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LGCB Board of Directors Meeting, (Pages 1:1 to 117:24)
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       LOUISIANA GAMING CONTROL BOARD
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        BOARD OF DIRECTORS' MEETING
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11
         Tuesday, October 20, 2009
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          House Committee Room 1
          Louisiana State Capitol
14
          Baton Rouge, Louisiana
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           TIME: 10:00 A.M.
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1 APPEARANCES:
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DANE K. MORGAN

3	Chairman
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5	VELMA ROGERS
6	Board Member
7	
8	AYRES BRADFORD
9	Board Member
10	
11	ROBERT G. JONES
12	Board Member
13	
14	MARK STIPE
15	Board Member
16	
17	JERRY JUNEAU
18	Board Member
19	
20	JAMES SINGLETON
21	Board Member
22	
23	JACKIE J. BERTHELOT
24	Board Member
25	
	3
1	APPEARANCES CONTINUED:
2	MAJOR MIKE NOEL
3	Ex-Officio Board Member
4	
5	LANA TRAMONTE

6		Executive Assistant to the Chair	man	
7				
8		REPORTED BY:		
9		SHELLEY G. PAROLA, CSR, RPR		
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12

13

sick, had a --

THE CLERK: Mr. Jones?

- 14 MR. JONES: Here.
- 15 THE CLERK: Mr. Stipe?
- MR. STIPE: Here.
- 17 THE CLERK: Mr. Juneau?
- 18 MR. JUNEAU: Here.
- 19 THE CLERK: Mr. Singleton?
- 20 MR. SINGLETON: Here.
- 21 THE CLERK: Mr. Berthelot?
- MR. BERTHELOT: Here.
- 23 THE CLERK: Colonel Edmonson?
- 24 MAJOR NOEL: Major Noel for Colonel
- 25 Edmonson.

- 1 THE CLERK: Secretary Bridges? [No
- 2 response.]
- 3 CHAIRMAN MORGAN: We do have a
- 4 quorum.
- 5 II. COMMENTS FROM THE CHAIR
- 6 CHAIRMAN MORGAN: I have just few
- 7 comments. Myself, Mr. Juneau and Mr.
- 8 Bradford had an opportunity to go to
- 9 Shreveport after the last meeting and
- 10 had very good discussions; we toured
- each property up there and had very good
- interaction with the management of the
- property. So we very much appreciate
- it. And in between now and the next
- meeting, I plan on touring Lake Charles
- and have the respective board members

- attend those meetings with me, and also
- in New Orleans.
- 19 So we would encourage candid
- 20 discussion. We're here to listen and to
- 21 help; and I think all had benefited, and
- 22 State Police plan on meeting with them
- in the latter part of this week to
- 24 further discuss our streamlining
- 25 initiatives and then hopefully with the

- 1 Attorney General's Office.
- 2 III. APPROVAL OF MINUTES
- 3 CHAIRMAN MORGAN: We'll go to item
- 4 III, Approval of the Minutes. Have the
- 5 members had an opportunity to review the
- 6 minutes?
- 7 MS. ROGERS: I move that we approve
- 8 the minutes.
- 9 MR. JUNEAU: I second.
- 10 CHAIRMAN MORGAN: We have a motion
- to approve the minutes. Any opposed?
- 12 [No response.] All in favor say "aye."
- 13 \*\*\*
- 14 CHAIRMAN MORGAN: Aye.
- MS. ROGERS: Aye.
- 16 MR. BRADFORD: Aye.
- 17 MR. JONES: Aye.
- 18 MR. STIPE: Aye.
- 19 MR. JUNEAU: Aye.

20	MR. SINGLETON: Aye.
21	MR. BERTHELOT: Aye.
22	CHAIRMAN MORGAN: The item's
23	approved.
24	IV. REVENUE REPORTS
25	CHAIRMAN MORGAN: Item IV, Revenue
	9
1	Reports.
2	MS. JACKSON: Good morning, Chairman
3	Morgan, Board Members, my name is Donna
4	Jackson with the Louisiana State Police
5	Gaming Audit Section.
6	The riverboat revenue report for
7	September 2009, is shown on page one of
8	your handout. During September, the 13
9	operating riverboats generated Adjusted
10	Gross Receipts of \$132,126,985, down
11	5 percent or almost \$7 million from last
12	month. September revenues are
13	historically lower than August which had
14	one more gaming day. Compared to
15	September 2008, this month's revenues
16	are up 13.8 percent or \$16 million;
17	although, the statewide effects of
18	Hurricanes Gustav and Ike somewhat
19	skewed the comparison.
20	As a reminder, all casinos except
21	those in the Shreveport/Bossier City
22	were closed from two to five gaming days

23	last September due to Hurricane Gustav,
24	while the Lake Charles area properties
25	had to close an additional three to five
	10
1	gaming days due to Hurricane Ike.
2	Adjusted Gross Receipts for fiscal
3	year 2009-2010 to date are almost \$426
4	million, a decrease of 2 percent or
5	\$9 million from fiscal year 2008-2009.
6	During September the State collected
7	fees totaling \$28 million. As of
8	September 30, 2009, the State has
9	collected over \$91 million in fees for
10	fiscal year 2009-2010.
11	Next is a summary of the
12	September 2009 gaming activity for
13	Harrah's New Orleans found on page
14	three. During September, Harrah's
15	generated \$25,434,395 in gross gaming
16	revenue, a decrease of \$2.6 million or
17	9 percent from last month, but an
18	increase of \$2.2 million or almost
19	10 percent from September 2008, which
20	had only 25 days of operation. Fiscal
21	year-to-date gaming revenues for
22	2009-2010 are \$83,057,404, down
23	4 percent or \$3 million from fiscal year
24	2008-2009.
25	During September, the State received

1	\$4,931,507 in minimum daily payments.
2	As of September 30th, 2009, the State
3	has collected \$15 million in fees for
4	fiscal year 2009-2010.
5	Slots at the Racetracks revenues are
6	shown on page four. During September,
7	the four racetrack facilities combined
8	generated Adjusted Gross Receipts of
9	\$30,576,663, a decrease of \$2 million or
10	6.4 percent from last month, but an
11	increase of \$7 million or 30 percent
12	from September 2008, when racetracks
13	were closed from four to eight days due
14	to the hurricanes. Adjusted Gross
15	Receipts for fiscal year 2009-2010 to
16	date are \$99 million, an increase of
17	8 percent or \$7.7 million from fiscal
18	year 2008-2009. During September the
19	State collected fees totaling
20	\$4,638,480. As of September 30th, 2009,
21	the State has collected \$15 million in
22	fees for fiscal year 2009-2010.
23	Are there any questions?
24	CHAIRMAN MORGAN: We're following
25	the normal trends?
	12
1	MS. JACKSON: Yes, sir.
2	CHAIRMAN MORGAN: Okay. Any

3	questions? You covered it all, thank
4	you. Video gaming
5	MR. BOSSIER: Good morning, Chairman
6	Morgan and Board Members. My name is
7	Jim Bossier with the Louisiana State
8	Police State Police Gaming Audit
9	Section. I'm reporting video gaming
10	information for September 2009, as shown
11	on page one of your handout.
12	During September 2009, seventeen new
13	licenses were issued; nine bars, five
14	restaurants, two truckstops and one
15	device owner. Twenty-two applications
16	are currently pending in the field;
17	thirteen bars, six restaurants, one
18	truckstop and two device owners.
19	During September 2009, the Gaming
20	Enforcement Division assessed \$1,354 in
21	penalties. The Gaming Enforcement
22	Division also collected \$1,500 in
23	penalties, and there are currently
24	\$3,105 in outstanding penalties. Please
25	refer to page two of your handout.
	13
1	There are presently 14,602 video
2	gaming devices activated at 2,291
3	locations. Net device revenue for
4	September 2009, was \$47,124,517, a
5	\$1.6 million decrease or 3.3 percent

6	when compared to the net device revenue
7	for August 2009, and a \$745,000
8	decrease, or 1.6 percent, when compared
9	to September 2008. Net device revenue
10	for fiscal year 2009-2010 to date is
11	\$147,514,679, a \$10 million decrease or
12	6.4 percent when compared to Net device
13	revenue for fiscal year 2008-2009. Page
14	three shows a page three of your
15	handout shows a comparison of net device
16	revenue.
17	Total franchise fees collected for
18	September 2009, were \$14,029,183, a
19	\$455,000 decrease when compared to
20	August 2009, and a \$195,000 decrease
21	when compared to September 2008. Total
22	franchise fees collected for fiscal year
23	2009 to 2010 to date are \$43,867,604, a
24	\$2.8 million or 6.1 percent decrease
25	when compared to last year's franchise
	14
1	fees. A comparison of franchise fees is
2	shown on page four of your handout.
3	Does anybody have any questions?
4	CHAIRMAN MORGAN: Any questions?
5	[No response.] Thank you.
6	V. PRESENTATION ON ELECTRONIC MONITORING SYSTEM
7	CHAIRMAN MORGAN: We're at Item V,

Presentation of Electronic Monitoring

9	System. In our continuing effort to
10	brief the board on regulatory controls
11	that the State Police have and the
12	Attorney General, we asked that the
13	State Police present this relative to
14	video gaming monitoring, and I think
15	you'll find it very informative. If the
16	members want to move down to be able to
17	see the screen, certainly feel free to
18	do so.
19	MR. COURVILLE: Chairman Morgan,
20	Board Members, my name is Norbert
21	Courville. I'm the IT Technical
22	Supervisor for the Gaming Enforcement
23	Division, primarily focused on the video
24	poker section. Today I'd like to tell
25	you folks about the central system that
	15
1	connects has connectivity with all
2	the poker machines in the State of
3	Louisiana, how it functions; how it came
4	to be.
5	In 1992, we were tasked with
6	bringing in a system that would provide
7	connectivity to all the video poker
8	machines during the start-up period.
9	RFP was put out, request for proposal,
10	and it was awarded to a company based
11	out of Reno, which was known as IGT,

12	International Gaming Technology. And
13	that system remained functional, and it
14	was upgraded in 1999 and remained so
15	until functioned until September
16	2007.
17	In 2004, the Department of Public
18	Safety started the procurement process
19	for a replacement system, as the
20	hardware was becoming outdated and some
21	of its components were no longer
22	manufactured. 2005, DPS & C awarded the
23	central system bid to a Rhode Island
24	based company known as GTECH. GTECH
25	corporation then tasked their subsidiary
	16
1	company, Spielo, with the development of
2	their new hardware and software for the
3	system. Spielo was a company based out
4	of Canada.
5	DPS & C went live with the new
6	system in January of 2007, and thus we
7	began the transition from the IGT to the
8	GTECH system. The transition was
9	completed on September 30th, 2007. The
10	current system is now fully functional
11	and remains under contract with DPS & C
12	until 2015.
13	All machines currently communicate
14	on the GTECH central system with the IGT

15	proprietary IS-IS protocol, and what our
16	protocol is, is a communication language
17	between the machines, the site
18	controllers which I'll tell you more
19	of in a second and the actual central
20	system.
21	So I just wanted to kind of touch on
22	that a little bit. It's an important
23	fact that, basically, we have machines
24	out there running on a GTECH system
25	communicating with proprietary IGT
	17
1	protocol.
2	Basically, this diagram shows the
3	configuration for the central system.
4	We have a IBM host mainframe at our data
5	processing center on Independence
6	Boulevard. We hook through the
7	department's network to work stations in
8	State Police headquarters, and then
9	through phone connectivity, we dial out
10	and we connect to site controllers,
11	which are the diagram at the bottom
12	left, the photo. And every location has
13	at least one site controller. The site
14	controller connects through fiberoptics
15	to each poker machine.
16	The site controller is in constant
17	communication with the poker machines,

18	and then we have phone connectivity
19	between the host central system and the
20	site controllers at each location.
21	Basically, the back of the unit is
22	configured like this. We have com
23	ports, and there's a pigtail. The
24	diagram at the bottom left here shows a
25	pigtail that connects to a com port on
	18
1	the back of the site controller. Each
2	com port there is a com port two and
3	a com port five, as they're labeled, can
4	support up to 25 machines on that fiber
5	loop.
6	So, basically, what we have at the
7	photo on the bottom left is fiberoptics
8	leaving the pigtail, which is connected
9	to the com port in the back of each site
10	controller, and it connects serially to
11	each of the poker machines within that
12	location. Like I said, up to 50 poker
13	machines, 25 per com port.
14	Basically, what we have is the
15	fiberoptics transmit out of the site
16	controller into each machine serially.
17	So, basically, it functions like old
18	Christmas lights. If there's a
19	fiber-optic break anywhere in the loop,
20	the whole loop is going to go down. It

