

STATE OF LOUISIANA LOUISIANA GAMING CONTROL BOARD NOVEMBER 21, 2024 BOARD MEETING

This Louisiana Gaming Control Board Meeting was taken by Anna Coates, a Certified Court Reporter in and for the State of Louisiana, at the Louisiana State Capitol, House Committee Room 1, 900 North 3rd Street, Baton Rouge, Louisiana, on the 21st day of November 2024.



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| 1  | APPEARANCES:   |
|----|--|
| 2  | CHAIRMAN CHRISTOPHER HEBERT  |
| 3  | MS. FARIDA HERNANDEZ   |
| 4  | MR. CLAUDE JACKSON   |
| 5  | MS. JULIE LEWIS  |
| 6  | MR. LAMAR POOLE, JR.   |
| 7  | MS. FRANCHESCA HAMILTON-ACKER  |
| 8  | MS. ASHLEY TRAYLOR   |
| 9  | MR. JARROD CONIGLIO  |
| 10 | MS. KATHRYN BECNEL   |
| 11 | MR. NICHOLAS LANGLEY   |
| 12 | MR. RONALD SHOLES  |
| 13 | Mr. STACEY BARRETT   |
| 14 | MS. LISHA LANDRY   |
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| 1  | PROCEEDINGS                                   |
| 2  | CHAIRMAN HEBERT:                              |
| 3  | Good morning, everyone. I'd like to           |
| 4  | call order of the meeting of Louisiana Gaming |
| 5  | Control Board for Thursday, November 21st,    |
| 6  | 2024.   |
| 7  | Ms. Hernandez, would you please call          |
| 8  | roll.   |
| 9  | MS. HERNANDEZ:                                |
| 10 | Chairman Hebert.                              |
| 11 | CHAIRMAN HEBERT:                              |
| 12 | Here.   |
| 13 | MS. HERNANDEZ:                                |
| 14 | Ms. Becnel.                                   |
| 15 | MS. BECNEL:                                   |
| 16 | Here.   |
| 17 | MS. HERNANDEZ:                                |
| 18 | Mr. Jackson.                                  |
| 19 | MR. JACKSON:                                  |
| 20 | Here.   |
| 21 | MS. HERNANDEZ:                                |
| 22 | Mr. Langley.                                  |
| 23 | MR. LANGLEY:                                  |
| 24 | Here.   |
| 25 | MS. HERNANDEZ:                                |
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1 Ms. Lewis. 2 MS. LEWIS: 3 Here. 4 MS. HERNANDEZ: 5 Mr. Poole. 6 MR. POOLE: 7 Here. 8 MS. HERNANDEZ: 9 Ms. Hamilton-Acker. 10 MS. HAMILTON-ACKER: 11 Here. 12 MS. HERNANDEZ: 13 Mr. Sholes. 14 MR. SHOLES: 15 Here. 16 MS. HERNANDEZ: 17 Ms. Traylor. 18 MS. TRAYLOR: 19 Here. 20 MS. HERNANDEZ: 21 Colonel Hodges. 22 MR. BARRETT: 23 Captain Barrett for Colonel Hodges. 24 MS. HERNANDEZ: 25 Secretary Nelson.



1 MR. CONTGLIO: 2 Jarrod Coniglio here for Secretary 3 Nelson. 4 CHAIRMAN HEBERT: 5 Okay. We have a quorum. Thank you, 6 Members, for being here this morning. 7 At this time, ladies and gentlemen, this 8 is our public comment period. If anyone 9 would like to comment on any agenda item 10 before the Board today, now is the time to 11 come forward. 12 Seeing none, we will now move on to Item 13 III, which is our election of a vice 14 chairperson. 15 Board Members, we're required by law 16 annually to elect a vice chair, and that's on 17 our agenda today. At this time, I will accept nominations for a vice chairperson. 18 MR. JACKSON: 19 20 Mr. Chairman? 21 CHAIRMAN HEBERT: 2.2 Yes, sir, Mr. Jackson. 23 MR. JACKSON: I'd like to nominate Mr. Poole. 24 25 MR. SHOLES:



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Second. 1 2 CHAIRMAN HEBERT: 3 Okay. It's been moved by Mr. Jackson 4 and seconded by Judge Sholes. 5 Do I have any other nominations? 6 Are there any objections to closing the 7 nominations? 8 Okav. We have a nomination before us of 9 Mr. Lamar Poole to serve as vice chair, which 10 has been properly seconded. Are there any objections? 11 12 Hearing none, Mr. Poole, you will serve 13 as vice chair for the next year. 14 Congratulations. 15 MR. POOLE: 16 Look forward to it. 17 CHATRMAN HEBERT: 18 We appreciate your service. 19 MR. POOLE: Yes, sir. 20 21 CHAIRMAN HEBERT: 2.2 I'd also like to let you know that I'm 23 going to be taking a four-month vacation. 24 Just kidding. Congratulations, and thank you 25 for your service.



1 MR. POOLE: 2 Yes, thank you. 3 CHAIRMAN HEBERT: 4 We will now move on to Item IV, the 5 approval of minutes. I would ask for a 6 motion to waive the reading and approve the minutes of our October 17th, 2024 board 7 8 meeting. 9 MR. POOLE: 10 Move. 11 MS. BECNEL: 12 Second. 13 CHAIRMAN HEBERT: 14 It's been moved by Mr. Poole, seconded 15 by Ms. Becnel. 16 Is there any discussion? 17 Any opposition? 18 Hearing none, that motion carries. 19 Moving on to Item V on our agenda, our 20 revenue reports. 21 Good morning, Ms. Jackson. 22 MS. JACKSON: 23 Good morning, Chairman Hebert, Board 24 Members. My name is Donna Jackson with 25 Louisiana State Police, Gaming Audit Section.



1 In October, the 14 operating riverboats 2 generated adjusted gross receipts of 3 \$134,198,854. The state collected fees 4 totaling \$28,852,754. 5 Adjusted gross receipts for fiscal year 6 24-25 to date are \$549 million, a decrease of 7 \$5.5 million, or 1 percent, from fiscal year 8 23-24. As of October 31st, 2024, the state 9 collected \$118 million in fees for fiscal 10 year 24-25. 11 Page 2 shows the riverboat revenue 12 broken down by regional market. The overall 13 increase from September was approximately 14 \$4.6 million, or 3.5 percent. Compared to 15 last October, this month's revenues represent 16 an increase of \$1.7 million, or 1.3 percent. 17 Next is a summary of the October 2024 18 gaming activity for Caesars New Orleans, 19 found on page 3. Caesars generated 20 \$22,176,986 in gross gaming revenue. These 21 revenues represent an increase from last 22 month of \$6 million, or 37.6 percent, and an 23 increase of \$2.5 million, or 13 percent, from 24 the same month last year. During October, 25 the state received \$5,520,548 in minimum



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daily payments.

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2 Adjusted gross receipts for fiscal year 3 24-25 to date are almost \$75 million, a 4 decrease of 1 percent from fiscal year 23-24. 5 As of October 31st, 2024, the state collected 6 \$21.9 million in fees for fiscal year 24-25. 7 Next I will present the revenues for 8 slots at the racetracks. During October, the 9 four racetrack facilities combined generated 10 adjusted gross receipts of \$24,198,844, a minimal increase of .2 percent from the 11 12 previous month, and an increase of 13 \$1.8 million, or 8.3 percent, when compared 14 to the same month last year. During October, 15 the state collected \$3.7 million in state 16 fees. 17 Adjusted gross receipts for fiscal year 18 24-25 to date are \$99.9 million, a .1 percent 19 decrease from fiscal year 23-24. As of 20 October 31st, 2024, the state has collected 21 \$15 million in fees for fiscal year 24-25. 22 I will now move to video gaming 23 information. There are 11,915 video gaming 24 devices activated at 1,394 locations. Net 25 device revenue for October 2024 was



| 1  | \$63,184,354, an increase of \$6.3 million, or  |
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| 2  | 11 percent, when compared to September 2024,    |
| 3  | and an increase of \$3.8 million, or            |
| 4  | 6.4 percent, when compared to last October.     |
| 5  | Total franchise fees for October totaled        |
| 6  | \$19.2 million.                                 |
| 7  | Fiscal year to date net device revenue          |
| 8  | is \$242.7 million, an increase of .1 percent   |
| 9  | when compared to last fiscal year. As of        |
| 10 | October 31, 2024, the state has collected       |
| 11 | \$73.6 million in franchise fees for fiscal     |
| 12 | year 24-25.                                     |
| 13 | Next I will present the October revenue         |
| 14 | for Sportsbook. During October, the retail      |
| 15 | sportsbooks accepted approximately              |
| 16 | \$33.6 million in sports wagers, resulting in   |
| 17 | net proceeds of \$477,000, and \$122,000 in     |
| 18 | state taxes. The mobile sportsbooks accepted    |
| 19 | \$368 million in sports wagers, resulting in    |
| 20 | net proceeds of \$41 million, and \$6.1 million |
| 21 | in taxes paid to the state.                     |
| 22 | Finally, for Daily Fantasy Sports, gross        |
| 23 | revenues for October were approximately         |
| 24 | \$1.6 million, with net revenue of \$180,000,   |
| 25 | and taxes of \$14,400.                          |
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1 CHATRMAN HEBERT: 2 Thank you, Ms. Jackson. 3 Are there any questions from the Board 4 for Ms. Jackson? 5 Okay. Moving on to Item VI on our 6 agenda, our procurement and employment 7 compliance reports for the third quarter of 8 2024. 9 Mr. Lewis, good morning. 10 ASSISTANT ATTORNEY GENERAL LEWIS: 11 Good morning, Mr. Chairman, Board 12 Members. I'm Assistant Attorney General 13 Kanick Lewis, Jr. Today I'll represent the 14 staff reports on riverboat and racetrack 15 casino licensees compliance with employment 16 procurement conditions for the third quarter 17 of 2024. I'll begin with the riverboats. 18 The 19 third quarter reports are taken from figures 20 reported by 15 operating riverboats to the Louisiana Gaming Control Board. In the third 21 2.2 quarter of 2024, approximately 8,981 people 23 were employed by the riverboat industry. Of 24 that number, 8,789 were Louisiana residents, 25 5,485 were minorities, and 4,927 were women.



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| 1  | Seven licensees achieved total                |
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| 2  | compliance this quarter. And those licensees  |
| 3  | are: Margaritaville Resort Casino, L'Auberge  |
| 4  | Casino Lake Charles, Boomtown New Orleans,    |
| 5  | Horseshoe Casino Lake Charles, Amelia Belle,  |
| 6  | Horseshoe Bossier City, and Bally's           |
| 7  | Shreveport.                                   |
| 8  | Next I'll address employment. Four            |
| 9  | licensees did not meet total employment       |
| 10 | goals. And they are: Live Casino & Hotel      |
| 11 | Louisiana, which achieved 23 out of a goal of |
| 12 | 650; Sam's Town Hotel & Casino, which         |
| 13 | achieved 373 out of a goal of 385; Belle of   |
| 14 | Baton Rouge Casino, which achieved 155 out of |
| 15 | a goal of 450; The Queen Baton Rouge, which   |
| 16 | achieved 338 out of a goal of 375.            |
| 17 | All licensees either met or exceeded          |
| 18 | their goals in all of the subcategories under |
| 19 | the main category of employment with the      |
| 20 | exception of Belle of Baton Rouge, which      |
| 21 | achieved 50.3 percent out of a goal of        |
| 22 | 51.8 percent under the subcategory of female  |
| 23 | employment, and Treasure Chest Casino, which  |
| 24 | achieved 50.8 percent out of a goal of        |
| 25 |   |
|    | 51 percent under female employment.           |



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|    | Next I'll address procurement. The            |
| 2  | licensees are grouped according to three      |
| 3  | subcategories which appear in your report.    |
| 4  | Those subcategories are: Louisiana,           |
| 5  | minority, and female procurement. Under       |
| 6  | Louisiana procurement, one licensee did not   |
| 7  | meet its goal, and that licensee is Golden    |
| 8  | Nugget Lake Charles, which achieved           |
| 9  | 58.2 percent out of a goal of 65 percent.     |
| 10 | Under the subcategory of minority             |
| 11 | procurement, three licensees did not achieve  |
| 12 | compliance with its voluntary conditions.     |
| 13 | And those licensees are: Live Casino &        |
| 14 | Hotel, which achieved 7.7 percent out of a    |
| 15 | goal of 10 percent; L'Auberge Baton Rouge,    |
| 16 | which achieved 9.6 percent out of 13 percent; |
| 17 | and Boomtown Casino Bossier, which achieved   |
| 18 | 12.4 percent out of 13 percent.               |
| 19 | For female procurement, one licensee did      |
| 20 | not achieve compliance with its voluntary     |
| 21 | conditions. And that licensee is: Live        |
| 22 | Casino & Hotel, which achieved 5.4 percent    |
| 23 | out of a goal of 10 percent.                  |
| 24 | Are there any questions regarding the         |
| 25 | riverboats?                                   |
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| 1  | Now I'll move on to the racetracks. In        |
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| 2  | the third quarter of 2024, approximately      |
| 3  | 1,337 people were employed by the racetrack   |
| 4  | casino industry. Of that number, 1,123 were   |
| 5  | Louisiana residents, 720 were minorities, and |
| 6  | 748 were women. Two racetrack casinos         |
| 7  | achieved total compliance this quarter, and   |
| 8  | they are Evangeline Downs and Fairground.     |
| 9  | Delta Downs did not achieve its Louisiana     |
| 10 | employment condition. It achieved             |
| 11 | 61.7 percent out of the 80 percent condition. |
| 12 | And the Louisiana Downs did not achieve its   |
| 13 | female employment condition. It achieved      |
| 14 | 54.6 percent out of a 60 percent condition.   |
| 15 | Under procurement, all licensees either       |
| 16 | met or exceeded their goals in all the        |
| 17 | subcategories.                                |
| 18 | Are there any questions regarding the         |
| 19 | racetrack?                                    |
| 20 | CHAIRMAN HEBERT:                              |
| 21 | All right. Thank you, Mr. Lewis.              |
| 22 | Are there any questions from the Board        |
| 23 | for Mr. Lewis?                                |
| 24 | Thank you.                                    |
| 25 | ASSISTANT ATTORNEY GENERAL LEWIS:             |
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| 1<br>2 | Thank you.                                    |
|        | CHAIRMAN HEBERT:                              |
| 3      | We will now move to Item VII, casino          |
| 4      | gaming issues. First up is a consideration    |
| 5      | of a certificate of compliance for the        |
| 6      | Alternate Riverboat Gaming Inspection of the  |
| 7      | gaming vessel for Golden Nugget Lake Charles, |
| 8      | LLC, doing business as Golden Nugget Lake     |
| 9      | Charles.                                      |
| 10     | ASSISTANT ATTORNEY GENERAL LEWIS:             |
| 11     | Good morning, Chairman Hebert and Board       |
| 12     | Members. I'm Assistant Attorney General       |
| 13     | Kanick Lewis, Jr. With me is Mr. Pete         |
| 14     | Bullard of AVS.                               |
| 15     | We are here to discuss the issuance of        |
| 16     | Golden Nugget Lake Charles' certificate of    |
| 17     | compliance. On October 15th, the inspection   |
| 18     | process began for the annual certificate      |
| 19     | approval. There was some deficiencies noted,  |
| 20     | prompting a follow-up inspection on           |
| 21     | October 29th. We request that upon the Board  |
| 22     | accepting the report submitted by AVS, you    |
| 23     | will move for the issuance of Golden Nugget   |
| 24     | Lake Charles' certificate of compliance,      |
| 25     | which expires on December 31st, 2025.         |
|        |   |
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1 Mr. Bullard will now provide details on the 2 inspection. 3 MR. BULLARD: 4 Good morning, Chairman Hebert and Board 5 I'm Pete Bullard, Chief Inspector Members. 6 with American Vessel Services. I'm here to 7 report the annual certification of the Golden 8 Nugget Casino in Lake Charles. 9 The inspectors, Jeff Boyle and myself, 10 did on October 16th, 2024, attend the 11 permanently moored casino platform, the 12 Golden Nugget, to conduct the annual 13 inspection in accordance with the Louisiana 14 Alternate Inspection Program. The inspectors 15 reviewed fire protection measures, egress 16 routes, observed emergency lighting, tested 17 emergency generator, inspected the mooring 18 system, other required life safety systems, and conducted a fire drill. 19 20 There were six deficiencies as noted on 21 page 8 of the annual survey report. The 2.2 follow-up supplemental report was prepared on 23 October 29th, 2024, and all outstanding items 24 are considered satisfactory as outlined in 25 the supplemental.



