# STAFF REPORT ON RIVERBOAT CASINO LICENSEES' COMPLIANCE WITH VOLUNTARY EMPLOYMENT AND PROCUREMENT CONDITIONS 1st QUARTER 2006

Prepared for the June 20, 2006 Board Meeting

This report illustrates riverboat gaming licensees' compliance with the voluntary employment and procurement goals which were proposed in their respective applications. The individual applicants for riverboat licenses made specific commitments in their Economic Development and Utilization Plans which were submitted in conjunction with their applications. The plans included the employment of Louisiana residents, minorities, and women. Also included were goals for the procurement of contracts from Louisiana, minority, and women-owned businesses.

Applicants competing for riverboat licenses not only made various economic development commitments, but they also volunteered specific employment and procurement goals in order to satisfy the diversity provisions under the **Louisiana Riverboat Economic Development and Gaming Control Act, La. R.S. 27:41, et seq.** When the applicants were awarded licenses to conduct gaming in this state, these goals became conditions of their licenses. The pertinent provisions and rule(s) are provided as follows for your review.

#### La. R.S. 27:42(A)(1) states:

The legislature hereby finds and declares to be the public policy of this state that the development of a historic riverboat industry is important to the economy of the state of Louisiana in that it will assist in the continuing growth of the tourism industry and thus will benefit the general welfare of our citizens and create new jobs. [Emphasis added].

#### La. R.S. 27:52(2)(g) states:

That preferential treatment is given to Louisiana firms to the extent allowed by law in the procurement of all resources and goods used in the operation of a riverboat come from Louisiana and that a preferential treatment to the extent allowable by law in the awarding of contracts for services and entertainment is given to Louisiana firms and residents. [Emphasis added].

# La. R.S. 27:70(7) states in pertinent part as follows:

- (a) The applicant must have a good faith plan to recruit, train, and upgrade minorities in all employment classifications.
- (b) It shall be required by the owners, to provide the maximum practical opportunities, for participation by the broadest number of minority-owned

# businesses....

(c) The legislature hereby further directs that the written policies, procedures and regulations shall provide for the inclusion of businesses owned by minorities to the maximum extent practicable. [Emphasis added].

#### LAC 42:III.110 states as follows:

- A. Commencing with the issuance of any riverboat gaming operator license, the licensee shall submit on a quarterly basis to the board a statement of compliance with the applicant or licensee's previously submitted application or economic development plan as to those aspects of the plan which are then underway.
- B. The license will certify quarterly under oath that a good faith effort to meet the voluntary procurement and employment conditions is being made, and shall quarterly demonstrate to the board that an effort was made to meet the conditions. The quarterly statement shall be forwarded to the board by certified mail no later than 20 days after the end of each quarter.

The Riverboat Act provides for fifteen riverboat casinos to operate in the state of Louisiana. During the 1st quarter of 2006, thirteen riverboat casinos were operating and fifteen provided complied with the reporting requirement.

This report is taken from figures reported by fifteen operating riverboats to the Louisiana Gaming Control Board for the first calendar quarter of 2006. Approximately 14,825 people were employed by the riverboat industry for the first calendar quarter of 2006. Of that number, 14,521 were Louisiana residents, 8,833 were minorities and 8,446 were women.

In instances where employment or procurement figures were not specifically set forth in the application, and census figures were relied upon to state the proposed goals, 1990 census figures have been supplied to illustrate that licensee's level of compliance.

# 1. LOUISIANA RIVERBOAT GAMING PARTNERSHIP: (Isle of Capri Casino & Hotel - Bossier City)

Preliminary Approval: March 12, 1993 License Approval: December 9, 1993 Operations Commenced: April 22, 1994

# A. <u>Voluntary Conditions:</u>

#### i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire 24.3% minorities and women or in proportion with the population of state or parish, whichever is greater.
- c. Hire 770 persons in riverboat and support operations.

# ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned firms.

# B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

# March 31, 2006

# i. Employment Results:

| Total     | 1,056          |
|-----------|----------------|
| Louisiana | 1,040 (98.48%) |
| Minority  | 759 (71.88%)   |
| Women     | 628 (59.46%)   |

| Employment | Voluntary<br>Conditions / Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|------------|---------------------------------|--------------|--------------|--------------|--------------|
| Total      | 770                             | 1,155        | 1,081        | 1,058        | 1,056        |
| Louisiana  | 75%                             | 98.53%       | 98.70%       | 98.39%       | 98.48%       |
| Louisiana  | 75%                             | 1,138        | 1,067        | 1,041        | 1,040        |
| Minority   | 34.76%                          | 70.74%       | 70.78%       | 71.17%       | 71.88%       |
| 1/22202303 | 74.70 70                        | 817          | 765          | 753          | 759          |
| Women      | 51.86%                          | 59.23%       | 59.66%       | 59.46%       | 59.46%       |
|            |                                 | 685          | 646          | 629          | 628          |

Total La. 72% Minority 29% Women 33%

| Procurement   | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|---------------|-------------------------------|--------------|--------------|--------------|--------------|
| Louisiana     | 75%                           | 77%          | 63%          | 69%          | 72%          |
| (w/construc.) |                               |              |              |              |              |
| Minority      | 4.4.1                         | 27%          | 19%          | 32%          | 29%          |
| (w/construc.) | 10%                           |              |              |              |              |
| Women         |                               | 39%          | 24%          | 35%          | 33%          |
| (w/construc.) | 10%                           |              |              |              |              |

# C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

# 2. RED RIVER ENTERTAINMENT OF SHREVEPORT PARTNERSHIP IN COMMENDAM:

(Sam's Town Hotel and Casino)

Preliminary Approval: March 12, 1993 License Approval: March 8, 1994 Operations commenced: April 18, 1994

# A. <u>Voluntary Conditions:</u>

# i. Employment Conditions:

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 700 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

a. Procure 60% of goods and services from or

through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.

- b. Procure 25% of goods and services from minority owned firms.
- c. Procure 10% of goods and services from women majority-owned firms.

# B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

# March 31, 2006

# i. Employment Results:

Total 1,326 Louisiana 1,297 (98%) Minority 939 (71%) Women 790 (60%)

| Employment                            | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|---------------------------------------|-------------------------------|--------------|--------------|--------------|--------------|
| Total                                 | 700                           | 1,457        | 1,398        | 1,364        | 1,326        |
| Lautatana                             | 900/                          | 97%          | 97%          | 97%          | 98%          |
| Louisiana                             | 80%                           | 1,414        | 1,361        | 1,327        | 1,297        |
| Minority                              | 34.76%                        | 68%          | 68%          | 69%          | 71%          |
| i i i i i i i i i i i i i i i i i i i | 0.117070                      | 993          | 953          | 935          | 939          |
| Women                                 | 51.86%                        | 59%          | 59%          | 59%          | 60%          |
| ,, onich                              | 21.5070                       | 857          | 818          | 800          | 790          |

# ii. Procurement Results:

Total La. 64% Minority 17% Women 25%

| Procurement | Voluntary        | Q2     | Q3     | Q4     | Q1     |
|-------------|------------------|--------|--------|--------|--------|
|             | Conditions/Goals | (2005) | (2005) | (2005) | (2006) |
| Louisiana   | 60%              | 76%    | 66%    | 56%    | 64%    |

| Minority |     | 24% | 21% | 16% | 17% |
|----------|-----|-----|-----|-----|-----|
|          | 25% |     |     |     |     |
|          |     |     |     |     |     |
|          |     |     |     |     |     |
| Women    |     | 29% | 26% | 21% | 25% |
|          | 10% |     |     |     |     |
|          |     |     |     |     |     |
|          |     |     |     |     |     |

# C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Women Percentage: 51.86%

# 3. HARRAH'S LAKE CHARLES, LLC: (Harrah's - Lake Charles)

Preliminary Approval: March 12, 1993 License Approval: December 6, 1993 Operations commenced: December 8, 1994

#### A. Voluntary Conditions:

# i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 800 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 60% of goods and services from or through Louisiana owned companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% (minorities) and 9% (women) of goods and services from minority and women majority-owned firms during preopening construction period.
- c. Procure 5% (minorities) and 5% (women) of goods and services from minority and women majority-owned firms during post construction period.

