

Directors' Meeting, Board of, (Pages 1:1 to 92:24)

1:1 LOUISIANA GAMING CONTROL BOARD

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3 BOARD OF DIRECTORS' MEETING

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8 THURSDAY, DECEMBER 19TH, 2019

9

10 Louisiana State Capitol

11 House Committee Room 3

12 900 North Third Street

13 Baton Rouge, Louisiana

14

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16

17 TIME: 10:00 A.M.

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23

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2

1 APPEARANCES

2

3 RONNIE JONES

Chairman (At Large)

4 June 30, 2019

5

6 MARK STIPE

(Attorney)

7 Seventh Congressional District

June 30, 2020

8

9 JAMES SINGLETON

(Public/Business Administration)

10 Second Congressional District

June 30, 2020

11

12 CLAUDE D. JACKSON

(At large)

13 Fourth Congressional District

June 30, 2021

14

15 JULIE A. LEWIS

Fifth Congressional District for Investigational

16 Law Enforcement

17

18 MICHAEL LEGENDRE

Office of Charitable Gaming

19 Director

20

21 JULIE BERRY

(CPA)

22 Third Congressional District

June 30, 2018

23

O. LAMAR POOLE, JR.

24 (Economic/Community Planner)

Sixth Congressional District

25

3

1 APPEARANCES (CONTINUED)

2

3 HARRY AVANT

(At Large)

4 Fourth Congressional District

June 30, 2024

5

6 MAJOR CHUCK McNEAL

Gaming Enforcement Division

7

8 TRUDY SMITH

Confidential Assistant

9

10 LANA L. TRAMONTE

Principal Assistant

11

12 REPORTED BY:

BRITTANY E. VIDRINE, CCR, RPR

13 Baton Rouge Court Reporters

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1 I. CALL TO ORDER

2 CHAIRMAN JONES: Good morning, and
3 welcome to the regular December meeting
4 of the Gaming Control Board.

5 Ms. Tramonte, would you call the
6 roll.

7 MS. TRAMONTE: Chairman Jones?

8 CHAIRMAN JONES: Here.

9 MS. TRAMONTE: Mr. Stipe?

10 MR. STIPE: Here.

11 MS. TRAMONTE: Mr. Singleton?

12 MR. SINGLETON: Here.

13 MS. TRAMONTE: Ms. Berry?

14 MS. BERRY: Here.

15 MS. TRAMONTE: Mr. Avant?

16 MR. AVANT: Here.

17 MS. TRAMONTE: Mr. Lagasse?

18 (No response.)

19 MS. TRAMONTE: Mr. Jackson?

20 MR. JACKSON: Here.

21 MS. TRAMONTE: Mr. Poole?

22 MR. POOLE: Here.

23 MS. TRAMONTE: Ms. Lewis?

24 MS. LEWIS: Here.

25 MS. TRAMONTE: Colonel Reeves?

7

1 MAJOR McNEAL: Major McNeal for

2 Colonel Reeves.

3 MS. TRAMONTE: Secretary Robinson?

4 MR. LEGENDRE: Michael Legendre for

5 Mr. Robinson.

6 CHAIRMAN JONES: Thank you. We have

7 a quorum, and we may conduct business.

8 Let me just start off by saying that

9 Mr. Lagasse isn't with us today. His

10 wife of many years had a heart attack and

11 died last week. She had been struggling

12 with some health issues. And she was

13 just a devoted companion and a

14 sweetheart. She's been to a couple of

15 meetings and sat in the back, and I've

16 met her. And, you know, as colleagues

17 and friends and part of this gaming

18 family, we send our condolences to his

19 family. And just please keep his family

20 during this special time of the year in

21 your thoughts and prayers.

22 II. PUBLIC COMMENTS

23 CHAIRMAN JONES: At this time, I

24 call for any public comment for any

25 matter on the agenda before the Board

8

1 today. And nobody wants to dive off in

2 the deep end.

3 III. APPROVAL OF THE MINUTES

4 CHAIRMAN JONES: We'll go to
5 approval of the minutes. Do I have a
6 motion to waive reading and approve the
7 minutes?

8 By Ms. Berry and Ms. Lewis. Any
9 objection? Without objection, the
10 minutes are approved -- motion is
11 approved, minutes are approved.

12 IV. REVENUE REPORTS

13 CHAIRMAN JONES: And we'll call for
14 revenue reports. Good morning. Did you
15 bring back tidings of great joy?

16 MS. JACKSON: We'll see.

17 Good morning, Chairman Jones and
18 Board Members. My name is Donna Jackson
19 with Louisiana State Police, Gaming
20 Enforcement Division.

21 The 15 operating riverboats
22 generated Adjusted Gross Receipts of
23 \$149,981,060 in November. This total
24 represents an increase of \$13 million or
25 9.6 % from last month, but a decrease of

9

1 \$1.4 million or 1 % from last November.

2 As information, this November had
3 one additional Saturday than last
4 November.

5 Adjusted Gross Receipts for fiscal
6 year 2019-2020 to date are over
7 \$737 million, a decrease of \$36 million
8 or 5 % from fiscal year 2018-2019.

9 During November, the state collected
10 fees totaling \$32,245,928. As of
11 November 30th, 2019, the state collected
12 \$158.6 million in fees for fiscal year
13 2019-2020.

14 Next is a summary of the November
15 2019 gaming activity for Harrah's
16 New Orleans found on page three.

17 During November, Harrah's generated
18 \$26,087,068 in gross gaming revenue, an
19 increase of \$3 million or 14 % from last
20 month, and an increase of 2.6 % from last
21 November.

22 Revenues for fiscal year 2019-2020
23 to date are almost \$117 million, a
24 decrease of approximately \$1 million or
25 1 % from fiscal year 2018-2019.

10

1 During November the state received
2 \$4,918,033 in minimum daily payments. As
3 of November 30th, 2019, the state
4 collected \$25 million in fees for fiscal
5 year 2019-2020.

6 Next I will present the revenues for
7 Slots at the Racetracks.

8 During November, the four racetrack
9 facilities combined generated Adjusted
10 Gross Receipts of \$28,669,571, an
11 increase of \$3.2 million or 12.6 % from
12 last month, and an increase from November
13 2018 of \$1.3 million or 4.6 %.

14 Adjusted Gross Receipts for fiscal
15 year 2019-2020 to date are
16 \$138.8 million, a decrease of
17 \$2.4 million or 1.7% from fiscal year
18 2018-2019.

19 During November the state collected
20 \$4,349,174 in fees. As of November 30th,
21 2019, the state has collected \$21 million
22 in fees for fiscal year 2019-2020.

23 Overall in November, Riverboats,
24 Land Based, and Slots at the Racetracks
25 combined generated \$204.7 million in AGR

11

1 and \$41.5 million in state fees. These
2 revenues represent a minimal increase of
3 \$500,000 or .3% from November of 2018.

4 Are there any questions before I
5 present the Harrah's employee
6 information?

7 CHAIRMAN JONES: There was a little
8 good news in the Riverboat revenues. We
9 thank you for that.

10 Board Members, any questions with

11 respect to revenue? There are no
12 questions.

13 MS. JACKSON: Harrah's New Orleans
14 is required to maintain at least 2,400
15 employees on a biweekly payroll of
16 \$1,750,835. This report covers pay
17 periods in November 2019.

18 For the first pay period, the
19 Division verified 2,464 employees with a
20 payroll of \$2,119,000.

21 For the second pay period, the
22 Division verified 2,439 employees with a
23 payroll of \$2,090,000; therefore,
24 Harrah's met the employment criteria
25 during November.

12

1 Questions?

2 CHAIRMAN JONES: Any questions,
3 Board Members? There are no questions.
4 Thank you very much.

5 Jim, bring us video poker.

6 MR. BOSSIER: Good morning, Chairman
7 Jones and Board Members. My name is Jim
8 Bossier with the Louisiana State Police,
9 Gaming Enforcement Division here to
10 report video gaming statistics for
11 November 2019 as shown on page one of
12 your handout.

13 Three new video gaming licenses were

14 issued during November: Two bars, and
15 one restaurant. Six new applications
16 were received by the Gaming Enforcement
17 Division during November and are
18 currently pending in the field: Five
19 bars, and one restaurant. The Gaming
20 Enforcement Division assessed no fines,
21 but collected \$7,250 in civil penalties
22 in November and are presently \$9,100 in
23 outstanding fines.

24 Please refer to page two of your
25 handout. There are presently 12,927

13

1 video gaming devices activated at 1,641
2 locations. Net device revenue for
3 November 2019 was \$51.4 million, a
4 \$1.2 million increase when compared to
5 October 2019, and a \$2.8 million increase
6 when compared to November 2018.

7 Net device revenue so far for fiscal
8 year 2020 is \$251.7 million, a
9 \$12 million or 5% increase when compared
10 to fiscal year 2019.

11 Page three of your handout shows a
12 comparison of net device revenue. Total
13 franchise fees collected for November
14 2019 were \$15.4 million, a \$400,000
15 increase when compared to November 2019,
16 and a \$900,000 increase when compared to

17 November 2018.

18 Total franchise fees collected for
19 fiscal year 2020 are \$75.4 million, a
20 \$3.7 million increase or 5.1% when
21 compared to fiscal year 2019.

22 Page four of your handout shows a
23 comparison of franchise fees.

24 Does anybody have any questions?

25 CHAIRMAN JONES: Board Members, any

14

1 questions on video poker? There are no
2 questions.

3 MR. BOSSIER: Thank you.

4 CHAIRMAN JONES: Thank you, Jim.

5 V. CASINO GAMING ISSUES

6 A. Consideration of Certificate of Compliance
7 for the Alternate Riverboat Inspection of
8 the gaming vessel of Red River Entertainment
9 of Shreveport, LLC d/b/a Sam's Town Hotel &
10 Casino - No. R016500097

11 CHAIRMAN JONES: We will now move to
12 Casino Gaming Issues. We have three
13 different items up first. First is
14 consideration of Certificate of
15 Compliance for Alternate Riverboat
16 Inspection of the gaming vessel Red River
17 Entertainment of Shreveport, LLC, doing
18 business as Sam's Town Hotel & Casino,
19 that's No. R016500097.