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| 1  | The 2024 annual survey as required by         |
| 2  | the Louisiana Gaming Control Board is now     |
| 3  | complete, and Golden Nugget is considered fit |
| 4  | to continue its intended service as a         |
| 5  | dockside gaming riverboat in the State of     |
| 6  | Louisiana. It is the recommendation of AVS    |
| 7  | that the permanently moored casino platform,  |
| 8  | the Golden Nugget, be issued a certificate of |
| 9  | compliance for 2024.                          |
| 10 | CHAIRMAN HEBERT:                              |
| 11 | Board members, are there any questions        |
| 12 | for Mr. Lewis or Mr. Bullard?                 |
| 13 | If not, I will entertain a motion to          |
| 14 | issue an annual certificate of compliance,    |
| 15 | which expires December 31st, 2025.            |
| 16 | MR. LANGLEY:                                  |
| 17 | Move.   |
| 18 | MS. LEWIS:                                    |
| 19 | Second.                                       |
| 20 | CHAIRMAN HEBERT:                              |
| 21 | Mr. Langley has moved, and Ms. Lewis has      |
| 22 | seconded it.                                  |
| 23 | Is there any discussion?                      |
| 24 | Any opposition?                               |
| 25 | Hearing none, that motion carries.            |
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|    | rage to                                       |
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| 1  | Item B under Casino Gaming Issues is a        |
| 2  | consideration of a certificate of compliance  |
| 3  | -   |
|    | for the Alternate Riverboat Gaming Inspection |
| 4  | of the gaming vessel for Horseshoe            |
| 5  | Entertainment, L.P., doing business as        |
| 6  | Horseshoe Bossier City.                       |
| 7  | ASSISTANT ATTORNEY GENERAL LEWIS:             |
| 8  | Good morning, Chairman Hebert and Board       |
| 9  | Members. Again, I'm Assistant Attorney        |
| 10 | General Kanick Lewis, Jr. With me is Mr.      |
| 11 | Pete Bullard of AVS. We're here to discuss    |
| 12 | the issuance of Horseshoe Casino Bossier      |
| 13 | City's certificate of compliance.             |
| 14 | On November 5th, the inspection process       |
| 15 | began for the annual certificate approval.    |
| 16 | We request upon the Board accepting the       |
| 17 | report submitted by AVS, you will move for    |
| 18 | the issuance of Horseshoe Casino Bossier      |
| 19 | City's certificate of compliance which        |
| 20 | expires on December 31st, 2025.               |
| 21 | Mr. Bullard will now provide details on       |
| 22 | the inspection.                               |
| 23 | MR. BULLARD:                                  |
| 24 | Good morning, Chairman Hebert and Board       |
| 25 | Members. I am Pete Bullard, Chief Inspector   |
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of American Vessel Services. I'm here to report on the annual certification of Horseshoe Casino Bossier City.

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The inspectors, Billy Taylor and myself, did on November 25th, 2024, attend the riverboat King of the Red to conduct annual inspection in accordance with the Louisiana Alternate Inspection Program. The inspectors reviewed fire protection measures, egress routes, observed emergency lighting, tested emergency generator, inspected mooring system, other required life safety items, and conducted a fire drill. There were no deficiencies noted on the annual survey report.

The 2024 annual survey as required by Louisiana Gaming Control Board is now complete, and King of the Red is considered fit to continue its intended service as a dockside gaming riverboat in the State of Louisiana. It is the recommendation of AVS that the vessel King of the Red be issued a certificate of compliance for 2024. CHAIRMAN HEBERT:

Thank you. Any questions from the



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| 1  | Board, for Mr. Lewis or Mr. Bullard?      |
| 2  | If not, I'll entertain a motion to issue  |
| 3  | an annual certificate of compliance which |
| 4  | expires December 31st, 2025.              |
| 5  | MS. TRAYLOR:                              |
| 6  | So moved.                                 |
| 7  | CHAIRMAN HEBERT:                          |
| 8  | It's been moved by Ms. Traylor.           |
| 9  | MS. BECNEL:                               |
| 10 | Second.                                   |
| 11 | CHAIRMAN HEBERT:                          |
| 12 | Seconded by Ms. Becnel.                   |
| 13 | Is there any discussion?                  |
| 14 | Any opposition?                           |
| 15 | Hearing none, that motion carries.        |
| 16 | Thank you, gentlemen. Safe travels        |
| 17 | home, Mr. Bullard.                        |
| 18 | MR. BULLARD:                              |
| 19 | Thank you.                                |
| 20 | CHAIRMAN HEBERT:                          |
| 21 | We now move to Item C, the consideration  |
| 22 | of an application of PENN Entertainment,  |
| 23 | Incorporated for shelf approval.          |
| 24 | Ms. Houston, good morning.                |
| 25 | ASSISTANT ATTORNEY GENERAL HOUSTON:       |
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| 1  | Good morning, Chairman Hebert and Board      |
| 2  | Members. I'm Assistant Attorney General      |
| 3  | Delancey Houston here today in the matter of |
| 4  | PENN Entertainment, Incorporated's           |
| 5  | application for shelf approval of debt       |
| 6  | transactions.                                |
| 7  | PENN Entertainment, Incorporated is the      |
| 8  | parent company of five Louisiana licensees,  |
| 9  | which are: Boomtown New Orleans; Boomtown    |
| 10 | Bossier City; L'Auberge Lake Charles;        |
| 11 | L'Auberge Baton Rouge; and Margaritaville    |
| 12 | Bossier City.                                |
| 13 | Louisiana Administrative Code Title          |
| 14 | 42:III.2525 allows publicly traded companies |
| 15 | meeting certain criteria to be granted shelf |
| 16 | approval for a period not to exceed three    |
| 17 | years subject to any conditions or           |
| 18 | limitations as determined by the Board.      |
| 19 | Shelf approvals allow the company to enter   |
| 20 | into debt transactions without prior Board   |
| 21 | approval up to the amount approved by the    |
| 22 | Board on the condition that the Board is     |
| 23 | notified within ten days of the transaction  |
| 24 | and, thereafter, the company provides copies |
| 25 | of all executed documents to the Louisiana   |
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| 1  | State Police, Gaming Enforcement Division,    |
| 2  | Audit Section for review.                     |
| 3  | PENN Entertainment, Incorporated has          |
| 4  | previously received Board approval for a      |
| 5  | shelf in 2019 and in 2021. A proposed         |
| 6  | resolution has been prepared granting Board   |
| 7  | approval for PENN's shelf application.        |
| 8  | At this time, Auditor Hotard will             |
| 9  | present Audit's review and findings to the    |
| 10 | Board.  |
| 11 | MS. HOTARD:                                   |
| 12 | Good morning, Chairman Hebert and Board       |
| 13 | Members. My name is Lisa Hotard with          |
| 14 | Louisiana State Police's Gaming Audit         |
| 15 | Section.                                      |
| 16 | PENN Entertainment, Incorporated (PENN)       |
| 17 | is requesting the Board's approval of its     |
| 18 | application for a \$7 billion shelf for a     |
| 19 | three-year period, commencing upon the        |
| 20 | Board's approval.                             |
| 21 | PENN meets the shelf application              |
| 22 | requirements under Louisiana Administrative   |
| 23 | Code Title 42:III:2525, in that PENN is a     |
| 24 | publicly traded company whose shares trade on |
| 25 | the NASDAQ, and files periodic documents,     |
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| 1  | reports, and information required by the U.S. |
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| 2  | Securities and Exchange Commission. PENN      |
| 3  | anticipates using the proceeds of any future  |
| 4  | indebtedness for: Repaying or refinancing     |
| 5  | existing outstanding debt; general corporate  |
| 6  | purposes, including capital expenditures; and |
| 7  | working capital.                              |
| 8  | PENN's long-term debt schedule is shown       |
| 9  | on page 17 of our report. As of               |
| 10 | September 30th, 2024, PENN reported           |
| 11 | \$2.7 billion in long-term debt, with no      |
| 12 | borrowings under its Revolving Credit         |
| 13 | Facility, and \$20.9 million allocated to     |
| 14 | support various letters of credit issued.     |
| 15 | This leaves PENN with \$979.1 million of      |
| 16 | available borrowing capacity under its        |
| 17 | Revolving Credit Facility.                    |
| 18 | Although PENN has experienced a decline       |
| 19 | in its financial results due to the           |
| 20 | disposition of Barstool and increased costs   |
| 21 | related to the launch of ESPN Bet, PENN       |
| 22 | anticipates achieving positive free cash flow |
| 23 | through new product offerings and operational |
| 24 | improvements beginning in 2025. Based on      |
| 25 | PENN's pro-forma financial statements shown   |
|    |   |



| 1  | on pages 16 and 17 of our report, PENN        |
|----|---|
| 2  | projects sufficient cash flows from           |
| 3  | operations to maintain its debt, financing    |
| 4  | obligations, and capital expenditures. In     |
| 5  | conclusion, no financial issues came to our   |
| 6  | attention to preclude the Board's approval of |
| 7  | PENN's \$7 billion shelf application.         |
| 8  | CHAIRMAN HEBERT:                              |
| 9  | Thank you, Ms. Hotard.                        |
| 10 | Are there any questions from the Board        |
| 11 | for the AG's office, state police, or the     |
| 12 | licensee?                                     |
| 13 | If not, I will entertain a motion to          |
| 14 | adopt the resolution.                         |
| 15 | MR. POOLE:                                    |
| 16 | So moved.                                     |
| 17 | MS. HAMILTON-ACKER:                           |
| 18 | Second.                                       |
| 19 | CHAIRMAN HEBERT:                              |
| 20 | It's been moved by Mr. Poole, seconded        |
| 21 | by Ms. Hamilton-Acker.                        |
| 22 | Okay. Ms. Landry, would you please read       |
| 23 | the resolution into the record.               |
| 24 | MS. LANDRY:                                   |
| 25 | On the 21st day of November 2024, the         |
|    |   |
|    |   |
|    | $A$ A A MERSON $\circ$ WHITE                  |
|    | COURT REPORTING - EST.2000                    |

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| Louisiana Gaming Control Board did, in a du<br>noticed public meeting, consider the<br>application for renewal of shelf approval of<br>debt transactions filed by PENN<br>Entertainment, Inc. And upon motion duly<br>made and seconded, the Board adopted the |                |
|--|----------------|
| <ul> <li>application for renewal of shelf approval of</li> <li>debt transactions filed by PENN</li> <li>Entertainment, Inc. And upon motion duly</li> <li>made and seconded, the Board adopted the</li> </ul>  | γf             |
| <ul> <li>debt transactions filed by PENN</li> <li>Entertainment, Inc. And upon motion duly</li> <li>made and seconded, the Board adopted the</li> </ul>  | of             |
| 5 Entertainment, Inc. And upon motion duly<br>6 made and seconded, the Board adopted the   |                |
| 6 made and seconded, the Board adopted the   |                |
|  |                |
|  |                |
| 7 following resolution:  |                |
| 8 Be it resolved that PENN Entertainment   | - 1            |
| 9 Inc.'s application for shelf approval of de  | bt             |
| 10 transactions is hereby approved subject to  |                |
| 11 the following terms and conditions:   |                |
| 12 For a period of three years beginning   |                |
| 13 November 21st, 2024, PENN Entertainment, Ir   | IC.            |
| 14 is granted approval pursuant to Louisiana   |                |
| Administrative Code 42:III:2525 to enter in  | ito            |
| 16 debt transactions, as defined by Louisiana  |                |
| Administrative Code 42:III:2522, not to  |                |
| 18 exceed a cumulative total of \$7 billion. H   | 'or            |
| 19 purposes of this shelf approval, the  |                |
| 20 cumulative total of \$7 billion shall includ  | le             |
| 21 debt currently existing or approved in  |                |
| 22 earlier debt transactions;  |                |
| 23 Within ten days of consummation of a  |                |
| 24 debt transaction, including amendments and  |                |
| <sup>25</sup> modifications of existing debt transactions  | <sup>;</sup> , |
|  |                |
|  |                |



| 1  | PENN Entertainment, Inc. shall provide a term |
|----|---|
| 2  | sheet or executive summary of the debt        |
| 3  | transaction and an executed copy of the       |
| 4  | documents evidencing the debt transaction to  |
| 5  | Louisiana State Police, Gaming Enforcement    |
| 6  | Division, Audit Section, Corporate Securities |
| 7  | Unit;   |
| 8  | This shelf approval may be rescinded by       |
| 9  | the Chairman of the Board upon issuance of a  |
| 10 | written notice of rescission setting forth    |
| 11 | the reasons therefore. The rescission shall   |
| 12 | remain in effect until lifted by the Board    |
| 13 | upon such terms as are satisfactory to the    |
| 14 | Board;  |
| 15 | And this shelf approval shall expire on       |
| 16 | November 21st, 2027.                          |
| 17 | It is hereby further resolved that the        |
| 18 | Chairman of the Louisiana Gaming Control      |
| 19 | Board be delegated the authority to issue a   |
| 20 | written rescission of the shelf approval in   |
| 21 | accordance with Louisiana Administrative Code |
| 22 | 42:III:2525(E) and as provided herein above.  |
| 23 | Thus done and signed in Baton Rouge,          |
| 24 | Louisiana this 21st day of November 2024.     |
| 25 | CHAIRMAN HEBERT:                              |
|    |   |
|    |   |