# B. Actual Results per Quarterly Reports supplied by Riverboats:

# March 31, 2006

# i. **Employment Results:**

\*Please note that the figures for the current quarter only include Lake Front Hotel employees. Casino gaming operations ceased after Hurricane Rita and the riverboat vessel is currently inoperable.

Total 22 Louisiana 20 (91%) Minority 9 (41%) Women 0 (0%)

| Employment | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|------------|-------------------------------|--------------|--------------|--------------|--------------|
| Total      | 800                           | 800          | Unknown      | 800          | 22           |
| Louisiana  | 75%                           | 97%          | Unknown      | 97%          | 91%          |
| Louisiana  | Louisiana 75%                 | 781          |              | 776          | 20           |
| Minority   | Minority 34.76%               | 52%          | Unknown      | 53%          | 41%          |
|            |                               | 421          |              | 425          | 9            |
| Women      | 51.86%                        | 59%          | Unknown      | 59%          | 0%           |
|            |                               | 470          |              | 475          | 0            |

# ii. **Procurement Results:**

Total La. 58.33% Minority 1.58% Women 5.19%

| Procurement | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|-------------|-------------------------------|--------------|--------------|--------------|--------------|
| Louisiana   | 60%                           | 62.57%       | Unknown      | 62.74%       | 58.33%       |
| Minority    | 5%                            | 7.23%        | Unknown      | 2.85%        | 1.58%        |

| Women | 5% | 12.44% | Unknown | 7.84% | 5.19% |
|-------|----|--------|---------|-------|-------|
|       |    |        |         |       |       |

#### C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

#### 4. HARRAH'S STAR PARTNERSHIP:

# (Harrah's Lake Charles)

Preliminary Approval: March 26, 1993 License Approval: August 9, 1993 Operations commenced: October 24, 1994

# A. <u>Voluntary Conditions:</u>

# i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion to with the population of the state or parish, whichever is greater.
- c. Hire 800 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned firms.

# B. Actual Results per Quarterly Reports supplied by Riverboats:

# March 31, 2006

# i. **Employment Results:**

\*Please note that the figures for the current quarter only include employees of the Lake Front Hotel and the La Cafe. Casino gaming operations ceased after Hurricane Rita and the riverboat vessel is currently inoperable.

Total 197

Louisiana 192 (97%) Minority 116 (59%) Women 113 (52%)

| Employment | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|------------|-------------------------------|--------------|--------------|--------------|--------------|
| Total      | 800                           | 608          | Unknown      | 655          | 197          |
| Louisiana  | 75%                           | 97.3%        | Unknown      | 97%          | 97%          |
| Louisium   | 1370                          | 589          |              | 635          | 192          |
| Minority   | ority 34.76%                  | 52%          | Unknown      | 53%          | 59%          |
|            |                               | 318          |              | 348          | 116          |
| Women      | 51.86%                        | 59%          | Unknown      | 59%          | 52%          |
|            |                               | 354          |              | 475          | 113          |

# ii. Procurement Results:

Total La. 81.28% Minority 1.65% Women 6.60%

| Procurement | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|-------------|-------------------------------|--------------|--------------|--------------|--------------|
| Louisiana   | 80%                           | 82.45%       | Unknown      | 67.53%       | 81.28%       |
| Minority    | 10%                           | 10.01%       | Unknown      | 3.18%        | 1.65%        |
| Women       | 10%                           | 16.45%       | Unknown      | 9.03%        | 6.60%        |

# C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Women Percentage: 51.86%

# 5. HORSESHOE ENTERTAINMENT, A LOUISIANA LIMITED PARTNERSHIP:

(Horseshoe Casino & Hotel - Bossier City)

Preliminary Approval: March 26, 1993 License Approval: February 22, 1994

Operations commenced: July 9, 1994

# A. <u>Voluntary Conditions:</u>

# i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire 45% minorities and women or in proportion to the population of the state or parish, whichever is greater.
- c. Employ 1000 persons in riverboat and support operations.

# ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 35% and 35% of goods and services from minority and women majority-owned firms.

