STAFF REPORT ON RIVERBOAT CASINO LICENSEES' COMPLIANCE WITH VOLUNTARY EMPLOYMENT AND PROCUREMENT CONDITIONS 3rd QUARTER 2002

Prepared for December 17, 2002 Board Meeting

This report illustrates riverboat gaming licensees' compliance with the voluntary employment and procurement goals proposed in their respective applications. Applicants for a riverboat license made various economic development commitments in their Economic Development and Utilization Plans that were submitted along with their applications. These plans included the employment of Louisiana residents, minorities and women as well as procurement of contracts from Louisiana, minority and womenowned businesses.

Applicants competing for riverboat licenses not only made various economic development commitments but also volunteered specific employment and procurement goals in order to satisfy the employment and procurement or diversity provisions under the Louisiana Riverboat Economic Development and Gaming Control Act, La.R.S. 27:41, et seq. When applicants were awarded licenses to conduct gaming in the state, these goals became conditions of their licenses. The pertinent provisions and rule(s) have been provided below for your review

La. R.S. 27:42(A)(1) states:

The legislature hereby finds and declares to be the public policy of this state that the development of a historic riverboat industry is important to the economy of the state of Louisiana in that it will assist in the continuing growth of the tourism industry and thus will benefit the general welfare of our citizens and create new jobs. [Emphasis added].

La. R.S. 27:52(2)(g) states:

That preferential treatment is given to Louisiana firms to the extent allowed by law in the procurement of all resources and goods used in the operation of a riverboat come from Louisiana and that a preferential treatment to the extent allowable by law in the awarding of contracts for services and entertainment is given to Louisiana firms and residents. [Emphasis added].

La. R.S. 27:70(7) states in pertinent part as follows:

- (a) The applicant must have a good faith plan to recruit, train, and upgrade minorities in all employment classifications.
- (b) It shall be required by the owners, to provide the maximum practical opportunities, for participation by the broadest number of minority-owned businesses....

(c) The legislature hereby further directs that the written policies, procedures and regulations shall provide for the inclusion of businesses owned by minorities to the maximum extent practicable. [Emphasis added].

LAC 42:XIII.110 states as follows:

- A. Commencing with the issuance of any riverboat gaming operator license, the licensee shall submit on a quarterly basis to the board a statement of compliance with the applicant or licensee's previously submitted application or economic development plan as to those aspects of the plan which are then underway.
- B. The license will certify quarterly under oath that a good faith effort to meet the voluntary procurement and employment conditions is being made, and shall quarterly demonstrate to the board that an effort was made to meet the conditions. The quarterly statement shall be forwarded to the board by certified mail no later than 20 days after the end of each quarter.

The Riverboat Act provides for fifteen riverboat casinos to operate in the State of Louisiana. Currently, fourteen riverboat casinos are operating in the state.

This report is taken from figures reported by the fourteen operating riverboats to the Louisiana Gaming Control Board for the third calendar quarter of 2002. Approximately 16,662 people were employed by the riverboat industry for the third calendar quarter of 2002. Of that number, 16,325 were Louisiana residents, 10, 090 were minorities and 9,608 were women.

Where the application did not set forth a specific employment or procurement figure, but instead relied on census figures to state the proposed goals, 1990 census figures have been supplied to illustrate that licensee's level of compliance.

1. LOUISIANA RIVERBOAT GAMING PARTNERSHIP: (Isle of Capri Casino - Bossier City)

Preliminary Approval: March 12, 1993 License Approval: December 9, 1993 Operations Commenced: April 22, 1994

A. <u>Voluntary Conditions:</u>

i. **Employment Conditions:**

a. Hire 75% Louisiana residents.