20 Good morning.

21 MS. LANDRY: Good morning, Chairman
22 Jones and Board Members. I'm Assistant
23 Attorney General Lisha Landry, and with
24 me is Mr. Jeff Boyle of ABSG Consulting.

25 We're here in the matter of the

15

1 issuance of the Certificate of Compliance
2 to Red River Entertainment of Shreveport,
3 LLC, doing business as Sam's Town Casino.

4 On October 16th, 2019, ABSG began
5 the inspection process for the approval
6 of Sam's Town Casino's Certificate of
7 Compliance.

8 Mr. Boyle will now present more
9 details on this inspection.

10 MR. BOYLE: Good morning,
11 Chairman --

12 CHAIRMAN JONES: Morning.

13 MR. BOYLE: -- Jones and Board
14 Members. My name is Jeff Boyle with ABS
15 Consulting here to report the annual
16 certification for Sam's Town Casino.

17 The inspectors, Doug Chapman and
18 Pete Bullard, did on October 16th, 2019,
19 attend the riverboat, Shreve Star, to
20 conduct the annual inspection in
21 accordance with the Alternate Inspection
22 Program in the State of Louisiana.

23 The inspectors reviewed fire
24 protection measures, egress routes,
25 mooring systems, machinery spaces, and

16

1 conducted a fire drill.

2 The deficiencies found in the
3 inspection can be found on page six of
4 your report. A followup to the
5 deficiencies was completed on
6 October 30th by a fire tech, and that
7 report was found to be in good order.

8 The 2019 annual survey, as required
9 by the Louisiana Gaming Control Board, is
10 complete and presents no safety concerns
11 to the patrons or employees on the
12 riverboat.

13 It is the recommendation of ABS
14 Consulting that Sam's Town Casino be
15 issued the Certificate of Compliance.

16 MS. LANDRY: We now present these
17 findings to the Board and request that
18 upon the Board's accepting the report
19 submitted by ABSG, you move for the
20 issuance of Sam's Town Casino's
21 Certificate of Compliance.

22 CHAIRMAN JONES: Thank you. Board
23 Members, are there any questions with
24 respect to the application from Sam's
25 Town?

1 MR. JACKSON: Motion to approve.

2 CHAIRMAN JONES: Mr. Jackson moves.

3 Mr. Stipe seconds to issue the

4 Certificate of Compliance.

5 Any objection? Without objection,

6 the certificate is issued. Thank you.

7 B. Consideration of Certificate of Compliance for

8 the Alternate Riverboat Inspection of the

9 gaming vessel of Horseshoe Entertainment, L.P.

10 d/b/a Horseshoe Bossier City Casino & Hotel -

11 No. R010800198

12 CHAIRMAN JONES: We'll move on to

13 Consideration of Certificate of

14 Compliance for the Alternate Riverboat

15 Inspection of the gaming vessel of

16 Horseshoe Entertainment, LP, doing

17 business as Horseshoe Bossier City

18 Casino & Hotel, No. R010800198.

19 MS. LANDRY: Assistant Attorney

20 General Lisha Landry and Jeff Boyle of

21 ABSG now here in the matter of the

22 issuance of the Certificate of Compliance

23 to Horseshoe Entertainment, LP, doing

24 business as Horseshoe Bossier City

25 Casino & Hotel.

1 On October 17th, 2019, ABSG began

2 the inspection process for the approval

3 of Horseshoe Casino's Certificate of
4 Compliance.

5 Mr. Boyle will now provide the
6 details of ABSG's inspection.

7 MR. BOYLE: My name is Jeff Boyle
8 with ABS Consulting here to report the
9 annual certification for Horseshoe
10 Casino.

11 The inspectors, Doug Chapman and
12 Pete Bullard, did on October 17th, 2019,
13 attend the riverboat King of Red to
14 conduct the annual inspection in
15 accordance with the Alternate Inspection
16 Program in the State of Louisiana.

17 The inspectors reviewed fire
18 protection measures, egress routes,
19 mooring systems, machinery spaces, and
20 conducted a fire drill.

21 There were a couple of deficiencies
22 noted during the inspection, but were
23 repaired before the departure of the
24 inspection team.

25 The 2019 annual survey required by

19

1 the Louisiana Gaming Control Board is
2 complete and presents no safety concerns
3 to the patrons or employees on the
4 riverboat.

5 It is the recommendation of ABS

6 Consulting that Horseshoe Casino be
7 issued their Certificate of Compliance.

8 MS. LANDRY: We now present these
9 findings to the Board and request that
10 upon the Board's accepting the report
11 submitted by ABSG, you'll move for
12 issuance of Horseshoe Casino's
13 Certificate of Compliance.

14 CHAIRMAN JONES: Thank you. Board
15 Members, are there any questions with
16 respect to Horseshoe?

17 MR. SINGLETON: Move.

18 CHAIRMAN JONES: Mr. Singleton.
19 Mr. Avant. Any objection? Without
20 objection, the motion carries.
21 Certificate of Compliance is issued.

22 Thank you.

23 C. Consideration of Certificate of Compliance for
24 the Alternate Riverboat Inspection of the
25 gaming vessel of St. Charles Gaming Company, LLC

20

1 d/b/a Isle Casino Hotel Lake Charles -

2 No. R011700174

3 CHAIRMAN JONES: And finally up,
4 COC, Certificate of Compliance for
5 Alternate Riverboat Inspection of the
6 gaming vessel St. Charles Gaming Company,
7 LLC, doing business as Isle Casino Hotel
8 Lake Charles, No. R011700174.

9 MS. LANDRY: Assistant Attorney
10 General Lisha Landry and Jeff Boyle with
11 ABSG now here in the matter of the
12 issuance of the Certificate of Compliance
13 to St. Charles Gaming Company, LLC, doing
14 business as Isle Casino Hotel Lake
15 Charles.

16 On October 29th, 2019, ABSG began
17 the inspection process for the approval
18 of Isle Casino Hotel's Certificate of
19 Compliance.

20 Mr. Boyle will now provide the
21 details on ABSG's inspection.

22 MR. BOYLE: My name is Jeff Boyle
23 with ABS Consulting here to report the
24 annual certification for Isle of Capri
25 Casino.

21

1 The inspectors, Doug Chapman and
2 Pete Bullard, did on October 29th, 2019,
3 attend the riverboat Grand Palais to
4 conduct the annual inspection in
5 accordance with the Alternate Inspection
6 Program in the State of Louisiana. The
7 inspectors reviewed fire protection
8 measures, egress routes, mooring systems,
9 machinery spaces, and conducted a fire
10 drill. The deficiencies found in the
11 inspection report on --is on page six of

12 your report.

13 A follow-up of the deficiencies was
14 conducted on November 7th and was found
15 satisfactory.

16 The 2019 annual survey as required
17 by Louisiana Gaming Control Board is
18 complete and presents no safety concerns
19 to the patrons or employees on the
20 riverboat.

21 It is the recommendation of ABS
22 Consulting that the Isle of Capri Casino
23 be issued the Certificate of Compliance.

24 MS. LANDRY: We now present these
25 findings to the Board and request that

22

1 upon the Board's accepting the report
2 submitted by ABSG, you'll move for the
3 issuance of Isle Casino Hotel's
4 Certificate of Compliance.

5 CHAIRMAN JONES: Thank you. Board
6 Members, are there any questions with
7 respect to the COC for Isle?

8 MS. BERRY: So moved.

9 CHAIRMAN JONES: We have Ms. Berry.
10 We -- and Mr. Stipe. Any objection?
11 Without objection, the motion carries.
12 The certificate is issued. Thank you
13 very much.

14 MS. LANDRY: Thank you.

15 CHAIRMAN JONES: Which brings us
16 back to the Isle of Capri.
17 D. Consideration of Petition to Relocate Gaming
18 Operations and a Modification of License
19 Conditions by St. Charles Gaming Company, LLC
20 d/b/a Isle Casino Hotel Lake Charles -
21 No. R011700174

22 CHAIRMAN JONES: We have on the
23 agenda for the first time ever -- not
24 just for this Board, but first time for
25 riverboat gaming in the State of

23

1 Louisiana. We have Petition for Approval
2 to Relocate Gaming Operations and a
3 Modification of License Conditions by
4 St. Charles Gaming Company, LLC, doing
5 business as Isle Casino Hotel
6 Lake Charles, No. R011700174.

7 Since there was no roadmap for how
8 to proceed and who was going to do what
9 in what order, we just kind of figured
10 out what we thought would be the best
11 approach. And we're going to start where
12 a lot of things start with our counsel
13 from the Attorney General's Office. Dawn
14 Himel will sort of give some context to
15 this particular petition. Dawn?

16 MS. HIMEL: Good morning, Chairman
17 Jones, Members of the Board. I'm

18 Assistant Attorney General Dawn Himel
19 here in the matter of the petition for
20 the request of St. Charles Gaming Company
21 to relocate its gaming operations to a
22 facility.

23 Back in the 2018 Regular Legislative
24 Session, the Louisiana Legislature passed
25 Act Number 469, which provided the

24

1 opportunity for riverboat licensees to
2 relocate their gaming operations to a
3 facility within 1,200 feet of their
4 licensed berth.

5 The law and rules require a licensee
6 seeking relocation to submit a site plan,
7 a capital improvement and reinvestment
8 plan, a financing plan, a construction
9 schedule, and property descriptions.

10 The licensee has submitted all of
11 the documents to the Division and/or to
12 the Board for review and investigation.

13 The licensee's petition is up for
14 consideration today. Neither law nor
15 rule require any minimum monetary
16 investment for the Board to approve the
17 relocation. It is within the Board's
18 discretion on a case-by-case basis.

19 If the Board's pleasure is to
20 approve the request today, a resolution

21 has been prepared for your consideration.

22 The licensee will be allowed to
23 commence gaming activities at the new
24 facility only once the Division has
25 determined that all necessary staffing,

25

1 training, security, surveillance,
2 technical, accounting, internal control
3 procedures are acceptable.

4 Representatives from the licensee
5 are here today to give you a presentation
6 on their proposal.

7 CHAIRMAN JONES: Very good. Thank
8 you. I'll reserve the right to bring you
9 back if we have any questions.

10 MS. HIMEL: Yes, sir. Thank you.

11 CHAIRMAN JONES: We're going to ask
12 representatives from the Isle to come to
13 the table. Welcome, folks. Glad you're
14 here.