# B. Actual Results per Quarterly Reports supplied by Riverboats:

# March 31, 2006

# i. Employment Results:

| Total     | 2,320       |
|-----------|-------------|
| Louisiana | 2,294 (99%) |
| Minority  | 1,469 (63%) |
| Women     | 1,282 (55%) |
|           |             |

| Employment | Voluntary        | Q2     | Q3     | Q4     | Q1     |
|------------|------------------|--------|--------|--------|--------|
|            | Conditions/Goals | (2005) | (2005) | (2005) | (2006) |

| Total     | 1000      | 2,423 | 2,429 | 2,406 | 2,320 |
|-----------|-----------|-------|-------|-------|-------|
| Louisiana | 75%       | 99%   | 99%   | 99%   | 99%   |
| Louisiana | 7570      | 2,387 | 2,398 | 2,376 | 2,294 |
| Minouity  | 45%       | 64%   | 64%   | 63%   | 63%   |
| Minority  | 4570      | 1,542 | 1,556 | 1,516 | 1,469 |
| Women     | 51.86%    | 55%   | 55%   | 55%   | 55%   |
| vv omen   | 31.00 / 0 | 1,344 | 1,332 | 1,321 | 1,282 |

Total La. 55% Minority 25% Women 29%

| Procurement | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|-------------|-------------------------------|--------------|--------------|--------------|--------------|
| Louisiana   | 75%                           | 58%          | 58%          | 67%          | 55%          |
| Minority    | 35%                           | 23%          | 25%          | 25%          | 25%          |
| Women       | 35%                           | 30%          | 29%          | 29%          | 29%          |

# C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Women Percentage: 51.86%

# 6. BOOMTOWN CASINO, WESTBANK D/B/A LOUISIANA 1 GAMING, A PARTNERSHIP IN COMMENDAM:

(Boomtown Casino, Westbank - Harvey)

Preliminary Approval: June 18, 1993 License Approval: March 22, 1994 Operations commenced: August 5, 1994

# A. <u>Voluntary Conditions:</u>

# i. **Employment Conditions:**

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
- c. Employ 550 persons in riverboat and support operations.

# ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

# B. Actual Results per Quarterly Reports supplied by Riverboats:

# March 31, 2006

# i. Employment Results:

Total 906 Louisiana 896 (98.9%) Minority 473 (52.21%) Women 530 (58.50%)

| Employment | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|------------|-------------------------------|--------------|--------------|--------------|--------------|
| Total      | 550                           | 895          | 858          | 915          | 906          |
| Louisiana  | 90%                           | 99.2%        | 98.9%        | 98.7%        | 98.9%        |
| Louisiana  | Louisiana 90%                 | 888          | 851          | 903          | 896          |
| Minority   | 34 76%                        | 53.50%       | 53.03%       | 51.26%       | 52.21%       |
| Minority   | 34.76%                        | 479          | 455          | 469          | 473          |

|       |        | 57.70% | 57.58% | 58.58% | 58.50% |
|-------|--------|--------|--------|--------|--------|
| Women | 51.86% | 516    | 494    | 536    | 530    |

Total La. 86.84% Minority 12.63% Women 17.18%

| Procurement | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|-------------|-------------------------------|--------------|--------------|--------------|--------------|
| Louisiana   | 80%                           | 86.32%       | 80.96%       | 80.03%       | 86.84%       |
| Minority    | 15%                           | 26.26%       | 22.56%       | 11.32%       | 12.63%       |
| Women       | 15%                           | 32.43%       | 31.92%       | 13.16%       | 17.18%       |

# C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

# 7. CATFISH QUEEN PARTNERSHIP/JAZZ ENTERPRISES, INC: (Belle of Baton Rouge Casino- Baton Rouge)

Preliminary Approval: March 26, 1993 License Approval: March 22, 1994 Operations commenced: September 30, 1994

# A. <u>Voluntary Conditions:</u>

# i. **Employment Conditions:**

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
- c. Employ 800 persons in riverboat and support operations.

# ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

# B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

# March 31, 2006

# i. Employment Results:

Total 912 Louisiana 906 (99.4%) Minority 613 (70.6%) Women 512 (56.1%)

| Employment   | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|--------------|-------------------------------|--------------|--------------|--------------|--------------|
| Total        | 800                           | 1,143        | 1,094        | 959          | 912          |
| Louisiana    | 90%                           | 99.7%        | 99.8%        | 99.4%        | 99.4%        |
| Louisium     | 3070                          | 1,079        | 1,032        | 894          | 906          |
| Minority     | 34.76%                        | 64%          | 64%          | 62.5%        | 70.6%        |
| ·            | Namoraly C in 670             | 689          | 659          | 576          | 613          |
| Women 51.86% | 52.10%                        | 52.61%       | 54.39%       | 56.1%        |              |
|              |                               | 564          | 544          | 489          | 512          |

# ii. **Procurement Results:**

Total La. 64.60% Minority 6.65% Women 22.17%

| Procurement | Voluntary        | Q2     | Q3     | Q4     | Q1     |
|-------------|------------------|--------|--------|--------|--------|
|             | Conditions/Goals | (2005) | (2005) | (2005) | (2006) |

| Louisiana | 75% | 68.64% | 62.57% | 63.38% | 64.60% |
|-----------|-----|--------|--------|--------|--------|
| Minority  | 15% | 17.25% | 14.05% | 9.40%  | 6.65%  |
| Women     | 15% | 33.63% | 28.57% | 25.05% | 22.17% |

# C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

# 8. TREASURE CHEST CASINO, L.L.C.: (Treasure Chest Casino - Kenner)

Preliminary Approval: June 18, 1993 License Approval: May 17, 1994 Operations commenced: September 5, 1994

# A. Voluntary Conditions:

# i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
- c. Employ 500 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

# B. Actual Results per Quarterly Reports supplied by Riverboats:

March 31, 2006

# i. **Employment Results:**

Total 678

Louisiana 671 (99%) Minority 297 (43.8%) Women 353 (52.1%)

| Employment | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|------------|-------------------------------|--------------|--------------|--------------|--------------|
| Total      | 500                           | 1,035        | 994          | 565          | 678          |
| Louisiana  | 80%                           | 99.6%        | 99.6%        | 99.1%        | 99%          |
| Louisiana  | Louisiana 80%                 | 1,031        | 990          | 560          | 671          |
| Minority   | 34.76%                        | 50.0%        | 50.2%        | 39.7%        | 43.8%        |
|            |                               | 517          | 499          | 224          | 297          |
| Women      | 51.86%                        | 54.4%        | 55.0%        | 52.9%        | 52.1%        |
|            |                               | 563          | 547          | 299          | 353          |

# ii. Procurement Results:

Total La. 80.1% Minority 3.5% Women 18.0%

| Procurement | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|-------------|-------------------------------|--------------|--------------|--------------|--------------|
| Louisiana   | 75%                           | 84.0%        | 89.2%        | 77.7%        | 80.1%        |
| Minority    | 15%                           | 13.9%        | 11.1%        | 3.7%         | 3.5%         |
| Women       | 15%                           | 34.5%        | 30.9%        | 10.3%        | 18.0%        |

# C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

# 9. LOUISIANA CASINO CRUISES, INC.: (Casino Rouge - Baton Rouge)

Preliminary Approval: March 26, 1993 License Approval: July 18, 1994 Operations commenced: December 28, 1994

# A. <u>Voluntary Conditions:</u>

# i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women at 30% and 35% respectively, or in proportion to the population of the state or parish, whichever is greater.
- c. Employ 600 persons in riverboat and support operations.

# ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% and 10% of the total cost of goods and services from minorities and women (respectively) majority owned suppliers and firms during the re-opening construction phase. During the post-opening operating phase, to procure 10% and 10% of the total cost of goods and services from minorities and women (respectively) majority owned suppliers and firms.

# B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

#### March 31, 2006

#### i. Employment Results:

| Total     | 830          |
|-----------|--------------|
| Louisiana | 822 (99.04%) |
| Minority  | 512 (61.68%) |
| Women     | 439 (52.89%) |

| Employment | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|------------|-------------------------------|--------------|--------------|--------------|--------------|
| Total      | 600                           | 853          | 835          | 823          | 830          |
| Louisiana  | 80%                           | 99.65%       | 99.40%       | 98.66%       | 99.04%       |
| Douisiana  | 0070                          | 850          | 830          | 812          | 822          |
| Minority   | 34.76%                        | 61.90%       | 62.75%       | 61.85%       | 61.68%       |
|            |                               | 528          | 524          | 509          | 512          |
| Women      | 51.86%                        | 52.00%       | 51.98%       | 52.00%       | 52.89%       |
| Wollien    | 22.30 / 0                     | 443          | 434          | 425          | 439          |