21 has to support a complete string of 22 communications through the site 23 controller, out the site controller and 24 all the way back. And like I said, the 25 site controller does communicate 19 1 constantly with the poker machines. 2 It's asking questions and receiving data 3 constantly. Then the site controller at 4 the right, it communicates, like I said, 5 through phone lines back to the central 6 system in a dial-up configuration. The 7 photo at the bottom left shows a typical 8 com port within the poker machine for 9 fiber-optic connectivity. 10 Basically, what the central system 11 does is allow for a controlled wide area 12 distribution of poker machines. All the 13 poker machines are enabled and disabled 14 through the system. The machines cannot 15 function without proper connectivity or 16 the proper commands from the central 17 system that's controlled by State 18 Police. The system checks and confirms 19 the software in each game under various 20 different conditions. When the machines 21 are brought up daily, it checks the 22 software in the machines, and anytime

certain commands are initiated such as

24	door opens, it is commanded then to
25	check the signature for its uniqueness
	20
1	and compares with the central system.
2	So we know by that that the software
3	in that poker machine matches what's in
4	our database on the central system side
5	of it, and then we know that that
6	machine will not function unless it's a
7	direct comparison of the software in the
8	machine with what's in the central
9	system. And it also serves basically as
10	the primary database for all
11	device-related tracking. Anything to do
12	with devices from the moment they come
13	into the State of Louisiana, to them
14	being on-line, until they're destroyed
15	or sold out of state, are tracked in
16	this GTECH database.
17	Basically, the system also then
18	determines all the critical metering and
19	accounting information. It is not just
20	a functionality provides
21	functionality to the machines. It is a
22	critical part of providing the daily
23	dollar amounts. Each day the central
24	system communicates with every site

controller in the State, and then all

1	the dollar amounts are uploaded to the
2	central system. Bi-monthly the Division
3	then sweeps electronically all device
4	owner bank accounts for the proper
5	amount of fees, franchise and device
6	operational. Franchise fees are the
7	percentage of the net revenue, and
8	device operational fees are specified in
9	law as fees to operate on a yearly
10	basis. And the photo is a diagram of an
11	example of a sweep that would be mailed
12	to a device owner prior to the
13	electronic sweep of their account,
14	notifying them of the amount of money
15	that we will sweep.
16	Reports are executed in the system
17	which detail dates and times of events.
18	Anytime that something occurs at the
19	machine, it is known as an event.
20	Anytime there's a main door open, a
21	logic door open, a error on the CPU, or
22	any kind of events at the machine level
23	are reported through the site controller
24	back to the central system and are
25	stored in our database and are known as
	22
1	events. And we look at these things for
2	investigative purposes and to patron
3	disputes, we look at these for those

4	reasons.
5	And, also, another critical part of
6	the central system and its database that
7	it provides for us, is that we can also
8	see and track every cash-out of every
9	ticket and every poker machine. Here's
10	an example of a machine that basically
13	had on October 2nd at 7:18 p.m.,
12	somebody cashed out a hundred dollar
13	3 ticket, and basically where it shows
14	toward the bottom left of it, it's not
15	validated. There's two ways to confirm
16	at the location if the cash-out ticket
17	7 is a valid ticket or not.
18	The site controller can validate it;
19	and what happens is when somebody cashes
20	out a ticket at a poker machine, the
2.	poker machine immediately goes to the
22	site controller, asks it for a unique
23	3 validation number, and the site
24	controller provides that back. So,
25	basically, it says, here's your
	23
1	validation number for a hundred dollars,
2	print it on your ticket. Then when the
3	ticket is cashed out of the poker
4	machine, the player brings it to a
5	tenant, and they can go to the site
6	controller and validate that that

7	hundred dollar ticket does match with
8	what's inside the site controller for a
9	validation value.
10	So a lot of the three machine
11	locations do not choose to use this
12	functionality. They have they feel
13	that the players are the same players;
14	they don't not trust them. The
15	truckstops usually will validate a
16	ticket.
17	So this, basically, shows a ticket
18	that was not validated at the site
19	controller but was cashed out on
20	October 2nd at 7:18 for a hundred
21	dollars. Once again, this is used in
22	patron disputes, investigative matters;
23	and it also just shows you just the
24	functionality the system has with the
25	accounting parts.
	24
1	Now, basically, currently in our
2	database we maintain 14,458 on-line
3	video poker devices and 5,878 warehouse
4	devices owned by 272 licensed device
5	owners. The database currently supports
6	74 versions of software for the machines
7	with 39 versions currently active.
8	Basically, out of 14,000 machines

that are out there running, they're  $\,$ 

10	running 39 different versions of
11	software in the poker machines. The
12	software in the poker machines
13	determines payout percentages, what
14	games are available to play to the
15	patrons. The diagram the photo on
16	the right shows basically a storage
17	media device within a poker machine.
18	Generally, they're stored the
19	software's stored on these things here
20	known as EPROMS, but they're getting
21	the technology is changing. The poker
22	side is a little further behind on the
23	technology than some of the casino
24	sides, but where it was primarily based
25	on EPROMS. But we're starting to see
	25
1	submissions for flash drives, CD-ROMS
2	and drives within the poker machines.
3	Basically, what I have in this
4	diagram here is the machine, model
5	number and layout for the State
6	currently, and this shows active
7	machines. What's in yellow and this
8	is an important thing here is what's
9	in yellow is basically a hardware
10	product which is currently supported by
11	a manufacturer. What's in red is a
12	product that's still running and exists

13	in the State of Louisiana, but the
14	manufacturer original manufacturer of
15	that product has dropped support of it.
16	They're not no longer providing
17	software or hardware support for the
18	product. It leads me to this slide
19	right here. Basically, outdated
20	product, which these three machines show
21	an example of outdated product, still
22	account for 57.44 percent of our market.
23	In 2003, when we were beginning to
24	think about changing out the central
25	system, that value was as high as
	26
1	80 percent. 80 percent of our market at
2	one time was outdated, unsupported
3	product, and that's now down to
4	57.44 percent. The problem with
5	outdated product is there's no software
6	available for upgrades. We've had
7	recent problems when the government has
8	changed the \$5 bill for when during
9	legislation when there's things that are
10	done that change the configuration of
11	video poker, these machines are not able
12	to keep up with that technology or those
13	statute changes. Replacement parts
14	become hard to find. These all have CRT
15	monitors. Most of the product we're

16	seeing now, the new ones are coming in
17	LCD screens, and the concern that we
18	have in the industry, as well, is
19	that that there once again, the
20	future technology, these machines will
21	not be able to support it.
22	So it's talking about the IS-IS
23	protocol. If it ever comes to the point
24	in 2015 when we're out of this system
25	that we lose the support of that IS-IS
	27
1	protocol, it would require a software
2	upgrade to these machines. There is no
3	software upgrade available for these
4	machines.
5	So that was a big problem when we
6	were switching the central systems in
7	2004, 2005, and it's something I want to
8	make you aware of. As of now, it's not
9	going to be a problem until 2015, but I
10	think it's never early enough to start
11	thinking about that. So 57 percent of
12	the product out there does not support
13	any future technology.
14	Basically, what we do with our
15	database in the central systems, we also
16	maintain a fully functional laboratory.
17	See, we have got four site controllers
18	in the top image. We have one of every

19	kind of poker machine that exists in the
20	State of Louisiana; and, basically, what
21	we do in that laboratory is we test all
22	hardware and software for compliance
23	with the rules and laws and for
24	communication with the real host central
25	system. We have an independent testing
	28
1	lab that does compliance testing for us
2	based out of New Jersey known as GLI,
3	Gaming Laboratories International. GLI
4	does the initial testing to calculate
5	payoff percentage for us. They run
6	through test script against our rules
7	and our laws. Then they send us a
8	recommendation of approval; then we
9	bring it into our lab, hook it to a real
10	central system with the real site
11	controller, and we run it through test
12	script, as well, and put it on beta; and
13	then that's basically the format for
14	getting hardware or software approved
15	for updates to product that's out there.
16	Basically, also what the central
17	system provides for us is the database
18	of the 5,800 machines scattered
19	statewide with the 272 device owners,
20	and we use the data in the database to
21	periodically go out and inspect and

22	verify the video poker machines that are
23	in stored locations.
24	In July 1st, 1999, some of you will
25	remember the vote out which occurred
	29
1	the vote which occurred in 1996 for the
2	parishes that voted out video poker. In
3	July 1st of 1999, we turned off the
4	parishes that were voted no, and it
5	produced over 9,000 poker machines in
6	storage in people's warehouses, which
7	has also been a big part of why we have
8	so much outdated product, because it
9	produced a lot of spare parts to keep
10	the other parishes and other machines up
11	and running.
12	Basically, also what we do with the
13	central system in the lab is we have
14	we do forensic and investigative
15	support. We assist the State Police
16	enforcement unit with verifying the
17	legality and compliance of any equipment
18	that has been brought in that may or may
19	not be in compliance with the laws. We
20	also, basically, provide to the industry
21	and to the Department, we provide device
22	and system technology training. We
23	provide transfer document training for
24	the paperwork.

25	Basically, anytime that a poker
	30
1	machine is moved from point A to point
2	B, there is a piece of paper, a document
3	that supports that move. We also teach
4	the industry enrollment procedures;
5	basically, what is common to every poker
6	machine, the fiber-optics, the site
7	controller, procedurally and the loss.
8	We also do provide for the department
9	new employee orientation.
10	That's all I have. If there's any
11	questions, I'll be glad to answer them.
12	CHAIRMAN MORGAN: Thank you very
13	much. I'd like to comment, too, and
14	commend you and the staff at State
15	Police, because with the new version, I
16	understand that with the latest version,
17	I understand it's state of the art, and
18	particularly incorporated a lot of audit
19	aspects that help protect the revenue
20	for the State.
21	MR. COURVILLE: Yes, sir.
22	CHAIRMAN MORGAN: It's very
23	commendable. Any
24	MS. ROGERS: Yeah. You made mention
25	about the 57 percent of the outdated
	31
1	software. Are plans being made for the

2	2015?
3	MR. COURVILLE: The industry has
4	been changing out at about a 4 percent
5	per year rate, and if they continued at
6	4 percent, it would be below 30 percent
7	in 2015. We do talk to the industry a
8	lot. They're very much aware of it.
9	Basically, a big problem that
LO	occurred in 2004, when we were procuring
<b>l</b> 1	the new GTECH well the system that
12	became the new GTECH system, was that
L3	there was 80 percent of the market
L4	supported was on a proprietary protocol,
L5	which we didn't know would be available.
L6	State purchasing said we could not list
L7	that protocol in the procurement process
L8	because it was a proprietary to one
L9	vendor, and that would screw the bidding
20	process. So it could not be considered,
21	the IS-IS protocol.
22	So, basically, the industry was
23	and the Department was very concerned
24	about that if the protocol would not be
25	available, 80 percent of the product out
	32
1	there would not be upgradable because it
2	was no longer supported. So right now,
3	there's a lot of talks with the
4	manufacturers that are currently

5	providing product. Anytime we talk to
6	industry, we remind them that this is a
7	serious concern. That just because the
8	protocol became available to us, that
9	IGT did grant us permission to use it,
10	that we should consider that, you know,
11	it may or may not be available next
12	time, and it is an old and outdated
13	protocol. And one of the things that
14	the industry is talking about is that
15	some of the newer protocols allow for
16	more game plays. This protocol limits
17	to 12 games per machines, Jacks R
18	Better, Deuces Are Wild. Where some of
19	the other newer protocols allow for a
20	hundred or 200 different types of games.
21	So the industry is we make sure
22	that they're reminded periodically that,
23	you know it's at a cost. Poker
24	machines are very expensive. They're
25	\$10,000 plus, and some of the new
	33
1	product that we're seeing is as much as
2	\$20,000. So we feel like they're
3	moving. You know, like I said, at the
4	rate now, they would not be out of the
5	old product at the end of 2015, but
6	it's you know, they're aware of it,
7	and we have that they maybe nick that up

- 8 a little bit.
- 9 MS. ROGERS: And we are on their
- 10 list of priorities?
- 11 MR. COURVILLE: Yes, ma'am. Yes, it
- is -- that is one -- you know, the
- central system, like I said, is procured
- through 2015; and it could be that the
- 15 IS-IS protocol could be made available
- after that and there is no problem, or
- it could be that we just extend the
- 18 2015. We're not sure how that's going
- to pan out in eight years from now.
- 20 MS. ROGERS: Thanks.
- 21 CHAIRMAN MORGAN: Mr. Jones.
- 22 MR. JONES: Yeah, a couple
- 23 questions. Is there an average payout?
- 24 If you took all of the machines and took
- an average, say, for every hundred