15 MR. BARBIN: Good morning,
16 Mr. Chairman --

17 CHAIRMAN JONES: Good morning.

18 MR. BARBIN: -- and Board Members.
19 I'm Jeff Barbin from Phelps Dunbar
20 representing Eldorado Resorts and its
21 subsidiary, the Isle of Capri Casino in
22 Lake Charles. With me to my left is Gary
23 Carano. Gary has held every job in the

24 casino since the time he was probably 12
25 years old, but now is the Executive

26

1 Director -- or Chairman of the Board of
2 Directors. And then to Gary's left is
3 Jeff Favre. Jeff is the General Manager
4 at the Isle of Capri Lake Charles. And
5 to Jeff's left is Barron Fuller who's the
6 Senior Vice-President of Regional
7 Operations in the southeast.

8 We are very happy to be here today.
9 It's been a long road. It started, I
10 think, with the Riverboat Gaming Task
11 Force, and it's been a long time coming.
12 And, you know, I was going to reserve my
13 thanks to the Task Force until the end,
14 but I think it really bears, you know,
15 understanding that it was the Task Force
16 and -- under the leadership of the
17 Chairman -- Chairman Jones and Senator
18 Johns that really got us here today. So
19 I'll say that at the onset.

20 Eldorado, like I said, is very happy
21 to be here. As you know, this is a first
22 generation riverboat. It's been there
23 for a while. And this program is really
24 going to allow us to reinvigorate the
25 process, and I think it's something that

27

1 we'll all be proud of once it's done.

2 Like you said, we're the first ones,
3 and this is a concept. So what you'll
4 see, you'll see some drawings, some
5 renderings. All of that is still under
6 process. As you can imagine, it takes
7 a lot of drawings to get something like
8 this off the ground. So we have a
9 concept; hopefully it will be approved
10 today, and we'll continue to work with
11 the State Police and the Attorney
12 General's Office to get it right from a
13 security/surveillance perspective. So it
14 will be an ongoing task to get it done.
15 But we're looking forward to making the
16 next step. So we're happy to be here
17 today.

18 I'll say one other thing, you know,
19 Eldorado, as you-all know, is in the
20 middle of a merger with Caesar's, which
21 is taking a lot of time and will take
22 a lot of capital following the deal. We
23 hope to be back up here in the next month
24 or so to get approval of that project.
25 Once we do close that deal, together with

28

1 the deal we're talking about today, it's
2 going to be over \$425 million worth of
3 investment that this company will be

4 making in south Louisiana. So we're very
5 happy. We're very committed to
6 Louisiana, as Gary will talk about.

7 And I will hand it over to Gary.

8 Gary will make a few comments, and then
9 Jeff will take us through a quick
10 PowerPoint presentation.

11 MR. CARANO: Thank you. Chairman,
12 it's nice to see you again. Members of
13 the Board, I'm very happy to be here.
14 It's been a few years since I've had the
15 opportunity to meet with you and present.

16 As Jeff said, it's an exciting time
17 for our company. I wish we were here
18 today also to approve the acquisition of
19 Caesar's that we're very excited about.
20 And it was nice to hear the numbers
21 coming out of New Orleans today, and of
22 our Shreveport property that we acquired
23 in 2005. So we've been a licensee of
24 yours since 2005. I'm very proud of the
25 property that we've acquired and added

29

1 a lot of quality to in Shreveport. We
2 have the same opportunity in Lake
3 Charles. This property that we acquired
4 when we acquired the Isle of Capri
5 company is in a great location, a great
6 community. And I think you'll see when

7 Jeff presents today the plans we have for
8 this property, you'll hopefully be
9 impressed at the architect that we've
10 hired, Tony Marnell, from Las Vegas. The
11 family has known him for a lot of years.
12 He's done work for us. It's going to be
13 a very nice property. It's going to be
14 able to compete with the other two
15 properties in the market. We're just
16 very excited for this chance to take it
17 from the riverboat gaming experience to
18 land based, and get my -- one of my
19 brothers down here to help -- I'm the
20 oldest of five, and I made a joke earlier
21 to one of the people in the community
22 that I'm the youngest, best looking,
23 hardest working, and nicest brother, but
24 one of my brothers is the chef of the
25 family. And my father always said we

30

1 couldn't afford Frank Sinatra as
2 entertainment, so food and guest services
3 are Frank Sinatra. My brother, Greg,
4 will be very much a part of the, as Jeff
5 will go through, the restaurant offerings
6 that we'll make.

7 But we're, again, very thankful to
8 be having this opportunity in front of
9 you, and, like I said, very excited, not

10 only about this project, but about what
11 we're -- Caesar's is in front of you with
12 a building in New Orleans, and excited
13 about that property and our property
14 continuing in Shreveport and Bossier, the
15 Horseshoe in Bossier, too.

16 So just thank you very much for this
17 opportunity to be in front of you again.
18 We take our licenses with -- not as
19 anything given. We know that we are
20 privileged to have this gaming license,
21 as my father always brought us up to in
22 that culture, and just excited today to
23 have this -- presentation to you and hope
24 that you'll be as impressed with the
25 property and the project as we are.

31

1 Thank you very, very much.

2 CHAIRMAN JONES: And thank you for
3 being here today. I mean, I know getting
4 from Reno to Baton Rouge is a circuitous
5 route and it's tough, but it means a lot
6 to the Board to have you at the table
7 this morning. So thank you for being
8 here.

9 MR. CARANO: Yes, sir. Thank you.

10 MR. FAVRE: Chairman and Members of
11 the Board, it's an honor and privilege to
12 be here today. I would like to thank you

13 for the opportunity to present our land
14 based plans or boat-to-land relocation.

15 Chairman, we've come a long way from
16 the Riverboat Task Force when I was doing
17 the tour that day on the vessel, and the
18 gentleman got up and said, "You know what
19 you need? You need to move off this boat
20 and onto land," and the Task Force heard
21 that and everybody looked at me and said,
22 "Oh, you had that set up." And I promise
23 I didn't, but we've come a long way since
24 that day, so...

25 CHAIRMAN JONES: Perhaps one day

32

1 I'll believe you, but go ahead. It was
2 good. It was well timed. You got the
3 Senator's attention. And so however it
4 worked out, it worked out.

5 MR. FAVRE: So today I'll take you
6 through a quick deck. The first -- the
7 first page on the slide is just the
8 existing site plan, which is basically --
9 it's the next page, Jeff. Which is
10 basically what sits there today, and, of
11 course, you can see the riverboat. And,
12 you know, we'll kind of go through the
13 next slide, which is really kind of
14 current, what is there today, what it
15 looks like today, and then we'll

16 transition into, basically, what we're
17 going to move forward into with our
18 boat-to-land project.

19 So present day, you're looking at it
20 from an I-10 view. Basically, you're
21 looking to the south towards the Gulf.
22 You have the tower hotel to the left.
23 You have the inn hotel to the right. And
24 then you can't even see the boat behind
25 the tower hotel.

33

1 Jeff, we'll move on. As you can
2 see, the tower hotel with the big
3 entrance, which is our pavilion, valet
4 porte cochere entrance, the buffet, and
5 the escalators up towards the vessel.

6 Just some pictures of our gaming
7 floor, what it looks like today. I think
8 it was right there to the right. See,
9 that picture to the left is where that
10 gentleman was sitting --

11 CHAIRMAN JONES: Yes.

12 MR. FAVRE: -- when he said that,
13 Chairman.

14 Again, just pictures of what it
15 looks like today. Move forward.

16 So the proposed site plan -- I wish
17 I had a laser pointer. I could point it
18 out much easier. But you can see the

19 shaded green, and the shaded green is
20 basically the footprint of the proposed
21 land based facility that we're looking to
22 build. And it ties into our existing
23 garage. And you will see that the new
24 porte cochere to the front side pointing
25 towards the north towards I-10 will be

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1 the new valet porte cochere entrance.
2 And then it ties into the existing
3 pavilion. So that is the building
4 outline. Approximately with everything
5 all said and done, I think it's
6 approximately 110,000 square feet
7 enclosed space.

8 This is a front elevation looking
9 from the north to the south. That's the
10 front entrance looking at the new valet
11 porte cochere entrance and looking at the
12 tower hotel. As Jeff mentioned earlier,
13 with the pending Caesar's acquisition, we
14 will rebrand the property. We do not
15 know exactly what the brand will be at
16 this time, but it will be rebranded. So
17 we're excited about that.

18 This is a proposed interior layout.
19 There's one in a little bit more detail
20 on the next slide, but just to kind of
21 walk you through. So if you're looking

22 at Brew Brothers, that is very near the
23 garage. And down to the bottom right of
24 that is where the escalators -- and,
25 Jeff, you can show them the escalators.

35

1 That goes into -- those are existing
2 escalators that goes up towards the
3 vessel today.

4 So the building ties into the
5 existing pavilion. And then if you move
6 over to the right, you have the lobby
7 bar. Right there behind the lobby bar to
8 the left is where the existing hotel desk
9 is today, registration desk. We have a
10 new one that's to the right that's into
11 the purple. Right to the right there,
12 that's the new hotel registration, front
13 desk.

14 The yellow is what we call the
15 yellow brick road or the corridor for
16 traversing to all the amenities. Will
17 not have access onto the gaming floor
18 from there. We'll have three entry
19 points. We'll have the porte cochere
20 valet entrance, the garage entrance, and
21 the food court entrance.

22 So where Brew Brothers is right down
23 to the left is the food court, which is
24 where the existing buffet is. Now, Brew

25 Brothers, Gary is one of the Brew

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1 Brothers. Brew Brothers is Gary, Gene,
2 Glenn and Greg. They opened it up --
3 when did -- Gary --

4 MR. CARANO: In 1995. This will be
5 our seventh Brew Brothers, which is a --
6 some of the properties, we brew our own
7 beer. This will be a Brew Brothers
8 taphouse that we'll serve my brother's
9 great food and a number of local beers.

10 MR. FAVRE: We will do live
11 entertainment out of there on the
12 weekend. And we have it to where it
13 comes onto the casino floor. So we're
14 really excited about that venue and its
15 location to the casino floor.