 $A M E R S O N \circ W H | T E$ 

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|    | Page 27                                |
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| 1  | Thank you, Ms. Landry.                 |
| 2  | Ms. Hernandez, will you please conduct |
| 3  | roll call.                             |
| 4  | MS. HERNANDEZ:                         |
| 5  | Ms. Becnel.                            |
| 6  | MS. BECNEL:                            |
| 7  | Yes.                                   |
| 8  | MS. HERNANDEZ:                         |
| 9  | Mr. Jackson.                           |
| 10 | MR. JACKSON:                           |
| 11 | Yes.                                   |
| 12 | MS. HERNANDEZ:                         |
| 13 | Mr. Langley.                           |
| 14 | MR. LANGLEY:                           |
| 15 | Yes.                                   |
| 16 | MS. HERNANDEZ:                         |
| 17 | Ms. Lewis.                             |
| 18 | MS. LEWIS:                             |
| 19 | Yes.                                   |
| 20 | MS. HERNANDEZ:                         |
| 21 | Mr. Poole.                             |
| 22 | MR. POOLE:                             |
| 23 | Yes.                                   |
| 24 | MS. HERNANDEZ:                         |
| 25 | Ms. Hamilton-Acker.                    |
|    |  |
|    |  |
|    | $\mathcal{T}$                          |



1 MS. HAMILTON-ACKER: 2 Yes. 3 MS. HERNANDEZ: 4 Mr. Sholes. 5 MR. SHOLES: 6 Yes. 7 MS. HERNANDEZ: 8 Ms. Traylor. 9 MS. TRAYLOR: 10 Yes. 11 MS. HERNANDEZ: 12 And Chairman Hebert. 13 CHAIRMAN HEBERT: 14 Yes. 15 That motion carries, and the application 16 is approved. Thank you. 17 Next is Item D, consideration of a joint petition to approve a sale/leaseback 18 transaction and to amend the statement of 19 20 conditions for Premier Entertainment Shreveport, LLC, doing business as Bally's 21 22 Shreveport Casino & Hotel. 23 Good morning, Ms. Ficklin, Mr. 24 Jefferson. You may proceed. 25 ASSISTANT ATTORNEY GENERAL HOUSTON:



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| 1Assistant Attorney General Delancey2Houston. Here with me today is Master3Trooper Brian Jefferson from Louisiana State4Police, Gaming Enforcement Division, and Evie5Ficklin from the Gaming Division, Audit6Section.7On July 30th, 2024, Premier8Entertainment Shreveport, LLC, doing business9as Bally's Shreveport Casino & Hotel and10Gaming and Leisure Properties, Incorporated11(GLPI) filed a joint petition to approve the13statement of conditions.14The Licensee currently holds a riverboat15gaming license for a berth site along the Red16River in Shreveport, Louisiana. The licensee17currently owns its real estate assets and18vessel, the Hollywood Dreams.19Bally's Corporation owns the licensee10through its wholly-owned subsidiaries, which21are Premier Entertainment Louisiana 1, LLC22and Bally's Management Group, LLC.23GLPI is a publicly traded company and is24a self-administered and self-managed25Pennsylvania real estate investment trust.  |    | l age 27                                      |
|---|----|---|
| <ul> <li>Houston. Here with me today is Master</li> <li>Trooper Brian Jefferson from Louisiana State</li> <li>Police, Gaming Enforcement Division, and Evie</li> <li>Ficklin from the Gaming Division, Audit</li> <li>Section.</li> <li>On July 30th, 2024, Premier</li> <li>Entertainment Shreveport, LLC, doing business</li> <li>as Bally's Shreveport Casino &amp; Hotel and</li> <li>Gaming and Leisure Properties, Incorporated</li> <li>(GLPI) filed a joint petition to approve the</li> <li>sale/leaseback transaction and to amend</li> <li>statement of conditions.</li> <li>The Licensee currently holds a riverboat</li> <li>gaming license for a berth site along the Red</li> <li>River in Shreveport, Louisiana. The licensee</li> <li>currently owns its real estate assets and</li> <li>vessel, the Hollywood Dreams.</li> <li>Bally's Corporation owns the licensee</li> <li>through its wholly-owned subsidiaries, which</li> <li>are Premier Entertainment Louisiana 1, LLC</li> <li>GLPI is a publicly traded company and is</li> <li>a self-administered and self-managed</li> </ul> | 1  | Assistant Attornev General Delancev           |
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| 6 Section.<br>7 On July 30th, 2024, Premier<br>8 Entertainment Shreveport, LLC, doing business<br>9 as Bally's Shreveport Casino & Hotel and<br>10 Gaming and Leisure Properties, Incorporated<br>11 (GLPI) filed a joint petition to approve the<br>12 sale/leaseback transaction and to amend<br>13 statement of conditions.<br>14 The Licensee currently holds a riverboat<br>15 gaming license for a berth site along the Red<br>16 River in Shreveport, Louisiana. The licensee<br>17 currently owns its real estate assets and<br>18 vessel, the Hollywood Dreams.<br>19 Bally's Corporation owns the licensee<br>20 through its wholly-owned subsidiaries, which<br>21 are Premier Entertainment Louisiana 1, LLC<br>22 and Bally's Management Group, LLC.<br>23 GLPI is a publicly traded company and is<br>24 a self-administered and self-managed   | 5  |   |
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| <ul> <li>Entertainment Shreveport, LLC, doing business</li> <li>as Bally's Shreveport Casino &amp; Hotel and</li> <li>Gaming and Leisure Properties, Incorporated</li> <li>(GLPI) filed a joint petition to approve the</li> <li>sale/leaseback transaction and to amend</li> <li>statement of conditions.</li> <li>The Licensee currently holds a riverboat</li> <li>gaming license for a berth site along the Red</li> <li>River in Shreveport, Louisiana. The licensee</li> <li>currently owns its real estate assets and</li> <li>vessel, the Hollywood Dreams.</li> <li>Bally's Corporation owns the licensee</li> <li>through its wholly-owned subsidiaries, which</li> <li>are Premier Entertainment Louisiana 1, LLC</li> <li>GLPI is a publicly traded company and is</li> <li>a self-administered and self-managed</li> </ul>   | 7  | On July 30th, 2024, Premier                   |
| <ul> <li>as Bally's Shreveport Casino &amp; Hotel and</li> <li>Gaming and Leisure Properties, Incorporated</li> <li>(GLPI) filed a joint petition to approve the</li> <li>sale/leaseback transaction and to amend</li> <li>statement of conditions.</li> <li>The Licensee currently holds a riverboat</li> <li>gaming license for a berth site along the Red</li> <li>River in Shreveport, Louisiana. The licensee</li> <li>currently owns its real estate assets and</li> <li>vessel, the Hollywood Dreams.</li> <li>Bally's Corporation owns the licensee</li> <li>through its wholly-owned subsidiaries, which</li> <li>are Premier Entertainment Louisiana 1, LLC</li> <li>GLPI is a publicly traded company and is</li> <li>a self-administered and self-managed</li> </ul>  | 8  |   |
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| <ul> <li>12 sale/leaseback transaction and to amend</li> <li>13 statement of conditions.</li> <li>14 The Licensee currently holds a riverboat</li> <li>15 gaming license for a berth site along the Red</li> <li>16 River in Shreveport, Louisiana. The licensee</li> <li>17 currently owns its real estate assets and</li> <li>18 vessel, the Hollywood Dreams.</li> <li>19 Bally's Corporation owns the licensee</li> <li>20 through its wholly-owned subsidiaries, which</li> <li>21 are Premier Entertainment Louisiana 1, LLC</li> <li>22 and Bally's Management Group, LLC.</li> <li>23 GLPI is a publicly traded company and is</li> <li>24 a self-administered and self-managed</li> </ul>  | 10 | Gaming and Leisure Properties, Incorporated   |
| <ul> <li>statement of conditions.</li> <li>The Licensee currently holds a riverboat</li> <li>gaming license for a berth site along the Red</li> <li>River in Shreveport, Louisiana. The licensee</li> <li>currently owns its real estate assets and</li> <li>vessel, the Hollywood Dreams.</li> <li>Bally's Corporation owns the licensee</li> <li>through its wholly-owned subsidiaries, which</li> <li>are Premier Entertainment Louisiana 1, LLC</li> <li>and Bally's Management Group, LLC.</li> <li>GLPI is a publicly traded company and is</li> <li>a self-administered and self-managed</li> </ul>  | 11 | (GLPI) filed a joint petition to approve the  |
| 14The Licensee currently holds a riverboat15gaming license for a berth site along the Red16River in Shreveport, Louisiana. The licensee17currently owns its real estate assets and18vessel, the Hollywood Dreams.19Bally's Corporation owns the licensee20through its wholly-owned subsidiaries, which21are Premier Entertainment Louisiana 1, LLC22GLPI is a publicly traded company and is24a self-administered and self-managed  | 12 | sale/leaseback transaction and to amend       |
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| River in Shreveport, Louisiana. The licensee<br>currently owns its real estate assets and<br>vessel, the Hollywood Dreams.<br>Bally's Corporation owns the licensee<br>through its wholly-owned subsidiaries, which<br>are Premier Entertainment Louisiana 1, LLC<br>and Bally's Management Group, LLC.<br>GLPI is a publicly traded company and is<br>a self-administered and self-managed   | 14 | The Licensee currently holds a riverboat      |
| <pre>17 currently owns its real estate assets and<br/>18 vessel, the Hollywood Dreams.<br/>19 Bally's Corporation owns the licensee<br/>20 through its wholly-owned subsidiaries, which<br/>21 are Premier Entertainment Louisiana 1, LLC<br/>22 and Bally's Management Group, LLC.<br/>23 GLPI is a publicly traded company and is<br/>24 a self-administered and self-managed</pre>   | 15 | gaming license for a berth site along the Red |
| 18 vessel, the Hollywood Dreams. 19 Bally's Corporation owns the licensee 20 through its wholly-owned subsidiaries, which 21 are Premier Entertainment Louisiana 1, LLC 22 and Bally's Management Group, LLC. 23 GLPI is a publicly traded company and is 24 a self-administered and self-managed   | 16 | River in Shreveport, Louisiana. The licensee  |
| Bally's Corporation owns the licensee<br>through its wholly-owned subsidiaries, which<br>are Premier Entertainment Louisiana 1, LLC<br>and Bally's Management Group, LLC.<br>GLPI is a publicly traded company and is<br>a self-administered and self-managed   | 17 | currently owns its real estate assets and     |
| 20 through its wholly-owned subsidiaries, which<br>21 are Premier Entertainment Louisiana 1, LLC<br>22 and Bally's Management Group, LLC.<br>23 GLPI is a publicly traded company and is<br>24 a self-administered and self-managed   | 18 | vessel, the Hollywood Dreams.                 |
| are Premier Entertainment Louisiana 1, LLC<br>and Bally's Management Group, LLC.<br>GLPI is a publicly traded company and is<br>a self-administered and self-managed  | 19 | Bally's Corporation owns the licensee         |
| and Bally's Management Group, LLC. GLPI is a publicly traded company and is a self-administered and self-managed  | 20 | through its wholly-owned subsidiaries, which  |
| GLPI is a publicly traded company and is<br>a self-administered and self-managed  | 21 | are Premier Entertainment Louisiana 1, LLC    |
| a self-administered and self-managed  | 22 | and Bally's Management Group, LLC.            |
|   | 23 | GLPI is a publicly traded company and is      |
| 25 Pennsylvania real estate investment trust.   | 24 | a self-administered and self-managed          |
|   | 25 | Pennsylvania real estate investment trust.    |
|   |    |   |
|   |    |   |



| 1  | GLPI's wholly-owned subsidiaries are GLP     |
|----|--|
| 2  | Capital, Limited Partners, GLP Capital       |
| 3  | Partners, LLC, and GLP Holdings,             |
| 4  | Incorporated. The subsidiary entities of     |
| 5  | GLPI own and lease back the real property of |
| 6  | six Louisiana riverboat gaming licensees,    |
| 7  | which are: L'Auberge Lake Charles; L'Auberge |
| 8  | Baton Rouge; Boomtown Bossier; Boomtown New  |
| 9  | Orleans; Belle of Baton Rouge; and The Queen |
| 10 | Casino.                                      |
| 11 | If this transaction is approved by the       |
| 12 | Board, the following transactions will occur |
| 13 | involving the Licensee, GLP Capital, L.P.,   |
| 14 | and other parties:                           |
| 15 | The licensee will transfer legal title       |
| 16 | of its real estate assets, including its     |
| 17 | riverboat vessel, to GLP Capital for a value |
| 18 | of \$120 million through a contribution      |
| 19 | agreement;                                   |
| 20 | Subsequent to the closing of the             |
| 21 | agreement of the licensee's real estate      |
| 22 | assets to GLP Capital, GLP Capital, as       |
| 23 | lessor, will enter into a master lease       |
| 24 | agreement between the parties, with Bally's  |
| 25 | Management Group, LLC, as a tenant, to       |
|    |  |
|    |  |