- b. Hire 24.3% minorities and women or in proportion with the population of state or parish, whichever is greater.
- c. Hire 770 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 2002

i. Employment Results:

| Total | 1,275 |
|-----------|----------------|
| Louisiana | 98.12% (1,251) |
| Minority | 68.08% (868) |

Women 59.69% (761)

| Employment | Voluntary Conditions / Goals | Q1 (2002) | Q2 (2002) | Q3 (2002) | Q4 (2001) | Year Average |
|------------|---------------------------------|--------------|--------------|--------------|--------------|-----------------|
| Total | 770 | 1,277 | 1,282 | 1,275 | 1,245 | |
| Louisiana | 75% | 98.98% | 98.60% | 98.12% | 98.71% | |
| Louisiana | 15 70 | 1,264 | 1,264 | 1,251 | 1,229 | |
| Minority | 34.76% | 66.72% | 67.39% | 68.08% | 66.91% | |
| wimority | | 852 | 864 | 868 | 833 | |
| Women | 51.86% | 61.08% | 59.91% | 59.69% | 61.53% | |
| | | 780 | 768 | 761 | 766 | |

ii. Procurement Results:

Total La. 56.14% Minority 14.05% Women 17.01%

| Procurement | Voluntary Conditions/Goals | Q1 (2002) | Q2 (2002) | Q3 (2002) | Q4 (2001) | Year Average |
|-------------|-------------------------------|--------------|--------------|--------------|--------------|-----------------|
| Louisiana | 75% | 43.96% | 57.75% | 56.14% | 39.53% | |
| Minority | 10% | 10.71% | 13.05% | 14.05% | 10.42% | |
| Women | 10% | 14.92% | 14.89% | 17.01% | 14.81% | |

C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

2. RED RIVER ENTERTAINMENT OF SHREVEPORT PARTNERSHIP IN COMMENDAM:

(Harrah's - Shreveport)

Preliminary Approval: March 12, 1993 License Approval: March 8, 1994 Operations commenced: April 18, 1994

A. <u>Voluntary Conditions:</u>

i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 700 persons in riverboat and support operations.

ii. **Procurement Conditions:**

a. Procure 60% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.

- b. Procure 25% of goods and services from minority owned firms.
- c. Procure 10% of goods and services from women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 2002

i. Employment Results:

Total 1,709 Louisiana 97.54% (1,667) Minority 64.54% (1,130)

Women 60.97% (1,042)

| Employment | Voluntary Conditions/Goals | Q1 (2002) | Q2 (2002) | Q3 (2002) | Q4 (2001) | Year Average |
|------------|-------------------------------|--------------|--------------|--------------|--------------|-----------------|
| Total | 700 | 1,692 | 1,694 | 1,709 | 1,690 | |
| Louisiana | 80% | 97.81% | 97.64% | 97.54% | 98.05% | |
| | | 1,665 | 1,654 | 1,667 | 1,657 | |
| Minority | 34.76% | 64.36% | 64.52% | 64.54% | 64.79% | |
| | | 1,089 | 1,093 | 1,130 | 1,095 | |
| Women | 51.86% | 61% | 61% | 60.97% | 62% | |
| | | 1,032 | 1,036 | 1,042 | 1,046 | |

ii. **Procurement Results:**

Total La. 65.83% Minority 27.78% Women 29.24%

| Procurement | Voluntary | Q1 | Q2 | Q3 | Q4 | Year |
|---------------|------------------|--------|--------|--------|--------|---------|
| 1 Tocul ement | Conditions/Goals | (2002) | (2002) | (2002) | (2001) | Average |
| Louisiana | | 70.26% | 74.49% | 65.83% | 60% | |
| | 60% | | | | | |
| W/Const. | | % | 73% | % | 56% | |
| | | | | | | |

| Minority | | 22% | 27.05% | 27.78% | 23.13% | |
|----------|-----|--------|--------|--------|--------|--|
| W/Const. | 25% | % | 27% | % | 19% | |
| Women | | 20.16% | 22.61% | 29.24% | 20.86% | |
| W/Const. | 10% | % | 22% | 12.4% | 17% | |

Minority Percentage: 34.76% Women Percentage: 51.86%

3. HARRAH'S LAKE CHARLES, LLC: (Harrah's - Lake Charles)

Preliminary Approval: March 12, 1993 License Approval: December 6, 1993 Operations commenced: December 8, 1994

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 800 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 60% of goods and services from or through Louisiana owned companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% (minorities) and 9% (women) of goods and services from minority and women majority-owned firms during preopening construction period.
- c. Procure 5% (minorities) and 5% (women) of goods and services from minority and women majority-owned firms during post construction period.

