Board Meeting, Louisiana Gaming Control, (Pages 1:1 to 120:24) 1:1 LOUISIANA GAMING CONTROL BOARD MEETING MONDAY, MAY 16, 2022 LaSALLE BUILDING Labelle Hearing ROOM 617 NORTH 3rd STREET BATON ROUGE, LOUISIANA TIME: 10:00 A.M.

1 APPEARANCES

2 RONNIE S. JOHNS, CHAIRMAN

```
(At-Large)
3 June 30, 2025
4 JULIE BERRY, VICE-CHAIRMAN
   (CPA)
5 Third Congressional District
  June 30, 2024
6
   HARRY AVANT
7 (At-Large)
   Fourth Congressional District
8 June 30, 2024
9 CLAUDE D. JACKSON
   (At-Large)
10 Fourth Congressional District
   June 30, 2027
11
   O. LAMAR POOLE, JR.
12 (Economic/Community Planner)
   Sixth Congressional District
13 June 30, 2025
14 JULIE A. LEWIS
   (Investigative and Law Enforcement)
15 Fifth Congressional District
   June 30, 2024
16
   FRANCHESCA HAMILTON-ACKER
17 (Attorney)
   Third Congressional District
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18 June 30, 2026

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19 ASHLEY A. TRAYLOR
  (At-Large)
20 First Congressional District
  June 30, 2022
21
22
23
24
25
              3
1
          APPEARANCES (CONTINUED)
2 NATALIE THURMAN
  Principal Assistant
3
  HEATHER TEMPLET
4 Department of Revenue
5 MAJOR CHUCK McNEAL
  Louisiana State Police
6
  REPORTED BY:
7
   KARLA H. MAYERS, CCR
   Baton Rouge Court Reporters, LLC
8
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10	Catfish Queen Partnership in Commendam
	d/b/a Belle of Baton Rouge -
11	No. R011700009
12	B. Consideration of the Certificate of 29
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13	Inspection of the gaming vessel of PNK
	(Lake Charles), LLC d/b/a L'Auberge
14	Lake Charles - No. R011001707
15	C. Consideration of the Certificate of 32
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16	Inspection of the gaming vessel of
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17	Margaritaville Resort Casino -
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- 11 MS. THURMAN:
- 12 Mr. Avant?
- 13 MR. AVANT:
- 14 Here.
- 15 MS. THURMAN:
- 16 Ms. Berry?
- 17 MS. BERRY:
- Here.
- 19 MS. THURMAN:
- 20 Mr. Jackson?
- 21 MR. JACKSON:
- Here.
- 23 MS. THURMAN:
- 24 Ms. Lewis?
- MS. LEWIS:

- 1 Here.
- 2 MS. THURMAN:
- 3 Mr. Poole?
- 4 MR. POOLE:
- 5 Here.
- 6 MS. THURMAN:
- 7 Ms. Hamilton-Acker?
- 8 MS. HAMILTON-ACKER:
- 9 Here.
- 10 MS. THURMAN:
- 11 Mr. Sholes?
- 12 (NO RESPONSE)
- 13 MS. THURMAN:

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14
            Ms. Traylor?
15
          MS. TRAYLOR:
16
            Here.
17
          MS. THURMAN:
            Colonel Davis?
18
19
          MAJOR McNEAL:
20
            Major McNeal for Colonel Davis.
21
          MS. THURMAN:
22
            Secretary Richard?
          MS. TEMPLET:
23
24
            Heather Templet for Secretary
25
      Richard.
              9
1
         MS. THURMAN:
2
           We have a quorum.
3
         CHAIRMAN JOHNS:
4
           Thank you, Ms. Thurman. We do have a
5
   quorum this morning.
   II. PUBLIC COMMENTS
7
         CHAIRMAN JOHNS:
8
           Item No. II on the agenda will be
9
   public comments, Ladies and Gentlemen, if there's
10
    anything that anyone in the audience today would
    like to make a public comment on before we get
12 into the agenda. We do not discuss (inaudible)
    items in the agenda. So this your time to come
14 forward if you have a public comment.