Total La. 72.15% Minority 14.47% Women 30.13%

| Procurement | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|-------------|-------------------------------|--------------|--------------|--------------|--------------|
| Louisiana   | 80%                           | 72.68%       | 70.38%       | 68.80%       | 72.15%       |
| Minority    | 10%                           | 15.99%       | 19.49%       | 19.96%       | 14.47%       |
| Women       | 10%                           | 33.82%       | 25.37%       | 26.64%       | 30.13%       |

# C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Women Percentage: 51.86%

# 10. BELLE OF ORLEANS, L.L.C.: (Belle of Orleans, New Orleans)

Preliminary Approval: June 18, 1993 License Approval: March 24, 1994 Operations commenced: July 7, 1995

# A. <u>Voluntary Conditions:</u>

# i. **Employment Conditions:**

- a. Hire 70% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
- c. Hire 400 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding riverboat construction and purchase of gaming devices and supplies.
- b. Procure 30% of goods and services from minority owned firms.
- c. Procure 10% of goods and services from majority women owned firms.

# B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

#### March 31, 2006

# i. Employment Results:

\*The licensee's vessel was damaged during Hurricane Katrina and was forced to cease operations on August 27, 2005. The vessel is currently inoperable.

| Total     | 8       |
|-----------|---------|
| Louisiana | 7 (88%) |
| Minority  | 5 (63%) |
| Women     | 3 (38%) |

| Employment | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|------------|-------------------------------|--------------|--------------|--------------|--------------|
| Total      | 400                           | 561          | Unknown      | 477          | 8            |
| Louisiana  | 70%                           | 99%          | Unknown      | 95%          | 88%          |
| Louisialia | 7070                          | 556          |              | 453          | 7            |

|          | 86%    | Unknown | 83%     | 63% |     |
|----------|--------|---------|---------|-----|-----|
| Minority | 34.76% | 484     |         | 397 | 5   |
|          |        | 57%     | Unknown | 57% | 38% |
| Women    | 51.86% | 321     |         | 273 | 3   |

Total La. 6.00% Minority -0.17% Women 1.00%

| Procurement | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|-------------|-------------------------------|--------------|--------------|--------------|--------------|
| Louisiana   | 80%                           | 72%          | Unknown      | 55%          | 6.00%        |
| Minority    | 30%                           | 33%          | Unknown      | 14%          | -0.17%       |
| Women       | 10%                           | 27%          | Unknown      | 11%          | 1.00%        |

# C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Women Percentage: 51.86%

# 11. ST. CHARLES GAMING COMPANY, INC.: (Isle of Capri Casino, Inc. - Westlake)

Preliminary Approval: June 18, 1993 License Approval: March 29, 1994 Operations commenced: July 29, 1995

# A. <u>Voluntary Conditions:</u>

# i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion

- with the population of the state or parish, whichever is greater.
- c. Hire 650 persons in riverboat and support operations.

# ii. **Procurement Conditions:**

- a. Procure 60% of goods and services from or through Louisiana companies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned suppliers and firms.

# B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

# March 31, 2006

# i. Employment Results:

| Total     | 1,078       |
|-----------|-------------|
| Louisiana | 1,033 (96%) |
| Minority  | 543 (50%)   |
| Women     | 596 (56%)   |

| Employment | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|------------|-------------------------------|--------------|--------------|--------------|--------------|
| Total      | 650                           | 1,054        | 1,027        | 979          | 1,078        |
|            |                               | 97%          | 96%          | 95%          | 96%          |
| Louisiana  | 75%                           | 1,017        | 988          | 934          | 1,033        |
|            |                               | 50.19%       | 50%          | 50%          | 50%          |
| Minority   | Ainority 34.76%               | 529          | 511          | 489          | 543          |
|            |                               | 54%          | 55%          | 54%          | 56%          |
| Women      | 51.86%                        | 567          | 557          | 529          | 596          |