B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

September 30, 2002

i. Employment Results:

Total 891

Louisiana 98.09% (874) Minority 51.62% (460) Women 56% (499)

| Employment | Voluntary Conditions/Goals | Q1 (2002) | Q2 (2002) | Q3 (2003) | Q4 (2001) | Year Average |
|--------------|-------------------------------|--------------|--------------|--------------|--------------|-----------------|
| Total | 800 | 864 | 878 | 891 | 808 | |
| Louisiana | 75% | 98.38% | 98.06% | 98.09% | 98.02% | |
| Louisiana | 75 % | 850 | 861 | 874 | 792 | |
| Minority | 34.76% | 52% | 52.61% | 51.62% | 52.10% | |
| 1villioi ity | | 452 | 462 | 460 | 421 | |
| Women | 51.86% | 60.18% | 57.06% | 56% | 58.17% | |
| | | 520 | 501 | 499 | 470 | |

ii. **Procurement Results:**

Total La. 69.71% Minority 7.96% Women 14.42%

| Procurement | Voluntary Conditions/Goals | Q1 (2002) | Q2 (2002) | Q3 (2002) | Q4 (2001) | Year Average |
|-------------|-------------------------------|--------------|--------------|--------------|--------------|-----------------|
| Louisiana | 60% | 71.74% | 81.71% | 69.71% | 60.26% | |
| Minority | 5% | 9.60% | 10.29% | 7.96% | 11.25% | |
| Women | 5% | 11.70% | 13.48% | 14.42% | 12.74% | |

Minority Percentage: 34.76% Women Percentage: 51.86%

4. HARRAH'S STAR PARTNERSHIP:

(Star Casino - Lake Charles)

Preliminary Approval: March 26, 1993 License Approval: August 9, 1993 Operations commenced: October 24, 1994

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion to with the population of the state or parish, whichever is greater.
- c. Hire 800 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 2002

i. Employment Results:

| Total | 535 |
|-----------|--------------|
| Louisiana | 97.94% (524) |
| Minority | 51.58% (276) |
| Women | 55.88% (299) |

| Employment | Voluntary | Q1 | Q2 | Q3 | Q4 | Year |
|------------|------------------|--------|--------|--------|--------|---------|
| Employment | Conditions/Goals | (2002) | (2002) | (2002) | (2001) | Average |

| Total | 800 | 600 | 611 | 535 | 628 | |
|-----------|----------|--------|--------|--------|--------|--|
| Louisiana | 75% | 98.3% | 81.92% | 97.94% | 98.08% | |
| | 70 70 | 590 | 598 | 524 | 616 | |
| Minority | 34.76% | 52% | 52.59% | 55.88% | 52.22% | |
| Willionty | 2 11.0 % | 314 | 321 | 299 | 328 | |
| Women | 51.86% | 60.33% | 47.80% | 58.98% | 43.78% | |
| | | 362 | 349 | 499 | 366 | |

Total La. 80.49% Minority 10.39% Women 18.35%

| Procurement | Voluntary Conditions/Goals | Q1 (2002) | Q2 (2002) | Q3 (2002) | Q4 (2001) | Year Average |
|-------------|-------------------------------|--------------|--------------|--------------|--------------|-----------------|
| Louisiana | 80% | 80.45% | 81.25% | 80.49% | 80.88% | |
| Minority | 10% | 11.96% | 11.16% | 10.39% | 15.38% | |
| Women | 10% | 13.94% | 13.88% | 18.35% | 17.33% | |

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Women Percentage: 51.86%

5. HORSESHOE ENTERTAINMENT, A LOUISIANA LIMITED PARTNERSHIP:

(The Horseshoe - Bossier City)

Preliminary Approval: March 26, 1993 License Approval: February 22, 1994

Operations commenced: July 9, 1994

A. <u>Voluntary Conditions:</u>

i. Employment Conditions:

- a. Hire 75% Louisiana residents.
- b. Hire 45% minorities and women or in proportion to the population of the state or parish, whichever is greater.
- c. Employ 1000 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 35% and 35% of goods and services from minority and women majority-owned firms.

