

**STAFF REPORT ON COMPLIANCE WITH
VOLUNTARY PROCUREMENT AND EMPLOYMENT CONDITIONS
3RD QUARTER, 1998**

Prepared for November 17, 1998, Board Meeting

This report illustrates riverboat gaming licensees' compliance with the voluntary procurement and employment conditions proposed in their respective applications.

These conditions were proposed by each of the applicants who received licenses to operate riverboat casinos in the State of Louisiana.

The Louisiana Riverboat Economic Development and Gaming Control Act provides for fifteen riverboat casinos to operate in the State of Louisiana. As of this date of this report, thirteen riverboat casinos are currently operating in the State of Louisiana.

This report is taken from figures reported by thirteen operating riverboats to the Louisiana Gaming Control Board for the third calendar quarter of 1998. Approximately, 15,566 people were employed by the riverboat industry for the 1998 third calendar quarter. Of that number, 15,265 were Louisiana residents, 8,770 were minorities and 8,779 were women.

Where the application did not set forth a specific procurement or employment figure, but instead relied on census figures to state the proposed goals, 1990 census figures have been supplied to illustrate that licensee=s level of compliance.

**1. LOUISIANA RIVERBOAT GAMING PARTNERSHIP:
(Isle of Capri Casino)**

Preliminary Approval: March 12, 1993
Operations commenced: April 22, 1994

A. Voluntary Conditions:

i. Employment Conditions:

- a. Hire 75% Louisiana residents.
- b. Hire 24.3% minorities and women or in proportion with the population of state or parish, whichever is greater.
- c. Hire 770 persons in riverboat and support operations.

- ii. **Procurement Conditions:**
 - a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
 - b. Procure 10% and 10% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1998

i. **Employment Results:**

Total	1,264
Louisiana	98.26%
Minority	60.52%
Female	58.47%

ii. **Procurement Results:**

Total La.	66.38%
Minority	13.66%
Female	27.01%

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Female Percentage:	51.86%

2. **RED RIVER ENTERTAINMENT OF SHREVEPORT PARTNERSHIP IN COMMENDAM:
(Harrah's Shreveport)**

Preliminary Approval: March 12, 1993
 Operations commenced: April 18, 1994

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.

- b. Hire minorities and women in proportion
- c. Hire 700 persons in riverboat and support

ii. **Procurement Conditions:**

- a. Procure 60% of goods and services from or gaming devices and supplies.
- b. Procure 25% of goods and services from
- c. Procure 10% of goods and services from

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1998

i. **Employment Results:**

Total	1,355
Minority	79.3%
Female	58.7%

ii. **Procurement Results:**

Total La.	66.2% (44.9% with construction)
Female	22%

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Female Percentage:	51.86%

3. **PLAYERS LAKE CHARLES, INC.:**
(Players III)

Preliminary Approval: March 12, 1993
Operations commenced: December 8, 1994

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion
- c. Hire 800 persons in riverboat and support

- ii. **Procurement Conditions:**
 - a. Procure 60% of goods and services from or gaming devices and supplies.
 - b. Procure 10% (minorities) and 9% (female) construction period.
 - c. Procure 5% (minorities) and 5% (female) of period.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1998

i. **Employment Results:**

Total	1,120
Louisiana	97.6%
Minority	53%
Female	53%

ii. **Procurement Results:**

Total La.	93.01%
Minority	12.16%
Female	9.07%

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Female Percentage:	51.86%

4. **SHOWBOAT STAR PARTNERSHIP:
(Star Casino)**

Preliminary Approval: March 26, 1993
Operations commenced: October 24, 1994

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.

- b. Hire minorities and women proportion to whichever is greater.
- c. Hire 800 persons in riverboat and support

ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or gaming devices and supplies.
- b. Procure 10% and 10% of goods and services

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1998

i. **Employment Results:**

Total	579
Louisiana	98.1%
Minority	50%
Female	55%

ii. **Procurement Results:**

Total La.	75.78%
Minority	28.81%

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Female Percentage:	51.86%

5. **HORSESHOE ENTERTAINMENT, A LOUISIANA LIMITED PARTNERSHIP:**
(The Horseshoe)

Preliminary Approval: March 26, 1993
 Operations commenced: July 9, 1994

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.

- b. Hire 45% minorities and women or in proportion to the population of the state or parish, whichever is greater.
- c. Employ 1000 persons in riverboat and

ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or gaming devices and supplies.
- b. Procure 35% and 35% of goods and services

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1998

i. **Employment Results:**

Total	2,803
Louisiana	98%
Minority	59%
Female	59%

ii. **Procurement Results:**

Total La.	74%
Minority	11%
Female	12%

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Female Percentage:	51.86%

6. **LOUISIANA-I GAMING D/B/A LOUISIANA GAMING ENTERPRISES, LTD.:**
(Boomtown Casino)

Preliminary Approval: June 18, 1993
Operations commenced: August 5, 1994

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion to
- c. Employ 550 persons in riverboat and

ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or gaming devices and supplies.
- b. Procure 15% and 15% of goods and services

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1998

i. **Employment Results:**

Total	1,239
Louisiana	99.8%
Minority	46.7%
Female	60.2%

ii. **Procurement Results:**

Total La.	97.88%
Minority	4.44%
Female	14.50%

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Female Percentage:	51.86%

7. **CATFISH QUEEN PARTNERSHIP/JAZZ ENTERPRISES, INC:
(Belle of Baton Rouge)**

Preliminary Approval: March 26, 1993
 Operations commenced: September 30, 1994

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 90% Louisiana residents.