16 The next slide, you'll see more
17 details of the gaming floor layout, more
18 positions. To -- right underneath where
19 it says "Floor Plan" is where a high
20 limit area is going to be with a new VIP
21 lounge, high limit gaming room tables,
22 and slots, and also a noodle bar right
23 outside the opening of the VIP lounge.
24 And then, of course, we have our tables
25 that will be coming in from the garage

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1 entrance, which is from the left, there,

2 and then to the right will be the valet
3 porte cochere entrance. You walk right
4 into the tables. We have the sightlines
5 coming from the food court, from the
6 porte cochere valet entrance and the
7 garage. We have the poker room to the
8 far right corner of the top, and then the
9 circular bar, which is a hotel/casino
10 lobby bar. You will be able to go in
11 from the casino side. You will not be
12 able to get through to the other side.
13 So if you come in from the hotel side,
14 you will not be able to get onto the
15 gaming floor from that side. So there
16 will be barriers there to keep it from
17 actually gaining access to the floor.

18 We do not know exactly what the
19 finishings will be for the wall that
20 separates the yellow brick road and the
21 casino, but it will certainly be a solid
22 surface to where no one can jump over it,
23 go through it, or go under it. So I
24 assure you of that.

25 Moving on, you will see, basically,

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1 the finishings and get a general idea of
2 what it's going to look like. And I can
3 tell you that we're really excited about
4 this opportunity. It's going to give us

5 an opportunity to compete at a higher
6 level. It's really going to make
7 southwest Louisiana a destination. I
8 believe that when you look at it, you
9 have Las Vegas, you have the Mississippi
10 Gulf Coast, you have Atlantic City. I
11 think southwest Louisiana truly becomes a
12 destination now. Because you have
13 some -- you will have some -- you have
14 fabulous properties there, and once we
15 make these improvements, I think it's a
16 great place for people to come in and
17 visit.

18 It's going to be a really nice
19 design, a big difference in what we have
20 today. And I can tell you that working
21 for Eldorado for six years now that Gary
22 and his family do things really well and
23 do things right. And I can tell you,
24 when it's all said and done that you will
25 be very proud of it and happy that we've

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1 been given this and granted this
2 opportunity to move forward.

3 Just kind of looking, this is the
4 high limit room. So you can kind of see
5 the furnishing, the improved comfort.
6 We're looking at, when all is said and
7 done, approximately, I think, about 1,650

8 gaming positions, which is right at 1,300
9 slots and about 43, 44 table games and
10 seven poker tables, I think.

11 You know, we're improving our
12 gaming -- increasing our game count just
13 a little bit, table games more so than
14 slots. When you look at our competitors,
15 they have higher game counts. Why are we
16 not going -- we have less hotel rooms.
17 We're about 50 percent less hotel rooms.
18 So, of course, it makes more sense that
19 we don't have exactly the same positions.

20 This is the hotel casino lobby bar
21 that I was speaking about. So this --
22 you're looking at it from the casino
23 side, so you will not be able to get into
24 the yellow brick road or to the hotel
25 front desk. And if you're on the other

40

1 side, which is the hotel side, you will
2 not be able to get into this side.

3 We're really excited about the added
4 amenities that we're putting into this
5 property.

6 MR. CARANO: I would add that in
7 today's gaming environment, non-gaming
8 amenities are as important as the
9 Blackjack tables, the baccarat tables,
10 the slot machines. I think that what

11 we're bringing to this property with Brew
12 Brothers, with the food hall, with the
13 three casino bars and the hotel casino
14 bar are some great non-gaming amenities
15 that will add to the quality experience
16 that our guests will experience.

17 MR. FAVRE: Of course, here's Brew
18 Brothers bar and restaurant. Like Gary
19 said earlier, this one is going to be
20 more like a taphouse. With the location
21 adjacent to the casino floor, we're
22 really excited about it and we believe it
23 will add a lot of energy and excitement
24 to our experience.

25 This is the noodle bar that I was

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1 alluding to earlier right outside of the
2 new VIP high limit lounge and high limit
3 gaming area. We're really excited about
4 this. This amenity, we think, is going
5 to do really well.

6 MR. CARANO: And that -- that
7 experience we've -- in this last six
8 months of due diligence with Caesar's,
9 we've toured all of the Caesar's
10 properties, and this is really a knockoff
11 of one of their noodle bars. They do a
12 great job with their Asian business. So
13 it's -- why reinvent the wheel when it's

14 already been designed for us. We're very
15 excited about taking best practices once
16 we're in front of you hopefully to get
17 the approval of the acquisition of
18 Caesar's, but this is -- that's where
19 that design came from.

20 MR. FAVRE: So when you look at
21 this, this is basically just kind of
22 outlining the food and beverage amenities
23 that we're going to offer. You have Brew
24 Brothers, the noodle bar. The food
25 court, you can see, that is -- for those

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1 of you that have been to our property,
2 that is the existing buffet right now.
3 The buffet will be converted into the
4 food hall/food court with three venues.
5 We're in the process of trying to
6 negotiate with the vendors for those
7 three venues.

8 The remodeled steakhouse, that is
9 Otis & Henry's or O & H, as we call it.
10 We're going to remodel it and rebrand
11 that to a steakhouse.

12 One thing that we're really excited
13 about is about if you look at the bottom
14 of the page, you can see how it kind of
15 goes almost like a little circular area
16 or a half moon. That is encroaching or

17 going out into the existing patio that --
18 there's basically just a walkway today.
19 So with the riverboat going away and
20 being able to take advantage of the lake
21 view and going out further towards the
22 lake, we're really excited about that.
23 You think that -- you know, you would
24 think that in Lake Charles with all the
25 water and, you know, being on the lake

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1 that there would be a lot more places to
2 eat and dine, but the reality is is that
3 there is not a whole lot of places. So
4 we're really excited about this venue and
5 the views that it will create for us.

6 Project budget. We believe that
7 we're going to come in about 101 million
8 to 113 million. So I think that you-guys
9 have already seen this. It's a design --
10 we have been well underway in the design
11 with Marnell now pretty much through most
12 of this year. We have submitted the
13 building permits application to the city,
14 Westlake and Calcasieu Parish as of
15 November 6th, I believe, and we expect
16 those to be approved towards the middle
17 of January. So we've heard that they're
18 partially or halfway through. I think
19 the mayor is here and he can speak to

20 that further than I can.

21 So impact on jobs. We will have an
22 increase in jobs. One thing that I would
23 like to point out is that quite a few of
24 the jobs will be outsourced like with the
25 food. And although those are not

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1 directly on our payroll, those jobs will
2 not be created without this project, and
3 the opportunity that we're providing to
4 them. Even with the marine crew going
5 away, which is approximately 22, 23
6 bodies, we will still see an increase in
7 jobs.

8 So on the top, you see "Head Counts"
9 and then on the second chart, you see
10 "FTE Counts." So we expect about nine
11 percent increase in head counts, and
12 approximately a six percent increase in
13 FTE counts.

14 In addition, we're expecting about
15 300 construction jobs with total wages of
16 approximately 15 million. We're very
17 proud to announce and very pleased to
18 state that we've selected two Louisiana
19 based companies as our general contractor
20 who will -- who will approach us from a
21 joint venture standpoint. Lemoine
22 Company and Ryan Gootee Construction out

23 of New Orleans. So we're very excited
24 about that. They're on board. We've
25 actually started our construction

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1 meetings. I think we have had three so
2 far. And it's really kind of more of
3 logistics and due diligence and planning.
4 But we can't wait, and we're ready for
5 the opportunity to really actually talk
6 more about construction and getting
7 forward in the actual building process.

8 So what I did here is I reached out
9 to McNeese State, and I sit on the board
10 for the Chamber. And we reached out to
11 the economist and just asked, what would
12 the -- what would the multiplier of that
13 be or the economic impact be for, not
14 only construction, but the increased jobs
15 that, through a land based facility, will
16 create. So this is what he has outlined
17 here. I can tell you that at the end of
18 the day, we're looking at about a
19 \$300 million impact between construction
20 and operations when all said and done.

21 So, you know, with economic
22 development that we're moving on board
23 to, the opportunity to compete at a
24 higher level, a brand-new facility with
25 enhanced and added amenities, we're

1 really excited and believe it's not only
2 going to benefit Eldorado, the City of
3 Westlake, Calcasieu Parish, southwest
4 Louisiana, but the State. And we
5 respectfully request your consideration
6 and look forward to working with the
7 State moving forward. Thank you for your
8 time.

9 CHAIRMAN JONES: Thank you, Jeff.
10 Gary, did you want to -- same thing?

11 MR. CARANO: I'm good. Thank you.
12 I appreciate the time today. Looking
13 forward to -- looking forward to your
14 decision.

15 CHAIRMAN JONES: Thank you.

16 MR. CARANO: I feel like I'm sitting
17 on the hot seat up here, so thank you.

18 CHAIRMAN JONES: I understand.

19 MR. CARANO: All right.

20 MR. BARBIN: Chairman Jones, one
21 other thought before we turn it over for
22 questions. Just wanted to finish up my
23 thought on the thanks. Attorney
24 General's Office has been great to deal
25 with, Ms. Himel, Ms. Moore, Mr. Hebert.

1 Always -- and the State Police, I know
2 this is sort of the first time, and

3 everybody is sort of, you know, figuring
4 out which way to go, but, you know,
5 everybody has been very helpful. And
6 we'll continue to meet with the State
7 Police and make sure that State Police is
8 happy with the design and where things
9 end up. So thank Captain Hale for that.
10 And, you know, your staff has been great,
11 as always, to work with. And mention the
12 Riverboat Task Force, certainly Senator
13 Johns. Mayor Hardy is here. He'll
14 speak, I think, in a moment. Thanks to
15 them both and also Wade Duty with the
16 Casino Association.

17 A lot of people have come together
18 to get us to where we are today, so I
19 just want to say thank you for that.

20 CHAIRMAN JONES: And we're glad that
21 you're where you are. For the benefit of
22 my board members, I've been meeting with
23 Jeff for, I guess, two years since the
24 law was changed, and when Gary came to
25 town, he met with my staff and the State

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1 Police and the AG, and we talked about
2 the potential of this project. And the
3 Task Force said from the outset that
4 this -- you know, changes weren't going
5 to happen overnight, but the progress

6 begins with that first step. And this is
7 the first step. And I'm proud that
8 you-guys have brought the project to the
9 Board for consideration. I think it's
10 huge. I think it's huge for the company.
11 I think it's huge for the industry in
12 general.