B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

September 30, 2002

i. Employment Results:

Total 2,654 Louisiana 99% (2,617) Minority 62% (1,637) Women 59% (1,556)

| Employment | Voluntary Conditions/Goals | Q1 (2002) | Q2 (2002) | Q3 (2002) | Q4 (2001) | Year Average |
|------------|-------------------------------|--------------|--------------|--------------|--------------|-----------------|
| Total | 1000 | 2,573 | 2,593 | 2,654 | 2,554 | |
| Louisiana | 75% | 98% | 98% | 99% | 98% | |
| | | 2,534 | 2,553 | 2,617 | 2,512 | |
| Minority | 45% | 62% | 63% | 62% | 62% | |
| | | 1,602 | 1,622 | 1,637 | 1,581 | |
| Women | 51.86% | 59% | 59% | 59% | 59% | |

| 1,513 | 1,530 | 1,556 | 1,513 | |
|-------|-------|-------|-------|--|
| | | | | |

Total La. 68% Minority 43% Women 35%

| Procurement | Voluntary Conditions/Goals | Q1 (2002) | Q2 (2002) | Q3 (2003) | Q4 (2001) | Year Average |
|-------------|-------------------------------|--------------|--------------|--------------|--------------|-----------------|
| Louisiana | 75% | 71% | 73% | 68% | 60% | |
| Minority | 250 | 40% | 43% | 43% | 34% | |
| W/Const. | 35% | | | | 33% | |
| Women | 2.7. | 40% | 42% | 35% | 37% | |
| W/Const. | 35% | | | | 37% | |

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Women Percentage: 51.86%

6. LOUISIANA-I GAMING D/B/A LOUISIANA GAMING ENTERPRISES, LTD.:

(Boomtown Casino - Harvey)

Preliminary Approval: June 18, 1993 License Approval: March 22, 1994 Operations commenced: August 5, 1994

A. <u>Voluntary Conditions:</u>

i. Employment Conditions:

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
- c. Employ 550 persons in riverboat and

support operations.

ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 2002

i. Employment Results:

Total 1,066 Louisiana 99.5% (1,061) Minority 56.2% (600) Women 63.2% (674)

| Employment | Voluntary Conditions/Goals | Q1 (2002) | Q2 (2002) | Q3 (2002) | Q4 (2001) | Year Average |
|---|-------------------------------|--------------|--------------|--------------|--------------|-----------------|
| Total | 550 | 1,063 | 1,078 | 1,066 | 1,114 | |
| Louisiana | 90% | 99.4% | 99.4% | 99.5% | 99.5% | |
| Louisiana | 70 /0 | 1,057 | 1,072 | 1,061 | 1,108 | |
| Minority | 34.76% | 54.8% | 55.3% | 56.2% | 55.9% | |
| | 0 1170 70 | 582 | 596 | 600 | 623 | |
| Women | 51.86% | 62% | 61.9% | 63.2% | 62.4% | |
| ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | 659 | 667 | 674 | 695 | |

ii. **Procurement Results:**

Total La. 91.78% Minority 17.98% Women 23.32%

| Procurement | Voluntary Conditions/Goals | Q1 (2002) | Q2 (2002) | Q3 (2002) | Q4 (2001) | Year Average |
|-------------|-------------------------------|--------------|--------------|--------------|--------------|-----------------|
| Louisiana | 80% | 88.31% | 88.34% | 91.78% | 82.98% | |
| Minority | 15% | 8.29% | 15.14% | 17.98% | 9.70% | |
| Women | 15% | 23.81% | 27.24% | 23.32% | 30.43% | |