1 leaseback the real property assets used in 2 the operations of the licensee, including the 3 land, riverboat vessel, buildings and 4 fixtures, to Bally's Management; 5 The assignment and assumption of ground 6 lease between the licensee, GLP Capital, and 7 the City of Shreveport will be entered; 8 And Bally's Management Group, LLC, as a sub landlord, will enter into a sublease 9 10 agreement of real estate assets, including 11 the riverboat, with the licensee, as the 12 subtenant. 13 The licensee currently operates subject 14 to statement of conditions to its riverboat 15 gaming license dated July 19, 2024. These 16 conditions will not change, but the Board's 17 approval of the transfer and leaseback of the 18 licensee's real property to and from GLP Capital will subject GLPI to certain 19 20 conditions which are required for all REIT 21 sales. 2.2 GLPI will be required to execute an 23 acknowledgment and acceptance of the conditions if approved. 24 25 If it is the Board's pleasure to approve



| 1  | the licensee's petition for approval, a       |
|----|---|
| 2  | proposed resolution has been prepared for the |
| 3  | Board's consideration and Chairman's          |
| 4  | approval excuse me, Chairman's signature.     |
| 5  | At this time, the Division will present       |
| 6  | their findings to the Board.                  |
| 7  | MS. FICKLIN:                                  |
| 8  | Good morning, Mr. Chairman, Board             |
| 9  | Members. My name is Evie Ficklin. I'm an      |
| 10 | auditor with Louisiana State Police.          |
| 11 | Licensee Bally's Shreveport, a                |
| 12 | subsidiary of Bally's Corporation and Gaming  |
| 13 | and Leisure Properties, Inc., a Pennsylvania  |
| 14 | REIT, referenced in our report as GLPI, are   |
| 15 | requesting Board approval of a proposed       |
| 16 | leaseback transaction wherein Bally's         |
| 17 | Shreveport will sell its real property assets |
| 18 | and its interest in a ground lease for        |
| 19 | 120 million to GLPI, who in turn will lease   |
| 20 | those assets back to Bally's Shreveport       |
| 21 | pursuant to a master lease.                   |
| 22 | In addition, Bally's and GLPI are also        |
| 23 | proposing a second sale/leaseback wherein     |
| 24 | Bally's Kansas City will sell its real        |
| 25 | property assets and an interest in the ground |
|    |   |
|    |   |
|    |   |

| 2 subsequently lease those assets back to 3 Bally's Kansas City under the same master 4 lease agreement. 5 Both sale/leaseback transactions will be 6 structured as a tax free transfer of property 7 compliant with IRC Section 721, 8 nonrecognition of gain or loss on 9 contribution. In each of the   |    |   |
|--|----|---|
| <ul> <li>Bally's Kansas City under the same master</li> <li>lease agreement.</li> <li>Both sale/leaseback transactions will be</li> <li>structured as a tax free transfer of property</li> <li>compliant with IRC Section 721,</li> <li>nonrecognition of gain or loss on</li> <li>contribution. In each of the</li> <li>sale/leasebacks, Bally's will contribute real</li> <li>property assets to GLPI in exchange for</li> <li>limited partnership, GLP Capital.</li> <li>Bally's Kansas City's annual rent under</li> <li>the master lease is approximately</li> <li>22.4 million. Bally's Shreveport's annual</li> <li>rent under the master lease is approximately</li> <li>9.9 million. Bally's Shreveport projected</li> <li>free cash flows for years 2024 through 2028,</li> <li>including the rental payments, are shown on</li> <li>page 33 of our report.</li> <li>The two proposed sale/leasebacks are a</li> <li>part of a larger transaction between Bally's</li> </ul> | 1  | lease to GLPI for 275 million. And GLPI will  |
| 4lease agreement.5Both sale/leaseback transactions will be6structured as a tax free transfer of property7compliant with IRC Section 721,8nonrecognition of gain or loss on9contribution. In each of the10sale/leasebacks, Bally's will contribute real11property assets to GLPI in exchange for12limited partnership interest in GLPI's13operating partnership, GLP Capital.14Bally's Kansas City's annual rent under15the master lease is approximately1622.4 million. Bally's Shreveport's annual17rent under the master lease is approximately189.9 million. Bally's Shreveport projected19free cash flows for years 2024 through 2028,20including the rental payments, are shown on21page 33 of our report.22The two proposed sale/leasebacks are a23part of a larger transaction between Bally's24and GLPI. Bally's plans to develop and  | 2  | subsequently lease those assets back to       |
| 5Both sale/leaseback transactions will be<br>structured as a tax free transfer of property<br>compliant with IRC Section 721,<br>87compliant with IRC Section 721,<br>88nonrecognition of gain or loss on<br>99contribution. In each of the10sale/leasebacks, Bally's will contribute real<br>property assets to GLPI in exchange for<br>1211property assets to GLPI in exchange for<br>1213operating partnership interest in GLPI's<br>operating partnership, GLP Capital.14Bally's Kansas City's annual rent under<br>the master lease is approximately<br>22.4 million. Bally's Shreveport's annual<br>rent under the master lease is approximately<br>9.9 million. Bally's Shreveport projected<br>free cash flows for years 2024 through 2028,<br>including the rental payments, are shown on<br>page 33 of our report.22The two proposed sale/leasebacks are a<br>part of a larger transaction between Bally's<br>and GLPI. Bally's plans to develop and                         | 3  | Bally's Kansas City under the same master     |
| <ul> <li>structured as a tax free transfer of property compliant with IRC Section 721,</li> <li>nonrecognition of gain or loss on</li> <li>contribution. In each of the</li> <li>sale/leasebacks, Bally's will contribute real</li> <li>property assets to GLPI in exchange for</li> <li>limited partnership interest in GLPI's</li> <li>operating partnership, GLP Capital.</li> <li>Bally's Kansas City's annual rent under</li> <li>the master lease is approximately</li> <li>22.4 million. Bally's Shreveport's annual</li> <li>rent under the master lease is approximately</li> <li>9.9 million. Bally's Shreveport projected</li> <li>free cash flows for years 2024 through 2028,</li> <li>including the rental payments, are shown on</li> <li>page 33 of our report.</li> <li>The two proposed sale/leasebacks are a</li> <li>part of a larger transaction between Bally's</li> <li>and GLPI. Bally's plans to develop and</li> </ul>                                       | 4  | lease agreement.                              |
| <pre>7 compliant with IRC Section 721,<br/>8 nonrecognition of gain or loss on<br/>9 contribution. In each of the<br/>10 sale/leasebacks, Bally's will contribute real<br/>11 property assets to GLPI in exchange for<br/>12 limited partnership interest in GLPI's<br/>13 operating partnership, GLP Capital.<br/>14 Bally's Kansas City's annual rent under<br/>15 the master lease is approximately<br/>16 22.4 million. Bally's Shreveport's annual<br/>17 rent under the master lease is approximately<br/>18 9.9 million. Bally's Shreveport projected<br/>19 free cash flows for years 2024 through 2028,<br/>20 including the rental payments, are shown on<br/>21 page 33 of our report.<br/>22 The two proposed sale/leasebacks are a<br/>23 part of a larger transaction between Bally's<br/>24 and GLPI. Bally's plans to develop and</pre>  | 5  | Both sale/leaseback transactions will be      |
| <ul> <li>nonrecognition of gain or loss on</li> <li>contribution. In each of the</li> <li>sale/leasebacks, Bally's will contribute real</li> <li>property assets to GLPI in exchange for</li> <li>limited partnership interest in GLPI's</li> <li>operating partnership, GLP Capital.</li> <li>Bally's Kansas City's annual rent under</li> <li>the master lease is approximately</li> <li>22.4 million. Bally's Shreveport's annual</li> <li>rent under the master lease is approximately</li> <li>9.9 million. Bally's Shreveport projected</li> <li>free cash flows for years 2024 through 2028,</li> <li>including the rental payments, are shown on</li> <li>page 33 of our report.</li> <li>The two proposed sale/leasebacks are a</li> <li>part of a larger transaction between Bally's</li> <li>and GLPI. Bally's plans to develop and</li> </ul>  | 6  | structured as a tax free transfer of property |
| 9 contribution. In each of the 10 sale/leasebacks, Bally's will contribute real 11 property assets to GLPI in exchange for 12 limited partnership interest in GLPI's 13 operating partnership, GLP Capital. 14 Bally's Kansas City's annual rent under 15 the master lease is approximately 16 22.4 million. Bally's Shreveport's annual 17 rent under the master lease is approximately 18 9.9 million. Bally's Shreveport projected 19 free cash flows for years 2024 through 2028, 20 including the rental payments, are shown on 21 page 33 of our report. 22 The two proposed sale/leasebacks are a 23 part of a larger transaction between Bally's 24 and GLPI. Bally's plans to develop and   | 7  | compliant with IRC Section 721,               |
| <ul> <li>sale/leasebacks, Bally's will contribute real</li> <li>property assets to GLPI in exchange for</li> <li>limited partnership interest in GLPI's</li> <li>operating partnership, GLP Capital.</li> <li>Bally's Kansas City's annual rent under</li> <li>the master lease is approximately</li> <li>22.4 million. Bally's Shreveport's annual</li> <li>rent under the master lease is approximately</li> <li>9.9 million. Bally's Shreveport projected</li> <li>free cash flows for years 2024 through 2028,</li> <li>including the rental payments, are shown on</li> <li>page 33 of our report.</li> <li>The two proposed sale/leasebacks are a</li> <li>part of a larger transaction between Bally's</li> <li>and GLPI. Bally's plans to develop and</li> </ul>   | 8  | nonrecognition of gain or loss on             |
| 11property assets to GLPI in exchange for12limited partnership interest in GLPI's13operating partnership, GLP Capital.14Bally's Kansas City's annual rent under15the master lease is approximately1622.4 million. Bally's Shreveport's annual17rent under the master lease is approximately189.9 million. Bally's Shreveport projected19free cash flows for years 2024 through 2028,20including the rental payments, are shown on21page 33 of our report.22The two proposed sale/leasebacks are a23part of a larger transaction between Bally's24and GLPI. Bally's plans to develop and  | 9  | contribution. In each of the                  |
| 12 limited partnership interest in GLPI's<br>13 operating partnership, GLP Capital.<br>14 Bally's Kansas City's annual rent under<br>15 the master lease is approximately<br>16 22.4 million. Bally's Shreveport's annual<br>17 rent under the master lease is approximately<br>18 9.9 million. Bally's Shreveport projected<br>19 free cash flows for years 2024 through 2028,<br>20 including the rental payments, are shown on<br>21 page 33 of our report.<br>22 The two proposed sale/leasebacks are a<br>23 part of a larger transaction between Bally's<br>24 and GLPI. Bally's plans to develop and  | 10 | sale/leasebacks, Bally's will contribute real |
| 13operating partnership, GLP Capital.14Bally's Kansas City's annual rent under15the master lease is approximately1622.4 million. Bally's Shreveport's annual17rent under the master lease is approximately189.9 million. Bally's Shreveport projected19free cash flows for years 2024 through 2028,20including the rental payments, are shown on21page 33 of our report.22The two proposed sale/leasebacks are a23part of a larger transaction between Bally's24and GLPI. Bally's plans to develop and   | 11 | property assets to GLPI in exchange for       |
| Bally's Kansas City's annual rent under<br>the master lease is approximately<br>22.4 million. Bally's Shreveport's annual<br>rent under the master lease is approximately<br>9.9 million. Bally's Shreveport projected<br>free cash flows for years 2024 through 2028,<br>including the rental payments, are shown on<br>page 33 of our report.<br>The two proposed sale/leasebacks are a<br>part of a larger transaction between Bally's<br>and GLPI. Bally's plans to develop and  | 12 | limited partnership interest in GLPI's        |
| the master lease is approximately 15 the master lease is approximately 16 22.4 million. Bally's Shreveport's annual 17 rent under the master lease is approximately 18 9.9 million. Bally's Shreveport projected 19 free cash flows for years 2024 through 2028, 20 including the rental payments, are shown on 21 page 33 of our report. 22 The two proposed sale/leasebacks are a 23 part of a larger transaction between Bally's 24 and GLPI. Bally's plans to develop and  | 13 | operating partnership, GLP Capital.           |
| 16 22.4 million. Bally's Shreveport's annual<br>17 rent under the master lease is approximately<br>18 9.9 million. Bally's Shreveport projected<br>19 free cash flows for years 2024 through 2028,<br>20 including the rental payments, are shown on<br>21 page 33 of our report.<br>22 The two proposed sale/leasebacks are a<br>23 part of a larger transaction between Bally's<br>24 and GLPI. Bally's plans to develop and   | 14 | Bally's Kansas City's annual rent under       |
| 17 rent under the master lease is approximately<br>18 9.9 million. Bally's Shreveport projected<br>19 free cash flows for years 2024 through 2028,<br>20 including the rental payments, are shown on<br>21 page 33 of our report.<br>22 The two proposed sale/leasebacks are a<br>23 part of a larger transaction between Bally's<br>24 and GLPI. Bally's plans to develop and   | 15 | the master lease is approximately             |
| 189.9 million. Bally's Shreveport projected19free cash flows for years 2024 through 2028,20including the rental payments, are shown on21page 33 of our report.22The two proposed sale/leasebacks are a23part of a larger transaction between Bally's24and GLPI. Bally's plans to develop and   | 16 | 22.4 million. Bally's Shreveport's annual     |
| 19 free cash flows for years 2024 through 2028,<br>20 including the rental payments, are shown on<br>21 page 33 of our report.<br>22 The two proposed sale/leasebacks are a<br>23 part of a larger transaction between Bally's<br>24 and GLPI. Bally's plans to develop and  | 17 | rent under the master lease is approximately  |
| including the rental payments, are shown on<br>page 33 of our report.<br>The two proposed sale/leasebacks are a<br>part of a larger transaction between Bally's<br>and GLPI. Bally's plans to develop and  | 18 | 9.9 million. Bally's Shreveport projected     |
| 21 page 33 of our report. 22 The two proposed sale/leasebacks are a 23 part of a larger transaction between Bally's 24 and GLPI. Bally's plans to develop and  | 19 | free cash flows for years 2024 through 2028,  |
| The two proposed sale/leasebacks are a<br>part of a larger transaction between Bally's<br>and GLPI. Bally's plans to develop and   | 20 | including the rental payments, are shown on   |
| <ul> <li>part of a larger transaction between Bally's</li> <li>and GLPI. Bally's plans to develop and</li> </ul>   | 21 | page 33 of our report.                        |
| and GLPI. Bally's plans to develop and   | 22 | The two proposed sale/leasebacks are a        |
|  | 23 | part of a larger transaction between Bally's  |
| 25 construct a \$1.7 billion casino in Chicago,  | 24 | and GLPI. Bally's plans to develop and        |
|  | 25 | construct a \$1.7 billion casino in Chicago,  |
|  |    |   |
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|    | r age 34                                      |
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|    |   |
| 1  | Illinois and intends to use the proceeds from |
| 2  | the two sale/leasebacks to pay down its       |
| 3  | 620 million revolver, thereby freeing up      |
| 4  | liquidity for the Chicago project.            |
| 5  | GLPI, in connection to the Chicago            |
| 6  | casino, has acquired the casino side for      |
| 7  | 250 million, and entered into a master lease  |
| 8  | with Bally's to lease the site to a Bally's   |
| 9  | affiliate. In addition, GLPI has committed    |
| 10 | to fund an additional 940 million to Bally's  |
| 11 | Chicago Casino to use for payment of the hard |
| 12 | costs to construct in-place project           |
| 13 | improvements at the Chicago Casino site.      |
| 14 | GLPI will provide that funding periodically.  |
| 15 | The rent due by Bally's Chicago under the     |
| 16 | Chicago master lease will be adjusted         |
| 17 | accordingly and based on a cap rate of        |
| 18 | 8.5 percent.                                  |
| 19 | The particulars of the understanding          |
| 20 | between GLPI and Bally's in connection to the |
| 21 | Chicago Casino are outlined in a July 2024    |
| 22 | binding term sheet between affiliates of GLPI |
| 23 | and Bally's. No issues came to our attention  |
| 24 | to preclude the Board from approving the      |
|    |   |

Bally's Shreveport sale/leaseback.

25



1 Trooper Brian Jefferson will now provide 2 the results of licensing investigation. 3 MASTER TROOPER JEFFERSON: 4 Good morning, Chairman Hebert and 5 Members of the Board. I'm Master Trooper 6 Brian Jefferson with Louisiana State Police, 7 Gaming Enforcement Division. 8 On July 30th, 2024, the Division 9 received a joint petition requesting the 10 Board's approval on sale and leaseback transaction associated with Premier 11 12 Entertainment Shreveport, LLC, doing business 13 as Bally's Shreveport Casino & Hotel. 14 In accordance with the rules and 15 regulations of the Gaming Enforcement 16 Division, a background investigation was 17 previously conducted on Gaming and Leisure 18 Properties, Inc. with their shareholder, subsidiaries, officers, directors, and 19 20 persons with 5 percent or more ownership or 21 economic interest in the licensee. Based on 2.2 the investigation, there was no information 23 found which would preclude the Board from 24 approving the joint petition request on the 25 sale and leaseback transaction associated



1 with Premier Entertainment Shreveport, LLC, 2 doing business as Bally's Shreveport Casino & 3 Hotel. 4 CHAIRMAN HEBERT: 5 All right. Are there any questions from the Board for the AG's office or state 6 7 police? 8 I do know that we have Attorney Jeff 9 Barbin here, as well as vice president and general manager of Bally's Shreveport, 10 11 Mr. Tony Rhorer. 12 Gentlemen, do you have anything you'd 13 like to add? 14 MR. BARBIN: 15 No, sir. 16 CHAIRMAN HEBERT: 17 All right. Well, at this point, I will 18 entertain a motion to adopt the resolution. 19 MR. JACKSON: 20 Move to approve. 21 MS. LEWIS: 22 Second. 23 CHAIRMAN HEBERT: 24 It's been moved by Mr. Jackson, seconded 25 by Ms. Lewis.