13 One of my fellow board members, this
14 morning, and I were talking about, you
15 know, you-guys are sort of setting a bar
16 here, and everyone who follows will
17 always be compared, if it's approved
18 today, to what you-guys have set. And I
19 think that's a good thing. I think
20 that's a good thing certainly for
21 Eldorado and for perhaps the larger
22 company if that acquisition is finally
23 approved next year.

24 So I thank you for -- for working
25 with me during the course of this. You

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1 would come up with ideas, and you would
2 have, you know, the dialogue and back and
3 forth, and you were never reluctant to go
4 back to the company and say, you know,
5 "The Chair and the staff are maybe
6 looking for this rather than this." And
7 I'm glad you pointed out, Gary, that, you
8 know, it's not just about slot machines

9 and poker tables. And I'm trying to help
10 change that cultural perception in this
11 state. You-guys get it in Nevada. You
12 know, non-gaming revenue outstrips gaming
13 revenue.

14 So the future of this as an industry
15 isn't just based on the gambling
16 proposition. It's based on what else
17 you're bringing people to a property for
18 whether it's spas, restaurants, food and
19 beverage. So I have a number of
20 questions, but I'm going to defer to my
21 board members first and let them have
22 some -- some dialogue with you. So
23 Julie, you're up first.

24 MS. BERRY: Good morning. I'd just
25 like to say that I represent your area,

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1 your division, your district in Lake
2 Charles. And although the Chairman took
3 a lot of my steam with what I was going
4 to say, I would, first of all, like to
5 congratulate y'all for being the first to
6 approach the land based casino. And the
7 efforts y'all have done are going to be a
8 tremendous boost to our economy in
9 southwest Louisiana. We're kind of slow
10 to catch up with the rest of the state,
11 but this is going to be a very positive

12 thing for the people that we represent in
13 southwest Louisiana, Lake Charles,
14 Westlake.

15 I had the distinct opportunity and
16 pleasure to attend a tour a couple of
17 weeks ago, I think, at the casino where
18 it is now. The -- I had already been to
19 the boat before, but I got to visit with
20 Jeff and the Mayor and some
21 representatives of the police jury in
22 Calcasieu Parish who, I have to say, were
23 just 100 percent on board. Everybody is
24 very opportunist, ready to go with this,
25 and it's going to benefit everybody, the

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1 city, the casino that's already there,
2 the economic impact, the construction,
3 the jobs. Well, as you just talked
4 about. I hate to reiterate every -- all
5 the same stuff, but it's just going to be
6 a fabulous impact.

7 And like I said, I wanted to
8 congratulate y'all for being number one
9 and setting the bar. It's a major
10 accomplishment. And I have to admit, I'd
11 be a little scared to do this in the
12 State of Louisiana. But the fact that
13 y'all are gung-ho and taking over and
14 ready to go shows that you're in this for

15 the long haul, and you're in Louisiana
16 for the long haul and southwest Louisiana
17 especially where my heart is.

18 Four-hundred and twenty-five million
19 dollars impact is just amazing. The
20 whole footprint of the new impact is
21 amazing. And once again, to reiterate
22 again, I'm not a gamer. I'm not able to
23 nor would I ever -- it just never was my
24 thing. So I love to go eat. I love to
25 go to spas, and that impact of the part

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1 that y'all are going to add to your
2 casino benefits the non-gaming people.
3 And I have to agree with the Chairman
4 that we need to further that in the
5 mindset of the people in Louisiana, that
6 it's not all about putting money in
7 machines. It's about the experience.

8 And, you know, the other day when we
9 were meeting and talking about your
10 plans, I didn't even realize the plan of
11 having a restaurant to where you could
12 sit out on the lake. Lake Charles is
13 beautiful. The area is beautiful. And
14 that was a good point that there's no
15 real place to go sit and eat and enjoy
16 the beautiful lake.

17 So I just can't keep saying how

18 positive I am about it and how proud I am
19 of y'all, and I really enjoyed meeting
20 you and meeting your facility people.
21 Your employees are 100 percent gung-ho.
22 The food was excellent at the restaurant,
23 so if you're going to improve it, boy,
24 you got a long way to go, because it was
25 excellent. And, I don't know, you just

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1 get a good feel of the employees of your
2 casino, so they obviously enjoy working
3 for y'all. So you've got to be good
4 people.

5 So I'm 100 percent behind it, and if
6 the Board has any questions about our
7 area, the Mayor was 100 percent behind
8 it, the police jury. So I hate to keep
9 going on and on, but I think it was -- I
10 think it's going to be a boost to
11 everybody, especially southwest Louisiana
12 and our district.

13 MR. FAVRE: Thank you very much.

14 MS. BERRY: So thank you very much
15 for all this hard work --

16 MR. CARANO: Thank you.

17 MS. BERRY: -- and setting the bar
18 for the rest of the state.

19 CHAIRMAN JONES: Thank you, Julie.
20 Board Members, to my left? Nothing?

21 Mr. Avant?

22 MR. AVANT: The first impression you
23 get is how you park --

24 CHAIRMAN JONES: Pull your
25 microphone over, Mr. Avant. I'm sorry.

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1 Thank you.

2 MR. AVANT: I'm a parking lot guy.
3 So it looks like y'all took some parking,
4 but you've added a lot more additional
5 than you even had before, and that's
6 important, how people park. You don't
7 think so. You see them entering the
8 deal, but they park -- as you probably
9 know, it's important that they park
10 close, have a parking place, and not have
11 to go around, because your place is
12 really going to be busy. Thank you.

13 MR. CARANO: That's funny you said
14 that. The -- one of the first -- when we
15 purchased the Isle property, I noticed on
16 the ground floor of the garage, they were
17 using that for the facility's department.
18 The best parking for our guests, they
19 were using. So we're going to change
20 that, too. So we came -- my father used
21 to park cars at Union Square garage in
22 San Francisco. So we have a long history
23 of parking cars. That's funny. Thank

24 you, though, for your comments.

25 CHAIRMAN JONES: Thank you,

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1 Mr. Avant. Mr. Poole, do you have
2 anything? All right. Mr. Singleton?

3 MR. SINGLETON: Now, I just want to
4 say -- listen, I do have a couple of
5 questions a little bit later.

6 CHAIRMAN JONES: Of this group or
7 State Police?

8 MR. SINGLETON: Huh?

9 CHAIRMAN JONES: Of this group?

10 MR. SINGLETON: I just want to thank
11 them, because I think they're now
12 involved with Harrah's. And, you know,
13 from New Orleans, that's kind of one of
14 the things that I have been involved
15 with, so I'm interested in that.

16 But the question I want to ask later
17 is something we did last month, and I'm
18 curious about it because what they're
19 doing here and how is that going to
20 affect what happens to Harrah's in
21 New Orleans. Because of what we voted on
22 last week and reading the paper and
23 looking at some of the other stuff, the
24 Joint Legislative Committee did not act,
25 and I think one of the things we said

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1 before was that we wanted this to happen
2 before this legislature go out. So I'm
3 just curious to know --

4 CHAIRMAN JONES: Yeah. I -- I --

5 MR. SINGLETON: -- where we are with
6 that.

7 CHAIRMAN JONES: And I appreciate
8 the issue bringing up Harrah's as
9 potentially part of Eldorado. Once we
10 get to that part of the transaction, we
11 can have that discussion. But I can tell
12 you that that guy sitting right there
13 looking at me -- and I had that
14 discussion with my staff and State Police
15 present about the importance of that
16 property to the City of New Orleans.

17 This is a separate project. They're
18 committed, if, in fact, they acquire
19 Caesar's, to that property. They
20 understand the importance of it to the
21 City, to the State and to the region.
22 So -- and I believe him. I believe
23 everything he told me about that. And
24 we'll have the opportunity. I'm sure
25 he'll come back for that transaction.

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1 And they don't get the transaction
2 without some questions. So thank you for
3 representing the New Orleans area in that

4 regard.

5 Mr. Stipe, do you have anything?

6 MR. STIPE: No.

7 CHAIRMAN JONES: Ms. Lewis, nothing?

8 Okay. Mr. Jackson?

9 MR. JACKSON: No.

10 CHAIRMAN JONES: Okay. So I've got
11 a few questions.

12 First of all, I don't want to
13 telegraph any potential approval before
14 we've considered everything. But I have
15 to tell you, you've checked all the
16 boxes. You just -- you did. I mean,
17 everything that the Task Force and later
18 in legislative testimony was about
19 economic development. It never was then,
20 and it isn't now about just putting the
21 slot machines on a -- you know, on a
22 rolling platform and moving them onto
23 land. And you come today with plans that
24 convince me that's not the case. You're
25 going to build something, and -- over the

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1 next couple of years, and you're going to
2 create construction jobs in the process.

3 And those people have to buy screws and
4 doorknobs. And that's -- that's what the
5 change in the law was all about. And I'm
6 certain that when I ask the Senator to

7 come to the table to offer some comments,
8 that he'll reconfirm that. But I have to
9 say, you know, with respect to
10 employment, direct and indirect
11 projections, you know, you -- I asked
12 you-guys to do it a certain way, and I am
13 very satisfied that you're working hard
14 to do it that way. And I appreciate
15 that. I really do appreciate that.

16 Are you still looking to team and
17 partner with some of the local
18 restaurateurs in the Lake Charles area,
19 southwest Louisiana, in terms of the
20 food?

21 MR. FAVRE: Yes, sir. We are still
22 talking and have been talking with
23 several, and I think we have advanced
24 some. And I think we are to the point
25 that actually we'll have to turn it over

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1 to our chief development officer to enter
2 into a contractual arrangement.

3 CHAIRMAN JONES: I appreciate that.
4 I mean, you know, it's sort of spreading
5 the wealth around. We're helping smaller
6 businesses, the small business people,
7 and emerging chefs and restaurants to get
8 a foothold. And it starts with something
9 like this. And you're -- you know,

10 you're providing a very organic way to do
11 that. And I appreciate the fact that
12 you've taken that into account in your
13 plans and in the development.