Minority Percentage: 34.76% Women Percentage: 51.86%

7. CATFISH QUEEN PARTNERSHIP/JAZZ ENTERPRISES, INC: (Argosy Casino - Baton Rouge)

Preliminary Approval: March 26, 1993 License Approval: March 22, 1994 Operations commenced: September 30, 1994

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
- c. Employ 800 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

September 30, 2002

i. Employment Results:

Total 985 Louisiana 99% (917) Minority 61% (573) Women 57% (529)

| Employment | Voluntary Conditions/Goals | Q1 (2002) | Q2 (2002) | Q3 (2002) | Q4 (2001) | Year Average |
|------------|-------------------------------|--------------|--------------|--------------|--------------|-----------------|
| Total | 800 | 725 | 812 | 985 | 767 | |
| Louisiana | 90% | 99% | 99% | 99% | 99% | |
| Douisiana | <i>30 70</i> | 716 | 806 | 917 | 723 | |
| Minority | 34.76% | 57% | 59% | 61% | 58% | |
| | | 413 | 477 | 573 | 425 | |
| Women | 51.86% | 54% | 55% | 57% | 53% | |
| | | 390 | 449 | 529 | 387 | |

ii. **Procurement Results:**

Total La. 69.40% Minority 7.39% Women 20.80%

| Procurement | Voluntary Conditions/Goals | Q1 (2002) | Q2 (2002) | Q3 (2002) | Q4 (2001) | Year Average |
|-------------|-------------------------------|--------------|--------------|--------------|--------------|-----------------|
| Louisiana | 75% | 69.30% | 68.80% | 69.40% | 78.21% | |
| Minority | 15% | 2.24% | 3.15% | 7.39% | 1.09% | |
| Women | 15% | 18.28% | 15.64% | 20.80% | 21.34% | |

Minority Percentage: 34.76% Women Percentage: 51.86%

8. TREASURE CHEST CASINO, L.L.C.: (Treasure Chest - Kenner)

Preliminary Approval: June 18, 1993 License Approval: May 17, 1994 Operations commenced: September 5, 1994

A. <u>Voluntary Conditions:</u>

i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
- c. Employ 500 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 2002

i. Employment Results:

Total 1,087 Louisiana 99.6% (1,083) Minority 43.9% (477) Women 49.9% (542)

| Employment | Voluntary | Q1 | Q2 | Q3 | Q4 | Year |
|------------|------------------|--------|--------|--------|--------|---------|
| | Conditions/Goals | (2002) | (2002) | (2002) | (2001) | Average |

| Total | 500 | 1,105 | 1,111 | 1,087 | 1,110 | |
|-----------|--------|-------|-------|-------|-------|--|
| Louisiana | 80% | 99.5% | 99.3% | 99.6% | 99.6% | |
| Louisiana | 00 /0 | 1,099 | 1,103 | 1,083 | 1,106 | |
| Minority | 34.76% | 42.3% | 43.8% | 43.9% | 42.9% | |
| Willionty | | 467 | 487 | 477 | 477 | |
| Women | 51.86% | 49.5% | 49.2% | 49.9% | 49.6% | |
| | | 547 | 547 | 542 | 551 | |

Total La. 88.3% Minority 16.4% Women 36.7%

| Procurement | Voluntary Conditions/Goals | Q1 (2002) | Q2 (2002) | Q3 (2002) | Q4 (2001) | Year Average |
|-------------|-------------------------------|--------------|--------------|--------------|--------------|-----------------|
| Louisiana | 75% | 87.5% | 88.3% | 88.3% | 90.2% | |
| Minority | 15% | 17.2% | 13.7% | 16.4% | 18.5% | |
| Women | 15% | 40.2% | 29.6% | 36.7% | 41.3% | |

C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

9. LOUISIANA CASINO CRUISES, INC.: (Casino Rouge - Baton Rouge)

Preliminary Approval: March 26, 1993 License Approval: July 18, 1994 Operations commenced: December 28, 1994

