - Baton Rouge)

Preliminary Approval:	March 26, 1993
License Approval:	March 22, 1994
Operations commenced:	September 30, 1994

#### A. <u>Voluntary Conditions:</u>

#### i. **Employment Conditions:**

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
- c. Employ 800 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

# B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

# December 31, 2002

# i. **Employment Results:**

Total	1,033
Louisiana	99% (964)
Minority	64% (624)
Women	57% (555)

Employment	Voluntary Conditions/Goals	Q1 (2002)	Q2 (2002)	Q3 (2002)	Q4 (2002)	Year Average
Total	800	725	812	985	1,033	
Louisiana	90%	99%	99%	99%	99%	
		716	806	917	964	
Minority	34.76%	57%	59%	61%	64%	
		413	477	573	624	
Women	51.86%	54%	55%	57%	57%	
		390	449	529	555	

Total La.	66.60%
Minority	11.83%
Women	13.01%

Procurement	Voluntary Conditions/Goals	Q1 (2002)	Q2 (2002)	Q3 (2002)	Q4 (2002)	Year Average
Louisiana	75%	69.30%	68.80%	69.40%	66.60%	
Minority	15%	2.24%	3.15%	7.39%	11.83%	
Women	15%	18.28%	15.64%	20.80%	13.01%	

#### C. <u>1990 Statewide census results:</u>

Minority Percentage:	34.76%
Women Percentage:	51.86%

#### 8. TREASURE CHEST CASINO, L.L.C.: (Treasure Chest - Kenner)

Preliminary Approval:	June 18, 1993
License Approval:	May 17, 1994
Operations commenced:	September 5, 1994

#### A. <u>Voluntary Conditions:</u>

#### i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
- c. Employ 500 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.
- B. Actual Results per Quarterly Reports supplied by Riverboats:

#### December 31, 2002

Total	1,080
Louisiana	99.5% (1,075)
Minority	44.4% (479)
Women	50% (540)

Employment	Voluntary	Q1	Q2	Q3	Q4	Year
Employment	<b>Conditions/Goals</b>	(2002)	(2002)	(2002)	(2002)	Average

Total	500	1,105	1,111	1,087	1,080	
Louisiana	80%	99.5%	99.3%	99.6%	99.5%	
Louisiana	00 //	1,099	1,103	1,083	1,075	
Minority	34.76%	42.3%	43.8%	43.9%	44.4%	
Winter Ry		467	487	477	479	
Women	51.86%	49.5%	49.2%	49.9%	50%	
		547	547	542	540	

Total La.	88.5%
Minority	13.9%
Women	32.8%

Procurement	Voluntary Conditions/Goals	Q1 (2002)	Q2 (2002)	Q3 (2002)	Q4 (2002)	Year Average
Louisiana	75%	87.5%	88.3%	88.3%	88.5%	
Minority	15%	17.2%	13.7%	16.4%	13.9%	
Women	15%	40.2%	29.6%	36.7%	32.8%	

# C. <u>1990 Statewide census results:</u>

Minority Percentage:	34.76%
Women Percentage:	51.86%

# 9. LOUISIANA CASINO CRUISES, INC.: (Casino Rouge - Baton Rouge)

Preliminary Approval:	March 26, 1993
License Approval:	July 18, 1994
Operations commenced:	December 28, 1994

A. <u>Voluntary Conditions:</u>

#### i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women at 30% and 35% respectively, or in proportion to the population of the state or parish, whichever is greater.
- c. Employ 600 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% and 10% of the total cost of goods and services from minorities and women (respectively) majority owned suppliers and firms during the re-opening construction phase. During the post-opening operating phase, to procure 10% and 10% of the total cost of goods and services from minorities and women (respectively) majority owned suppliers and firms.