- b. Hire minorities and women in proportion to
- c. Employ 800 persons in riverboat and

ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or gaming devices and supplies.
- b. Procure 15% and 15% of goods and services

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1998

i. **Employment Results:**

Total	749
Louisiana	98.93%
Minority	57.82%
Female	51.4%

ii. **Procurement Results:**

Total La.	77.05%
Minority	18.40%
Female	17.59%

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Female Percentage:	51.86%

8. **TREASURE CHEST CASINO, L.L.C.:**
(Treasure Chest)

Preliminary Approval: June 18, 1993
Operations commenced: September 5, 1994

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion to
- c. Employ 500 persons in riverboat and

ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or gaming devices and supplies.
- b. Procure 15% and 15% of goods and services

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1998

i. **Employment Results:**

Total	1,321
Louisiana	99.55%
Minority	39.29%
Female	48.75%

ii. **Procurement Results:**

Total La.	85.72%
Minority	18.15%
Female	16.83%

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Female Percentage:	51.86%

9. **LOUISIANA CASINO CRUISES, INC.:**
(Casino Rouge)

Preliminary Approval: March 26, 1993
Operations commenced: December 28, 1994

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women at 30% and 35%
- c. Employ 600 persons in riverboat and

greater.

ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding
 - b. Procure 10% and 10% of the total cost of goods and services from minorities (respectively) majority owned and women suppliers
- firms during the re-opening phase. During the post-opening phase, to procure 10% of the total cost of goods and services from minorities (respectively) majority owned and women suppliers
- construction opening operating and 10% of the total services from minorities (respectively) majority owned and firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1998

i. **Employment Results:**

Total	951
Louisiana	99.05%
Minority	55.73%
Female	53.10%

ii. **Procurement Results:**

Total La.	86%
Minority	6.72%
Female	4.21%

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Female Percentage:	51.86%

10. **BELLE OF ORLEANS, L.L.C.:**
(The Belle of Orleans)

Preliminary Approval: June 18, 1993
Operations commenced: July 7, 1995

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 70% Louisiana residents.
- b. Hire minorities and women in proportion whichever is greater.
- c. Hire 400 persons in riverboat and support

ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or gaming devices and supplies.
- b. Procure 30% of goods and services from
- c. Procure 10% of goods and services from

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1998

i. **Employment Results:**

Total	901
Louisiana	97%
Minority	69%
Female	56%

ii. **Procurement Results:**

Total La.	64%
Minority	27.03%
Female	4.40%

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Female Percentage:	51.86%

11. **ST. CHARLES GAMING COMPANY, INC.**
(Isle of Capri - Lake Charles)

Preliminary Approval: June 18, 1993
Operations commenced: July 29, 1995

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion
- c. Hire 650 persons in riverboat and support

ii. **Procurement Conditions:**

- a. Procure 60% of goods and services from or
- b. Procure 10% and 10% of goods and services

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1998

i. **Employment Results:**

Total	1,291
Louisiana	89.1%
Minority	52.36%
Female	57.47%

ii. **Procurement Results:**

Total La.	90.12%
Minority	26.23%
Female	22.19%

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Female Percentage:	51.86%

12. **GRAND PALAIS RIVERBOAT, INC.**
(Isle of Capri - Lake Charles)

Preliminary Approval: June 18, 1993
Operations commenced: July 12, 1996

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion
- c. Hire 520 persons in riverboat and support

ii. **Procurement Conditions:**

- a. Procure 90% of goods and services from or
- b. Procure 10% and 8% of goods and services

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1998

i. **Employment Results:**

Total	616
Louisiana	90.4%
Minority	37.18%
Female	61.20%

ii. **Procurement Results:**

Total La.	62.43%
Minority	14.33%
Female	5.70%

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Female Percentage:	51.86%

13. **CRESCENT CITY CAPITAL DEVELOPMENT CORP.
(Casino Magic - Bossier City)**

Preliminary Approval: June 18, 1993
 Operations commenced: October 4, 1996

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion

c. Hire 775 persons in riverboat and support

ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or
- b. Procure 10% and 10% of goods and services

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1998

i. **Employment Results:**

Total	1,377
Louisiana	98.2%
Female	56.4%
Minority	58.8%

ii. **Procurement Results:**

Total La.	61.5%
Minority	3.6%
Female	10.7%

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Female Percentage:	51.86%