A. <u>Voluntary Conditions:</u>

i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women at 30% and 35% respectively, or in proportion to the population of the state or parish, whichever is greater.
- c. Employ 600 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% and 10% of the total cost of goods and services from minorities and women (respectively) majority owned suppliers and firms during the re-opening construction phase. During the post-opening operating phase, to procure 10% and 10% of the total cost of goods and services from minorities and women (respectively) majority owned suppliers and firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 2002

i. Employment Results:

Total 877

Louisiana 99.54% (873) Minority 60.43% (530) Women 52% (454)

| Employment | Voluntary Conditions/Goals | Q1 (2002) | Q2 (2002) | Q3 (2002) | Q4 (2001) | Year Average |
|------------|-------------------------------|--------------|--------------|--------------|--------------|-----------------|
| Total | 600 | 648 | 892 | 877 | 861 | |
| Louisiana | 80% | 99.65% | 99.66% | 99.54% | 99.65% | |
| | 80% | 900 | 889 | 873 | 858 | |

| N.C | 24.769 | 57.21% | 59.19% | 60.43% | 54.59% | |
|----------|----------|--------|--------|--------|--------|--|
| Minority | 34.76% | 516 | 528 | 530 | 470 | |
| **/ | F1 07 07 | 51% | 50.78% | 52% | 51.22% | |
| Women | 51.86% | 463 | 453 | 454 | 441 | |
| | | | | | | |

Total La. 76.79% Minority 4.68% Women 15.92%

| Procurement | Voluntary Conditions/Goals | Q1 (2002) | Q2 (2002) | Q3 (2002) | Q4 (2001) | Year Average |
|-------------|-------------------------------|--------------|--------------|--------------|--------------|-----------------|
| Louisiana | 80% | 53.63% | 75.87% | 76.79% | 58.26% | |
| Minority | 10% | .58% | 3.89% | 4.68% | 1.70% | |
| Women | 10% | 7.84% | 19.96% | 15.92% | 8.82% | |

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Women Percentage: 51.86%

10. BELLE OF ORLEANS, L.L.C.: (Bally's - New Orleans)

Preliminary Approval: June 18, 1993 License Approval: March 24, 1994 Operations commenced: July 7, 1995

A. <u>Voluntary Conditions:</u>

i. **Employment Conditions:**

- a. Hire 70% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish,

- whichever is greater.
- c. Hire 400 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding riverboat construction and purchase of gaming devices and supplies.
- b. Procure 30% of goods and services from minority owned firms.
- c. Procure 10% of goods and services from majority women owned firms.

B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

September 30, 2002

i. Employment Results:

Total 705 Louisiana 99% (697) Minority 78% (551) Women 57% (404)

| Employment | Voluntary Conditions/Goals | Q1 (2002) | Q2 (2002) | Q3 (2002) | Q4 (2001) | Year Average |
|------------|-------------------------------|--------------|--------------|--------------|--------------|-----------------|
| Total | 400 | 681 | 711 | 705 | 702 | |
| Louisiana | 70% | 99% | 99% | 99% | 99% | |
| | | 674 | 702 | 697 | 694 | |
| Minority | 34.76% | 77% | 78% | 78% | 77% | |
| | | 526 | 554 | 551 | 539 | |
| Women | 51.86% | 57% | 57% | 57% | 56% | |
| | | 387 | 405 | 404 | 395 | |

ii. **Procurement Results:**

Total La. 62%

Minority 26% Women 15%

| Procurement | Voluntary Conditions/Goals | Q1 (2002) | Q2 (2002) | Q3 (2002) | Q4 (2001) | Year Average |
|-------------|-------------------------------|--------------|--------------|--------------|--------------|-----------------|
| Louisiana | 80% | 57% | 53% | 62% | 59% | |
| Minority | 30% | 25% | 22% | 26% | 29% | |
| Women | 10% | 13% | 13% | 15% | 12% | |