15
             (NO RESPONSE)
16
          CHAIRMAN JOHNS:
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17 Okay. Seeing none, we will move on. 18 III. APPROVAL OF MINUTES 19 **CHAIRMAN JOHNS:** 20 Item No. III, Members, we have before us the minutes of the April 18, 2022, meeting. I 22 would ask that we --23 VICE-CHAIRMAN BERRY: 24 (Indicating) 25 **CHAIRMAN JOHNS:** 10 1 Vice-Chairman Berry moves that we 2 waive the reading and approve the minutes of the April 18, 2022, meeting. 4 MR. POOLE: 5 (Indicating) 6 **CHAIRMAN JOHNS:** 7 Mr. Poole seconds that motion. Is there any objection? 9 (NO RESPONSE) 10 **CHAIRMAN JOHNS:** 11 Hearing no objection, those minutes 12 are hereby approved. IV. REVENUE REPORTS 14 **CHAIRMAN JOHNS:** 15 Okay. Item No. IV on the agenda this morning will be our revenue reports. And, 17 Ms. Jackson, good morning. 18 MS. JACKSON:

Good morning, Chairman Johns and

- 20 Board Members. My name is Donna Jackson. I'm
- 21 with Louisiana State Police, Gaming Enforcement
- 22 Division.
- 23 In April, the 13 operating riverboats
- 24 generated adjusted gross receipts of \$161,061,903.
- 25 The State collected fees totaling \$34,628,309.

- 1 Adjusted gross receipts for fiscal
- 2 year 2022 to date are approximately \$1.5 billion,
- 3 an increase of almost \$214 million, or 17 percent,
- 4 from fiscal year 2021. For comparative purposes,
- 5 we have added an additional fiscal year prior to
- 6 COVID to the bottom of each report.
- 7 As of October -- I'm sorry --
- 8 April 30, 2022, the State collected \$322.4 million
- 9 in fees for fiscal year 2022.
- 10 Page 2 shows the riverboat revenue
- 11 broken down by regional market. The overall
- 12 decrease from March was approximately
- 13 \$6.4 million, or 3.8 percent. Compared to last
- 14 April, this month's revenues represent a decrease
- 15 of \$15 million, or 8.6 percent.
- Next is a summary of the April 2022
- 17 gaming activity for Harrah's New Orleans, found on
- 18 page 3. Harrah's generated \$26,994,562 in gross
- 19 gaming revenue. These revenues represent an
- 20 increase from last month of almost \$4.2 million,
- 21 or 18 percent, and an increase of \$1.9 million, or
- 22 7.6 percent, from the same month last year.

- 23 During April, the State received \$5,342,446 in
- 24 minimum daily payments. Effective April 1,
- 25 Harrah's fees increased from \$60 million to

- 1 \$65 million annually; therefore, the minimum daily
- 2 payment amount was adjusted accordingly.
- 3 Adjusted gross receipts for fiscal
- 4 year 2022 to date are \$186.5 million, an increase
- 5 of \$24.7 million, or 15 percent, from fiscal year
- 6 2021. As of April 30, 2022, the State collected
- 7 approximately \$50.4 million in fees for fiscal
- 8 year 2022.
- 9 Next, I will present the revenues for
- 10 slots at the racetracks. During April, the four
- 11 racetrack facilities combined generated adjusted
- 12 gross receipts of \$30,764,426, a slight decrease
- 13 of 1.4 percent from March 2022, and a decrease of
- 14 \$4.2 million, or 12 percent, when compared to the
- 15 same month last year. During April, the State
- 16 collected almost \$4.7 million in fees.
- 17 Adjusted gross receipts for fiscal
- 18 year 2022 to date are \$273 million, an increase of
- 19 \$15.9 million, or 6 percent, from fiscal year
- 20 2021. As of April 30, 2022, the State has
- 21 collected \$41.4 million in fees for fiscal year
- 22 2022.
- 23 I will now move to the video gaming
- 24 information. There are 12,168 video gaming
- 25 devices activated at 1,457 locations. Net device

- 1 revenue for April 2022 was \$73,479,825, a decrease
- 2 of \$7.5 million, or 9.3 percent, when compared to
- 3 March 2022 and a decrease of \$11 million, or
- 4 13.2 percent, when compared to last April. Total
- 5 franchise fees for April 2022 totaled \$22 million,
- 6 a decrease of \$2 million when compared to March,
- 7 and a decrease of \$3.5 million when compared to
- 8 April 2021.
- 9 Net device revenue for fiscal year
- 10 2022 to date is \$695 million, an increase of
- 11 \$78 million, or 12.7 percent, when compared to
- 12 fiscal year 2021.