- dollars that's bet, how much does a
- 2 machine pay out?
- 3 MR. COURVILLE: The last time I
- 4 calculated, it was based somewhere
- 5 around 92.3 percent. The law and rules
- 6 specify that the machines should pay out
- 7 80 to 94 percent.
- 8 MR. JONES: Eighty to 94?
- 9 MR. COURVILLE: Right. Primarily,
- 10 like I said, Gaming Laboratories

11	International does the calculations for
12	us on that, and most software that we
13	get from poker machines comes in as
14	close to 94 percent as they can.
15	Basically, what that says, if you bet a
16	dollar and win a dollar if you get
17	two jacks and you win your dollar back,
18	you just won a hundred percent.
19	So the player sometimes doesn't feel
20	like they've really done anything, but
21	they've won a hundred percent. And,
22	basically, based on actual play
23	statewide the last I've looked at I
24	don't look at the dollar amounts a
25	lot but it was around 92.3 percent
	35
1	payback based on dollars won divided by
2	dollars played.
3	MR. JONES: Can you look at each
4	individual machine and, like, if one
5	machine is paying off at the rate of
6	120 percent over a period of time, do
7	you ever see stuff like that?
8	MR. COURVILLE: Yes, sir. Yes, we
9	can look at individual software down to
10	the individual game on that software.
11	So we can look at Jacks R Better on a
12	specific version of software on a IGT
13	model machine, and we can see based on

14	actual play what the dollars won are and
15	the dollars played. And we can run
16	reports that show if it's 85 percent or
17	92 percent. Yes, those are on the
18	central system and available.
19	MR. JONES: Just curious, there was
20	a case in Lake Charles and this was a
21	long time ago, eight or ten or twelve
22	years ago I don't remember how
23	long but there was a particular
24	machine that a fella figured out if he
25	bet one unit, it would pay him as though
	36
1	he had bet three units, and he was
2	making a pretty good living off of
3	those. I think it was a Bally's
4	machine; I'm not sure. But it had
5	defective software in it; and he was
6	doing really well until he told all his
7	buddies and then everybody started doing
8	it, and they figured it out. Are you
9	familiar with that particular
10	MR. COURVILLE: Yes, sir, I was
11	around. There was a lot of chip changes
12	done immediately after to get that
13	product off the street. Yes. It was,
14	basically, a very unique defect in the
15	software that if a person went into a
16	help screen and did reviewed the pay

17	tables, if they went to a certain
18	position back into the play mode, the
19	machine took the pay table from the help
20	screen and applied it to the game play;
21	but the person was actually not betting
22	what the pay table had stated.
23	So they were betting a quarter, but
24	the pay table was showing you're betting
25	\$2. And that's basically what was
	37
1	happening. The games functioned
2	normally. It's just that he was betting
3	a quarter, and the system the machine
4	thought that he was betting \$2. And he
5	was reaping the benefits.
6	So a pair of jacks in a Jacks R
7	Better game was paying him \$2 to his
8	quarter instead of a quarter to his
9	quarter. And then what happened is
10	that, well, just as you stated, the
11	person bragged about it; and then in a
12	matter of about 24 hours, it spread like
13	wildfire, and it caused the department
14	to start looking at things when the
15	device owner said there's something
16	going wrong.
17	MR. JONES: But you didn't find it
18	out before by monitoring?
19	MR. COURVILLE: No. sir. uh-huh. It

20	was, basically, through the device
21	owners who monitor their machines
22	closely, and then they contacted us.
23	Then we'd run reports; and we verified
24	numbers, and we immediately saw it was a
25	problem and shut that particular game
	38
1	down. And that's the thing with the
2	central systems. We can shut down Jacks
3	R Better on a chip set on a machine, or
4	we can shut the whole machine down. The
5	machines have to have the functionality
6	and connectivity to the central system.
7	So when we find a problem with a
8	specific game or a specific chip set
9	software version, we can shut it down
10	immediately.
11	CHAIRMAN MORGAN: Any other
12	questions? [No response.] How long
13	have you been in Gaming?
14	MR. COURVILLE: October 5th was 17
15	years.
16	CHAIRMAN MORGAN: I'm glad you're
17	there.
18	MR. COURVILLE: Thank you.
19	CHAIRMAN MORGAN: Thank you very
20	much.
21	VI. CASINO GAMING ISSUES

A. Consideration of renewal of the riverboat

23	license of Louisiana Riverboat Gaming
24	Partnership d/b/a DiamondJacks Casino &
25	Resort
	39
1	CHAIRMAN MORGAN: Item VI, Casino
2	Gaming Issues, Consideration of the
3	renewal of the riverboat license of
4	riverboat Louisiana Riverboat Gaming
5	Partnership doing business as
6	DiamondJacks Casino & Resort.
7	MR. GAUTREAUX: Good morning,
8	Chairman, Members of the Board. My name
9	is Leonce Gautreaux, Assistant Attorney
10	General. Here with me today is Senior
11	Trooper Donnie Guitreaux and Auditor
12	Maggie Malone. Also here on behalf of
13	the licensee is their local counsel,
14	Joseph Bradley, and Michael Kelley who
15	is the President of Legends Gaming.
16	Before you today is the five-year
17	renewal for Louisiana Riverboat Gaming
18	Partnership, which does business as
19	DiamondJacks Casino up in Bossier. The
20	current license expires on December 9th
21	of this year. The five-year term will
22	be extended to December 9th of 2014.
23	Just briefly, and most of you may
24	remember, at the July meeting, the Board
25	approved certain transfers which

1	resulted in a reallocation of equity
2	interest in Legends Gaming, who is the
3	ultimate parent of the licensee and
4	certain amendments and modifications to
5	its loan agreements. These were both
6	done in conjunction with Legends'
7	confirmed Chapter 11 plan of
8	reorganization.
9	Under that plan, a \$6 million equity
10	infusion was to be made, and new loan
11	agreements were to be entered and filed
12	with the court. The closing of those
13	agreements was September 18th, but
14	the but they were made retroactive to
15	August 31st of this month, which would
16	be the effective date of the plan of
17	reorganization.
18	So they are they have now
19	completed all the requirements that they
20	had to to make that plan effective date
21	on August 31st. I'm told that they made
22	all required payments of the plans to
23	the secured creditors and the unsecured
24	creditors, so I just wanted to give you
25	an update on that.
	41
1	Now Maggie Malone will give you her

report.

3	MS. MALONE: Good morning, Chairman
4	Crain [sic] and Board Members. My name
5	is Maggie Malone with the Louisiana
6	State Gaming and Audit Section.
7	Legends acquired DiamondJacks on
8	July 31st, 2006, along with another
9	property in Vicksburg. DiamondJacks
10	Bossier and DiamondJacks Vicksburg are
11	the only assets held by Legends and its
12	only revenue producing entities. From
13	the date of opening through 2008,
14	DiamondJacks has consistently ranked
15	third or fourth in gaming revenues in
16	the Shreveport/Bossier market regardless
17	of changes in competition.
18	As shown on the chart on page six,
19	even though revenues begin trending down
20	under previous ownership in 2005 and
21	2006, this property has maintained its
22	overall position in the
23	Shreveport/Bossier market under Legends
24	ownership, as described on page three.
25	And as was presented to the Board in
	42
1	July and described by Leonce, Legends
2	underwent bankruptcy reorganization. As
3	part of the reorganization, Legends
4	significantly restructured its debt and
5	increased equity contribution

6	requirements. Legends' overall debt
7	increase, due to financing interest
8	costs, accrued during the bankruptcy
9	period. This, inturn, led to increased
10	debt allocated to DiamondJacks.
11	Although bankruptcy negotiations led to
12	the cancellation of Legends' management
13	agreement with DiamondJacks, Legends
14	will continue providing essential
15	administrative and financial services
16	without receiving compensation.
17	The charts on page ten show Legends
18	has invested, approximately,
19	18.6 million in capital improvements at
20	DiamondJacks since acquisition in 2006,
21	and plans to invest approximately
22	\$3 million each year for 2010 through
23	2013.
24	In conclusion, no financial issues
25	came to our attention to preclude the
	43
1	Board from approving the DiamondJacks'
2	license for a period of five years
3	effective December 9, 2009, and I will
4	turn it over to Donnie Guitreaux.
5	SENIOR TROOPER GUITREAUX: Good
6	morning, Chairman Morgan, I'm Senior
7	Trooper Donnie Guitreaux with the State
8	Police Gaming Enforcement Division, and

9	I was assigned to conduct the
10	investigation regarding the license
11	renewal of Legends Gaming, LLC.
12	An updated background investigation
13	was conducted on Legends Gaming, its
14	subsidiaries and its personnel. This
15	consisted of inquiries through Federal,
16	State and local law enforcement
17	agencies, computerized criminal history
18	databases, financial and civil
19	institutions, and gaming regulatory
20	agencies. Tax clearances were obtained
21	from the Internal Revenue Service and
22	the Louisiana Department of Revenue to
23	ensure the applicants are current in
24	their tax filings.
25	An updated background investigation
	44
1	was conducted on Legends Gaming, its
2	subsidiaries and key personnel. I
3	discovered no information which would
4	adversely affect the suitability of the
5	applicants.
6	MR. GAUTREAUX: You should have a
7	proposed resolution that was submitted
8	which is the traditional resolution on
9	the renewals which would be for a
10	five-year renewal commencing
11	December 9th, 2009, subject to all the

12	conditions that are currently in place
13	on their license.
14	CHAIRMAN MORGAN: Do we have any
15	questions for State Police or the
16	Attorney General's Office?
17	MR. STIPE: Just a couple. Number
18	one, the forecasts that were in the July
19	submission, have those changed at all?
20	Have they made any changes to the
21	forecast in terms of capital
22	expenditures or anything like that?
23	MS. MALONE: Not to my knowledge.
24	MR. STIPE: And then did I hear you
25	say that the management agreement had
	45
1	been terminated, and those
2	administrative services were being
3	provided without any charges? Did I
4	hear that correctly?
5	MS. MALONE: That is correct. One
6	of the terms of the bankruptcy agreement
7	was that the management agreement be
8	terminated. That was
9	MR. STIPE: And do you know whether
10	there are any changes in the forecast?
11	I mean, would they be better to speak to
12	that?
13	MR. GAUTREAUX: There are no
14	changes.

15 MR. STIPE: That's okay. CHAIRMAN MORGAN: I was going --16 MS. MALONE: Michael Kelly could 17 18 address you. 19 CHAIRMAN MORGAN: Any other 20 questions? Why don't we have 21 Mr. Brantley and Mr. Kelly. Why don't 22 you introduce yourselves for the record, 23 please. 24 MR. KELLY: Good morning, Mr. 25 Chairman and Members of the Board, 46 1 again, I'm Mike Kelly, the President and 2 CEO of Legends Gaming and its 3 affiliates. 4 MR. BRANTLEY: I'm Joseph Brantley, 5 the local and general counsel. 6 MR. STIPE: I'm sorry. My question 7 was -- I know you were here earlier this 8 year with some forecasts and projections 9 for the operation of the facility, and 10 my understanding is those forecasts and 11 projections are still what is in place? 12 There aren't any changes? 13 MR. KELLY: They have not changed. 14 MR. STIPE: That's all I have. 15 Thank you.

CHAIRMAN MORGAN: You talk more than

this in my office, so...