# ii. **Procurement Results:**

Total La. 73% Minority 13% Women 28%

| Procurement   | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|---------------|-------------------------------|--------------|--------------|--------------|--------------|
| Louisiana     | 60%                           | 67.87%       | 68%          | 30%          | 73%          |
| (w/construc.) |                               | (77.88%)     | (73%)        | (77%)        | (76%)        |
| Minority      | 100/                          | 12.96%       | 14.36%       | 4.78%        | 13%          |
| (w/construc.) | 10%                           | (8.55%)      | (11.25%)     | (13.65%)     | (11.0%)      |
| Women         |                               | 22.91%       | 24%          | 9%           | 28%          |
| (w/construc.) | 10%                           | (15.13%)     | (19%)        | (25%)        | (24%)        |

#### C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

# 12. **GRAND PALAIS RIVERBOAT, INC.:** (Isle of Capri Casino, Inc. - Westlake)

Preliminary Approval:
License Approval:
April 26, 1996
(Board Approval:
Unue 18, 1993
April 26, 1996
July 12, 1996
July 12, 1996

# A. <u>Voluntary Conditions:</u>

# i. **Employment Conditions:**

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 520 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- a. Procure 90% of goods and services from or through Louisiana companies.
- b. Procure 10% and 8% of goods and services from minority and women majority-owned suppliers and firms.

# B. Actual Results per Quarterly Reports supplied by Riverboats:

# March 31, 2006

# i. Employment Results:

Total 394 Louisiana 376 (95%) Minority 203 (52%) Women 224 (57%)

| Employment     | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|----------------|-------------------------------|--------------|--------------|--------------|--------------|
| Total          | 520                           | 417          | 394          | 390          | 394          |
| Louisiana      | 90%                           | 95.20%       | 96%          | 96%          | 95%          |
| Louisiana 7070 | 397                           | 377          | 373          | 376          |              |
| Minority       | 34.76%                        | 50.84%       | 52.03%       | 50%          | 52%          |
| v              |                               | 212          | 205          | 194          | 203          |
| Women          | 51.86%                        | 55%          | 55%          | 56%          | 57%          |
|                |                               | 231          | 217          | 216          | 224          |

# ii. **Procurement Results:**

Total La. 77% Minority 49% Women 36%

| Procurement   | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|---------------|-------------------------------|--------------|--------------|--------------|--------------|
| Louisiana     |                               | 70.39%       | 77%          | 75%          | 77%          |
| (w/construc.) | 90%                           |              |              |              |              |
| Minority      |                               | 46%          | 52%          | 47%          | 49%          |
| (w/construc.) | 10%                           |              |              |              |              |
| Women         |                               | 30.39%       | 40%          | 35%          | 36%          |
| (w/construc.) | 8%                            |              |              |              |              |

# C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

# 13. PNK (Bossier City), INC. (Boomtown - Bossier City)

Preliminary Approval: June 18, 1993 License Approval: April 30, 1996 Operations commenced: October 4, 1996

A. Voluntary Conditions:

# i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 775 persons in riverboat and support operations.

# ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned suppliers and firms.

# B. Actual Results per Quarterly Reports supplied by Riverboats:

# March 31, 2006

# i. Employment Results:

| Total     | 857       |
|-----------|-----------|
| Louisiana | 848 (99%) |
| Minority  | 583 (68%) |
| Women     | 527 (61%) |

| Employment | Voluntary        | Q2     | Q3     | Q4     | Q1     |
|------------|------------------|--------|--------|--------|--------|
|            | Conditions/Goals | (2005) | (2005) | (2005) | (2006) |
| Total      | 775              | 961    | 897    | 866    | 857    |

|           | 000/     | 98% | 98% | 99% | 99% |
|-----------|----------|-----|-----|-----|-----|
| Louisiana | 80%      | 946 | 886 | 857 | 848 |
| Minorita  | 24.50/   | 68% | 68% | 68% | 68% |
| Minority  | 34.76%   | 652 | 608 | 591 | 583 |
| Women     | 51.86%   | 62% | 65% | 61% | 61% |
|           | 31.00 /0 | 597 | 554 | 532 | 527 |

Total La. 51% Minority 16% Women 26%

| Procurement | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|-------------|-------------------------------|--------------|--------------|--------------|--------------|
| Louisiana   | 80%                           | 54%          | 73%          | 61%          | 51%          |
| Minority    | 10%                           | 19%          | 18%          | 15%          | 16%          |
| Women       | 10%                           | 33%          | 28%          | 27%          | 26%          |