14 The hotel, what are the plans with
15 respect to the hotel? Refurbishing,
16 improving the properties?

17 MR. FAVRE: Yes. We intend to
18 renovate and refresh both hotels and the
19 public corridors. The timing of it, I'm
20 not exactly sure of the logistics, but we
21 do plan -- we do plan to improve both of
22 them.

23 CHAIRMAN JONES: Okay. During the
24 construction phase, I anticipate you will
25 continue to conduct gaming on the vessel?

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1 MR. FAVRE: Yes, sir.

2 CHAIRMAN JONES: And your projected
3 construction period is?

4 MR. FAVRE: Considering that we are
5 fortunate enough to receive approval, I
6 would anticipate that we would start
7 construction towards the latter end of
8 January with approximately a 15-month
9 window to complete it. So we're looking
10 at probably end of May of 2021 opening
11 date. The good thing about the
12 footprint, when you go back to where the

13 green outline was that I was pointing out
14 earlier, it allows for a perimeter to --
15 to do the construction in a very safe
16 manner for both our team members and our
17 guests while continuing to still be able
18 to conduct our gaming operations today.

19 We will have to reroute everyone to
20 the garage for the construction period,
21 but as far as people being safe and
22 making sure that we protect them, it's --
23 it probably couldn't be a better layout.
24 And the only inconvenience is to lose
25 that surface parking during construction

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1 and be rerouted to the garage. But I
2 think that we can overcome that, and
3 we'll get through it and continue to
4 operate all the way up until we actually
5 transition from the boat to the new
6 land-based facility.

7 CHAIRMAN JONES: Great.

8 MR. FULLER: Mr. Chairman --

9 CHAIRMAN JONES: And I don't want to
10 get too far ahead of you here, but --

11 MR. FULLER: Mr. Chairman, thank
12 you, I have to capitalize on that?

13 CHAIRMAN JONES: I'm sorry.

14 MR. FULLER: So approximately three
15 years ago, we went through a very similar

16 situation at our Bettendorf property
17 where we came off a three-level riverboat
18 onto a land-based project approximately
19 the same linear footage away from that.
20 We were able to mitigate the majority of
21 our construction disruption from a
22 revenue-loss standpoint. So that's kind
23 of our same plan with Jeff. We still
24 have all those charges that we operated
25 off of in Bettendorf. We plan to apply

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1 the same philosophy here, just to try to
2 mitigate any potential loss in revenue.

3 CHAIRMAN JONES: Great. Will the
4 new property change the way you approach
5 marketing other than saying, "Look at us,
6 we're new"?

7 MR. FAVRE: I think I will defer
8 some of that to Gary, but I believe we'll
9 change from a rebranding standpoint, and
10 you know, with the pending Caesar's
11 acquisition, it will open up other
12 avenues and opportunities. But our
13 traditional way of marketing I think will
14 somewhat be the same. But I think
15 there's going to be opportunities because
16 of the new land based facility with the
17 added amenities that really gives us
18 opportunity to say some things and do

19 some things that we can't do today
20 currently.

21 MR. CARANO: And with the pending
22 acquisition of Caesar's and the Caesar's
23 rewards program across all there 50 plus
24 casinos in America, it opens up
25 tremendous opportunity for this property

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1 and all of our properties in the State of
2 Louisiana. So we're very, very excited
3 about that opportunity. But as far as
4 the basic culture of operation and
5 marketing, I think we're going to take
6 the best practices from both companies.
7 But Eldorado as far as guest service and
8 how we talk to our players, the basics
9 will still be there.

10 CHAIRMAN JONES: How much has your
11 Asian market grown, do you know?

12 MR. FAVRE: We've actually grown
13 Asian this year probably, I'm thinking,
14 in the neighborhood of right at
15 10 percent.

16 CHAIRMAN JONES: Wow.

17 MR. FAVRE: And the efforts for the
18 new land based facility is going to be
19 aggressive in that regard. I think if
20 you've noticed the noodle bar right
21 there, the entrance of the high limit --

22 high limit VIP lounge, that we're putting
23 a focus on that, a renewed focus on that.

24 CHAIRMAN JONES: That's great. One
25 last question before I ask the Senator

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1 and the Mayor to come to the table
2 provided there are no other questions
3 from the Board. Hypothetically, if
4 Louisiana were to approve sports betting,
5 what would be the carve out of the
6 property in terms of a sports betting
7 facility?

8 MR. FAVRE: The carve out would be
9 the area that's back by Brew Brothers.

10 CHAIRMAN JONES: Okay.

11 MR. FAVRE: So, you know, we're
12 optimistic and certainly hopeful that
13 that will get done, because we believe
14 it's -- it's an added amenity that will
15 certainly help the State and help the
16 properties compete. Mississippi has it
17 and I think Barron just sent me an email
18 the other day. I think it was in Iowa
19 where they've seen increased traffic from
20 the sports betting. So we have that
21 placeholder for it in the event it does
22 get approved, and we're hopeful that it
23 does.

24 CHAIRMAN JONES: Great. One last

25 question for Gary before I let you go.

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1 How big a deal would it be if Louisiana
2 were to change, at least modify, the
3 manner in which comps were taxed in
4 Louisiana compared to other
5 jurisdictions? How big of a -- how big
6 of a game changer is that in terms of
7 revenue for the company and the State?

8 MR. CARANO: As we've discussed it
9 seems like for years, it's definitely a
10 game changer. It opens up, as you
11 referred to earlier, marketing, how we
12 would definitely market to our players,
13 and it is a game changer. Is it a game
14 changer as much as -- as the sports book
15 industry? You talk about non-gaming
16 revenue as a catalyst. Sports books are
17 not the most profitable departments in
18 our company, but they bring players and
19 guests to our properties for non-gaming
20 revenues.

21 But getting back to your original
22 question, it's a game changer. It's
23 definitely important, and we continue to
24 look for your leadership in maybe making
25 that happen one day.

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1 CHAIRMAN JONES: Great. Is LSU a

2 safe bet? Don't answer that.

3 Senator Johns, Mayor, would you like
4 to come to the table and offer a few
5 words?

6 Thank you, gentlemen. I'll reserve
7 the right to bring you back up if we need
8 to. But thank you very much.

9 Good morning.

10 SENATOR JOHNS: Good morning,
11 Mr. Chairman, Members of the Committee.
12 I'm Senator Ronnie Johns. I represent
13 Senate District 27, which encompasses the
14 majority of Calcasieu Parish.

15 So I'm actually here in a dual
16 capacity this morning. This project, the
17 Isle of Capri, sits right in the middle
18 of my Senate district. But I think more
19 importantly than that that I was the
20 author of, first of all, the resolution
21 that created the Task Force. We go back
22 all the way to 2016 when the Chairman and
23 I had a lot of conversations about doing
24 a comprehensive study of the gaming
25 industry and where do we go forward here

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1 in Louisiana. And then I ended up being
2 the author of what became Act 469 of the
3 2018 legislative session when the
4 Legislature approved the land based

5 concept, and which brings us here today.
6 So this is a very special day for me
7 personally. I think it's a great day for
8 Louisiana as we move forward with this.

9 As I explained to the Chairman, way
10 back in 2016 we started talking about a
11 study commission. When the Legislature
12 wants to kill a bill, they form a study
13 committee. And we'll turn it into a
14 resolution, then we'll form a study
15 committee and usually nothing transpires
16 from that. This Task Force was
17 completely different. Chairman Jones was
18 chairman of that committee, and I had the
19 pleasure of serving on it along with a
20 number of other legislators and other
21 members of our state government and
22 members of the industry, and it was
23 probably the most transparent, most
24 rewarding 18 months that I have spent in
25 my legislative career, because we did it

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1 the right way. We gave every license
2 holder in this state the opportunity to
3 present what they needed, what they saw
4 as the vision of the future of the gaming
5 industry in Louisiana. We gave
6 everybody, the general public, anybody
7 that may even have been opposed to the

8 concept of gaming, to come and express
9 their views. And we took -- we took
10 those recommendations and we -- we were
11 realistic in what we attempted to do. We
12 couldn't do everything that -- that the
13 industry wanted. We were realistic in
14 what we knew that we had a chance of
15 passing in the Legislature. But it came
16 at a time that we needed to do something.

17 Since the advent of riverboat gaming
18 back in, what, 1991, 1992, or whatever it
19 was -- I promise you I wasn't here then.
20 But nothing had changed. Nothing had
21 changed at all, and -- other than
22 dockside and going from having to sell
23 out -- I can remember in Lake Charles,
24 Louisiana, having to get on one boat and
25 go out and come back and jump on the

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1 other boat and go back out. And it was
2 like, how crazy is this. But I was
3 actually in the House of Representatives
4 and was a key player in the part when we
5 did the dockside gaming many years ago.

6 But with that said, I want to
7 publicly thank Eldorado for their
8 commitment that they're making. This is
9 a big commitment for our community. It's
10 a game changer in the Lake Charles

11 market. It's a game changer on the lake.
12 There are many -- there's a number of
13 things that's going on in the lake area
14 of Lake Charles right now that you're
15 going to see in the next year or two
16 that's going to be a real game changer
17 for Louisiana. And it -- this project is
18 going to be very, very important to
19 what's going to go on there.

20 So the last thing I want to say,
21 just how important this industry is to
22 our state budget. Not only do I serve on
23 judiciary -- Vice-Chair of Judiciary B
24 Committee, which this legislation went
25 through, but I also sit on Senate Finance

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1 Committee that develops the budget for
2 this state. When you stop and think
3 about what the riverboats, what the
4 racetracks with the video poker and what
5 the Louisiana Lottery does for our state
6 budget, it's well north of \$900 million
7 now. You stop and think that oil and gas
8 last year only brought in \$580 million.
9 Never in my lifetime did I ever dream
10 that oil and gas wouldn't be the kingpin
11 of our state revenue.

12 With a \$10.6 billion general fund
13 budget, and we're getting close to a

14 billion dollars of gaming revenue in this
15 state. That's about 10 percent of our
16 gaming -- excuse me -- of our state
17 general fund. Ladies and gentlemen, that
18 is significant. That is a -- that is a
19 very, very important part of where we're
20 going.

21 I hope to be -- in the next four
22 years, I will be in a, quote, leadership
23 position in the state Senate. I will --
24 Mr. Chairman, I will remain on
25 Judiciary B Committee --

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1 CHAIRMAN JONES: Thank you.