- 13 Total franchise fees collected for
- 14 fiscal year 2022 to date are \$210 million, an
- 15 increase of \$22.5 million, or 12 percent, when
- 16 compared to last year.
- 17 Next, I'll present the April revenue
- 18 for sportsbook. During April, the 15 operating
- 19 retail sportsbooks accepted \$22.2 million in
- 20 sports wagers, resulting in net proceeds of
- 21 \$2.3 million and \$202,726 in state taxes. The
- 22 seven mobile sportsbook operators accepted
- 23 \$186 million in sports wagers, resulting in net
- 24 proceeds of approximately \$3.3 million and almost
- 25 \$2.4 million in taxes paid to the State.

- 1 Finally, for daily fantasy sports,
- 2 gross revenues for April were \$813,000, with a net

- 3 revenue of approximately \$86,000 and taxes of 4 \$6,866. 5 Any questions? 6 **CHAIRMAN JOHNS:** 7 Any questions from board members? 8 Any questions? 9 MS. BERRY: 10 This is probably a basic question, but I notice that the video poker results were 12 down a little bit. You think that's affected by 13 the sportsbook and the mobile gaming? MS. JACKSON: 14 15 I haven't heard that discussed specifically, but that would be my assumption, 16 17 yes. 18 MS. BERRY: 19 Okay. That's -- just checking. 20 Thank you. 21 **CHAIRMAN JOHNS:** 22 Ms. Jackson, I did notice in the 23 mobile sportsbook that the win ratio for April was only 1.8 percent; so it looks like the betters had 25 a really good month. 15 1 MS. JACKSON: 2 And there will be still some -- a bit
- 5 CHAIRMAN JOHNS:

of an adjustment because of the negatives that

were in those early months and carrying forward.

6 Right. I mean, it -- it looks like 7 it fluctuates so --MS. JACKSON: 8 9 Right. It's --10 **CHAIRMAN JOHNS:** 11 -- so much, you know. 12 MS. JACKSON: 13 And some of the bets were -- the wagers were placed in the prior month, and maybe 15 the payouts don't correspond to the same month. 16 **CHAIRMAN JOHNS:** 17 Okay. Good. Okay. Any further 18 questions for Ms. Jackson? 19 (NO RESPONSE) 20 **CHAIRMAN JOHNS:** 21 Okay. Thank you, Ms. Jackson. 22 Appreciate your -- your hard work. 23 V. COMPLIANCE REPORTS - 1ST QUARTER 2022 24 **CHAIRMAN JOHNS:** 25 Next, we'll move into the compliance 16 reports. Good morning. 2 MS. MURRAY BROWN: 3 Good morning, Chairman Johns and Board Members. I am Assistant Attorney General Alonna Murray Brown. And today I'll be presenting 6 the staff reports on riverboat and racetrack casino licensees' compliance with the employment

and procurement conditions for the first quarter

- 9 of 2022. I'll begin with river -- with the
- 10 riverboats.
- 11 These reports are taken from figures
- 12 reported by the 15 operating riverboats to the
- 13 Louisiana Gaming Control Board. In the first
- 14 quarter of 2022, approximately 8,504 people were
- 15 employed by the riverboat industry. Of that
- 16 number, 8,323 were Louisiana residents, 4,935 were
- 17 minorities, and 4,605 were women.
- 18 Next, I'll address employment.
- 19 Twelve licensees did not meet their total
- 20 employment goals, and they are: DiamondJacks
- 21 Casino & Resort, which achieved 38 out of a goal
- 22 of 650; Sam's Town Hotel & Casino, which achieved
- 23 384 out of a goal of 700; L'Auberge Baton Rouge,
- 24 which achieved 769 out of a goal of 800; Horseshoe
- 25 Casino & Hotel, which achieved 562 out of a goal

- 1 of 1,000; Boomtown New Orleans, which achieved 445
- 2 out of a goal of 555; Belle of Baton Rouge Casino,
- 3 which achieved 146 out of a goal of 450; Treasure
- 4 Chest Casino, which achieved 301 out of a goal of
- 5 500; Hollywood Casino, which achieved 305 out of a
- 6 goal of 450; Amelia Belle, which achieved 152 out
- 7 of a goal of 325; Horseshoe Lake Charles, which
- 8 achieved 409 out of a goal of 650; Boomtown Casino
- 9 Bossier, which achieved 253 out of a goal of 650;
- 10 and Bally's Shreveport, which achieved 617 out of
- 11 a goal of 950.