# C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

# 14. ELDORADO CASINO SHREVEPORT JOINT VENTURE: (El Dorado Resort Casino- Shreveport)

Preliminary Approval: August 12, 1994
License Approval: September 14, 1993
Board Approval: September 14, 1998
Operations commenced: December 20, 2000

# A. <u>Voluntary Conditions:</u>

# i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- c. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- d. Hire 1500 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- b. Procure 60% of goods and services from or through Louisiana companies.
- c. Procure 25% and 10% of goods and services from minority and women, respectively, majority-owned suppliers and firms.

# B. Actual Results per Quarterly Reports supplied by Riverboats:

# March 31, 2006

# i. **Employment Results:**

Total 1,698 Louisiana 1,676 (98.70%) Minority 1,189 (70.02%) Women 1,047 (62%)

| Employment | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|------------|-------------------------------|--------------|--------------|--------------|--------------|
| Total      | 1,500                         | 1,779        | 1,672        | 1,616        | 1,698        |
| Louisiana  | 80%                           | 98.65%       | 98.44%       | 98.64%       | 98.70%       |
| Louisiana  | 3070                          | 1,755        | 1,646        | 1,594        | 1,676        |
| Minority   | 34.76%                        | 72.34%       | 71.77%       | 71.41%       | 70.02%       |
|            |                               | 1,287        | 1,200        | 1,154        | 1,189        |
| Women      | 51.86%                        | 62%          | 61%          | 61%          | 62%          |
|            |                               | 1,101        | 1,014        | 987          | 1,047        |

#### ii. Procurement Results:

Total La. 69% Minority 20% Women 27%

| Procurement | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|-------------|-------------------------------|--------------|--------------|--------------|--------------|
| Louisiana   | 60%                           | 54%          | 27%          | 49%          | 69%          |
| Minority    | 25%                           | 23%          | 11%          | 20%          | 20%          |
| Women       | 10%                           | 30%          | 15%          | 26%          | 27%          |

#### C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

# 15. PNK (Lake Charles), L.L.C.: (L'Auberge du Lac Hotel & Casino)

License Approval: October 16, 2001 Board Approval: October 16, 2001 Operations commenced: May 26, 2005

# A. <u>Voluntary Conditions:</u>

# i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- d. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- e. Hire 1500 persons in riverboat and support operations.

#### ii. **Procurement Conditions:**

- c. Procure 60% of goods and services from or through Louisiana companies.
- d. Procure 25% and 10% of goods and services from minority and women, respectively, majority-owned suppliers and firms.

# B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

# March 31, 2006

# i. Employment Results:

Total 2,543

Louisiana 2,443 (96%) Minority 1,123 (44%) Women 1,402 (56%)

| Employment | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|------------|-------------------------------|--------------|--------------|--------------|--------------|
| Total      | 1,500                         | 3,414        | 2,774        | 3,217        | 2,543        |
| Louisiana  | 900/                          | 96%          | 82%          | 95%          | 96%          |
| Louisiana  | 80%                           | 3,264        | 2,552        | 3,058        | 2,443        |
| Minority   | 34.76%                        | 45%          | 45%          | 47%          | 44%          |
|            | 0.11/0/0                      | 1,530        | 1,230        | 1,496        | 1,123        |
| Women      | 51.86%                        | 56%          | 55%          | 55%          | 56%          |
|            |                               | 1,896        | 1,517        | 1,769        | 1,402        |

# ii. **Procurement Results:**

Total La. 62.0% Minority 12.0% Women 38.0%

| Procurement | Voluntary<br>Conditions/Goals | Q2<br>(2005) | Q3<br>(2005) | Q4<br>(2005) | Q1<br>(2006) |
|-------------|-------------------------------|--------------|--------------|--------------|--------------|
| Louisiana   | 60%                           | 41%          | 41%          | 30.17%       | 62.0%        |
| Minority    | 12.5%                         | 9%           | 12.3%        | 9.46%        | 12.0%        |
| Women       | 12.5%                         | 17%          | 16.5%        | 13.99%       | 38.0%        |

C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%