16

18	MR. BRANTLEY: I think the one thing
19	I'd like to point to the Board I
20	think we pointed it out last when you
21	hear the term "bankruptcy," that's
22	sometimes a very negative connotation.
23	In this particular case, the company
24	decided strategically to go into a
25	protective Chapter 11 in March of 2008,
	47
1	primarily because not that it was any
2	payment default whatsoever. There has
3	never been a payment default by this
4	licensee.
5	There was an EBITDA issue, and there
6	was a creditor that indicated a desire
7	to take over the company. And as a
8	protective measure, we filed the Chapter
9	11 in Shreveport in the Western
10	District, and all bills were paid during
11	the entire bankruptcy proceeding. Every
12	fee was paid, all unsecured creditors
13	paid and, again, never missed a payment
14	during the entire time.
15	Legends Gaming and DiamondJacks have
16	won significant awards throughout the
17	southern gaming region for their
18	operation and patronage and patron
19	satisfaction; and they've done an
20	outstanding job, notwithstanding the

21	fact that they had to go through	
22	something that was a little stressful.	
23	MR. KELLY: Just to go with what	
24	Mr. Brantley was saying, this was never	
25	a cash flow issue for the company. It	
	48	
1	was a covenant a technical covenant	
2	default, and we've continued to operate	
3	the business in accordance with our	
4	original plans that we submitted to this	
5	board several years ago, as demonstrated	
6	by our commitment to continue to upgrade	
7	the property and continue to expend CapX	
8	dollars, and will continue to do so on a	
9	go-forward basis, as well. And we	
10	respectfully request your approval today	
11	to continue to operate in the State of	
12	Louisiana.	
13	CHAIRMAN MORGAN: Thank you. Are	
14	there any questions?	
15	MS. ROGERS: All bankruptcy	
16	conditions have been met, and that's	
17	all?	
18	MR. KELLY: The bankruptcy was	
19	voluntary on our part, and the end	
20	result, in a Reader's Digest version,	
21	was a restructuring of the loans for	
22	interest rates. No creditors were asked	
23	to take a discount. No debt was written	

- off and nobody was not paid in full.
- 25 Again, this has never been a cash

- 1 flow issue. This was strictly a
- 2 covenant issue, with a technical term in
- 3 the loan agreements.
- 4 CHAIRMAN MORGAN: Any other
- 5 questions? [No response.] And do we
- 6 have a motion to adopt a resolution
- 7 approving the renewal of the license for
- 8 DiamondJacks or another motion?
- 9 MR. BRADFORD: So moved.
- 10 CHAIRMAN MORGAN: Motion by Mr.
- 11 Bradford.
- 12 MR. JUNEAU: Second.
- 13 CHAIRMAN MORGAN: Seconded by Mr.
- 14 Juneau. A roll call vote.
- 15 THE CLERK: Miss Rogers?
- 16 MS. ROGERS: Yes.
- 17 THE CLERK: Mr. Bradford?
- 18 MR. BRADFORD: Yes.
- 19 THE CLERK: Mr. Jones?
- 20 MR. JONES: Yes.
- 21 THE CLERK: Mr. Stipe?
- MR. STIPE: Yes.
- 23 THE CLERK: Mr. Juneau?
- 24 MR. JUNEAU: Yes.
- THE CLERK: Mr. Singleton?

1	MR. SINGLETON: Yes.
2	THE CLERK: Mr. Berthelot?
3	MR. BERTHELOT: Yes.
4	THE CLERK: Chairman Morgan?
5	CHAIRMAN MORGAN: Yes.
6	Congratulations.
7	B. Consideration of Petition by PNK (Baton Rouge)
8	for Third Amendment to License Condition 15(b)
9	for Extension of Time Regarding Completion of
10	Approved Project.
11	CHAIRMAN MORGAN: Item B,
12	Consideration of the Petition by PNK
13	(Baton Rouge) for Third Amendment to
14	License Condition 15(b) for Extension of
15	Time Regarding Completion of Approved
16	Project. Introduce yourselves for the
17	record.
18	MR. ORLANSKY: Good morning, Mr.
19	Chairman, Members of the Board, Larry
20	Orlansky on behalf of Pinnacle
21	Entertainment and PNK Baton Rouge
22	Partnership, and with me today are Jack
23	Godfrey, Executive Vice-President and
24	Secretary and general counsel for
25	Pinnacle; Cliff Kortman, President of
	51
1	Pinnacle Design and Construction; and
2	Carlos Ruisanchez, Executive

Vice-President, Strategic Planning

4	Development.
5	As you know, last month we were
6	before you on a petition for
7	modification of condition relating to
8	progress deadlines and a request to
9	establish certain milestones for this
10	approved project in Baton Rouge. It
11	addressed not only a specific item
12	relating to submission of construction
13	contracts, but also proposed some other
14	milestones or dates by which Pinnacle
15	would make certain submissions and
16	accomplish certain tasks within their
17	control during the course of this
18	project.
19	At that time, the Board, as you
20	recall, passed a resolution requiring
21	that Pinnacle submit a supplemental
22	petition providing additional
23	information, which we did two weeks ago.
24	That supplemental petition, which I know
25	you've all had a chance to review,
	52
1	provides extensive and detailed
2	information, we believe, that
3	specifically addresses the areas raised
4	in the Board's September 15 resolution.
5	And just very briefly, those
6	included, number one, an outline of

7	plans to progress towards completion of
8	the approved project; number two, a time
9	line of all past and future events
10	regarding all permits required from the
11	Army Corps of Engineers; number three, a
12	time line of past and future events
13	regarding all permits or approvals
14	required from state and local
15	authorities; and the fourth, a
16	comprehensive narrative of all steps
17	taken towards completion of the project
18	since September of '07. And, in fact,
19	our submission included information
20	going back to November '06, which is the
21	date when Pinnacle acquired from
22	Harrah's the entities that hold the
23	licenses used for Sugarcane Bay and for
24	this Baton Rouge project.
25	So we're here before you today on
	53
1	the supplemental petition that sets
2	forth milestones and dates for
3	accomplishment of certain tasks, and I'm
4	going to turn it over first to
5	Mr. Kortman in just a minute, but I just
6	wanted to clearly identify the items
7	that are set forth and what we request
8	that you approve today. Specifically,
9	the milestone dates proposed are

10	October 22nd, submission of final
11	engineering drawings to the Corps of
12	Engineers; November 26th, submission of
13	structural vessel documents from the
14	main deck down to the qualified third
15	party inspector; February 26th, issuance
16	of a request for proposals for
17	construction contracts; and March 31st,
18	to enter into all the necessary
19	contracts for the approved project and,
20	of course, submit them to you for review
21	and approval.
22	So we would request that you approve
23	those items today, which would result in
24	a modification of Condition 15(b)
25	consistent with those items.
	54
1	At this point, Mr. Chairman, I'd
2	like to turn it over to Cliff Kortman
3	who is going to give some more detail
4	and also give a status report on other
5	matters.
6	MR. KORTMAN: Thank you, Larry.
7	Thank you for having us here this
8	morning, Chairman I won't call you
9	Crane but it was certainly nice to
10	meet you a couple of weeks ago and give
11	you an update on some of the things that
12	we had been working on I wanted also

13	just to inform you and the other
14	commissioners and staff this morning
15	that we're driving piles in Lake
16	Charles, which is pretty exciting for
17	us.
18	So that's an event that started
19	yesterday. I know that Mr. Jones was
20	out at the site about a week ago. And
21	we're off to a little bit of a slow
22	start, but at least we have got piles in
23	the ground. And I think that's an
24	encouraging thing for us, and it
25	certainly should be an encouraging thing
	55
1	for all involved.
2	CHAIRMAN MORGAN: How many did you
3	have to drive? You told me.
4	MR. KORTMAN: About 2,300 all in, so
5	but we've got a few in the ground
6	right now, and we're casting like crazy
7	right now. We've got a few, you know,
8	site things that we're going to be
9	working on. This next week we've got
10	another rig coming, so we're going to
11	get caught up here pretty quick on pile
12	production, but we'll have two rigs
13	going within the next couple of weeks.
14	And it's pretty exciting to see the
15	progress. We've waited a long time to

16	get started on this, and we're glad to
17	see it happening.
18	I also just wanted to inform you and
19	update you on the drawing submission
20	that we made last Friday. I know it's
21	not part of the condition. I apologize
22	for the amount of paper. I think it was
23	delivered to your office on Friday, and
24	I'm sorry.
25	CHAIRMAN MORGAN: I haven't looked
	56
1	at it yet.
2	MR. KORTMAN: I'm sorry it was such
3	a big bundle, but it was just we wanted
4	to go ahead and give you an updated set
5	of plans, you know, based on our
6	previous discussion and in accordance
7	with what Leonce asked us to submit.
8	So we did that last Friday. And
9	this week, October 22nd, we're
10	submitting our final engineering
11	drawings with the Corps. That meeting
12	well, I believe there's a meeting set
13	for Thursday. I will confirm that and
14	report back to Mr. Watts, also, and we
15	plan on keeping you fully informed going
16	forward on any meetings of that nature.
17	So if there's anything else I can
18	update you on or talk about, feel free

19	to oh, I also wanted to sort of talk
20	a little bit about, this morning, that
21	even though the conditions call for
22	contract approval in March, we
23	anticipate that we will be going out for
24	an RFP for the vessel construction prior
25	to that time.
	57
1	Obviously, we'll submit that
2	contract for approval. We believe that
3	we'll be ready in December to go out to
4	the shipyards for pricing with a hope
5	that we would be under construction
6	before the March deadline with the
7	marine portion of the work for Baton
8	Rouge.
9	So that's just a quick update, and
10	if there's any other questions, I'd be
11	happy to answer your questions. I'll
12	turn it over to Jack here in just a
13	minute.
14	CHAIRMAN MORGAN: We'll wait and ask
15	questions, if you don't mind, after your
16	full presentation.
17	MR. GODFREY: Yes, Mr. Chairman,
18	Members of the Board, administrative
19	staff, Leonce, thank you, Jack Godfrey
20	appearing for Pinnacle.
21	I echo Cliff's comments. We

22	appreciate very much the chance to
23	appear in front of you today, and we
24	also appreciate the opportunity to have
25	been able to present to you a summary of
	58
1	the many, many things that we've done
2	with respect to the Baton Rouge project.
3	We knew all of this information, but we
4	think it was a great idea by you and the
5	Board, Mr. Chairman, to allow us to
6	summarize it in written form so we have
7	a templet going forward and you can see
8	the many, many things that we have
9	accomplished in what can only be termed
10	a very challenging environment.
11	To summarize the request for relief
12	that we've made, we will submit the
13	construction contract by March 31, and
14	as Cliff indicated, although it's not
15	part of the conditions, a very important
16	contract that we will be entering into
17	in advance of that date relates to the
18	construction of the vessel. And this
19	construction project is very similar to
20	L'Auberge in that respect, because we
21	have a separate contract for the
22	construction of the vessel, and then, of
23	course, the construction contract for
24	the site work. So we continue to move

25	forward and make significant progress on
	59
1	this.
2	To put this in context, if the Board
3	sees fit to grant our petition today,
4	and assuming that you put the
5	construction contract on the April 20,
6	2010, agenda, we would commence
7	construction on the site pursuant to the
8	condition by May 20, 2010, and so we
9	appreciate very much your attention
10	today.
11	We're all here to answer any
12	questions you might have regarding this
13	petition, and we respectfully request
14	that you do grant the relief that we
15	have requested.
16	CHAIRMAN MORGAN: And on that time
17	line, that would put you opening in the
18	latter part of 2011?
19	MR. GODFREY: As currently planned,
20	and as you know, Mr. Chairman,
21	construction projects sometimes
22	experience unexpected bumps in the road
23	I can't say that that wouldn't happen in
24	this case, but we'll be moving just as
25	quickly as we can to satisfy that
	60
1	condition.

2	CHAIRMAN MORGAN: Are you just there
3	for the money?
4	MR. RUISANCHEZ: Among other things.
5	MR. GODFREY: He's our financial
6	guy.
7	CHAIRMAN MORGAN: The money guy.
8	I'm sure the Board might have some
9	questions. Questions any board members?
10	MR. JONES: Speaking of the money,
11	you will have to have another round of
12	financing before you can start
13	construction, right?
14	MR. RUISANCHEZ: That is correct.
15	We since the last time we came before
16	the Board, we have actually, it was
17	the time before the last time, we had
18	completed a \$450 million bond offering.
19	A large chunk of that went to actually
20	repay existing bonds that had some
21	covenant issues as it related to taking
22	on these projects. We have also amended
23	our bank facility in order to allow for
24	an extension of maturity. Our bank
25	facility expires at the end of next
	61
1	year, and we clearly don't want to be in
2	construction during that.
3	And we're currently in the process
4	through that bond deal, we have the

5	money secured for the Sugarcane Bay
6	project, and as such, we have started
7	driving piles, as Mr. Kortman mentioned.
8	And we expect that there will be another
9	round of financing that will be done
10	before the what we deem the Baton
11	Rouge start in earnest, driving piles
12	and the like, in order to make sure that
13	we have the money to finish it, which
14	has been the mantra of the company and
15	is something that has served us well
16	through these times.
17	MR. JONES: What's your general cost
18	estimate on what it's going to cost you?
19	MR. RUISANCHEZ: Well, the bond deal
20	that we did was at eight and
21	seven-eights.
22	MR. JONES: I'm talking about the
23	facility in Baton Rouge.
24	MR. RUISANCHEZ: Oh, the total cost
25	of the facility? Well, until we have a
	62
1	guaranteed maximum price contract, it
2	will be tough to estimate that, but I
3	think the condition calls for
4	\$250 million. I'd be pretty safe to say
5	that it will be in excess of that. I
6	can't tell you definitively what amount

that will be at the end of the day.