- 12 All licensees, except for Treasure
- 13 Chest Casino, either met or exceeded their goals
- 14 in the subcategories under the main category of
- 15 employment. 45.2 percent of Treasure Chest Casino
- 16 employees were women, and they have a goal of
- 17 51.86 percent.
- 18 Next, I'll address procurement. The
- 19 licensees are grouped according to three
- 20 subcategories which appear in your report. Those
- 21 subcategories are Louisiana, minority, and female
- 22 procurement.
- 23 Under Louisiana procurement, five
- 24 licensees did not achieve compliance with the
- 25 voluntary conditions, and those licensees are:

- 1 Treasure Chest Casino, which achieved 72.2 percent
- 2 out of a goal of 75 percent; Hollywood Casino,
- 3 which achieved 71.6 percent out of a goal of
- 4 80 percent; Amelia Belle Casino, which achieved
- 5 54.9 percent out of a goal of 80 percent;
- 6 Margaritaville Resort Casino, which achieved
- 7 84.5 percent out of a goal of 90 percent; and
- 8 Boomtown Bossier, which achieved 78.9 percent out
- 9 of a goal of 80 percent.
- 10 Under the subcategory of minority
- 11 procurement, seven licensees did not achieve
- 12 compliance with its voluntary conditions, and
- 13 those licensees are: DiamondJacks Casino, which
- 14 achieved 0 percent out of a goal of 10 percent;

- 15 Sam's Town Hotel & Casino, which achieved
- 16 13.9 percent out of a goal of 25 percent;
- 17 L'Auberge Baton Rouge, which achieved 9.1 percent
- 18 out of a goal of 10 percent; Treasure Chest
- 19 Casino, which achieved 4.7 percent out of a goal
- 20 of 15 percent; Amelia Belle Casino, which achieved
- 21 24 percent out of a goal of 30 percent; Horseshoe
- 22 Lake Charles, which achieved 0 percent out of a
- 23 goal of 10 percent; and Bally's Shreveport, which
- 24 achieved 13.7 percent out of a goal of 25 percent.
- 25 Under the subcategory of female

- 1 procurement, one licensee did not achieve
- 2 compliance with its voluntary condition, and that
- 3 was Horseshoe Lake Charles, which achieved
- 4 .2 percent out of goal of 10 percent.
- 5 And are there any questions regarding
- 6 the riverboats?
- 7 CHAIRMAN JOHNS:
- 8 I'll just remind the board that
- 9 Horseshoe Casino is still under construction and
- 10 is not open yet. We'll -- I'll give a quick
- 11 report on that later. Okay. Any -- any questions
- 12 from board members?
- 13 MS. HAMILTON-ACKER:
- 14 I have a question.
- 15 CHAIRMAN JOHNS:
- 16 Ms. Hamilton-Acker.
- 17 MS. HAMILTON-ACKER:

18 Has there been any follow-up with 19 regards to the reason why the seven that did not reach the voluntary goals for the minority 20 21 and women, I guess, as to why they -- it was not 22 achieved? 23 MS. MURRAY BROWN: 24 I can go down through each property, 25 if you like. 20 1 MS. HAMILTON-ACKER: 2 Just a generalized . . . 3 MS. MURRAY BROWN: 4 Generalized, there -- most of the 5 casinos are citing COVID-19 concerns. They haven't gotten back up to their normal amount of vendor -- I'm sorry. I don't know how to word it, but they're not working with as many of the same vendors as they were previously. They have things 10 like the buffets are still closed; so they aren't 11 using the same vendors they were previously and 12 things like that. So their minority vendors and their female vendors that might have been in those 13 14 areas are no longer working with them. So whenever they get back to pre-COVID numbers, they 16 plan on getting back with those vendors. 17 MS. HAMILTON-ACKER: 18 Okay. So they do acknowledge and recognize and are looking to put some remedial

20

measures in place to --

21 MS. MURRAY BROWN: 22 Yes. Yes. 23 MS. HAMILTON-ACKER: 24 -- to increase their numbers? 25 MS. MURRAY BROWN: 21 1 They have, yes. 2 MS. HAMILTON-ACKER: 3 Thank you. MS. MURRAY BROWN: 4 5 Uh-huh. **CHAIRMAN JOHNS:** 6 7 Ms. Hamilton-Acker, I can assure you that I've had some conversations with those operators and will continue to do so in the 10 future. There's been some challenges, but they --11 they understand their -- what their goals are, 12 so... 13 MS. HAMILTON-ACKER: 14 And thank you, Chairman, because you 15 continue to remind them. 16 **CHAIRMAN JOHNS:** 17 It's on --18 MS. HAMILTON-ACKER: 19 You are staying on top of it as well. 20 **CHAIRMAN JOHNS:** 21 It's on my radar screen. 22 MS. HAMILTON-ACKER:

23

Thank you.