C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

11. ST. CHARLES GAMING COMPANY, INC.: (Isle of Capri - Westlake)

Preliminary Approval: June 18, 1993 License Approval: March 29, 1994 Operations commenced: July 29, 1995

A. <u>Voluntary Conditions:</u>

i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 650 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 60% of goods and services from or through Louisiana companies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned suppliers and firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 2002

i. Employment Results:

Total 1,265

Louisiana 96.3% (1,218) Minority 54.86% (694) Women 55% (696)

| Employment | Voluntary Conditions/Goals | Q1 (2002) | Q2 (2002) | Q3 (2002) | Q4 (2001) | Year Average |
|------------|-------------------------------|--------------|--------------|--------------|--------------|-----------------|
| Total | 650 | 1,320 | 1,295 | 1,265 | 1,302 | |
| | | 97.8% | 97.1% | 96.3% | 97.93% | |
| Louisiana | 75% | 1,292 | 1,258 | 1,218 | 1,275 | |
| | | 55.53% | 53.67% | 54.86% | 54.22% | |
| Minority | 34.76% | 733 | 695 | 694 | 706 | |
| | | 56.28 | 56% | 55% | 57% | |
| Women | 51.86% | 743 | 721 | 696 | 740 | |

ii. Procurement Results:

Total La. 56% Minority 6% Women 7%

| Procurement | Voluntary Conditions/Goals | Q1 (2002) | Q2 (2002) | Q3 (2002) | Q4 (2001) | Year Average |
|-------------|-------------------------------|--------------|--------------|--------------|--------------|-----------------|
| Louisiana | 60% | 52% | 64% | 56% | 57% | |
| Minority | 10% | 7% | 5% | 6% | 6% | |
| Women | 10% | 12% | 9% | 7% | 10% | |

Minority Percentage: 34.76% Women Percentage: 51.86%

12. **GRAND PALAIS RIVERBOAT, INC.:** (Isle of Capri - Westlake)

Preliminary Approval: June 18, 1993 License Approval: April 26, 1996 (Board Approval: July 12, 1996) Operations commenced: July 12, 1996

A. <u>Voluntary Conditions:</u>

i. **Employment Conditions:**

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 520 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 90% of goods and services from or through Louisiana companies.
- b. Procure 10% and 8% of goods and services from minority and women majority-owned suppliers and firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

<u>September 30, 2002</u>

i. Employment Results:

Total 521

Louisiana 94.43% (492) Minority 44.91% (234) Women 61% (316)

| Employment | Voluntary | Q1 | Q2 | Q3 | Q4 | Year |
|------------|------------------|--------|--------|--------|--------|---------|
| | Conditions/Goals | (2002) | (2002) | (2002) | (2001) | Average |

| Total | 520 | 582 | 532 | 521 | 623 | |
|-----------|----------|--------|--------|--------|--------|--|
| Louisiana | 90% | 93% | 94.36% | 94.43% | 93.9% | |
| Douisiana | 30 % | 596 | 502 | 492 | 585 | |
| Minority | 34.76% | 45.36% | 44.92% | 44.91% | 45.59% | |
| | | 264 | 239 | 234 | 284 | |
| Women | 51.86% | 61% | 61% | 61% | 62% | |
| | 2 2.30 % | 353 | 325 | 316 | 384 | |

Total La. 77% Minority 14% Women 20%

| Procurement | Voluntary Conditions/Goals | Q1 (2002) | Q2 (2002) | Q3 (2002) | Q4 (2001) | Year Average |
|-------------|-------------------------------|--------------|--------------|--------------|--------------|--------------|
| Louisiana | 90% | 58% | 55% | 77% | 61% | |
| Minority | 10% | 17% | 12% | 14% | 14% | |
| Women | 8% | 6% | 7% | 20% | 2% | |

C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

13. PKN, INC. (formerly CRESCENT CITY CAPITAL DEVELOPMENT CORPORATION)

(Boomtown (formerly Casino Magic) - Bossier City)

Preliminary Approval: June 18, 1993 License Approval: April 30, 1996 Operations commenced: October 4, 1996

A. <u>Voluntary Conditions:</u>

i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 775 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned suppliers and firms.