8	MR. JONES: I had one other
9	question. I didn't understand some of
10	the terminology. It said the court
11	turned down the casino based on the
12	cofferdam concept. Is that what
13	L'Auberge is? Is that what you call a
14	cofferdam?
15	MR. KORTMAN: Yes, sir. And I
16	apologize for that terminology, because
17	it is a little confusing. What we
18	proposed on the west side of the levee
19	in Baton Rouge was an elevated structure
20	that was a concrete bathtub. I hate to
21	use that kind of expression, but that's
22	basically what we submitted initially.
23	There were a number of problems related
24	to that. It was there was some
25	capacity issues, adjacencies to the
	63
1	levee, et cetera. What the design
2	migrated from that into a system where
3	we have submergible barges.
4	So we don't actually have a coffer
5	cell situation in the Baton Rouge
6	project. What happens when the flood
7	waters come is our lower barges are
8	flooded. They go underwater. Our
9	anchoring system puts us in a buoyant
10	positive situation, but we're

11	effectively free floating inside a
12	berth-in basin. But when the flood
13	waters come, that basin floods; the
14	barges flood, and then we're in a
15	restrained system after that. And I can
16	explain the engineering details if you'd
17	like me to.
18	MR. JONES: You have got a lot more
19	variance in the cracked water levels.
20	MR. KORTMAN: Yes, sir.
21	MR. JONES: I think Sugarcane Bay is
22	going to be like L'Auberge?
23	MR. KORTMAN: It's very similar.
24	The only difference is that we're using
25	a concrete structure there for the boat.
	64
1	I'm sure that ABS can tell you about it.
2	They're here today, and I think we've
3	had lots of discussion about it. We
4	have two properties currently that have
5	concrete hulls. They work very well.
6	They've been cost effective for us to
7	build during these times when steel
8	prices have been going crazy, so
9	MR. JONES: That's all I have.
10	CHAIRMAN MORGAN: Anyone else? I'd
11	like to say I'm very satisfied with the
12	submission. It answered a lot of the
13	questions that I had being a new board

14	member. I appreciate the due diligence
15	that you put into the response, and
16	representing this area I'm excited to
17	potentially have construction start for
18	development purposes.
19	We have a petition before us.
20	Leonce, anything before we start?
21	MR. GAUTREAUX: I have submitted a
22	rather long proposed resolution; but it
23	does amend the condition under the terms
24	as Mr. Orlansky described, and it also
25	adds a provision a last provision
	65
1	which asks them to come back in January
2	of 2010 and March of 2010 and give the
3	Board an update of their progress.
4	CHAIRMAN MORGAN: And in addition, I
5	think State Police is going to
6	participate in the meetings with the
7	Corps and the local officials just to
8	monitor progress on behalf of the Board.
9	If the Board would entertain a
10	motion to adopt the resolution to the
11	extension of time regarding completion
12	of the approved project, is there a
13	motion?
14	MR. JONES: I'll so move.
15	MR. JUNEAU: Second.
16	CHAIRMAN MORGAN: Motion Mr. Jones.

- 17 seconded by Mr. Juneau. Roll call vote.
- 18 THE CLERK: Miss Rogers?
- 19 MS. ROGERS: Yes.
- 20 THE CLERK: Mr. Bradford?
- 21 MR. BRADFORD: Yes.
- 22 THE CLERK: Mr. Jones?
- 23 MR. JONES: Yes.
- 24 THE CLERK: Mr. Stipe?
- 25 MR. STIPE: Yes.

- 1 THE CLERK: Mr. Juneau?
- 2 MR. JUNEAU: Yes.
- 3 THE CLERK: Mr. Singleton?
- 4 MR. SINGLETON: Yes.
- 5 THE CLERK: Mr. Berthelot?
- 6 MR. BERTHELOT: Yes.
- 7 THE CLERK: Chairman Morgan?
- 8 CHAIRMAN MORGAN: Yes.
- 9 MR. GODFREY: Thank you very much.
- 10 C. Consideration of Certificate of
- 11 Compliance for the Riverboat Gaming
- 12 Vessel Alternate Inspection Program for
- 13 Louisiana-1 Gaming, L.P., d/b/a Boomtown
- 14 Harvey
- 15 CHAIRMAN MORGAN: Item C,
- 16 Consideration of Certificate Compliance
- 17 for the Riverboat Gaming Vessel,
- 18 Alternate Inspection Program for
- 19 Louisiana-1 Gaming doing business as

20	Boomtown Harvey.
21	What role is Cliff playing in this?
22	MR. GAUTREAUX: It's Boomtown Harvey
23	today. Leonce Gautreaux, Assistant
24	Attorney General. I have to say that
25	I'm here today as a poor substitute as
	67
1	Michael Tyler in our office, but he had
2	a prior commitment, so I'll step in for
3	him.
4	With you before you today is the
5	request from Louisiana-1 Gaming Limited
6	Partnership, which does business as
7	Boomtown Casino in Harvey, to be
8	accepted into the alternate riverboat
9	inspection program. ABSC, which I have
10	Mr. John Francic here from ABSC is
11	the Board approved third party
12	inspector conducted an inspection in
13	accordance with the alternate riverboat
14	inspection standards which were
15	previously adopted by the Board and
16	issued its report.
17	Mr. Franscic is here today to give
18	you an update on that report.
19	MR. FRANCIC: Morning, Chairman and
20	Board Members, I'm here to present the
21	inspection results of the Boomtown Belle
22	Two Casino.

23	On September 16th, an inspection was
24	conducted onboard the riverboat gaming
25	vessel, Boomtown Belle, in accordance
	68
1	with the State's alternative riverboat
2	gaming guidelines.
3	Mr. Chairman, this was supposed to
4	be a joint inspection with the Coast
5	Guard and ABSC, but the Coast Guard
6	didn't show up on this inspection, so I
7	guess they had other plans. But we
8	proceeded with the inspection anyhow,
9	and the overall condition of the vessel
10	was great. We had outstanding
11	participation with the crew. There was
12	no deficiencies noted. It went all
13	well, and so I did talk with Kevin
14	Maylor (phonetic) the Coast Guard
15	District Eight Rep who's overseeing the
16	transfer from the Coast Guard to the
17	State; and he was fine with everything,
18	as long as we were happy with what went
19	on during the inspection. He was
20	satisfied with that.
21	So it's recommended that the
22	Boomtown Belle Two be placed into the
23	State's alternative program at this
24	time?
25	CHAIRMAN MORGAN: Anything, Cliff?

1	MR. KORTMAN: No.
2	CHAIRMAN MORGAN: Any questions by
3	any board member?
4	MR. GAUTREAUX: And I think a
5	certificate has been submitted
6	CHAIRMAN MORGAN: Yeah.
7	MR. GAUTREAUX: for this.
8	CHAIRMAN MORGAN: So we would
9	entertain a motion to approve the
10	certificate of compliance.
11	MR. BERTHELOT: I'll make a motion
12	we accept.
13	CHAIRMAN MORGAN: Ms. Rogers and Mr.
14	Berthelot. Is there any objection? [No
15	response.] Hearing none, it's approved.
16	Thank you.
17	D. Consideration of Petition by Columbia
18	Properties New Orleans, L.L.C., for Transfer
19	of Interest in Belle of Orleans, L.L.C., d/b/a
20	Amelia Belle Casino
21	CHAIRMAN MORGAN: Okay. Item D is
22	Consideration of Petition by Columbia
23	Properties New Orleans, L.L.C., for
24	Transfer of Interest of Belle of
25	Orleans, L.L.C., doing business as
	70
1	Amelia Belle Casino.
2	MR. GAUTREAUX: Leonce Gautreaux,

3	Assistant Attorney General. Hopefully,
4	this is the last time you'll have to
5	hear from me today.
6	CHAIRMAN MORGAN: You ought to get a
7	pay raise.
8	MR. GAUTREAUX: Also with me today
9	is Sergeant Jeff Watts from the
10	Louisiana State Police and Auditor
11	Maggie Malone. I'd also like to point
12	out that we have in attendance Mr. Paul
13	West and Mr. Joseph Brantley, who are
14	counsel for Peninsula Gaming; Mr. Brent
15	Stevens, who is the CEO; Miss Natalie
16	Schramm, who is the CFO; and Natalie
17	Guillory, who is the Compliance Director
18	at Old Evangeline Downs. And they do
19	wanted me to let you know that they do
20	want to make a short presentation, too.
21	Before you is a petition for a
22	transfer of an ownership interest. The
23	Belle of Orleans is the riverboat
24	licensee which operates in Amelia. The
25	current ownership interest is held by
	71
1	Wimar Tahoe. The petition is to
2	transfer that ownership interest to
3	Peninsula Gaming.
4	On June 18, 2009, a purchase
5	agreement was entered between Columbia

6	Properties, who is the direct owner of
7	the Amelia Belle Casino, and AB
8	Acquisition, L.L.C., and Peninsula
9	Gaming Partners. The proposal is to
10	acquire the interest in the Belle for
11	\$106.5 million, plus or minus some
12	working capital adjustments. If this
13	transaction goes through, then AB
14	Acquisition will be will acquire the
15	membership interest in the Amelia Belle.
16	Particularly, the mechanics of the
17	transaction is Columbia Properties will
18	transfer this membership interest
19	directly to AB Acquisition through an
20	assignment and assumption agreement.
21	Thereafter, AB Acquisition will merge
22	with Peninsula Gaming, with Peninsula
23	Gaming being the surviving entity.
24	So upon closing, Belle will be
25	directly owned by Peninsula Gaming.
	72
1	Closing is subject to several conditions
2	which must be satisfied or waived, which
3	includes receipt of the approval of this
4	board. The outside date for closing
5	now, I believe, is set for November 3rd.
6	Peninsula will be if this
7	transaction is approved and closed,
8	Peninsula will be acquiring the

9	licensee. It will also be inheriting
10	the local fee agreement with St. Mary
11	Parish and will be obligated to continue
12	making those payments. It will also
13	inherit all the existing conditions to
14	the licensee, which will remain in
15	place.
16	Peninsula currently operates the
17	racetrack in Opelousas which is known as
18	Evangeline Downs, and also has two
19	casinos in Iowa. As you can tell from
20	the report, there have been some
21	operation issues which have led to
22	violations with at Evangeline Downs,
23	violations of the regulations and ICs.
24	We have met with the people at Peninsula
25	and have proposed to adopt a compliance
	73
1	committee an independent compliance
2	committee to assist them in getting
3	these issues under control. I think
4	that proposal is submitted to you as
5	part of the report and also attached to
6	the conditions. I'll discuss that a
7	little bit more after the State Police
8	and auditor make their presentations.
9	MS. MALONE: Good morning, Chairman
10	Morgan and Members of the Board. My
11	name is Maggie Malone, Corporate

12	Securities Auditor. Leonce covered the
13	Amelia Belle transfer of ownership with
14	the exception of the funding for the
15	acquisition and Peninsula's planned
16	capital improvements of Amelia Belle. I
17	will touch on the acquisition funding
18	and capital expenditures and point out
19	the significant financial aspects of the
20	organizational restructure and
21	refinancing transactions.
22	Peninsula Gaming has committed to
23	making \$6 million in capital
24	improvements at Amelia Belle once the
25	acquisition is consummated. The table
	74
1	on page ten provides a breakdown of the
2	planned expenditures, the largest of
3	which is for slot machines. In
4	conjunction with the financing for the
5	acquisition of the Amelia Belle,
6	Peninsula completed a corporate
7	restructuring by eliminating two
8	subsidiaries and bringing all its
9	subsidiaries, including Amelia Belle,
10	under the direct ownership of Peninsula
11	Gaming. This structure in large part
12	was done to accommodate the refinancing
13	and the bond issue.
14	As shown on page 27, in August

15	Peninsula Gaming issued \$545 million in
16	bonds using most of the proceeds to
17	refinance existing debt, and we used
18	part of the remainder to acquire Amelia
19	Belle. The restructure allowed the
20	bonds to be issued by Peninsula Gaming
21	with all of its subsidiaries, including
22	OED and Amelia Belle as guarantors.
23	Under the previous structure, the debt
24	was separately secured and guaranteed by
25	a combination of Peninsula Gaming's
	75
1	facilities.
2	Another component of the refinancing
3	is an amendment to the existing credit
4	facility. As detailed on page 29, the
5	\$65 million revolver availability
6	remains, but the term loan was
7	terminated. The amount previously
8	outstanding under the revolver was
9	repaid with bond proceeds leaving the
10	entire \$65 million available for use by
11	Peninsula Gaming. Peninsula's
12	organizational and financial restructure
13	pulls all its subsidiaries in as
14	borrowers under the amended facility.
15	Page 32 includes information to
16	update the Board as to Peninsula
17	Gaming's progress on OED's event center