- 24 CHAIRMAN JOHNS:
- 25 Thank you. Okay.

- 1 MS. MURRAY BROWN:
- 2 Okay. And now I'll move on to the
- 3 racetracks. In the first quarter of 2022,
- 4 approximately 1,157 people were employed by the
- 5 racetrack casino industry, and of that number 962
- 6 were Louisiana residents, 577 were minorities, and
- 7 637 were women.
- 8 Two racetrack casinos achieved total
- 9 compliance this quarter, and they were Evangeline
- 10 Downs and Fairgrounds. Delta Downs did not
- 11 achieve its Louisiana employment condition. It
- 12 achieved 59.2 out of the 80 percent condition, and
- 13 Louisiana Downs did not achieve its female
- 14 employment condition. It achieved 59.2 percent --
- 15 I'm so sorry -- achieved 51.1 percent out of the
- 16 60 percent condition. And Louisiana also did not
- 17 achieve its minority procurement condition. It
- 18 achieved 3.7 percent out of the 6 percent
- 19 condition.
- 20 And are there any questions regarding
- 21 the racetracks?
- 22 CHAIRMAN JOHNS:
- And, once again, Members, in terms of
- 24 Louisiana Downs, as we know, they're under brand
- 25 new leadership. We're -- we're having some

- 1 discussion with them on -- on their goals, and
- 2 they've had quite a -- quite a challenge as they
- 3 took over that property. So they're doing well.
- 4 Very pleased with the work that they're doing up
- 5 there. But we -- we will continue to -- to work
- 6 with them on these numbers. So we take them very
- 7 seriously, Ladies and Gentlemen.
- 8 Okay. Any other questions from Board
- 9 members on the report?
- 10 (NO RESPONSE)
- 11 CHAIRMAN JOHNS:
- 12 Okay, Alonna. Thank you very much.
- 13 MS. MURRAY BROWN:
- 14 Thank you.
- 15 VI. CASINO GAMING ISSUES
- 16 CHAIRMAN JOHNS:
- 17 Okay. We'll move on quickly to
- 18 Item No. VI. We have casino gaming issues. First
- 19 on the agenda will be the consideration of
- 20 Certificate of Compliance for the Catfish Queen
- 21 Partnership, doing business as the Belle of
- 22 Baton Rouge.
- 23 MR. LEWIS:
- 24 Good morning, Chairman Johns, --
- 25 CHAIRMAN JOHNS:

- 1 Good morning, Mr. Lewis.
- 2 MR. LEWIS:
- 3 -- Board Members. I'm Assistant

- 4 Attorney General Kanick Lewis, Jr., and here with
- 5 me is Mr. Matt Pitman of American Vessel Services,
- 6 LLC. We are here in the matter of the issuance of
- 7 a Certificate of Compliance for Catfish Queen
- 8 Partnership in Commendam doing business as Belle
- 9 of Baton Rouge.
- 10 On March 30, 2022, AVS began the
- 11 inspection process for the approval of Belle of
- 12 Baton Rouge Casino's Certificate of Compliance.
- 13 Mr. Pitman will now provide the details on AVS's
- 14 inspection.
- 15 MR. PITMAN:
- 16 Thank you, Kanick.
- 17 CHAIRMAN JOHNS:
- 18 Good morning, Mr. Pitman, and welcome
- 19 to the Gaming Control Board meeting. We've met by
- 20 Zoom, and we -- we are excited about you being
- 21 here. This is your first time to be with us, I
- 22 believe.
- 23 MR. PITMAN:
- Yes, sir. Thank you very much.
- 25 CHAIRMAN JOHNS:

- 1 I hope you look forward to being with
- 2 us for a long time. And --
- 3 MR. PITMAN:
- 4 I hope so.
- 5 CHAIRMAN JOHNS:
- 6 -- I've reviewed your reports, and

- 7 they are very, very thorough, which we -- we
- 8 greatly appreciate. So if you would like to
- 9 proceed with Item No. 1 on the Belle of Baton
- 10 Rouge.