2 SENATOR JOHNS: -- to keep you
3 happy.

4 CHAIRMAN JONES: I appreciate that.

5 SENATOR JOHNS: No. Seriously, I
6 asked to stay there, and I will be there.
7 But I hope that our Legislature has the
8 vision and the foresight to move forward
9 with things that will help this industry
10 stay competitive.

11 I understand the challenges that
12 they face with the competition from other
13 states from the -- what's going on in the
14 Indian casino market up in Oklahoma and
15 what it's doing to the Shreveport market.
16 What's happening online with online

17 gaming, not only here in the
18 United States, but offshore. And --
19 and -- and so we -- we hope -- I hope
20 that our Legislature will have the
21 foresight to approve sports betting. I
22 understand the reality of having that
23 amenity, what it does to keep our
24 industry here competitive, and I hope to
25 be a part of that conversation for the --

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1 for the next four years.

2 I have with me here the Mayor of
3 Westlake, Louisiana. Part of Isle of
4 Capri sits in his city right now.
5 Hopefully -- hopefully in the next few
6 months all of it will be in his city.
7 And so Mayor Bob Hardy is at the table,
8 and I'd like him to say a few words, if
9 he could, Mr. Chairman.

10 MAYOR HARDY: Mr. Chairman, thank
11 you and the Board for having me. Yeah,
12 we're a small town, about 5,000 people,
13 but Isle of Capri not only -- you know,
14 like Ms. Berry was talking about, it's
15 not just the gaming. It's the employees.
16 I have the privilege -- well, every
17 Friday morning, we have a group of us
18 from Westlake go have breakfast -- and
19 Jeff. And we don't talk about no gaming.

20 We don't talk about the city hall. We
21 talk about football, something good. But
22 I want to tell you, it's not only the
23 gaming. They've helped us -- and I'll
24 give you -- for instance, we go to them,
25 and we started a citizen of the year

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1 banquet. And this was before Jeff. This
2 was when Paul was there. They helped us.
3 And in a nutshell, we were going to put
4 in about a \$15,000 veterans park, 15,000.
5 Today, in January, we should cut the
6 ribbon on about a \$1.5 million veteran
7 park. And every year, with the Isle of
8 Capri, when they give us in-kind match,
9 and we put in that money -- and we bought
10 bronze statues. We're going to have a
11 fallen soldier statue. We're going to
12 have the weeping woman leaning over.
13 It's going to be a beautiful place.
14 That's just some of the things. But they
15 support us in every way. Needless to
16 say, we give them -- we supply them
17 sewer, water, gas, the whole nine yards.
18 You think he's excited about them coming?
19 No. I saw -- I know where the borderline
20 is, and it's moving more to the north,
21 which is us. So it's going to help our
22 community immensely.

23 When I took office five years ago --
24 Ronnie will tell you this, that we were
25 about a month and a half from bankruptcy.

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1 And we flipped that around. We're
2 running well. We're paying our bills.
3 The Senator helped me tremendously. I
4 got a new police station they talked
5 about for 20 years. And the Isle
6 supported us in every fashion of whatever
7 we need. You call Jeff, you get help.

8 I had the privilege of having supper
9 with Gary and them last night, and it was
10 just -- I told them, I said, "Y'all can't
11 make me any happier. Let's get the
12 shovels. Let's do some work."

13 I'm looking forward to it. The
14 citizens, the counsel, and the Mayor of
15 Westlake support them 100 percent in
16 anything they want to do. We're going to
17 be there for them.

18 So thank you for having me. And
19 hoping for consideration for approval.

20 SENATOR JOHNS: Mr. Chairman, if I
21 could --

22 CHAIRMAN JONES: Thank you,
23 Mr. Mayor.

24 SENATOR JOHNS: -- say a couple of
25 other things.

1 First of all, I want to recognize
2 someone that's in the audience today,
3 Ms. Ashley Menou is here who was the --
4 on staff -- on the Senate staff in 2018
5 when we ran with this piece of
6 legislation, and she was the -- she was
7 the key point person of drafting that
8 legislation. She's now with Boyd Gaming.
9 I think that we probably drove her crazy,
10 Mr. Chairman, with that bill, and she
11 ended up leaving the Senate. But
12 Ms. Menou, I want to thank you publicly
13 for the hundreds of hours that you put
14 into this and helped guide us in a very
15 legal manner in how we drafted that. So
16 thank you very much. We appreciate that.

17 Mr. Chairman, in closing, I just
18 want to say this to the Board and you,
19 Mr. Chairman: I want to thank you for
20 what you do. You've got a tough job.
21 You have -- you have a job here to
22 regulate an industry that some people
23 don't like, some people do like. But you
24 do it in a very fair manner. You do it
25 in a very disciplined manner. You do it

1 in a very transparent way of doing your
2 business. And you do it with a lot of

3 integrity. And as a member of the State
4 Senate, I want to publicly thank you for
5 the way that you handle your business.
6 Never a scandal, never a blemish on this
7 state of what you do, and that's very,
8 very important. Not every state in
9 America can say that. And so I'm very
10 proud of how you operate. And
11 Mr. Chairman, I personally want to thank
12 you for your vision, your guidance, and
13 the way that you conduct your business.
14 And so thank you very much, and hopefully
15 the next four years of the new term
16 coming in that this Legislature will have
17 the foresight and the vision to be
18 proactive with this industry and continue
19 moving forward with it. So thank you
20 very much, Mr. Chairman, and thank you
21 very much Members for having me here this
22 morning.

23 CHAIRMAN JONES: Thank you, Senator.

24 Thank you, Mr. Mayor.

25 And before we move on to State

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1 Police and get close to closing this out,
2 we've got several members of the Task
3 Force who are in the room. Chris was on
4 the Task Force, Colonel Noel was on the
5 Task Force. Wade was on the Task Force.

6 I saw Ms. Vanichchagorn slipped in. I'm
7 not sure where she ended up, but -- there
8 she is (indicating). She represented the
9 Governor's office, which was an important
10 piece of this entire process. We had to
11 have the Governor's support to sign the
12 bill if the Senator was able to get it
13 out of the Senate through the House,
14 which he did. And we appreciate Tina's
15 continuing contributions to us trying to
16 do the right thing with respect to gaming
17 in Louisiana. Thank you for being here,
18 Tina.

19 We'll now hear from State Police.

20 Morning gentlemen.

21 CAPTAIN HALE: Good morning. I'm
22 Captain Glenn Hale with the State Police,
23 Gaming Enforcement Division. This is
24 Lieutenant Sam Funderburk. He's the OIC
25 in the Lake Charles field office. You'll

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1 have to excuse me. I've got a bit of a
2 cold.

3 We've looked at some of the plans.
4 We've reviewed them. We had a few
5 suggestions. The changes have been made.
6 We'll work with the property as they go
7 forward. We'll ensure that what they
8 tell you, they're going to build and what

9 they committed to that they'll do. But
10 as of right now, there's not a whole lot
11 we can do until they start construction.
12 And we'll be plugged in with them and
13 help them as much as we can.

14 CHAIRMAN JONES: Sam, anything?

15 LIEUTENANT FUNDERBURK: No, sir.
16 We've met with them several times from
17 the outset. We've met with Jeff. We've
18 been very receptive to our suggestions,
19 and we've worked together. And we're
20 going to continue to do that to make
21 this --

22 CHAIRMAN JONES: And throughout the
23 construction and thereafter?

24 LIEUTENANT FUNDERBURK: Yes, sir.

25 CAPTAIN HALE: Yes, sir.

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1 CHAIRMAN JONES: All of the -- the
2 construction costs are subject to audit.
3 They can be tracked by State Police.

4 CAPTAIN HALE: Correct.

5 CHAIRMAN JONES: We'll make sure
6 they don't pull just a double-wide
7 trailer in there and kind of move
8 everything in.

9 CAPTAIN HALE: No, sir, that
10 wouldn't happen. We've learned that it's
11 a whole lot easier to work with them on

12 the front end --

13 CHAIRMAN JONES: Yes.

14 CAPTAIN HALE: -- than it is on the
15 back end. And, you know, we'll make
16 whatever suggestions if there -- if we
17 hit any snags or whatever, we'll come to
18 you. And I don't --

19 CHAIRMAN JONES: We appreciate that.
20 Yeah. And we know that, you know, in any
21 construction project of this size and
22 scope that there are going to be changes,
23 and we just expect you to do the work on
24 behalf of the Board to make sure that the
25 spirit, and to the extent of the letter

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1 of the -- of what we approve today is
2 carried out over the next couple of --
3 you know, 18, 19 months.

4 CAPTAIN HALE: Yes, sir. I mean, we
5 look at this as kind of as -- as you will
6 open a new casino, because it is a new
7 casino floor. So some of the things we
8 normally do, we'll do the same things as
9 it gets closer to the end. And, again,
10 we'll work with them as -- you know, as
11 they go through the months of the
12 construction phase.

13 CHAIRMAN JONES: Very good. Board,
14 any questions of State Police?

15 MS. BERRY: I just want to make a
16 comment.

17 CHAIRMAN JONES: Yes, ma'am,
18 Ms. Berry.

19 MS. BERRY: I would just like to
20 personally thank the State Police for
21 having our back on this project, although
22 if it is approved, you know, we're
23 responsible for making this change, the
24 Act change. And since this is the first
25 one that's going to hit the floor

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1 literally in the parking lot and become
2 land based, I want to thank y'all for
3 having our back and doing the auditing
4 work, and working with the Isle and
5 making sure that it's all done --

6 CAPTAIN HALE: Yes, ma'am.

7 MS. BERRY: -- correctly.

8 CAPTAIN HALE: And we have a great
9 team that works with us, so, I mean, we
10 shouldn't have any problems. We don't
11 foresee any issues. Like I said, we've
12 looked at the preliminary drawings.
13 Other than the -- you know, the amenities
14 or whatever they -- the final design will
15 be. But our main concern is really the
16 gaming floor and security and
17 surveillance of the floor.

18 MS. BERRY: Exactly.

19 CAPTAIN HALE: And also the audit
20 function, things like that.

21 MS. BERRY: It makes us -- as a
22 board member, it makes me feel really
23 good that y'all have done all that leg
24 work and we can trust you, so thank you
25 very much.