18	and the planned hotel. According to the
19	latest monthly report for August, the
20	event center is 8.2 percent complete.
21	Current estimate is that the event
22	center will be completed in February of
23	2010. Funding for the hotel is nearly
24	complete. Peninsula Gaming anticipates
25	that Venance [phonetic], the hotel
	76
1	management company and future owner,
2	will break ground in November and
3	complete the hotel by third quarter
4	2010.
5	No financial issues came to our
6	attention to preclude the Board's
7	approval of this transaction. I'll now
8	turn it over to Mr. Watts.
9	SERGEANT WATTS: Good morning,
10	Chairman Morgan, Members of the Board,
11	I'm Sergeant Jeff Watts with the
12	Louisiana State Police Gaming
13	Enforcement Division. I was assigned to
14	conduct an updated background
15	investigation of Peninsula Gaming
16	Partners. This updated background
17	investigation is in conjunction with the
18	Peninsula Gaming petition to acquire the
19	Amelia Belle.
20	Peninsula Gaming was found suitable

21	on December the 11th, 2007, as part of
22	the Evangeline Downs five-year license
23	renewal to conduct gaming operations in
24	Louisiana. This updated background
25	investigation included the suitability
	77
1	determination of key personnel currently
2	serving as officers and directors of
3	Peninsula Gaming Partners. Key
4	personnel were required to submit a
5	Louisiana renewal affidavit because each
6	officer and director has previously been
7	found suitable.
8	The determination of suitability was
9	a result of inquires through state and
10	federal law enforcement agencies.
11	Inquiries were also made to gaming
12	regulatory agencies across the country.
13	All applicants were found to be current
14	in the filing of state and federal
15	taxes.
16	In addition to the suitability
17	determination of officers and directors,
18	an updated background investigation was
19	conducted on Peninsula Gaming Partners.
20	This investigation included inquirers
21	made to gaming regulatory agencies
22	across the country. Tax clearances were
23	obtained from the IRS and the Louisiana

24	Department of Revenue to ensure that the
25	entities were current in their tax
	78
1	filings. A list of substantial
2	regulatory violations issued against
3	Peninsula Properties by the Gaming
4	Enforcement Division were reviewed and
5	included in the investigative report. A
6	list of substantial regulatory
7	violations received from other gaming
8	jurisdictions which resulted in action
9	being taken against Peninsula was also
10	attached.
11	An updated background investigation
12	was conducted on Peninsula Gaming
13	Partners, its subsidiaries and the
14	officers and directors of the companies.
15	Other than the numerous regulatory
16	violations mentioned in the
17	investigative report, I discovered no
18	information which would adversely affect
19	the suitability of Peninsula, its
20	subsidiaries, its officers or directors
21	which would bring into question the
22	suitability of the license or preclude
23	any of the aforementioned individuals or
24	entities from maintaining a gaming
25	license issued by the Gaming Control
	79

1	Board or preclude the approval of the
2	transfer of interest.
3	MR. GAUTREAUX: In conclusion, I'd
4	like to go back to the proposed
5	conditions that have and I will point
6	out have been agreed to and accepted by
7	Peninsula Gaming. The first condition
8	you'll see there, I believe Maggie said
9	earlier, they have stated that they're
10	going to make a \$6 million capital
11	improvements investment in Amelia Belle,
12	and we went ahead and put that as a
13	condition to require that \$6 million
14	investment.
15	The second condition is the
16	establishment of the compliance
17	committee, with just some of the
18	highlights: Two of the three members
19	have to be independent, one with some
20	experience in gaming regulation.
21	There's a regular meeting and reporting
22	requirements and a chance for all
23	documents and minutes and information
24	that's developed with the compliance
25	committee to be turned over and reviewed
	80
1	by the Division, requirements to meet on
2	issues regarding compliance and offer
3	suggestions to Peninsula management.

4	There's also a requirement for a
5	property compliance director who will
6	report directly to the compliance
7	committee on issues that are happening
8	at the property.
9	And then the third condition is one
10	which requires Peninsula to employ an
11	internal auditor specific to the State
12	of Louisiana, meaning that that internal
13	auditor can't have shared
14	responsibilities within the other gaming
15	jurisdictions that they have, but will
16	be specific to the property or
17	properties if they should be approved in
18	Louisiana.
19	CHAIRMAN MORGAN: I have a few
20	questions, and then we'll hear from
21	them. Maggie, on page 12 of the report,
22	it speaks to Mr. Stevens and
23	Mr. Luzich's consulting agreements, and
24	it indicates that Mr. Stevens' is not a
25	written agreement. What exactly does he
	81
1	do for this amount of money?
2	MS. MALONE: My understanding is
3	that he handles a lot of the financial
4	decisions; decisions that have to do
5	with the operation of the overall
6	company with regard to the operations of

7	the properties in lowa and Louisiana.
8	He handles transactions that have to do
9	with the board of managers.
10	CHAIRMAN MORGAN: And in June in the
11	amount of \$6 million?
12	MS. MALONE: I believe that is
13	Miss Schramm, as of yesterday, notified
14	us that there was a typo in some
15	information that she had sent to us.
16	CHAIRMAN MORGAN: We'll get the
17	licensee to address that in just a
18	minute.
19	On page 28, you indicated a
20	potential conflict of interest with
21	regards to the Jefferies Company. Can
22	you elaborate?
23	MS. MALONE: Jefferies is the
24	majority participant in the financing,
25	and significant officers and
	82
1	decision-makers in Jefferies
2	Mr. Stevens is a part of that company,
3	Jefferies. So there could be potential
4	conflicts with regard to the interests
5	of Jefferies and the interests of OED
6	and Peninsula Gaming.
7	CHAIRMAN MORGAN: I have some other
8	questions, but I'll defer to the board
9	members right now. Any questions for

10 State Police? 11 MR. STIPE: In terms of the 12 management agreement, the management 13 services agreement, there are administrative services provided to 14 15 whom? I mean, how does this -- is the 16 management services agreement 17 structured, or are there administrative 18 services provided by the holding company 19 to these particular entities, or... 20 MS. MALONE: That is my 21 understanding that -- maybe can 22 Mr. Stevens? 23 MR. GAUTREAUX: Sure. 24 MR. STIPE: I'll direct it to him, then. 25 83 1 CHAIRMAN MORGAN: Any other 2 questions for State Police or the 3 Attorney General's Office? We'll have 4 the licensee come up. 5 Good morning. 6 MR. WEST: Good morning, Mr. 7 Chairman, Board Members. My name is 8 Paul West with the Law Firm of 9 McGlinchey Stafford representing 10 Peninsula Gaming. With me today to my 11 right is Brent Stevens, the CEO and 12 Chairman of the Board of Peninsula.

13	Next to Brent is Natalie Guillory, the
14	Director of Compliance with Evangeline
15	Downs; next to her is Natalie Schramm,
16	CFO of the Peninsula Gaming. We also
17	have Mike Howard, who is the GM of
18	Evangeline Downs, and Joseph Brantley,
19	who is my co-counsel in this matter.
20	I think for a number of you, this is
21	the first time you've dealt with
22	Peninsula, so we thought it would be
23	good to give you some background on the
24	company, and I'll turn it over to
25	Mr. Stevens.
	84
1	MR. STEVENS: Thank you very much,
2	Paul. Mr. Chairman, thank you for
3	allowing us to have a few minutes this
4	morning, Members of the Board. My name
5	is Brent Stevens, the Chief Executive
6	Officer and Chairman of the Board of
7	Peninsula Gaming. We've prepared some
8	materials that we've shared with you.
9	I'm on page two. If you'll indulge me,
10	I'll spend just a couple of minutes and
11	give you a little bit of background on
12	Peninsula and our operations here in
13	Louisiana.
14	Peninsula's been in business since
15	1999. Today we have three properties

16	that we operate, two in the State of
17	lowa and one in Louisiana. We employ
18	approximately 2,000 people through those
19	operations. As was mentioned earlier,
20	we did a \$545 million refinancing of our
21	company in July of this year which
22	closed in early August, and we received
23	from Standard & Poor's and Moody's,
24	based on all the steps we've taken and
25	our financial performance, among the
	85
1	highest ratings in terms of our credit
2	rating from, again, Moody's and Standard
3	& Poor's concurrent with that
4	transaction.
5	We came to Louisiana in 2001, and we
6	built the first ground-up, raised casino
7	development in the industry which we
8	opened in December of 2003, Evangeline
9	Downs. We opened that project three
10	months early. Today we have 662
11	employees at that operation, 100 percent
12	Louisiana based. We spent \$130 million
13	on that development during 2002 and
14	2003. In short, it's been a tremendous
15	economic development cornerstone for St.
16	Landry Parish and for the local
17	community of Opelousas.
18	If you'll please turn to page three,

19	I'll give you a quick overview of the
20	operation and the really the snapshot
21	of what the parish looked like, what the
22	local community looked like in terms of
23	economic development. On the left is
24	2002 before we arrived. A fallow farm
25	field in a fairly, fairly quiet
	86
1	community that today, if you look to the
2	right, does have tremendous economic
3	development surrounding it with large
4	retail operators, a Wal-Mart
5	Supercenter, a large distribution center
6	and other thriving small businesses in
7	the community.
8	On page four is a brief history of
9	Evangeline Downs. Not only did we
10	operate the opening operation in
11	December of 2003, we have since
12	augmented that operation with both turf
13	tracks, as well as the racetrack and
14	clubhouse which we opened in 2004, the
15	church track in April of this year, and
16	through our history we've opened a
17	series of OTB facilities, some with
18	video poker.
19	In terms of revenue to the state and
20	parish and purses on page five, over the
21	course of our operating history for the

22	last two years, we've contributed \$205
23	million to the State, the parish and to
24	the purse supplements. Page six, in
25	short, we have reinvested in Evangeline
	87
1	Downs; we've reinvested in our local
2	community.
3	In addition to the \$130 million
4	development in 2003, we've spent
5	approximately \$6 million per year
6	reinvesting in both maintenance and
7	construction of the new projects at that
8	facility which, on page seven,
9	includes not limited to, but includes
10	our \$4.7 million event center which we
11	will open in January of 2010. It will
12	have approximately a 1,500 seat
13	capacity, will be a tremendous point of
14	excitement for additional amenities
15	building in our facility. And, of
16	course, we've heard the hotel which has
17	taken quite a long time we are ready
18	to go on the ground. We have the
19	financing ready; we have a partner that
20	we have done business with in the past,
21	Fender's Construction; the land's being
22	transferred, the financing commitments
23	are in place. We'll be making a small
24	investment in that operation, as well,

25	estimated completion of mid-2010.
	88
1	I'd like to just spend a moment on
2	compliance, and then I'm going to turn
3	the presentation over to Natalie
4	Guillory. I want you to all be assured
5	that compliance, from my perspective as
6	the CEO, and training of our employees,
7	is very, very important to me. Having
8	no disruptions, no violations is the
9	goal.
10	I'd like to have Natalie Guillory
11	take it from here. I'll turn it over to
12	you, Natalie.
13	MS. GUILLORY: Chairman Morgan,
14	Board Members, Natalie Guillory,
15	Director of Compliance at Evangeline
16	Downs.
17	On page eight, Regulatory
18	Compliance, Evangeline Downs has
19	established a regulatory compliance
20	program in cooperation with the
21	Louisiana State Police Gaming Division.
22	Included in that program, Peninsula is
23	establishing a compliance committee to

24

25

1 Downs has required each department to

independently oversee the compliance of

its Louisiana operations. Evangeline

2	conduct quarterly training of its
3	internal controls, its standard
4	operating procedures, its key controls
5	and its underaged training.
6	We conduct periodic stings to to
7	test our underaged gaming procedures, as
8	well as conduct internal audits to
9	ensure our regulatory compliance.
10	Quarterly meetings are held with the
11	auditors, state auditors and our
12	enforcement division to review
13	compliance issues, as well, and in
14	addition to our weekly meetings and our
15	monthly meetings that are held.
16	In addition to our quarterly
17	trainings, Evangeline Downs has
18	partnered with the Pyramid Group, which
19	has been in existence since 1980 and
20	it's a widely recognized organization,
21	to develop our management training
22	program for our supervisors and above.
23	In closing, Peninsula has took it a
24	step further by establishing the
25	Peninsula Leadership Institute, which
	90
1	their partnership partnershiping
2	[sic] with LSUE, the Eunice Division and
3	the Baton Rouge which is a part of
4	the Baton Rouge Division. The objective