1 Ms. Landry, would you please read the 2 resolution into the record. 3 MS. LANDRY: 4 On the 21st day of November 2024, the 5 Louisiana Gaming Control Board did, in a duly 6 noticed public meeting, consider the joint 7 petition to approve sale/leaseback 8 transaction and to amend statement of 9 conditions filed by Premier Entertainment 10 Shreveport, LLC, doing business as Bally's 11 Shreveport Casino & Hotel and Gaming and 12 Leisure Properties, Inc. (GLPI). And upon 13 motion duly made and seconded, the Board 14 adopted this resolution: 15 Whereas, the Licensee will enter into a contribution agreement with GLPI providing 16 17 for the sale and transfer of the Licensee's 18 real estate assets and leasehold interests 19 into a real estate investment trust owned by 20 GLPI; 21 Whereas, Bally's Management Group, LLC, 22 an indirect parent company of the Licensee, 23 will lease the Licensee's real property 24 assets and leasehold interests held in the 25 REIT from GLPI's subsidiary, GLP Capital, LP,



| 1  | pursuant to a master lease agreement;         |
|----|---|
| 2  | Whereas, Bally's Management will              |
| 3  | sublease those real property assets and       |
| 4  | leasehold interests leased from GLP Capital   |
| 5  | directly to the Licensee;                     |
| 6  | And, whereas, many of the transactions        |
| 7  | provided in and related to the REIT           |
| 8  | transaction, require prior Board approval.    |
| 9  | Now, therefore, be it resolved that the       |
| 10 | execution of all documents necessary to       |
| 11 | effectuate the transactions contemplated by   |
| 12 | and provided for in the contribution          |
| 13 | agreement by and between the Licensee, as     |
| 14 | Transferor, and GLP Capital, as Transferee,   |
| 15 | and related agreements all as more            |
| 16 | particularly described and provided for       |
| 17 | therein, is hereby approved.                  |
| 18 | Be it further resolved that the               |
| 19 | execution of the documents necessary to       |
| 20 | effectuate the transactions contemplated by   |
| 21 | and provided for in the master lease by and   |
| 22 | between GLP Capital, as Lessor, and Bally's   |
| 23 | Management, as Tenant, and related agreements |
| 24 | all as more particularly described and        |
| 25 | provided for therein, is hereby approved.     |
|    |   |
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|----|--|
| 1  | Be it further resolved that the              |
| 2  | execution of the sublease by and between     |
| 3  | Bally's Management, as Lessor, and the       |
| 4  | Licensee, as Tenant, is hereby approved.     |
| 5  | Be it further resolved that the              |
| 6  | approvals contained in this resolution are   |
| 7  | subject to GLPI and the Licensee's execution |
| 8  | of the acknowledgment and acceptance of      |
| 9  | conditions to approval, a copy of which is   |
| 10 | attached hereto and incorporated herein.     |
| 11 | Thus done and signed in Baton Rouge,         |
| 12 | Louisiana, this 21st day of November 2024.   |
| 13 | CHAIRMAN HEBERT:                             |
| 14 | Thank you.                                   |
| 15 | Ms. Hernandez, will you please call          |
| 16 | roll.  |
| 17 | MS. HERNANDEZ:                               |
| 18 | Ms. Becnel.                                  |
| 19 | MS. BECNEL:                                  |
| 20 | Yes.   |
| 21 | MS. HERNANDEZ:                               |
| 22 | Mr. Jackson.                                 |
| 23 | MR. JACKSON:                                 |
| 24 | Yes.   |
| 25 | MS. HERNANDEZ:                               |
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| 1  |     | Mr. Langley.         |
|----|-----|----------------------|
| 2  | MR. | LANGLEY:             |
| 3  |     | Yes.                 |
| 4  | MS. | HERNANDEZ:           |
| 5  |     | Ms. Lewis.           |
| 6  | MS. | LEWIS:               |
| 7  |     | Yes.                 |
| 8  | MS. | HERNANDEZ:           |
| 9  |     | Mr. Poole.           |
| 10 | MR. | POOLE:               |
| 11 |     | Yes.                 |
| 12 | MS. | HERNANDEZ:           |
| 13 |     | Ms. Hamilton-Acker.  |
| 14 | MS. | HAMILTON-ACKER:      |
| 15 |     | Yes.                 |
| 16 | MS. | HERNANDEZ:           |
| 17 |     | Mr. Sholes.          |
| 18 | MR. | SHOLES:              |
| 19 |     | Yes.                 |
| 20 | MS. | HERNANDEZ:           |
| 21 |     | Ms. Traylor.         |
| 22 | MS. | TRAYLOR:             |
| 23 |     | Yes.                 |
| 24 | MS. | HERNANDEZ:           |
| 25 |     | And Chairman Hebert. |
|    |     |                      |
|    |     |                      |
|    |     |                      |



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| 1  | CHAIRMAN HEBERT:                              |
|----|---|
| 2  | Yes.  |
| 3  | That motion carries. Thank you.               |
| 4  | Before moving on to our next item, I          |
| 5  | would just like to thank you, Mr. Rhorer.     |
| 6  | Mr. Rhorer hosted myself, Major Albright, and |
| 7  | Director Himel, as well as members of         |
| 8  | management staff for those agencies on a tour |
| 9  | last week. So just wanted to say thank you,   |
| 10 | and we appreciate you hosting.                |
| 11 | All right. We now move on to Item E,          |
| 12 | which is the consideration of a petition for  |
| 13 | approval of reduction in gaming positions and |
| 14 | closure of a portion of the designated gaming |
| 15 | area for PNK Bossier City, LLC, doing         |
| 16 | business as Boomtown Bossier City.            |
| 17 | Good morning.                                 |
| 18 | MR. GALLAGHER:                                |
| 19 | Good morning.                                 |
| 20 | CHAIRMAN HEBERT:                              |
| 21 | Just a second, Mr. Gallagher.                 |
| 22 | MR. GALLAGHER:                                |
| 23 | Sorry.  |
| 24 | CHAIRMAN HEBERT:                              |
| 25 | My fault. Go ahead.                           |
|    |   |
|    |   |



MR. GALLAGHER:

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Good morning, Chairman Hebert, Board Members. My name is Mike Gallagher. I'm the assistant general manager of Margaritaville and Boomtown Bossier City.

Today we have a petition in front of 6 7 you, and there's really three main reasons 8 for this driver: That, one, that Boomtown 9 operates a first generation riverboat with 10 three levels of gaming. Our first level is 11 our bottom floor that makes up about 12 30 percent of all gaming activity. Our 13 second level is our main deck that has 14 tables, slots, all of our support functions, 15 also. It makes up about 60 percent of our gaming operations. Our top level, the level 16 17 in question, is the third floor, and it makes 18 up less than 10 percent of all gaming 19 volumes. So over the years, it's been hard 20 to drive traffic to that floor. We actually 21 have quests ask us can they move their 22 favorite game up on the third floor to the 23 second or first level, strictly out of 24 convenience and location;

The second reason is that we think that



| 1  | we can really consolidate on two floors and   |
|----|---|
| 2  | make a better overall gaming experience for   |
| 3  | our guests. It does a couple of things: It    |
| 4  | allows our guests to stay in action longer    |
| 5  | and locate their machines a lot quicker.      |
| 6  | Case in point, during the petition for        |
| 7  | this Board and coming and getting everything  |
| 8  | ready, that we had a small electrical fire    |
| 9  | that took place on the third level. During    |
| 10 | that time, it remained temporary closed while |
| 11 | we investigated what the cause was and the    |
| 12 | long-term solution fix was going to be. What  |
| 13 | we discovered during that time, operating     |
| 14 | only two levels of gaming, is that we saw an  |
| 15 | increase in our overall casino volumes, as    |
| 16 | well as gaming levels. If you look at using   |
| 17 | the data from the October results, that       |
| 18 | Boomtown's AGR actually increased 4.6 percent |
| 19 | over year-over-year whenever the market was   |
| 20 | down 10 percent. So we think that it's doing  |
| 21 | what we intended to do going forward;         |
| 22 | The third reason is that we're very           |
| 23 | limited when it comes to space. When we're    |
| 24 | looking at banquets and third-party events,   |
| 25 | like most casinos coming out of the pandemic, |
|    |   |



| 1  | we did not open our buffet, and we were able  |
|----|---|
| 2  | to utilize that space to host these           |
| 3  | functions. But as of tonight at 5 p.m., our   |
| 4  | guests are going to be very excited, because  |
| 5  | we're going to be reintroducing the buffet to |
| 6  | the market. It's going to be a huge win for   |
| 7  | them, but it's also going to put us back in   |
| 8  | square one of no space. Being able to remove  |
| 9  | these machines from the third level will give |
| 10 | us a prime location to host and bring in      |
| 11 | larger companies with more banquets and more  |
| 12 | internal events closer to the actual gaming   |
| 13 | space itself.                                 |
| 14 | The last thing that I'll talk about is        |
| 15 | really our capital fusion that we've done.    |
| 16 | Working with the state police and slot moves, |
| 17 | we've been able to move some of the product   |
| 18 | from the third level down to the first and    |
| 19 | second floors. By the end of the completion   |
| 20 | of this year and all the slot moves, we'll    |
| 21 | have invested over \$800,000 in new slot      |
| 22 | product and electronic table games, which we  |
| 23 | think is going to add to that space and       |
| 24 | really resonate well with our guests. We      |
| 25 | operate in a small little niche market of     |



1 Boomtown, and we think this is the best move 2 going forward for us. 3 CHAIRMAN HEBERT: 4 Board Members, do you have any questions 5 for Mr. Gallagher or the AG's office? 6 I will say, similar to the previous 7 property, we did have an opportunity to tour 8 both Boomtown and Margaritaville with 9 Mr. Gallagher. We were actually able to see 10 the space in question. They showed us the 11 area where the fire in fact did take place. 12 But the magic words to my ears, as you well 13 know, when you hear reduction in gaming 14 space, that's a little concerning for us as a 15 Board. But when they indicated to us that 16 there was in fact an increase in gaming 17 revenue as a result of them having to move 18 some of those machines, that eased some of my 19 concern -- or eased my concern. So thank 20 you. 21 At this point --22 MR. SHOLES: 23 Mr. Chairman. 24 CHAIRMAN HEBERT: 25 I'm sorry. Go ahead.

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1 MR. SHOLES: 2 I noticed in the resolution it says that 3 reducing the number of gaming positions from 4 996 to 699. 5 MR. GALLAGHER: 6 Yes. 7 MR. SHOLES: 8 How many current positions are there 9 active? 10 MR. GALLAGHER: 11 It's close to that thousand, that 999 12 number that we currently have now. Now, the 13 third floor, like I said, is temporarily 14 closed. So when we're talking about the 15 results that we saw during the month of 16 October, it was operating around that 700 17 When we look at slot utilization, we number. 18 look at the number of machines on the floor, that we're probably in the mid 40s, about 45 19 20 percent; meaning, that the highest peak 21 volumes on Saturday, that only 45 percent of 2.2 machines are in action. So we think that 23 removing those machines, we'll be in a very 24 comfortable position. We definitely won't 25 displace any of our guests.



1 MR. SHOLES: 2 There won't be any reduction in staff, 3 right? 4 MR. GALLAGHER: 5 Absolutely not. 6 MR. SHOLES: 7 Thank you. 8 CHAIRMAN HEBERT: Any further questions from the Board? 9 If not, I'll entertain a motion to adopt 10 the resolution. 11 12 MR. LANGLEY: 13 Make a motion. 14 MR. SHOLES: 15 Second. 16 CHAIRMAN HEBERT: 17 It's been moved by Mr. Langley, seconded 18 by Judge Sholes. Is there any discussion? 19 20 Okay. At this point, Ms. Landry, would 21 you please read the resolution into the 22 record. 23 MS. LANDRY: 24 On the 21st day of November 2024, the 25 Louisiana Gaming Control Board did, in a duly

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| 1  | noticed public meeting, consider the petition |
|----|---|
| 2  | for approval of reduction in gaming positions |
| 3  | and closure of a portion of designated gaming |
| 4  | area filed by PNK Bossier, LLC, doing         |
| 5  | business as Boomtown Bossier City. And upon   |
| 6  | motion duly made and seconded, the Board      |
| 7  | adopted the following resolution:             |
| 8  | Whereas, the Licensee seeks to reduce         |
| 9  | its number of gaming positions from 996 to    |
| 10 | 699 <b>;</b>                                  |
| 11 | Whereas, the Licensee desires to close        |
| 12 | the portion of its designated gaming area     |
| 13 | that is located on the third level of its     |
| 14 | riverboat gaming vessel to the public;        |
| 15 | And, whereas, the Licensee's gaming           |
| 16 | positions and designated gaming area will now |
| 17 | be located only on the first and second level |
| 18 | of the riverboat gaming vessel.               |
| 19 | Now, therefore, be it resolved that the       |
| 20 | Licensee's requests for approval to reduce    |
| 21 | its gaming positions, in accordance with the  |
| 22 | submission to the Louisiana State Police,     |
| 23 | Gaming Enforcement Division, and to close the |
| 24 | portion of its designated gaming area located |
| 25 | on the third level of the riverboat gaming    |
|    |   |
|    |   |