#### B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

#### December 31, 2002

Total	891
Louisiana	99.44% (886)
Minority	59.15% (527)
Women	52% (467)

Employment	Voluntary Conditions/Goals	Q1 (2002)	Q2 (2002)	Q3 (2002)	Q4 (2002)	Year Average
Total	600	648	892	877	891	
Louisiana	80%	99.65%	99.66%	99.54%	99.44%	
Louisiana	00 /2	900	889	873	886	

Minority	34.76%	57.21% 516	59.19% 528	60.43% 530	59.15% 527	
Women	51.86%	51%	50.78%	52%	52%	
women	51.00 //	463	453	454	467	

Total La.	72.26%
Minority	6.83%
Women	18.48%

Procurement	Voluntary Conditions/Goals	Q1 (2002)	Q2 (2002)	Q3 (2002)	Q4 (2002)	Year Average
Louisiana	80%	53.63%	75.87%	76.79%	72.26%	
Minority	10%	.58%	3.89%	4.68%	6.83%	
Women	10%	7.84%	19.96%	15.92%	18.48%	

C. <u>1990 Statewide census results:</u>

Minority Percentage:	34.76%
Women Percentage:	51.86%

# 10. **BELLE OF ORLEANS, L.L.C.:** (Bally's - New Orleans)

Preliminary Approval:	June 18, 1993
License Approval:	March 24, 1994
Operations commenced:	July 7, 1995

A. <u>Voluntary Conditions:</u>

# i. **Employment Conditions:**

- a. Hire 70% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish,

whichever is greater.

c. Hire 400 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding riverboat construction and purchase of gaming devices and supplies.
- b. Procure 30% of goods and services from minority owned firms.
- c. Procure 10% of goods and services from majority women owned firms.

#### B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

#### December 31, 2002

#### i. **Employment Results:**

692
99% (683)
78% (539)
55% (381)

Employment	Voluntary Conditions/Goals	Q1 (2002)	Q2 (2002)	Q3 (2002)	Q4 (2002)	Year Average
Total	400	681	711	705	692	
Louisiana	70%	99%	99%	99%	99%	
Louisiana	10 /0	674	702	697	683	
Minority	34.76%	77%	78%	78%	78%	
Wintority	54.7070	526	554	551	539	
Women	51.86%	57%	57%	57%	55%	
women	51.00%	387	405	404	381	

#### ii. **Procurement Results:**

Total La. 64%

Minority	24%
Women	15%

Procurement	Voluntary Conditions/Goals	Q1 (2002)	Q2 (2002)	Q3 (2002)	Q4 (2002)	Year Average
Louisiana	80%	57%	53%	62%	64%	
Minority	30%	25%	22%	26%	24%	
Women	10%	13%	13%	15%	15%	

C. <u>1990 Statewide census results:</u>

Minority Percentage:	34.76%
Women Percentage:	51.86%

#### 11. ST. CHARLES GAMING COMPANY, INC.: (Isle of Capri - Westlake)

Preliminary Approval:	June 18, 1993
License Approval:	March 29, 1994
Operations commenced:	July 29, 1995

#### A. <u>Voluntary Conditions:</u>

# i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 650 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 60% of goods and services from or through Louisiana companies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned suppliers and firms.

# B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

# December 31, 2002

# i. **Employment Results:**

Total	1,190
Louisiana	96.7% (1,151)
Minority	52.44% (624)
Women	55% (659)

Employment	Voluntary Conditions/Goals	Q1 (2002)	Q2 (2002)	Q3 (2002)	Q4 (2002)	Year Average
Total	650	1,320	1,295	1,265	1,190	
		97.8%	97.1%	96.3%	96.7%	
Louisiana	Louisiana 75%	1,292	1,258	1,218	1,151	
		55.53%	53.67%	54.86%	52.44%	
Minority	34.76%	733	695	694	624	
		56.28	56%	55%	55%	
Women	51.86%	743	721	696	659	

Total La.	52%
Minority	7%
Women	17%

Procurement	Voluntary Conditions/Goals	Q1 (2002)	Q2 (2002)	Q3 (2002)	Q4 (2002)	Year Average
Louisiana	60%	52%	64%	56%	52%	
Minority	10%	7%	5%	6%	7%	
Women	10%	12%	9%	7%	17%	

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Women Percentage:	51.86%

# 12. GRAND PALAIS RIVERBOAT, INC.: (Isle of Capri - Westlake)

Preliminary Approval:	June 18, 1993
License Approval:	April 26, 1996
(Board Approval:	July 12, 1996)
Operations commenced:	July 12, 1996