- 5 of that partnership is to train our
- 6 future leaders in leadership development
- 7 at a university level. Thanks for your
- 8 time.
- 9 MR. STEVENS: That concludes our
- 10 prepared remarks. One last comment I
- 11 would like to make, which was in the
- prior presentation about the management
- services agreement -- Natalie, what was
- the amount? There was a typo.
- 15 MS. SCHRAMM: The amount year to
- date through June 2009, was -- that
- 17 number should be \$50,000.
- 18 CHAIRMAN MORGAN: The ones you wish
- 19 you had.
- 20 MR. GAUTREAUX: Right.
- 21 MR. STEVENS: Right.
- 22 CHAIRMAN MORGAN: And that's not
- 23 memorialized in writing? It's just --
- what do you do?
- 25 MR. STEVENS: As chairman and the

- 1 CEO, I conduct strategy; I look at
- 2 acquisitions; I do the capital raising
- 3 strategy and so forth.
- 4 CHAIRMAN MORGAN: And how about
- 5 Mr. Luzich?
- 6 MR. STEVENS: His primary
- 7 responsibility as president is the

8	actual physical construction aspect. If
9	you think about our history over the
10	last ten years, we've developed three
11	properties. It's very construction
12	intensive. That's his role.
13	CHAIRMAN MORGAN: I'm going to let
14	the other board members ask questions,
15	but I wanted to make a comment on the
16	compliance committee. Oftentimes these
17	things are presented, and they're window
18	dressing. And I want to make it
19	abundantly clear, you have an inordinate
20	amount of violations at your current
21	property. I have full confidence that
22	you'll have the mechanism in place, but
23	this Board's going to expect that the
24	compliance committee be an active
25	committee and not just something on
	92
1	paper that's submitted.
2	MR. STEVENS: It will be.
3	MR. JONES: Just one question: You
4	said you got the highest credit rating
5	by Moody's and S&P. What was the credi
6	rating?
7	MR. STEVENS: Double B, the Double B
8	category.
9	MR. JONES: That's the highest in

the gaming?

11 MR. STEVENS: In the gaming sector 12 in the state. 13 MR. STIPE: Who does Miss Guillory 14 report to? Who is her direct report? 15 MS. GUILLORY: General manager. 16 MR. STIPE: Is it -- Mr. Stevens, is 17 it your intention that she would report 18 to the independence -- the independent 19 compliance committee you're 20 establishing? 21 MR. STEVENS: That is right. 22 MR. STIPE: So that would be, she 23 would directly report to this 24 independent compliance committee as 25 being established; is that correct? 93 1 MS. GUILLORY: That's part of the 2 agreement, yes. 3 MR. STEVENS: That's part of the 4 agreement. 5 MR. STIPE: Tell me how you allocate 6 management expenses that are provided by 7 Peninsula? Is it Peninsula? Do I have 8 that right? 9 MR. STEVENS: I believe that is 10 right. Natalie, would you like to take 11 the allocation? 12 MS. SCHRAMM: Yeah, the allocation

is divided equally between the four --

14 well, between the four properties. 15 Previously, it was between the three. 16 MR. STIPE: Okay. And is there any 17 plans for you to memorialize that -your consulting agreement? I mean --18 19 MR. STEVENS: It's a good question 20 up to this point. It has been verbal, 21 and I've been happy. I've been fine 22 with it being verbal. We'll consider 23 eventually, based on the comments we've 24 heard this morning, putting it in 25 writing. 94 1 MR. STIPE: That's all I have right 2 now. 3 MS. ROGERS: What's your ETA for 4 your compliance committee? 5 MS. GUILLORY: Currently, we're 6 working with the State Police to try and 7 finalize all of the information, but as 8 soon as possible that we can come to an 9 agreement, we will have it completed. 10 MR. GAUTREAUX: And I believe the 11 condition requires, once adopted -- the 12 condition adopted, 30 days. 13 CHAIRMAN MORGAN: Leonce, I need to 14 ask you a question. 15 MR. STIPE: Miss Guillory, one more

question: When did you start with the

17	company? How long have you been with
18	the company?
19	MS. GUILLORY: I've been with the
20	company six years.
21	MR. STIPE: And your current
22	position, you took your current
23	position, current title when?
24	MS. GUILLORY: Six years.
25	CHAIRMAN MORGAN: Okay. Any other
	95
1	questions? Okay. Thank you very much.
2	We're going to have Mr. Gautreaux come
3	back down one more time.
4	I had a question of Mr. Gautreaux,
5	and I'd like for him to address the
6	Board, because there appears to be three
7	pending administrative issues that are
8	currently against Evangeline Downs, and
9	my question was: Were any of these
10	significant enough where they would
11	affect the overall suitability of the
12	license?
13	MR. GAUTREAUX: And the three
14	pending matters are, again, internal
15	control, regulation violations. The
16	letters have been issued; however,
17	there's been no hearing or no no
18	further proceeding in the administrative
19	process, so it's limited on the amount

- 20 of information we can provide the Board. 21 But there are no suitability issues. 22 They're all internal -- same type, 23 internal control/regulation violations. 24 CHAIRMAN MORGAN: Thank you. Any 25 other? 96 1 MS. ROGERS: Just a comment: This 2 is the most confused report that I've 3 ever had since I've been on the board. 4 CHAIRMAN MORGAN: The most confused? 5 MS. ROGERS: It's confusing. 6 COURT REPORTER: Would you use your 7 microphone, Ms. Rogers. 8 MS. ROGERS: I just said that it was 9 one of the most confusing reports that I 10 have experienced since I've been on the 11 board, for whatever that's worth. 12 CHAIRMAN MORGAN: That's not a good 13 sign, so...
- 14 MS. ROGERS: What's that?
- 15 CHAIRMAN MORGAN: That's not a good
- sign. We need to do a better job, but
- it is a lot of information.
- 18 MR. GAUTREAUX: We will correct
- that.
- 20 CHAIRMAN MORGAN: It's a lot of
- information to look at, and it's a lot
- of -- you know, and particularly with

23	the violations, but I feel confident
24	that they will be addressed or you'll be
25	before us.
	97
1	Okay. Do we have a
2	MR. SINGLETON: I'm just a little
3	confused. If you have violations and
4	you're asking us to do something here
5	today, when does the violations get
6	completed or resolved or what have you?
7	CHAIRMAN MORGAN: They have to be
8	adjudicated through the administrative
9	hearing process or else the fine the
10	State Police initiate the administrative
11	action. But one reason I wanted
12	Mr. Gautreaux to come up is to ensure
13	that they were not significant enough to
14	where it would be an issue that would
15	affect the license.
16	MR. SINGLETON: Let me ask him to
17	repeat that again, because I'm not even
18	sure I was clear before; that's why.
19	MR. GAUTREAUX: I think the question
20	was: Was there any suitability issues
21	in regards to these violations? And
22	there are no suitability allegations.
23	They're all internal control
24	CHAIRMAN MORGAN: Technical
25	violations.

1	MR. GAUTREAUX: technical
2	violations.
3	MR. SINGLETON: And that will be
4	between the State Police and your office
5	and financial or Evangeline Downs?
6	MR. GAUTREAUX: Say that, again,
7	please.
8	MR. SINGLETON: How do they get
9	resolved?
10	MR. GAUTREAUX: Oh, it goes through
11	the normal hearing process with the
12	administrative hearing officer where we
13	present the evidence, and the hearing
14	officer determines whether there were
15	violations or not. Or there may be the
16	potential of settling those violations.
17	It would work through the normal
18	administrative hearing process.
19	MR. SINGLETON: Well, what would be
20	bottom line, either a fine or something
21	to that effect?
22	MR. GAUTREAUX: A fine, fine or some
23	other settlement.
24	CHAIRMAN MORGAN: Sanctions.
25	MR. GAUTREAUX: Sanctions, some type
	99
1	of sanctions that the hearing officer
2	may put on it; or, you know, I don't

3	think this will be the ultimate result,
4	but it could be that we don't prove our
5	case and there's nothing. So those are
6	all options.
7	MR. SINGLETON: But there's no
8	suitability issues as far as you're
9	concerned?
10	MR. GAUTREAUX: Not as far as I'm
11	concerned.
12	MR. SINGLETON: Okay.
13	MR. JONES: One other question: One
14	of them dates back to March of last
15	year; how long does it normally take to
16	resolve these things?
17	MR. GAUTREAUX: Well, I think there
18	was because we knew that there were a
19	couple more in the process, we waited to
20	combine them all in one action. Also,
21	if you remember, there was a settlement
22	in May or June of this year, I believe,
23	where they adopted some remedial
24	measures as far as and I think
25	Miss Guillory stated some of those as
	100
1	far as training, additional training and
2	other things that State Police was going
3	to monitor with them. So there was not
4	time to see if those were working.
5	So that's why these were delayed and

6	put altogether so we can see if, you
7	know, what they agreed to do in May or
8	June, give it some time to see if it's
9	actually working, too, which would
10	assist in the prosecution of these.
11	MR. SINGLETON: What is the urgency,
12	I guess, in approving this today?
13	MR. GAUTREAUX: That is controlled
14	by their purchase agreement that they
15	have with the buyer.
16	MR. SINGLETON: And if we don't
17	approve it, what do you think?
18	MR. GAUTREAUX: If you don't approve
19	it, then they can hash that out between
20	themselves. I think under the current
21	agreement and one of the attorneys
22	can come up here and threaten me if I'm
23	wrong under the current agreement,
24	non-approval by this board, I think, is
25	grounds for termination of the purchase
	101
1	agreement.
2	MR. SINGLETON: Okay.
3	MR. GAUTREAUX: But I'll yield to
4	the attorneys who drafted that.
5	MS. ROGERS: But you are satisfied
6	with your presentation and with your
7	I guess, your opinion? You're satisfied

with what you saw, because you know more

9	about it?
10	MR. GAUTREAUX: Obviously, the
11	biggest issue is their violation
12	history. We are giving them a chance
13	with having some independent measure
14	and I agree with the Chairman; this
15	can't just be window dressing. This has
16	to be a fully functioning compliance
17	committee that can offer them an
18	evaluation of what they're doing and how
19	they can take measures to correct it.
20	Now, I think one of the interesting
21	things that is built into that is our
22	ability and State Police's ability to
23	gather the minutes from these compliance
24	committee meetings, to attend one if
25	they want to, to gather all the
	102
1	reports the investigative reports and
2	the internal documents that were, and
3	the recommendations that they are making
4	to Peninsula's management to see if
5	they're being followed, and if they're
6	not being adopted and followed and the
7	problems still persist, then we know
8	where the problem is.
9	I think this is just yet another
10	step, and, I guess, us forcing them to
11	get their hands around this situation.

12	And I will say and we have talked to
13	them about that, too that we will, as
14	this proceeds, require a formal
15	reporting process of how this committee
16	is working and is it doing its job which
17	will be presented to the Board. And I
18	think we're even, you know, talking
19	about it hasn't been finalized yet,
20	but on an annual basis so that y'all
21	will know, also, if it is working.
22	CHAIRMAN MORGAN: Doesn't this
23	license come up for renewal in
24	MR. GAUTREAUX: It comes up for
25	renewal in January, which will be the
	103
1	we'll have a small snapshot at that
2	point, but it's not enough time passed.
3	But that's when we were talking about
4	instituting some kind of yearly process
5	regarding an evaluation of this.
6	CHAIRMAN MORGAN: Any other
7	questions?
8	MR. SINGLETON: Mr. Chairman, I just
9	want to say that I'm a little bit
10	uncomfortable in listening to you and
11	listening to him, the violations have
12	been ongoing. It seems like they've had
13	time to correct some of them, and they
14	haven't. I'm going to kind of put this

15	one on you and take your position, I
16	guess, if you feel kind of comfortable
17	with it and doing it, and I'll go along
18	with it on that basis. I'm still
19	somewhat uncomfortable.
20	In January, I understand that
21	they're going to have a license renewal
22	that's coming up, and maybe we need to
23	take whatever time we need between now
24	and January to get as much done as we
25	can to give us some satisfaction that
	104
1	they're moving in a different direction
2	to correct the thing. And that's not a
3	long time, but it's enough time for them
4	to show us some progress.
5	CHAIRMAN MORGAN: Well, your
6	observations are right on target, and to
7	answer your question: That's why
8	I've been around this a long time, and
9	you can come up with these theories and
10	committees, but it gets back to the
11	bottom line of having effective
12	employees and management over that
13	property and you won't really need a
14	compliance committee.
15	So the point is that the compliance
16	committee adds another layer of
17	regulatory oversight. The State Police

18	are going to be expected to be
19	monitoring this property very closely.
20	MR. GAUTREAUX: Yes.
21	CHAIRMAN MORGAN: But in January,
22	they will be before us, and it gives us
23	a snapshot. And nothing says that we
24	can't put further conditions on the
25	license at that time if they're not
	105
1	falling into compliance.
2	MR. SINGLETON: I judge it by the
3	employees. Whoever you put in charge,
4	and those people are doing their job,
5	you don't have the problem. If they're
6	not doing their job, then we've got a
7	problem.
8	CHAIRMAN MORGAN: Yes, sir.
9	Anything else? Mr. Bradford?
10	MR. BRADFORD: If it's appropriate,
11	at this time, I'd like to make a motion
12	in the matter of Belle of Orleans, that
13	the resolution that is before us be
14	approved.
15	MR. JUNEAU: Second.
16	CHAIRMAN MORGAN: We have a motion
17	to approve seconded by Mr. Juneau.
18	We'll take a roll call, please.
19	THE CLERK: Miss Rogers?
20	MS. ROGERS: Yes.