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| 1  | vessel, with designated gaming area and        |
|----|--|
| 2  | security surveillance and floor plans subject  |
| 3  | to Division approval, are hereby approved.     |
| 4  | That's done and signed in Baton Rouge,         |
| 5  | Louisiana on this 21st day of November 2024.   |
| 6  | CHAIRMAN HEBERT:                               |
| 7  | Thank you.                                     |
| 8  | Ms. Hernandez, will you please call the        |
| 9  | roll.  |
| 10 | MS. HERNANDEZ:                                 |
| 11 | Ms. Becnel.                                    |
| 12 | MS. BECNEL:                                    |
| 13 | Yes.   |
| 14 | MS. HERNANDEZ:                                 |
| 15 | Mr. Jackson.                                   |
| 16 | MR. JACKSON:                                   |
| 17 | Yes.   |
| 18 | MS. HERNANDEZ:                                 |
| 19 | Mr. Langley.                                   |
| 20 | MR. LANGLEY:                                   |
| 21 | Yes.   |
| 22 | MS. HERNANDEZ:                                 |
| 23 | Ms. Lewis.                                     |
| 24 | MS. LEWIS:                                     |
| 25 | Yes.   |
|    |  |
|    |  |
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|--------|---|
| 1      | MC UEDNANDEZ.   |
| 1<br>2 | MS. HERNANDEZ:  |
|        | Mr. Poole.  |
| 3      | MR. POOLE:  |
| 4      | Yes.  |
| 5      | MS. HERNANDEZ:  |
| 6      | Ms. Hamilton-Acker.   |
| 7      | MS. HAMILTON-ACKER:   |
| 8      | Yes.  |
| 9      | MS. HERNANDEZ:  |
| 10     | Mr. Sholes.   |
| 11     | MR. SHOLES:   |
| 12     | Yes.  |
| 13     | MS. HERNANDEZ:  |
| 14     | Ms. Traylor.  |
| 15     | MS. TRAYLOR:  |
| 16     | Yes.  |
| 17     | MS. HERNANDEZ:  |
| 18     | Chairman Hebert.  |
| 19     | CHAIRMAN HEBERT:  |
| 20     | Yes.  |
| 21     | And that motion carries. Thank you.   |
| 22     | MR. GALLAGHER:  |
| 23     | Thank you.  |
| 24     | CHAIRMAN HEBERT:  |
| 25     | We now move to our final agenda item  |
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|        | A A MERSON • WHITE  |
|        | $\begin{array}{c} \begin{array}{c} \begin{array}{c} \begin{array}{c} \end{array} \\ \end{array} \\ \begin{array}{c} \end{array} \\ \begin{array}{c} \end{array} \\ \begin{array}{c} \end{array} \\ \end{array} \\ \begin{array}{c} \end{array} \\ \end{array} \\ \begin{array}{c} \end{array} \\ \end{array} \\ \begin{array}{c} \end{array} \\ \begin{array}{c} \end{array} \\ \end{array} \\ \end{array} \\ \end{array} \\ \begin{array}{c} \end{array} \\ \end{array} \\ \end{array} \\ \begin{array}{c} \end{array} \\ \end{array} $ |

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| 1  | under Casino Gaming Issues, Item F,           |
|----|---|
| 2  | consideration of petition of Bluberi Gaming   |
| 3  | USA, Incorporated for approval of Salvia      |
| 4  | Investment Pte. Limited to qualify as an      |
| 5  | institutional investor.                       |
| 6  | Good morning.                                 |
| 7  | ASSISTANT ATTORNEY GENERAL GATHE:             |
| 8  | Good morning, Chairman Hebert and Board       |
| 9  | Members. I'm Assistant Attorney General       |
| 10 | Jeremy Gathe. Here with me today is           |
| 11 | Investigator Rodney Perkins of Louisiana      |
| 12 | State Police, Gaming Enforcement Division.    |
| 13 | Counsel for the Petitioners are also present. |
| 14 | Before the Petitioners come up to             |
| 15 | present their request, we'd like to give some |
| 16 | background and information to the Board.      |
| 17 | Bluberi Gaming USA, Inc. applied for a        |
| 18 | manufacturer of gaming devices permit and a   |
| 19 | gaming supply permit. Those applications are  |
| 20 | currently under review by the Louisiana State |
| 21 | Police, Gaming Enforcement Division, and are  |
| 22 | not before the Board for consideration.       |
| 23 | Pursuant to gaming law, all 5 percent or      |
| 24 | more owners and interest holders must submit  |
| 25 | to and meet suitability. Bluberi Gaming is    |
|    |   |
|    |   |

| Page | 52 |
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| 1  | an indirect subsidiary of Bluberi Gaming      |
|----|---|
| 2  | Canada, Inc., which is owned by three         |
| 3  | investment funds, each operating as limited   |
| 4  | partnerships. Salvia Investment serves as a   |
| 5  | limited partner investor in two of those      |
| 6  | partnership funds. Due to its combined        |
| 7  | interest in those two partnership funds,      |
| 8  | Salvia Investment indirectly holds a          |
| 9  | 7.84 percent equity interest in Bluberi       |
| 10 | Gaming and is required to submit to           |
| 11 | suitability. However, the Petitioners assert  |
| 12 | that Salvia Investment qualifies as an        |
| 13 | institutional investor.                       |
| 14 | Before the Board today is a petition          |
| 15 | requesting approval for Salvia Investment to  |
| 16 | qualify as an institutional investor pursuant |
| 17 | to Louisiana Revised Statute 27:3(13)(i) and  |
| 18 | Louisiana Revised Statute 27:27. Louisiana    |
| 19 | Revised Statute 27:3(13)(a) through (h)       |
| 20 | recognizes several qualifications in which a  |
| 21 | person may be considered an institutional     |
| 22 | investor, which includes but is not limited   |
| 23 | to an investment company that is registered   |
| 24 | under the Investment Company Act of 1940, a   |
| 25 | mutual fund, a life insurance company or      |
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property and casualty insurance company, a federal or state bank, or an investment adviser registered under the Investment Advisers Act of 1940.

The Division is authorized to accept an institutional investor's certification from such entities, and said entities may be qualified as an institutional investor as determined by the Division in lieu of a suitability submission. Louisiana Revised Statute 27:3(13)(i) provides an additional qualification for institutional investors or any other investor as the Board may determine in its sole discretion consistent with the provisions of Title 27.

Thus, the Board, in its sole discretion, has the authority to approve entities outside of those listed in Louisiana Revised Statute 27:3(13)(a) through (h) as institutional investors on a case-by-case basis. It is important to note that considerations as to whether an entity qualifies as an institutional investor are very specific as to the facts and circumstances related to each petition, including but not limited to



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| 1  | the type of license or permit at issue, the   |
| 2  | role of the licensee or permittee, and the    |
| 3  | gaming industry and regulation thereof, the   |
| 4  | ownership and control of the licensee or      |
| 5  | permittee, the amount of said ownership or    |
| 6  | control, all relevant facts related to the    |
| 7  | applying entity, and the Division's comfort   |
| 8  | with who has otherwise submitted to           |
| 9  | suitability in relation to the applicant      |
| 10 | licensee or permittee.                        |
| 11 | If the Board determines Salvia                |
| 12 | Investment to be an institutional investor,   |
| 13 | the Division will update its report, finalize |
| 14 | its investigation, and make a recommendation  |
| 15 | to the Chairman for consideration.            |
| 16 | If the Board determines Salvia                |
| 17 | Investment does not qualify, it will need to  |
| 18 | submit to suitability in order for Bluberi's  |
| 19 | application to be processed and not to deny   |
| 20 | for failure to submit.                        |
| 21 | If it is the Board's pleasure to deem         |
| 22 | Bluberi Gaming as an institutional investor,  |
| 23 | a resolution has been prepared for your       |
| 24 | consideration.                                |
| 25 | And I'll now turn the presentation over       |
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Page 55

| 1  | to Investigator Rodney Perkins.              |
|----|--|
| 2  | MR. PERKINS:                                 |
| 3  | Good morning, Chairman Hebert, Board         |
| 4  | Members. I'm Investigator Rodney Perkins     |
| 5  | with Louisiana State Police, Gaming          |
| 6  | Enforcement Division. I also have reviewed   |
| 7  | the petition and supporting documents.       |
| 8  | After review, Salvia Investment is           |
| 9  | managed by Freemont Management SA, which is  |
| 10 | regulated by the Swiss Financial Market      |
| 11 | Supervisory Authority, FINMA. Salvia         |
| 12 | Investment does not exercise any influence   |
| 13 | over Bluberi Gaming, and, accordingly, does  |
| 14 | not intend to exercise influence over the    |
| 15 | operations of Bluberi Gaming.                |
| 16 | Additionally, the management, policy         |
| 17 | decisions, and control of Bluberi Gaming are |
| 18 | handled by its independent management team.  |
| 19 | Therefore, Salvia Investment does not have   |
| 20 | any management responsibilities,             |
| 21 | decision-making authority, or operational    |
| 22 | control over Bluberi Gaming. Does not hold   |
| 23 | any voting rights in Bluberi Gaming and is a |
| 24 | passive investor.                            |
| 25 | After review of documents submitted by       |
|    |  |
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 $A M E R S O N \circ W H | T E$ 

| 1  | Bluberi, the Division finds no information to |
|----|---|
| 2  | preclude the Board from determining Salvia to |
| 3  | be qualified as an institutional investor.    |
| 4  | I'll turn the presentation over to            |
| 5  | Counsel for Petitioners to address the Board, |
| 6  | substantiate any claims, and answer any       |
| 7  | questions Board Members may have.             |
| 8  | CHAIRMAN HEBERT:                              |
| 9  | Thank you, Mr. Perkins.                       |
| 10 | At this time, we'll hear from counsel         |
| 11 | for Bluberi Gaming, as well as counsel from   |
| 12 | Catalyst.                                     |
| 13 | Good morning, gentlemen. Please state         |
| 14 | your names for the record.                    |
| 15 | MR. WICHINSKY:                                |
| 16 | Good morning, Chairman Hebert, Board          |
| 17 | Members. My name is Glenn Wichinsky. I act    |
| 18 | as outside counsel for the applicant company, |
| 19 | Bluberi Gaming USA. Joining me this morning   |
| 20 | are Casey Whalen, Chief Correctional Officer  |
| 21 | for Bluberi Gaming, on my right, and          |
| 22 | Mr. Robert Muncaster to my far right, who is  |
| 23 | the outside counsel for Catalyst Capital      |
| 24 | Group and a member of the Toronto-based law   |
| 25 | firm of Gowling WLG.                          |
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We appreciate the opportunity to appear before you today. CHAIRMAN HEBERT: Board Members, do you have any questions for the gentlemen -- or do you have a presentation? MR. WICHINSKY: We have a presentation, Mr. Chairman. With your permission, we'd like to provide a brief presentation and introduction of Bluberi Gaming to the Board Members. We'll then be addressing the petition for institutional investor suitability, which is before you for your consideration. Casey. MR. WHALEN: Good morning, Chairman Hebert, Board Members. CHATRMAN HEBERT: Good morning. MR. WHALEN: Thanks for having us. Bluberi Gaming has been around about 30 years now, with its roots in the French Canadian province of Quebec in a little town

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called Drummondville. It's halfway between Montreal and Quebec City.

Bluberi currently holds Class 3 land-based licenses in about half the jurisdictions in North America. And in the last three years, we've seen tremendous growth in our business. And so as we grow the business, we've been working with many of your corporate customers here in Caesars, PENN, Bally, Golden Nugget, Churchill Downs in some of the surrounding states and jurisdictions. They've been asking us when we're going to come to the great State of Louisiana. So we appreciate the opportunity to bring our fun and entertainment slot machines to the market when and if appropriate.

Any questions for me about the day to day? The day-to-day business is run out of Las Vegas nowadays. We've grown the business from about 100 employees 18 months ago to 235. So it's been really exciting. CHAIRMAN HEBERT: Any questions from the Board? I'd just like to add that we did get an



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| 1  | opportunity to visit with Mr. Whalen and      |
| 2  | Mr. Wichinsky, who I've known for some years  |
| 3  | now, during the Global Gaming Expo, where     |
| 4  | they did explain to our office, the state     |
| 5  | police, as well as the AG's office more about |
| 6  | their product.                                |
| 7  | Seeing no questions from the Board, I         |
| 8  | will entertain a motion to adopt the          |
| 9  | resolution.                                   |
| 10 | MR. LANGLEY:                                  |
| 11 | Move to adopt.                                |
| 12 | MS. BECNEL:                                   |
| 13 | Second.                                       |
| 14 | CHAIRMAN HEBERT:                              |
| 15 | Moved by Mr. Langley and seconded by          |
| 16 | Ms. Becnel.                                   |
| 17 | Will you please read the resolution into      |
| 18 | the record, Ms. Landry.                       |
| 19 | MS. LANDRY:                                   |
| 20 | On the 21st day of November 2024, the         |
| 21 | Louisiana Gaming Control Board did, in a duly |
| 22 | noticed public meeting, consider the Catalyst |
| 23 | Capital Group, Inc. and Bluberi Gaming USA,   |
| 24 | Inc.'s joint petition for approval of Salvia  |
| 25 | Investment Pte. Limited to qualify as an      |
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institutional investor. And upon motion duly made and seconded, the Board adopted this Resolution:

Whereas, Bluberi Gaming applied for a manufacturer of slot machines and video draw poker devices permit and a gaming supplier permit, and, in furtherance of those applications and in conjunction with the Catalyst Capital Group, Inc., filed a petition for Salvia Investment to qualify as an institutional investor due to its indirect, passive interest in Bluberi Gaming.

Now, therefore, be it resolved that Salvia Investment is hereby determined to be an institutional investor in accordance with Louisiana Revised Statute 27:3(13)(i), in connection with its indirect ownership in Bluberi Gaming and based on the specific facts and circumstances presented to the Board.

Be it further resolved that the presumption of suitability afforded to Salvia Investment as an institutional investor pursuant to Louisiana Revised Statute 27:27 shall not preclude the Board from