- 11 MR. PITMAN:
- 12 Yes, sir. Good morning,
- 13 Chairman Johns and Board Members. I am
- 14 Matthew Pitman with American Vessel Services. I
- 15 am here to report the annual certification for the
- 16 Belle of Baton Rouge Casino.
- 17 The AVS inspectors Pete Bullard and
- 18 Moriah Reed did, on March 30, 2022, attend the
- 19 Riverboat Argosy 3 to conduct the annual
- 20 inspection in accordance with the Louisiana
- 21 Alternative Inspection Program.
- The inspectors reviewed fire
- 23 protection measures, egress routes, observed
- 24 emergency lighting, tested the emergency
- 25 generator, inspected the mooring system, and

- 1 conducted a fire drill, as well as other required
- 2 life safety items. In this original inspection,
- 3 there were deficiencies, as noted on page 6, 7,
- 4 and 8 of the annual inspection report.
- 5 Documentation was provided on
- 6 April 29, 2022, as a follow-up to the original
- 7 inspection, and several deficiencies were settled.
- 8 As such, a supplemental report was provided to the
- 9 board identifying the remaining deficiencies.

- 10 A follow-up inspection was completed on May 12,
- 11 and all remaining deficiencies are now considered
- 12 satisfactory.
- The 2022 annual survey, as required
- 14 by the Louisiana Gaming Control Board, is now
- 15 complete and considered fit to continue its
- 16 intended service as a dockside gaming riverboat in
- 17 the state of Louisiana. It is the recommendation
- 18 of AVS that the Belle of Baton Rouge Casino be
- 19 issued a Certificate of Compliance for 2022.
- 20 Thank you.
- 21 CHAIRMAN JOHNS:
- Okay. So, Mr. Pitman, in the
- 23 original report that we got, there were a number
- 24 of deficiencies at the Belle.
- 25 MR. PITMAN:

- 1 Yes, ma'am -- yes, sir.
- 2 CHAIRMAN JOHNS:
- 3 And -- but as --
- 4 MR. PITMAN:
- 5 Excuse me.
- 6 CHAIRMAN JOHNS:
- 7 -- our conversation earlier today,
- 8 the majority of those have been rectified?
- 9 MR. PITMAN:
- 10 Yes, sir.
- 11 CHAIRMAN JOHNS:
- 12 And y'all -- y'all are comfortable

13 where -- where we are? 14 MR. PITMAN: 15 Yes, sir. 16 **CHAIRMAN JOHNS:** 17 Okay. Okay. Any questions from 18 board members for Mr. Pitman? 19 (NO RESPONSE) 20 **CHAIRMAN JOHNS:** 21 Kanick? MR. LEWIS: 22 23 We now present these findings to the 24 Board and request that, upon the Board accepting the report submitted by AVS, you will move for the 28 1 issuance of Belle of Baton Rouge Casino's 2 Certificate of Compliance, which will expire on 3 May 31, 2023. 4 **CHAIRMAN JOHNS:** 5 Okay. That will go to May of 2023? 6 MR. LEWIS: 7 Yes, sir. 8 **CHAIRMAN JOHNS:** 9 Okay. Any -- any questions, Members? 10 (NO RESPONSE) 11 **CHAIRMAN JOHNS:** 12 If not, I'll entertain a motion to 13 issue a Temporary Certificate of Compliance that will expire May 2023 for the Belle of Baton Rouge.

15

MR. AVANT:

16 So moved. 17 **CHAIRMAN JOHNS:** 18 Mr. Avant has moved. 19 MS. HAMILTON-ACKER: 20 (Indicating) 21 **CHAIRMAN JOHNS:** 22 Ms. Hamilton-Acker has seconded that 23 motion. Is there any discussion on the motion? 24 (NO RESPONSE) 25 **CHAIRMAN JOHNS:** 29 1 Any objection to that motion? 2 (NO RESPONSE) 3 **CHAIRMAN JOHNS:** 4 Hearing none, that motion carries. 5 Thank you very much. 6 MR. PITMAN: 7 Thank you. I just need to stay put. 8 **CHAIRMAN JOHNS:** 9 Okay. Next on the agenda will be the 10 inspection of L'Auberge Lake Charles. 11 MR. JAMES: 12 Good morning, Chairman Johns and Board Members. I'm Assistant Attorney General 14 Elroy James with Mr. Matthew Pitman of AVS. We are here in the matter of the issuance of the 16 Certificate of Compliance for PNK Lake Charles doing business as L'Auberge Lake Charles. 18 On April 13, 2022, AVS began the

- 19 inspection process for the approval of the
- 20 L'Auberge Lake Charles' Certificate of Compliance.