- 21 THE CLERK: Mr. Bradford?
- MR. BRADFORD: Yes.
- 23 THE CLERK: Mr. Jones?
- 24 MR. JONES: I've got to abstain
- 25 because of Wells Fargo's involvement

- 1 with my work.
- 2 THE CLERK: Mr. Stipe?
- 3 MR. STIPE: Yes.
- 4 THE CLERK: Mr. Juneau?
- 5 MR. JUNEAU: Yes.
- 6 THE CLERK: Mr. Singleton?
- 7 MR. SINGLETON: Yes.
- 8 THE CLERK: Mr. Berthelot?
- 9 MR. BERTHELOT: Yes.
- 10 THE CLERK: Chairman Morgan?
- 11 CHAIRMAN MORGAN: Yes.
- 12 Thank you.
- 13 VII. PROPOSED SETTLEMENTS/APPEALS FROM HEARING
- 14 OFFICERS' DECISIONS
- 15 1. In Re: American's Cajun Restaurant,
- 16 Inc., d/b/a Copeland's No.
- 17 5500209686 (proposed settlement)
- 18 CHAIRMAN MORGAN: Item VII, Proposed
- 19 Settlements/Appeals from Hearing
- 20 Officers' Decisions. Leonce, are you
- 21 doing all these, too?
- MR. GAUTREAUX: No, I got relief.
- 23 CHAIRMAN MORGAN: Number one.

24	MR. SCHMOLKE: Good morning, Mr.
25	Chairman, Members of the Board,
	107
1	Assistant Attorney General, Brandt
2	Schmolke, appearing in the matter of
3	American's Cajun Restaurant,
4	Incorporated, doing business as
5	Copeland's. Notice of recommendation of
6	administrative action was instituted
7	against the licensee for failure to
8	report several arrests of its
9	vice-president and 25 percent
10	shareholder, Stanley Ware. The arrests
11	were from June 12th, 1975, possession of
12	marijuana; August 15th, 1981, reckless
13	operation, resisting an officer and
14	operating a vehicle with a suspended
15	licence; May 5th, 2002, careless
16	operation and hit and run; July 20th,
17	2002, operating a vehicle while
18	intoxicated and improper lane usage; and
19	December 3rd, 2008, operating a vehicle
20	while intoxicated.
21	During an interview with an agent of
22	Louisiana State Police, Mr. Ware
23	admitted that he failed to disclose his
24	arrests on '75 and '81 on his video
25	gaming applications submitted in 1997.

1	In addition, Mr. Ware failed to timely
2	notify the Division of the more recent
3	arrests within the ten days required by
4	gaming law.
5	As a settlement to this matter,
6	Mr. Ware agreed to pay \$500 in exchange
7	for the Division dismissing the notice
8	of recommendation of its administrative
9	action.
10	CHAIRMAN MORGAN: Okay. Any
11	questions? [No response.] Do we have a
12	motion to approve the settlement
13	agreement?
14	MR. STIPE: I'll move to approve the
15	settlement.
16	MS. ROGERS: I'll second.
17	CHAIRMAN MORGAN: Stipe moved and
18	Rogers seconded. Any objections? [No
19	response.] Hearing none, it's approved.
20	Number two, Tracy Williams.
21	2. In Re: Tracy D. Williams - No.
22	PO40039653 (proposed settlement)
23	MR. SCHMOLKE: Mr. Williams was
24	arrested for domestic abuse battery
25	June 8th, 2009, and he failed to timely
	109
1	notify the Division of this arrest. As
2	a result, administrative action was

instituted against Mr. Williams. As

- part of this proposed settlement, the
   licensee admitted to the violations and
- 6 agreed to pay a \$250 civil penalty in
- 7 connection with this violation. In
- 8 exchange, the Division agreed to dismiss
- 9 the notice of recommendation of the
- 10 administrative action.
- 11 CHAIRMAN MORGAN: We have a proposed
- 12 settlement. Do we have a motion to
- 13 approve?
- 14 MR. JUNEAU: I'll make a motion.
- 15 MR. JONES: Second.
- 16 CHAIRMAN MORGAN: Motion by
- 17 Mr. Jones, seconded by Juneau -- oh,
- 18 motion made by Mr. Juneau, seconded by
- 19 Mr. Jones. Any opposition? [No
- response.] Hearing none, it's approved.
- 3. In Re: Holmes Seafood, Inc., d/b/a
- 22 Holmes Seafood Restaurant No.
- 23 2600215484 (proposed settlement)
- 24 CHAIRMAN MORGAN: Number three is
- 25 Holmes Seafood doing business as Holmes

- 1 Seafood Restaurant. Go ahead.
- 2 MR. SCHMOLKE: The licensee was
- 3 found to be operating without a valid
- 4 ATC permit for a period of four months,
- 5 and part of the proposed settlement, the
- 6 licensee admitted to this violation and

- 7 agreed to pay a civil penalty of \$4,000
- 8 in exchange for the Division agreeing to
- 9 dismiss the recommendation of
- 10 revocation.
- 11 CHAIRMAN MORGAN: You know my
- 12 question: Is this the new standard?
- 13 MR. SCHMOLKE: Yes, sir, it is.
- 14 CHAIRMAN MORGAN: Okay. Mr. Stipe,
- 15 you want to make this motion?
- 16 MR. STIPE: I do. I'd like to
- approve -- move to approve this.
- 18 CHAIRMAN MORGAN: Mr. Stipe makes a
- 19 motion to approve the settlement --
- 20 MR. JUNEAU: Second.
- 21 CHAIRMAN MORGAN: -- seconded by
- 22 Mr. Juneau. Is there any opposition,
- any question? [No response.] Hearing
- 24 none, it's approved.
- 4. In Re: Nan, Incorporated, d/b/a

- 1 Randazzo's Deli & Catering No.
- 2 2600213600A (appeal)
- 3 CHAIRMAN MORGAN: Item four in
- 4 reference to Nan, Incorporated, doing
- 5 business as Randazzo's Deli & Catering.
- 6 This is an appeal.
- 7 MR. SCHMOLKE: Yes, sir. And, also,
- 8 this morning the licensee contacted my
- 9 office to let us know that her husband

10	has been diagnosed with cancer again, so
11	they had an appointment with his
12	oncologist today, and that's why they're
13	not present. But they also said that
14	they had sent all the paperwork in to
15	the ATC; and that ATC approved their
16	paperwork, and that it's supposed to be
17	mailing them a permit. I had no way of
18	verifying that today, but that's what
19	she has told us. And that's also why
20	she's not here today because of the
21	oncology appointment.
22	CHAIRMAN MORGAN: How long were they
23	without an ATC permit?
24	MR. SCHMOLKE: They operated for 26
25	months without their permit, and the
	112
1	hearing officer pretty much, you know,
2	went out of his way to give them an
3	opportunity to try to correct this
4	between the suspension hearing and the
5	revocation hearing, and as of the
6	revocation hearing, she didn't have her
7	permit. And the hearing officer even
8	held off, I think, almost two months
9	before he rendered a decision giving her
10	an opportunity to try to get that
11	permit. And having not gotten the
12	permit, the hearing officer issued his

13	recommendation to I mean, his order
14	to revoke the license.
15	CHAIRMAN MORGAN: What's the
16	pleasure of the Board?
17	MR. BRADFORD: I think I read in
18	this volume of information that the
19	hearing officer was trying to bend over
20	backwards to help them out because if
21	you go through revocation, you have a
22	five-year waiting period before you can
23	be reinstated, and my question today is:
24	Is there any way that the information
25	that you bring this morning, can any of
	113
1	that be verified and this issue be
2	tabled until our next board meeting?
3	CHAIRMAN MORGAN: With regard to the
4	ATC permit?
5	MR. BRADFORD: Yes.
6	CHAIRMAN MORGAN: You probably don't
7	have that verification.
8	MR. SCHMOLKE: I have no way of
9	getting that today. I can, you know,
10	get that verification. I have no
11	objection to this being continued to the
12	next board meeting if y'all want to
13	allow her the chance.
14	CHAIRMAN MORGAN: They're not
15	currently operating, right?

16	MR. SCHMOLKE: I do not believe so.
17	They're in, you know, suspended status,
18	or revoked now. They're feeling that.
19	If y'all want to give them the
20	opportunity to appear next month. I
21	will let you know that the Division's
22	position is not going to change.
23	They're going to ask for revocation
24	whether or not she, you know, receives
25	her permit or not.
	114
1	CHAIRMAN MORGAN: If they're not
2	operating, it seems fair to give them at
3	least an opportunity for the next board
4	meeting to attend, but I'll leave it up
5	to the pleasure of the Board,
6	considering their medical situation. Is
7	there a motion?
8	MR. BRADFORD: Does it require a
9	motion? I move that this be tabled one
10	month, pushed forward one month,
11	continued.
12	CHAIRMAN MORGAN: Continued to next
13	month; motion by Mr. Mr. Bradford to
14	continue it to next month. Is there a
15	second?
16	MS. ROGERS: I second.
17	CHAIRMAN MORGAN: Seconded by
18	Miss Rogers. Is there any opposition?

19	[No response.] Hearing none, it will be
20	taken up next month. It's approved.
21	VIII. PUBLIC COMMENTS
22	CHAIRMAN MORGAN: Item VIII is
23	Public Comments. [No response.]
24	IX. ADJOURNMENT
25	CHAIRMAN MORGAN: Do we have a
	115
1	motion to adjourn?
2	MR. SINGLETON: I make a motion we
3	adjourn.
4	CHAIRMAN MORGAN: Motion by
5	Mr. Singleton. Do we have a second?
6	Mr. Stipe seconds the adjournment?
7	MR. STIPE: Sure.
8	CHAIRMAN MORGAN: Hearing no
9	opposition, we're adjourned.
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1	REPORTER'S PAGE
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3	I, SHELLEY PAROLA, Certified Shorthand
4	Reporter, in and for the State of Louisiana, the
5	officer before whom this sworn testimony was
6	taken, do hereby state:
7	That due to the spontaneous discourse of this
8	proceeding, where necessary, dashes () have been
9	used to indicate pauses, changes in thought,
10	and/or talkovers; that same is the proper method
11	for a Court Reporter's transcription of a
12	proceeding, and that dashes () do not indicate
13	that words or phrases have been left out of this
14	transcript;
15	That any words and/or names which could not
16	be verified through reference materials have been
17	denoted with the word "(phonetic)."
18	
19	
20	
21	
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24	SHELLEY PAROLA

## Certified Court Reporter #96001

25	Registered Professional Reporter
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1	STATE OF LOUISIANA
2	PARISH OF EAST BATON ROUGE
3	I, Shelley G. Parola, Certified Court
4	Reporter and Registered Professional Reporter, do
5	hereby certify that the foregoing is a true and
6	correct transcript of the proceedings on October
7	20, 2009, as taken by me in Stenographic machine
8	shorthand, complemented with magnetic tape
9	recording, and thereafter reduced to transcript,
10	to the best of my ability and understanding, using
11	Computer-Aided Transcription.
12	I further certify that I am not an
13	attorney or counsel for any of the parties, that I
14	am neither related to nor employed by any attorney
15	or counsel connected with this action, and that I
16	have no financial interest in the outcome of this
17	action.
18	Baton Rouge, Louisiana, this 16th day of
19	November, 2009.
20	
21	
22	SHELLEY G. PAROLA, CCR, RPR
	CERTIFICATE NO. 96001
23	
24	