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| 1  | investigating the suitability and            |
|----|--|
| 2  | qualifications of Sylvia Investment should   |
| 3  | the Board or the Louisiana State Police,     |
| 4  | Gaming Enforcement Division, become aware of |
| 5  | facts which may result in Salvia Investments |
| 6  | being found unsuitable or disqualified from  |
| 7  | participating in gaming or from a            |
| 8  | determination as an institutional investor.  |
| 9  | Thus done and signed in Baton Rouge,         |
| 10 | Louisiana on this 21st day of November 2024. |
| 11 | CHAIRMAN HEBERT:                             |
| 12 | Thank you, Ms. Landry.                       |
| 13 | Ms. Hernandez, will you please call          |
| 14 | roll.  |
| 15 | MS. HERNANDEZ:                               |
| 16 | Ms. Becnel.                                  |
| 17 | MS. BECNEL:                                  |
| 18 | Yes.   |
| 19 | MS. HERNANDEZ:                               |
| 20 | Mr. Jackson.                                 |
| 21 | MR. JACKSON:                                 |
| 22 | Yes.   |
| 23 | MS. HERNANDEZ:                               |
| 24 | Mr. Langley.                                 |
| 25 | MR. LANGLEY:                                 |
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| 1  | Yes.                |
|----|---------------------|
| 2  | MS. HERNANDEZ:      |
| 3  | Ms. Lewis.          |
| 4  | MS. LEWIS:          |
| 5  | Yes.                |
| 6  | MS. HERNANDEZ:      |
| 7  | Mr. Poole.          |
| 8  | MR. POOLE:          |
| 9  | Yes.                |
| 10 | MS. HERNANDEZ:      |
| 11 | Ms. Hamilton-Acker. |
| 12 | MS. HAMILTON-ACKER: |
| 13 | Yes.                |
| 14 | MS. HERNANDEZ:      |
| 15 | Mr. Sholes.         |
| 16 | MR. SHOLES:         |
| 17 | Yes.                |
| 18 | MS. HERNANDEZ:      |
| 19 | Ms. Traylor.        |
| 20 | MS. TRAYLOR:        |
| 21 | Yes.                |
| 22 | MS. HERNANDEZ:      |
| 23 | Chairman Hebert.    |
| 24 | CHAIRMAN HEBERT:    |
| 25 | Yes.                |
|    |                     |
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|    | 1 age 05                                     |
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| 1  | That motion carries.                         |
| 2  |  |
| 3  | Thank you, gentlemen, and have a safe        |
| 4  | trip home.                                   |
|    | MR. WICHINSKY:                               |
| 5  | Thank you very much.                         |
| 6  | CHAIRMAN HEBERT:                             |
| 7  | Next we'll move to Item VII on our           |
| 8  | agenda, Video Gaming Issues. First up is a   |
| 9  | consideration of the truck stop application  |
| 10 | for Toucan Gaming, LLC, doing business as    |
| 11 | Toucan Gaming.                               |
| 12 | ASSISTANT ATTORNEY GENERAL LEWIS:            |
| 13 | Good morning, Chairman Hebert and Board      |
| 14 | Members. I'm Assistant Attorney General      |
| 15 | Kanick Lewis, Jr. appearing in the matter of |
| 16 | the original application of Toucan Gaming,   |
| 17 | LLC, doing business as Toucan Gaming, for a  |
| 18 | Type 5 video draw poker gaming license.      |
| 19 | The truck stop facility is located in        |
| 20 | Caddo Parish. On April 1st, 2024, the        |
| 21 | following events took place:                 |
| 22 | Pilot Corporation Tennessee, doing           |
| 23 | business as Pilot Travel Center Number 665,  |
| 24 | who previously held a video gaming license   |
| 25 | for the truck stop, sold its business and    |
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| 1  | business assets to the applicant. And the     |
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| 2  | applicant leased the property the truck stop  |
| 3  | is located on from Pilot Travel Centers, LLC. |
| 4  | The applicant currently holds a Type 6 device |
| 5  | owner video draw poker gaming license and     |
| 6  | operates the devices located at the truck     |
| 7  | stop.   |
| 8  | Investigator James Cannon inspected the       |
| 9  | truck stop facility and conducted updated     |
| 10 | suitability investigations of the associated  |
| 11 | persons. He is present this morning to        |
| 12 | report his findings to the Board. Following   |
| 13 | his presentation, the Board will need a       |
| 14 | motion and vote to approve or deny the        |
| 15 | original application of Toucan Gaming, LLC,   |
| 16 | doing business as Toucan Gaming, for a Type 5 |
| 17 | truck stop license.                           |
| 18 | MASTER TROOPER CANNON:                        |
| 19 | Good morning, Mr. Chairman, Members of        |
| 20 | the Board. I'm Master Trooper James Cannon    |
| 21 | with Louisiana State Police.                  |
| 22 | I conducted updated suitability               |
| 23 | investigation on Stan W. Guidroz and Ruthy H. |
| 24 | Guidroz. I did not find any information that  |
| 25 | will preclude them from continuing to         |
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1 participate in the video gaming industry. 2 An on-site inspection was conducted, and 3 it was determined that the establishment meets all criteria set forth in video gaming 4 5 law as a qualified truck stop facility. All 6 required license and the permits were posted 7 and valid at the time of inspection. The 8 establishment consists of 20.56 continuous 9 acres. The applicant submitted a video draw 10 poker license application within 36 months of 11 a change in ownership of a previously 12 licensed truck stop that was held by Pilot 13 Corporation Tennessee, doing business as 14 Pilot Travel Center Number 665. 15 Therefore, it is not subject to the rule 16 that it must be at least 1 mile distance from 17 a school, church, playground, synagogue, 18 public library, residence, and buildings on 19 the National Historic Registry. I found no 20 information that would preclude the issuance 21 of a Type 5 video draw poker license to 2.2 Toucan Gaming, LLC, doing business as Toucan 23 Gaming. 24 Thank you. 25 CHAIRMAN HEBERT:



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| 1  | Thank you.                                    |
|----|---|
| 2  | Board Members, are there any questions        |
| 3  | from Master Trooper Cannon or from Mr. Lewis? |
| 4  | MR. JACKSON:                                  |
| 5  | Motion to approve.                            |
| 6  | MS. LEWIS:                                    |
| 7  | Second.                                       |
| 8  | CHAIRMAN HEBERT:                              |
| 9  | Okay. We've got a motion to approve the       |
| 10 | truck stop application by Mr. Jackson,        |
| 11 | seconded by Ms. Lewis.                        |
| 12 | Is there any discussion?                      |
| 13 | Any opposition?                               |
| 14 | Hearing none, that application is             |
| 15 | approved.                                     |
| 16 | Thank you, gentlemen.                         |
| 17 | Item B is a consideration of transfers        |
| 18 | of membership interests in Big D Truckstop,   |
| 19 | LLC, doing business as Wagin Cajun Casino of  |
| 20 | Duson.  |
| 21 | Good morning, Ms. Gits.                       |
| 22 | ASSISTANT ATTORNEY GENERAL GITS:              |
| 23 | Good morning, Chairman Hebert and Board       |
| 24 | Members. I'm Assistant Attorney General       |
| 25 | Cathryn Gits, appearing before you this       |
|    |   |
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| 1  | morning in the matter of the transfers of     |
|----|---|
| 2  | interest in Big D Truckstop, LLC, doing       |
| 3  | business as Wagin Cajun Casino of Duson,      |
| 4  | which holds a Type 5 video draw poker gaming  |
| 5  | license.                                      |
| 6  | The truck stop is located in Acadia           |
| 7  | Parish. And on July 1st, 2024, Bayou Gaming,  |
| 8  | Inc. transferred its 33.33 percent membership |
| 9  | interest in the licensee to Pat H. Brumfield, |
| 10 | Jr. and Gray Gaming, LLC in equal parts. As   |
| 11 | a result of the transfers, Mr. Brumfield and  |
| 12 | Gray Gaming, LLC each own a 50 percent        |
| 13 | membership interest in the licensee. Lance    |
| 14 | Anthony Palermo and Tonya D. Robertson        |
| 15 | Palermo each hold a 50 percent membership     |
| 16 | interest in Gray Gaming, LLC.                 |
| 17 | Investigator James Cannon conducted an        |
| 18 | investigation of the transfer of membership   |
| 19 | interests. He is present this morning to      |
| 20 | present his findings to the Board. Following  |
| 21 | his presentation, the Board will need a       |
| 22 | motion and vote to approve or deny the        |
| 23 | transfer of interest in this licensee.        |
| 24 | MASTER TROOPER CANNON:                        |
| 25 | I'm Master Trooper James Cannon with          |
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| 1  | Louigiana Chata Daliga I immediation          |
|----|---|
|    | Louisiana State Police. I investigated the    |
| 2  | transfers that occurred in the licensee. I    |
| 3  | also conducted updated suitability            |
| 4  | investigations on the associated individuals. |
| 5  | I found no information to preclude the        |
| 6  | licensee or its members from continuing to    |
| 7  | participate in the Louisiana gaming industry. |
| 8  | Thank you.                                    |
| 9  | CHAIRMAN HEBERT:                              |
| 10 | Okay. Any questions, Board Members?           |
| 11 | If not, I'll entertain a motion to            |
| 12 | approve the transfer of membership interest   |
| 13 | in the licensee.                              |
| 14 | MS. BECNEL:                                   |
| 15 | Move.   |
| 16 | MR. POOLE:                                    |
| 17 | Second.                                       |
| 18 | CHAIRMAN HEBERT:                              |
| 19 | Moved by Ms. Becnel, seconded by              |
| 20 | Mr. Poole.                                    |
| 21 | Is there any discussion?                      |
| 22 | Any opposition?                               |
| 23 | Hearing none, that transfer of                |
| 24 | membership interest is approved. Thank you.   |
| 25 | Board Members, the remaining video            |
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| 1  | gaming issues will be presented in globo. We  |
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| 2  | will now consider the transfers of interest   |
| 3  | in the licensees listed as Items VIII B 2, 3, |
| 4  | 4, 5, and 6, which are: Breaux Bridge         |
| 5  | Ventures, LLC, doing business as Silver's     |
| 6  | Travel Plaza & Casino Breaux Bridge;          |
| 7  | Schriever Investments, LLC, doing business as |
| 8  | Silver's Travel Plaza & Casino Schriever;     |
| 9  | Port Allen Ventures, LLC, doing business as   |
| 10 | Silver's Travel Plaza & Casino Port Allen;    |
| 11 | Lobdell Ventures, LLC, doing business as      |
| 12 | Silver's Travel Plaza & Casino Henderson; and |
| 13 | Rayne Ventures, LLC, doing business as        |
| 14 | Silver's Travel Plaza & Casino Frog City.     |
| 15 | Ms. Gits, you may proceed.                    |
| 16 | ASSISTANT ATTORNEY GENERAL GITS:              |
| 17 | Good morning, Chairman Hebert and Board       |
| 18 | Members. I'm Assistant Attorney General       |
| 19 | Cathryn Gits appearing before you this        |
| 20 | morning in the matter of the transfers of     |
| 21 | membership interest in the following type 5   |
| 22 | video draw poker gaming licensees: Breaux     |
| 23 | Bridge Ventures, LLC, doing business as       |
| 24 | Silver's Plaza & Casino Breaux Bridge,        |
| 25 | located in St. Martin Parish; Schriever       |
|    |   |



| Page  | 70 |
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| 1  | Investments, LLC, doing business as Silver's  |
|----|---|
| 2  | Travel Plaza & Casino Schriever, located in   |
| 3  | Terrebonne Parish; Port Allen Ventures, LLC,  |
| 4  | doing business as Silver's Travel Plaza &     |
| 5  | Casino Port Allen, located in West Baton      |
| 6  | Rouge Parish; Lobdell Ventures, LLC, doing    |
| 7  | business as Silver's Travel Plaza & Casino    |
| 8  | Henderson, located in St. Martin Parish; and  |
| 9  | Rayne Ventures, LLC, doing business as        |
| 10 | Silver's Travel Plaza & Casino Frog City,     |
| 11 | located in Acadia Parish.                     |
| 12 | On April 15th, 2024, Greg J. Barro, Sr.       |
| 13 | transferred his 50 percent membership         |
| 14 | interest in each of the licensees to Karen A. |
| 15 | Barro. As a result of the transfer, Karen A.  |
| 16 | Barro is a sole member of each licensee.      |
| 17 | Investigator William Landry conducted an      |
| 18 | investigation of the transfers of membership  |
| 19 | interests, including suitability              |
| 20 | investigations. He is present this morning    |
| 21 | to present his findings to the Board.         |
| 22 | Following his presentation, the Board will    |
| 23 | need a motion to vote to approve or deny the  |
| 24 | transfer of membership interests in all five  |
| 25 | of the licensees.                             |
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| 1  | MR. LANDRY:                                   |
|----|---|
| 2  | Good morning, Chairman Hebert and Board       |
| 3  | members.                                      |
| 4  | CHAIRMAN HEBERT:                              |
| 5  | Good morning.                                 |
| 6  | MR. LANDRY:                                   |
| 7  | Investigator William Landry, Louisiana        |
| 8  | State Police, Gaming Enforcement Division. I  |
| 9  | investigated the transfer of membership       |
| 10 | interests of all the licensees and found no   |
| 11 | information that would preclude them or Karen |
| 12 | A. Barro from continuing to participate in    |
| 13 | the gaming industry. Thank you.               |
| 14 | CHAIRMAN HEBERT:                              |
| 15 | Any questions from the Board?                 |
| 16 | Seeing none, I will entertain a motion        |
| 17 | to approve the transfers of interest in the   |
| 18 | five licensees.                               |
| 19 | MS. TRAYLOR:                                  |
| 20 | So move.                                      |
| 21 | MR. JACKSON:                                  |
| 22 | Second.                                       |
| 23 | CHAIRMAN HEBERT:                              |
| 24 | It's been moved by Ms. Traylor, seconded      |
| 25 | by Mr. Jackson.                               |
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| 1  | Is there any discussion?                      |
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| 2  | Any opposition?                               |
| 3  | Hearing none, transfers are approved.         |
| 4  | Thank you.                                    |
| 5  | We will now move on to Item IX on the         |
| 6  | agenda, Sports Wagering Issues, for           |
| 7  | consideration of a petition of Radar Labs,    |
| 8  | Incorporated for approval of Expa Capital II, |
| 9  | LLC to qualify as an institutional investor.  |
| 10 | Good morning, Mr. Jackson.                    |
| 11 | ASSISTANT ATTORNEY GENERAL JACKSON:           |
| 12 | Good morning, Chairman Hebert and Board       |
| 13 | Members. I am Assistant Attorney General      |
| 14 | Quintele Jackson. With me is Master Trooper   |
| 15 | Brian Jefferson of Louisiana State Police,    |
| 16 | Gaming Enforcement Division.                  |
| 17 | At this time before the Board today, the      |
| 18 | Petitioner is requesting approval for Expa    |
| 19 | Capital II, LLC to qualify as an              |
| 20 | institutional investor pursuant to Louisiana  |
| 21 | Revised Statute 27:3(13)(i), as well as       |
| 22 | Louisiana Revised Statute 27:27.              |
| 23 | Counsel for Expa Capital, Ms. Liz             |
| 24 | Federowicz, is present, but, however, before  |
| 25 | she comes to present that request to the      |
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| 1  | Board, Master Trooper Jefferson and I would   |
| 2  | like to provide some background and           |
| 3  | information to the Board:                     |
| 4  | Radar Labs has applied for sports wager       |
| 5  | and service provider permit. The application  |
| 6  | is currently under review by the Division and |
| 7  | is not before the Board for consideration at  |
| 8  | this time.                                    |
| 9  | Per gaming law, all 5 percent or more         |
| 10 | owners and interest holders must submit as    |
| 11 | well as meet suitability. Expa Capital has    |
| 12 | an 8.84 percent interest of Radar Labs and is |
| 13 | required to submit to suitability; however,   |
| 14 | Petitioners assert that Expa Capital          |
| 15 | qualifies as an institutional investor.       |
| 16 | Louisiana Revised Statute 27:3(13)(a)         |
| 17 | through (h) recognizes several qualifications |
| 18 | in which an entity may be considered as an    |
| 19 | institutional investor. This includes but is  |
| 20 | not limited to an investment company that is  |
| 21 | registered under the Investment Company Act   |
| 22 | of 1940, a mutual fund, a life insurance      |
| 23 | company, or property and casualty insurance   |
| 24 | company, a federal or state bank, or an       |
| 25 | investment adviser registered under the       |
|    |   |