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1 CAPTAIN HALE: Well, we appreciate
2 that. Thank you.

3 CHAIRMAN JONES: Thank you.
4 Mr. Poole, did you have something?

5 MR. POOLE: Yeah. I was just
6 curious, in the past we've always had new
7 construction. In this case, it will be
8 an operation on the boat one day and land
9 the next day. So will there be a
10 movement of machines, tables? That whole
11 process, will it happen overnight? Will
12 there be completely new stuff on the land
13 and operations are just moved in one
14 night or what's -- what's the plan on
15 that?

16 CAPTAIN HALE: All I know is what
17 they've provided to us. I believe,
18 towards the end, they will phase in a
19 move from each level. But the casino
20 will have to answer that question. But I

21 do know that it's phased in towards the
22 end.

23 CHAIRMAN JONES: Jeff?

24 MR. FAVRE: So we did submit a very
25 detailed plan of the transition. There

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1 will be games moved from the vessel to
2 the new land facility. I think we have
3 it where it will be a six -- what we call
4 a six-day transition where we'll move one
5 floor of the vessel to the land, then
6 we'll move the third level to land. All
7 of this being within a 24-hour period.
8 And then the second deck will be the
9 third day. And then we'll go dark for
10 approximately two or three days to get
11 all that set up, tested, approved, signed
12 off by the State Police to make sure that
13 we're meeting all of the requirements and
14 that all the audit functions and
15 surveillance functions are working like
16 we want them to.

17 MR. POOLE: Great. I appreciate
18 that.

19 LIEUTENANT FUNDERBURK: And I assure
20 you that there will be a member of
21 Louisiana State Police Lake Charles Field
22 Office there through the entire process.
23 We can guarantee that.

24 MR. FAVRE: We will certainly work
25 in unison with them. And I think that,

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1 as previously Captain Hale stated that,
2 you know, working together on the front
3 side of things and doing it that way
4 makes things a lot easier on the back
5 end.

6 CHAIRMAN JONES: Very good. Thank
7 you. Board Members, any other questions?
8 Do we have any other questions of the AG
9 staff or the licensee before we take up
10 the matter of the resolution? There are
11 no lights on, so I will -- is there a
12 motion to adopt the resolution? By
13 Ms. Berry.

14 MS. BERRY: I'm proud to make the
15 motion.

16 CHAIRMAN JONES: And Mr. Poole.

17 Ms. Tramonte, would you read the
18 resolution into the record.

19 MS. TRAMONTE: On the 19th day of
20 December, 2019, the Louisiana Gaming
21 Control Board did in a dually noticed
22 public meeting consider the issue of
23 St. Charles Gaming Company, LLC's
24 petition for approval to relocate gaming
25 operations and for a modification of

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1 license conditions, and upon motion
2 dually made and seconded, the Board
3 adopted this resolution.

4 Be it resolved that St. Charles
5 Gaming Company, LLC's request to relocate
6 its gaming operations to a newly
7 constructed facility to be included as
8 part of the approved project as defined
9 in the conditions placed on the riverboat
10 license of St. Charles Gaming, LLC, which
11 are attached hereto and made a part
12 hereof and located within 1,200 feet of
13 its licensed berth site, all in
14 accordance with the plans, supporting
15 documentation submitted by the licensee
16 and all applicable law and to commence
17 gaming operations thereat upon completion
18 subject to the final inspection and
19 approval of the Division is hereby
20 approved, thus done and signed in
21 Baton Rouge, Louisiana, this 19th day of
22 December, 2019.

23 Mr. Stipe?

24 MR. STIPE: Yes.

25 MS. TRAMONTE: Mr. Singleton?

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1 MR. SINGLETON: Yes.

2 MS. TRAMONTE: Ms. Berry?

3 MS. BERRY: Yes.

4 MS. TRAMONTE: Mr. Avant?

5 MR. AVANT: Here. Yes.

6 MS. TRAMONTE: Mr. Jackson?

7 MR. JACKSON: Yes.

8 MS. TRAMONTE: Mr. Poole?

9 MR. POOLE: Yes.

10 MS. TRAMONTE: Ms. Lewis?

11 MS. LEWIS: Yes.

12 MS. TRAMONTE: Chairman Jones?

13 CHAIRMAN JONES: Yes.

14 And the resolution passes
15 unanimously. So get your hard hat on. I
16 don't want to walk into the lobby in a
17 few months and see a picture hanging of
18 employee of the month being this guy who
19 told the delegation, "You need to go
20 landside." Okay. But thank you for your
21 presentation. Gary, thank you for the
22 corporate support of this project. It's
23 important, as you've heard from the
24 people in that local area, this is a big
25 deal. And it's a big deal to be --

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1 personally a big deal, because I -- it
2 took us a while to get here and to
3 authorize, you know, this significant
4 change in perhaps the future riverboat
5 gaming in Louisiana. And you-guys, you
6 know, were the first to do it. I

7 thank -- I thank you. We look forward to
8 working with you in the coming months.

9 MR. FAVRE: Thank you very much.

10 MR. CARANO: Thank you.

11 VI. CONSIDERATION OF PROPOSED SETTLEMENTS IN THE
12 FOLLOWING:

13 1. In Re: Aces Over, Inc. d/b/a Aces Over -
14 No. 2600609847

15 CHAIRMAN JONES: We'll move to the
16 last two items on the agenda, and that is
17 settlements. First up is in regard to
18 Aces Over, Inc., doing business as Aces
19 Over No. 2600609847.

20 MS. LANDRY: Chairman Jones and
21 Board Members, Assistant Attorney General
22 Lisha Landry now present before the Board
23 in the matter of Aces Over, Inc., doing
24 business as Aces Over.

25 The settlement addresses the

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1 licensee's failure to timely notify the
2 Division of a civil lawsuit filed against
3 it.

4 The licensee is a Type VI licensed
5 establishment located in Jefferson
6 Parish. On January 30th, 2017, the
7 Division received a Type I video draw
8 poker gaming license application from
9 PositivelyTilton, LLC, doing business as

10 Triangle West, which listed the licensee
11 as its lessor and device owner on
12 PositivelyTilton's application.

13 In November of 2018, the owner of
14 PositivelyTilton's contacted the Division
15 regarding a civil lawsuit between
16 PositivelyTilton and the licensee.

17 The Division conducted an
18 investigation into the matter, which
19 revealed that the dispute was in
20 reference to two conflicting lease
21 agreements executed by the parties. The
22 court found in favor of the licensee.

23 The licensee never notified the
24 Division of the pending civil lawsuit
25 filed in the 24th JDC.

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1 Under Louisiana Gaming Law, all
2 licensees have a continuing duty to
3 notify the Division of any fact, event,
4 occurrence, matter or action that may
5 affect the conduct of gaming or the
6 business and financial arrangements,
7 incidental thereto within ten calendar
8 day of its occurrence.

9 The civil penalty contained in this
10 settlement is \$250 for the licensee's
11 failure to notify the Division of the
12 civil lawsuit filed against it, which is

13 in violation of Gaming Law.

14 The settlement has been signed by
15 the hearing officer and is now in front
16 of the Board for final approval. And
17 I'll be happy to answer any questions.

18 CHAIRMAN JONES: Board Members, any
19 questions? There are no questions.

20 Do I have a motion? By Mr. Avant,
21 Mr. Stipe. Any objection? Without
22 objection, the settlement is approved.

23 2. In Re: DAQ's of Shreveport, LLC d/b/a DAQ's
24 Wings & Grill - No. 0904217719

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1 CHAIRMAN JONES: And finally up in
2 regard to DAQ's of Shreveport, LLC, doing
3 business as DAQ Wings & Grill,
4 No. 0904217719.

5 Good morning.

6 MR. PICOU: Good morning, Chairman
7 Jones, Members of the Board. Assistant
8 Attorney General Charlie Picou here in
9 the matter of the settlement of DAQ's --
10 DAQ's of Shreveport doing business as
11 DAQ's Wings & Grill.

12 The settlement addresses the late
13 submission of annual forms and fees,
14 which are required to be submitted no
15 later than July 1st of each year.

16 This Type II licensee did not submit
17 the annual forms and fees until
18 October 24th, 2019, which gave rise to a
19 violation of Gaming Law.

20 The civil penalty contained in the
21 settlement is \$750, which is the amount
22 that's been well established for
23 violations of this type.

24 The settlement has been signed by
25 the hearing officer and is now before the

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1 Board for final approval. I'll be happy
2 to answer any questions you may have at
3 this time.

4 CHAIRMAN JONES: Board Members, any
5 questions with respect to DAQ's? There
6 are no questions.

7 MR. JACKSON: Motion to approve.

8 CHAIRMAN JONES: We have a motion
9 from Mr. Jackson and Ms. Berry. Any
10 objection? Without objection, the
11 settlement is approved. Thank you very
12 much.

13 And with that, we come to the end of
14 today's agenda.

15 VII. ADJOURNMENT

16 CHAIRMAN JONES: Do I have a motion
17 to adjourn? Ms. Lewis? Do I have a
18 motion, Ms. Lewis? Yes?

19 MS. LEWIS: Yes.

20 CHAIRMAN JONES: We have a motion.

21 And Mr. Poole. With that -- we're just

22 going to sit here, okay. We're done.

23 Thank you. The motion carries.

24 Have a great holiday. Be safe.

25 (CONCLUDED AT 11:20 A.M.)

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1 STATE OF LOUISIANA

2 PARISH OF EAST BATON ROUGE

3

4 I, Brittany E. Vidrine, Certified Court

5 Reporter, do hereby certify that the foregoing is a

6 true and correct transcript of the proceedings on

7 December 19th, 2019, as taken by me in Stenographic

8 machine shorthand, complemented with magnetic tape

9 recording, and thereafter reduced to transcript, to

10 the best of my ability and understanding, using

11 Computer-Aided Transcription.

12 I further certify that I am not an

13 attorney or counsel for any of the parties, that I

14 am neither related to nor employed by any attorney

15 or counsel connected with this action, and that I

16 have no financial interest in the outcome of this

17 action.

18 Baton Rouge, Louisiana, this 15th day of

19 January, 2020.

20

21

22

BRITTANY E. VIDRINE, CCR, RPR

23

CCR NO. 2014025, RPR NO. 963689

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