B. <u>Actual Results per Quarterly Reports supplied by Riverboats:</u>

September 30, 2002

i. Employment Results:

Total 1,258 Louisiana 98% (1,236) Minority 64% (799) Women 59% (743)

| Employment | Voluntary Conditions/Goals | Q1 (2002) | Q2 (2002) | Q3 (2002) | Q4 (2001) | Year Average |
|------------|-------------------------------|--------------|--------------|--------------|--------------|--------------|
| Total | 775 | 1,088 | 1,262 | 1,258 | 1,157 | |
| Louisiana | Louisiana 80% | 98% | 98% | 98% | 98% | |
| Douisiana | 00 /6 | 1,070 | 1,070 | 1,236 | 1,139 | |
| Minority | 34.76% | 63% | 64% | 64% | 82% | |
| Willioney | 547070 | 690 | 813 | 799 | 955 | |
| Women | 51.86% | 60% | 60% | 59% | 60% | |
| women | 213070 | 652 | 750 | 743 | 697 | |

Total La. 71% Minority 16% Women 33%

| Procurement | Voluntary Conditions/Goals | Q1 (2002) | Q2 (2002) | Q3 (2002) | Q4 (2001) | Year Average |
|-------------|-------------------------------|--------------|--------------|--------------|--------------|--------------|
| Louisiana | 80% | 74% | 68% | 71% | 70% | |
| Minority | 10% | 10% | 8% | 16% | 11% | |
| Women | 10% | 30% | 21% | 33% | 42% | |

C. 1990 Statewide census results:

Minority Percentage: 34.76% Women Percentage: 51.86%

14. **HOLLYWOOD CASINO SHREVEPORT:**

(Hollywood Casino- Shreveport)

Preliminary Approval: August 12, 1994 License Approval: September 14, 1993 (Board Approval: September 14, 1998) Operations commenced: December 20, 2000

A. <u>Voluntary Conditions:</u>

i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- c. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- d. Hire 1500 persons in riverboat and support operations.

ii. **Procurement Conditions:**

b. Procure 60% of goods and services from or

- through Louisiana companies.
- c. Procure 25% and 10% of goods and services from minority and women, respectively, majority-owned suppliers and firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

<u>September 30, 2002</u>

i. Employment Results:

Total 1,834

Louisiana 98.96% (1,815) Minority 68.76% (1,261) Women 60% (1,093)

| Employment | Voluntary Conditions/Goals | Q1 (2002) | Q2 (2002) | Q3 (2002) | Q4 (2001) | Year Average |
|------------|-------------------------------|--------------|--------------|--------------|--------------|--------------|
| Total | 1,500 | 1,802 | 1,842 | 1,834 | 1,792 | |
| Louisiana | 80% | 98.95% | 99.02% | 98.96% | 98.83% | |
| Douisiana | 00 70 | 1,783 | 1,824 | 1,815 | 1,771 | |
| Minority | 34.76% | 67.98% | 69.06% | 68.76% | 67.35% | |
| | | 1,225 | 1,272 | 1,261 | 1,207 | |
| Women | 51.86% | 60.32% | 60% | 60% | 60% | |
| | | 1,087 | 1,109 | 1,093 | 1,074 | |

ii. **Procurement Results:**

Total La. 69% Minority 28% Women 36%

| Procurement | Voluntary Conditions/Goals | Q1 (2002) | Q2 (2002) | Q3 (2002) | Q4 (2001) | Year Average |
|-------------|-------------------------------|--------------|--------------|--------------|--------------|--------------|
| Louisiana | 60% | 64% | 67% | 69% | 66% | |
| Minority | 25% | 28% | 28% | 28% | 32% | |

| Women | 10% | 34% | 37% | 36% | 39% | |
|-------|-----|-----|-----|-----|-----|--|
| | | | | | | |

Minority Percentage: 34.76% Women Percentage: 51.86%