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| 1  | Investment Advisers Act of 1940. The          |
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| 2  | Division is authorized to accept an           |
| 3  | institutional investor certification from     |
| 4  | these entities, and said entities must be     |
| 5  | qualified as an institutional investor as     |
| 6  | determined by the Division in lieu of         |
| 7  | submitting to suitability.                    |
| 8  | Additionally, Louisiana Revised Statute       |
| 9  | 27:3(13)(i) provides an additional            |
| 10 | qualification for institutional investors or  |
| 11 | any other investor that the Board may deem,   |
| 12 | in its sole discretion, consistent with the   |
| 13 | provisions of Title 27. Thus, the Board, in   |
| 14 | its sole discretion, has the authority to     |
| 15 | approve entities outside of those listed      |
| 16 | under Revised Statute 27:3(13)(a) through     |
| 17 | (h).  |
| 18 | As an institutional investor on a             |
| 19 | case-by-case basis, it is important to note   |
| 20 | that the consideration as to whether an       |
| 21 | entity qualifies as an institutional investor |
| 22 | are specific to the facts and circumstances   |
| 23 | of the petition. This includes but is not     |
| 24 | limited to the type of license or permit at   |
| 25 | issue, the role of the licensee or permittee  |
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| 2  | thereof, the ownership and control of the     |
| 3  | licensee or permittee, the amount of alleged  |
| 4  | ownership interest and control, and all       |
| 5  | relevant facts related to the entity seeking  |
| 6  | to be deemed as an institutional investor, as |
| 7  | well as the Division's comfort with who has   |
| 8  | otherwise submitted to suitability in         |
| 9  | relation to this application or license.      |
| 10 | If the Board determines that Expa             |
| 11 | Capital to be an institutional investor, the  |
| 12 | Division will update its report, finalize its |
| 13 | investigation, and make a recommendation to   |
| 14 | the Chairman for consideration; however, if   |
| 15 | the Board determines Expa does not qualify,   |
| 16 | Expa Capital will need to submit to           |
| 17 | suitability in order for Radar Labs'          |
| 18 | application to be processed and not denied    |
| 19 | for failure to submit.                        |
| 20 | It is the Board's pleasure to deem Expa       |
| 21 | Capital II, LLC as an institutional investor. |
| 22 | The resolution has been prepared for the      |
| 23 | Board's consideration. At this time, I will   |
| 24 | turn it over to Master Trooper Jefferson to   |
| 25 | provide his report to the Board.              |
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1 MASTER TROOPER JEFFERSON: 2 Good morning, Chairman Hebert and Board 3 Members. I am Master Trooper Brian Jefferson 4 of Louisiana State Police, Gaming Enforcement 5 Division. 6 Our office has reviewed the petition and 7 supporting documents. After review, Expa 8 Capital II, LLC currently operates as an 9 investment vehicle that is owned by 10 professional investors. Expa Capital is 11 operated by a manager affiliated with an 12 exempt reporting adviser under the Investment 13 Advisers Act. Expa Capital doesn't 14 participate in the day-to-day management of 15 Radar Labs. Does not have the ability to 16 appoint members to its board of directors and 17 does not exercise any influence over the 18 operations of Radar Labs. Further, it does 19 not hold any voting rights in Radar Labs and 20 is a passive investor. 21 After review of the documents submitted 2.2 by Radar Labs, Incorporated, the Division 23 finds no information to preclude the Board 24 from determining Expa Capital II, LLC to be 25 qualified as an institutional investor. Ι



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| 1  | will now turn the presentation over to      |
| 2  | counsel for Expa Capital II, LLC to address |
| 3  | the Board, substantiate any claims, and     |
| 4  | answer any questions the Board Members may  |
| 5  | have.                                       |
| 6  | CHAIRMAN HEBERT:                            |
| 7  | Are there any questions for AG's office     |
| 8  | or state police?                            |
| 9  | Okay. At this time, we'll hear from         |
| 10 | Ms. Federowicz with Radar Labs. Good        |
| 11 | morning.                                    |
| 12 | MS. FEDEROWICZ:                             |
| 13 | Good morning, Chairman Hebert and the       |
| 14 | Board. My name is Liz Federowicz. I am      |
| 15 | general counsel of Expa, representing Expa  |
| 16 | Capital II as an investor in Radar Labs.    |
| 17 | CHAIRMAN HEBERT:                            |
| 18 | Okay. Is there anything you'd like to       |
| 19 | add regarding the request?                  |
| 20 | MS. FEDEROWICZ:                             |
| 21 | I don't think we have anything further      |
| 22 | to add. It's been very well said by         |
| 23 | Mr. Jackson and Master Trooper Jefferson.   |
| 24 | CHAIRMAN HEBERT:                            |
| 25 | Okay. Are there any questions from the      |
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| 1  | Board for Ms. Federowicz?                     |
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| 2  | Okay. If not, I will entertain a motion       |
| 3  | to adopt the resolution.                      |
| 4  | MS. HAMILTON-ACKER:                           |
| 5  | So moved.                                     |
| 6  | MR. LANGLEY:                                  |
| 7  | Second.                                       |
| 8  | CHAIRMAN HEBERT:                              |
| 9  | Moved by Ms. Hamilton-Acker, seconded by      |
| 10 | Mr. Langley.                                  |
| 11 | Ms. Landry, would you please read the         |
| 12 | resolution into the record.                   |
| 13 | MS. LANDRY:                                   |
| 14 | On the 21st day of November 2024, the         |
| 15 | Louisiana Gaming Control Board did, in a duly |
| 16 | noticed public meeting, consider Radar Labs,  |
| 17 | Inc. and Expa Capital II, LLC's joint         |
| 18 | petition for approval of Expa Capital to      |
| 19 | qualify as an institutional investor. And     |
| 20 | upon motion duly made and seconded, the Board |
| 21 | adopted this resolution:                      |
| 22 | Whereas, Radar Labs applied for a sports      |
| 23 | wagering service provider permit. And in      |
| 24 | furtherance of that application, filed a      |
| 25 | petition for Expa Capital to qualify as an    |
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1 institutional investor due to its passive 2 interest in Radar Labs. 3 Now, therefore, be it resolved that Expa 4 Capital is hereby determined to be an institutional investor in accordance with 5 6 Louisiana Revised Statute 27:3(13)(i) in 7 connection with its ownership of Radar Labs 8 and based on the specific facts and 9 circumstances presented to the Board. 10 Be it further resolved that the 11 presumption of suitability afforded to Expa 12 Capital as an institutional investor pursuant 13 to Louisiana Revised Statute 27:27 shall not 14 preclude the Board from investigating the 15 suitability and qualifications of Expa 16 Capital should the Board or the Louisiana 17 State Police, Gaming Enforcement Division, 18 become aware of facts which may result in Expa Capital being found unsuitable or 19 20 disgualified from participating in gaming or from a determination as an institutional 21 2.2 investor. 23 Thus done and signed in Baton Rouge, 24 Louisiana on this 21st day of November 2024. 25 CHAIRMAN HEBERT:



| 1  | Ms. Hernandez, will you please call            |
|----|--|
| 2  | roll.  |
| 3  | MS. HERNANDEZ:                                 |
| 4  | Ms. Becnel.                                    |
| 5  | MS. BECNEL:                                    |
| 6  | Yes.   |
| 7  | MS. HERNANDEZ:                                 |
| 8  | Mr. Jackson.                                   |
| 9  | MR. JACKSON:                                   |
| 10 | Yes.   |
| 11 | MS. HERNANDEZ:                                 |
| 12 | Mr. Langley.                                   |
| 13 | MR. LANGLEY:                                   |
| 14 | Yes.   |
| 15 | MS. HERNANDEZ:                                 |
| 16 | Ms. Lewis.                                     |
| 17 | MS. LEWIS:                                     |
| 18 | Yes.   |
| 19 | MS. HERNANDEZ:                                 |
| 20 | Mr. Poole.                                     |
| 21 | MR. POOLE:                                     |
| 22 | Yes.   |
| 23 | MS. HERNANDEZ:                                 |
| 24 | Ms. Hamilton-Acker.                            |
| 25 | MS. HAMILTON-ACKER:                            |
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| 1  | Yes.  |
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| 2  | MS. HERNANDEZ:                                |
| 3  | Mr. Sholes.                                   |
| 4  | MR. SHOLES:                                   |
| 5  | Yes.  |
| 6  | MS. HERNANDEZ:                                |
| 7  | Ms. Traylor.                                  |
| 8  | MS. TRAYLOR:                                  |
| 9  | Yes.  |
| 10 | MS. HERNANDEZ:                                |
| 11 | Chairman Hebert.                              |
| 12 | CHAIRMAN HEBERT:                              |
| 13 | Yes.  |
| 14 | The motion carries.                           |
| 15 | Thank you. Safe travels.                      |
| 16 | Okay. Our final agenda item is                |
| 17 | consideration of proposed settlement in the   |
| 18 | matter of Terrytown Café, Incorporated, doing |
| 19 | business as Terrytown Café.                   |
| 20 | Mr. Jackson.                                  |
| 21 | Good morning. Please identify                 |
| 22 | yourselves for the record.                    |
| 23 | ASSISTANT ATTORNEY GENERAL JACKSON:           |
| 24 | Good morning, Chairman Hebert and Board       |
| 25 | Members. I'm Assistant Attorney General       |
|    |   |
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Ouintele Jackson here on behalf of the 1 2 Division. 3 MS. SONGY: 4 Good morning, Mr. Chairman and Board 5 Members. My name is Lynne Songy. I'm the 6 owner of Terrytown Café. 7 ASSISTANT ATTORNEY GENERAL JACKSON: 8 Your Honor -- Judge -- Chairman Hebert. 9 CHAIRMAN HEBERT: 10 I'm not running for judge anytime soon. 11 ASSISTANT ATTORNEY GENERAL JACKSON: 12 Chairman Hebert, this licensee holds a 13 Type 2 video draw poker license. Currently 14 before the Board is a proposed settlement between the licensee and the Division. 15 This settlement addresses the licensee's violation 16 17 of Louisiana Gaming Control law. 18 Specifically, the licensee operated this establishment without a valid alcohol and 19 20 tobacco control permit from February 29th, 21 2024 until June 18th, 2024. Additionally, 2.2 the licensee operated its establishment 23 without a valid occupation permit that 24 expired on December 31st, 2023. 25 Now, Terrytown Café ATC permit was



| 1  | subsequently renewed and presented to the     |
|----|---|
| 2  | Division on June 18th of 2024. The licensee   |
| 3  | is now compliant and has obtained all         |
| 4  | necessary permits required to operate this    |
| 5  | establishment.                                |
| 6  | In lieu of an administrative action in        |
| 7  | this matter, both the Division and the        |
| 8  | licensee entered into a settlement agreement. |
| 9  | The civil penalty contained in this           |
| 10 | settlement is \$3,250. And this figure is     |
| 11 | consistent with the type of violation that's  |
| 12 | set by statute. The Hearing Officer has       |
| 13 | signed the settlement and is now before the   |
| 14 | Board for final approval.                     |
| 15 | I will be happy to answer any questions       |
| 16 | the Board may have.                           |
| 17 | CHAIRMAN HEBERT:                              |
| 18 | Ms. Songy, is there anything you'd like       |
| 19 | to add?                                       |
| 20 | MS. SONGY:                                    |
| 21 | I would just like to add that I am            |
| 22 | prepared to pay this fine ASAP. And we'd      |
| 23 | just like to know when, if possible, the      |
| 24 | machines can be up and running.               |
| 25 | CHAIRMAN HEBERT:                              |
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1 Okay. We do have representatives from 2 the state police that can talk to you about 3 that after. 4 MS. SONGY: 5 Thank you. 6 CHAIRMAN HEBERT: 7 Any questions for Mr. Jackson or Okay. 8 Ms. Songy? 9 MR. JACKSON: 10 Motion to approve. 11 MS. LEWIS: 12 Second. 13 CHAIRMAN HEBERT: 14 We have a motion to approve the 15 settlement by Mr. Jackson, seconded by 16 Ms. Lewis. 17 All in favor -- or is there any 18 opposition, should I say? In hearing none, that motion carries, 19 20 and the settlement is approved. 21 Okay. Just before we adjourn, little 22 birdie told me that we have a birthday. One 23 of our members of the board, Mr. Langley, has 24 a birthday today. On behalf of the Board 25 Members and all of our regulatory agencies,



| 1  | we just wanted to wish you a happy birthday.   |
|----|--|
| 2  | MR. LANGLEY:                                   |
| 3  | Thank you.                                     |
| 4  | CHAIRMAN HEBERT:                               |
| 5  | All right. We are now at Item XI, which        |
| 6  | is adjournment. At this time, I'd ask for a    |
| 7  | motion to adjourn.                             |
| 8  | MR. JACKSON:                                   |
| 9  | So moved.                                      |
| 10 | MS. BECNEL:                                    |
| 11 | Second.  |
| 12 | CHAIRMAN HEBERT:                               |
| 13 | Made by Mr. Jackson, seconded by               |
| 14 | Ms. Becnel.                                    |
| 15 | We are adjourned. Thank you everyone,          |
| 16 | and have a happy Thanksgiving.                 |
| 17 | (MEETING CONCLUDED)                            |
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| 1  | REPORTER'S PAGE                                   |
| 2  | I, ANNA COATES, Certified Court Reporter,         |
| 3  | in and for the State of Louisiana, the            |
| 4  | officer, as defined in Rule 28 of the Federal     |
| 5  | Rules of Civil Procedure and/or Article 1434(B)   |
| 6  | of the Louisiana Code of Civil Procedure, before  |
| 7  | whom this sworn testimony was taken, do hereby    |
| 8  | state on the record;                              |
| 9  | That due to the interaction in the                |
| 10 | spontaneous discourse of this proceeding, dashes  |
| 11 | () have been used to indicate pauses, changes     |
| 12 | in thought, and/or talkovers; that same is the    |
| 13 | proper method for the court reporter's            |
| 14 | transcription of a proceeding, and that dashes    |
| 15 | () do not indicate that words or phrases have     |
| 16 | been left out of this transcript; also, that any  |
| 17 | words and/or names which could not be verified    |
| 18 | through reference material have been denoted with |
| 19 | the phrase "(spelled phonetically)."              |
| 20 |   |
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| 24 | ANNA COATES, CCR, RPR                             |
| 25 | LOUISIANA CCR NO. 97018                           |
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| 1  | REPORTER'S CERTIFICATE                             |
|----|--|
| 2  | This certification is valid only for a             |
| 3  | transcript accompanied by my original signature    |
| 4  | and original seal on this page.                    |
| 5  | I, ANNA C. COATES, CCR, RPR, as the officer        |
| 6  | before whom this testimony was taken, do hereby    |
| 7  | certify that this hearing was reported by me in    |
| 8  | the stenotype reporting method, was prepared and   |
| 9  | transcribed by me, and is a true and correct       |
| 10 | transcript to the best of my ability and           |
| 11 | understanding;                                     |
| 12 | That the transcript has been prepared in           |
| 13 | compliance with transcript format guidelines       |
| 14 | required by rules of the board;                    |
| 15 | That I have acted in compliance with the           |
| 16 | prohibition on contractual relationships, as       |
| 17 | defined by Louisiana Code of Civil Procedure       |
| 18 | Article 1434 and in rules and advisory opinions of |
| 19 | the board;   |
| 20 | That I am not related to counsel or the            |
| 21 | parties hereto, nor am I otherwise interest        |
| 22 | the outcome of this matter.                        |
| 23 |  |
| 24 | ANNA C. COATES, RPR, CCR                           |
| 25 | LOUISIANA CCR NO. 97018                            |
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