#### A. <u>Voluntary Conditions:</u>

#### i. **Employment Conditions:**

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 520 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 90% of goods and services from or through Louisiana companies.
- b. Procure 10% and 8% of goods and services from minority and women majority-owned suppliers and firms.
- B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

#### December 31, 2002

Total	469
Louisiana	95.09% (446)
Minority	45.20% (212)
Women	60% (280)

Employment	Voluntary	Q1	Q2	Q3	Q4	Year
Employment	<b>Conditions/Goals</b>	(2002)	(2002)	(2002)	(2002)	Average

Total	520	582	532	521	469	
Louisiana	90%	93%	94.36%	94.43%	95.09%	
		596	502	492	446	
Minority	34.76%	45.36%	44.92%	44.91%	45.20%	
		264	239	234	212	
Women	51.86%	61%	61%	61%	60%	
		353	325	316	280	

Total La.	76%
Minority	9%
Women	5%

Procurement	Voluntary Conditions/Goals	Q1 (2002)	Q2 (2002)	Q3 (2002)	Q4 (2002)	Year Average
Louisiana	90%	58%	55%	77%	76%	
Minority	10%	17%	12%	14%	9%	
Women	8%	6%	7%	20%	5%	

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Women Percentage:	51.86%

# 13. PNK, INC. (Boomtown - Bossier City)

Preliminary Approval:	June 18, 1993
License Approval:	April 30, 1996
Operations commenced:	October 4, 1996

A. <u>Voluntary Conditions:</u>

### i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 775 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned suppliers and firms.

#### B. Actual Results per Quarterly Reports supplied by Riverboats:

#### December 31, 2002

Total	1,248
Louisiana	99% (1,231)
Minority	64% (801)
Women	60% (736)

Employment	Voluntary Conditions/Goals	Q1 (2002)	Q2 (2002)	Q3 (2002)	Q4 (2002)	Year Average
Total	775	1,088	1,262	1,258	1,248	
Louisione	90.07	98%	98%	98%	99%	
Louisiana	80%	1,070	1,070	1,236	1,231	
Minority	34.76%	63%	64%	64%	64%	
		690	813	799	801	
Women	51.86%	60%	60%	59%	60%	
		652	750	743	736	

Total La.	61%
Minority	13%
Women	33%

Procurement	Voluntary Conditions/Goals	Q1 (2002)	Q2 (2002)	Q3 (2002)	Q4 (2002)	Year Average
Louisiana	80%	74%	68%	71%	61%	
Minority	10%	10%	8%	16%	13%	
Women	10%	30%	21%	33%	33%	

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Women Percentage:	51.86%

#### 14. HOLLYWOOD CASINO SHREVEPORT: (Hollywood Casino- Shreveport)

Preliminary Approval:	August 12, 1994
License Approval:	September 14, 1993
Board Approval:	September 14, 1998)
Operations commenced:	December 20, 2000

A. <u>Voluntary Conditions:</u>

#### i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- c. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- d. Hire 1500 persons in riverboat and support operations.

# ii. **Procurement Conditions:**

b. Procure 60% of goods and services from or

through Louisiana companies.

c. Procure 25% and 10% of goods and services from minority and women, respectively, majorityowned suppliers and firms.

#### B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

# December 31, 2002

# i. **Employment Results:**

Total	1,924
Louisiana	98.44% (1,894)
Minority	68.50% (1,318)
Women	59% (1,142)

Employment	Voluntary Conditions/Goals	Q1 (2002)	Q2 (2002)	Q3 (2002)	Q4 (2002)	Year Average
Total	1,500	1,802	1,842	1,834	1,924	
Louisiana	80%	98.95%	99.02%	98.96%	98.44%	
		1,783	1,824	1,815	1,894	
Minority	34.76%	67.98%	69.06%	68.76%	68.50%	
		1,225	1,272	1,261	1,318	
Women	51.86%	60.32%	60%	60%	59%	
		1,087	1,109	1,093	1,142	

Total La.	64%
Minority	27%
Women	36%

Procurement	Voluntary Conditions/Goals	Q1 (2002)	Q2 (2002)	Q3 (2002)	Q4 (2002)	Year Average
Louisiana	60%	64%	67%	69%	64%	
Minority	25%	28%	28%	28%	27%	

Women	10%	34%	37%	36%	36%

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Women Percentage:	51.86%