- 21 Mr. Pitman will now present the details -- provide
- 22 the details of AVS's inspection.
- 23 MR. PITMAN:
- 24 Thank you. Good morning,
- 25 Chairman Johns, Board Members. I am

- 1 Matthew Pitman with American Vessel Services and
- 2 here to report the annual certification for
- 3 L'Auberge Casino Lake Charles.
- 4 The inspectors Pete Bullard and
- 5 Moriah Reed did, on March 23, attend the Riverboat
- 6 L'Auberge du Lac to conduct the annual inspection
- 7 in accordance with the Louisiana Alternative
- 8 Inspection Program. The inspectors reviewed fire
- 9 protection measures, egress, observed emergency
- 10 lighting, tested emergency generator, inspected
- 11 mooring systems, and conducted a fire drill, as
- 12 well as other required life safety items. The
- 13 deficiencies are noted on page 2 of the report. A
- 14 follow-up inspection was completed on April 13,
- 15 and all outstanding items are considered
- 16 satisfactory, as outlined in the supplemental
- 17 inspection.
- The 2022 annual survey, as required
- 19 by the Louisiana Gaming Control Board, is now
- 20 complete and is considered fit to continue its
- 21 intended service as a dockside gaming riverboat in

- 22 the state of Louisiana. It is the recommendation
- 23 of AVS that L'Auberge Casino of Lake Charles be
- 24 issued a Certificate of Compliance for 2022.
- 25 CHAIRMAN JOHNS:

- 1 Thank you, Mr. Pitman. Any -- any
- 2 questions for Mr. Pitman?
- 3 (NO RESPONSE)
- 4 MR. JAMES:
- 5 Mr. Chairman, we now present these
- 6 findings to the Board and request that, upon the
- 7 board -- board accepting the report submitted by
- 8 AVS, you will move for the issuance of L'Auberge
- 9 Lake Charles' Certificate of Compliance, which
- 10 will expire May 31, 2023.
- 11 MS. BERRY:
- 12 (Indicating)
- 13 CHAIRMAN JOHNS:
- 14 Okay. And Vice-Chairman Berry has
- 15 made a motion that we accept the Certificate of
- 16 Compliance, which will expire May 31, 2023.
- 17 MR. AVANT:
- 18 (Indicating)
- 19 CHAIRMAN JOHNS:
- 20 And Mr. Avant has seconded that
- 21 motion. Is there any discussion on the motion?
- 22 (NO RESPONSE)
- 23 CHAIRMAN JOHNS:
- 24 Is there any objection to that

25	motion?
23	
	32
1	(NO RESPONSE)
2	CHAIRMAN JOHNS:
3	Hearing none, the motion carries.
4	Thank you. Okay.
5	MR. JAMES:
6	Thank you.
7	CHAIRMAN JOHNS:
8	Okay. Moving on, the next item will
9	be the consideration of compliance for
10	Margaritaville Resort Casino.
11	MR. JAMES:
12	Again, good morning, Chairman Johns
13	and Board Members. I am Assistant Attorney
14	General Elroy James. With me is
15	Mr. Matthew Pitman of AVS. We're here in the
16	matter of the issuance of a Certificate of
17	Compliance for Bossier Casino Venture, LLC d/b/a
18	Margaritaville Resort Casino.
19	On May 5, 2022, AVS began the
20	inspection process for the approval of
21	Margaritaville Resort Casino's Certificate of
22	Compliance. Mr. Pitman will now provide details
23	of AVS's inspection.
24	MR. PITMAN:
25	Thank you, sir. Good morning

1 Chairman Johns and Board Members. I am

- 2 Matthew Pitman with American Vessel Services and
- 3 here to report the annual certification for
- 4 Margaritaville Casino.
- 5 The inspectors Pete Bullard and
- 6 Jeff Boyle did, on April 5 and 6, attend the
- 7 Riverboat Margaritaville to conduct the annual
- 8 inspection in accordance with the Louisiana
- 9 Alternative Inspection Program. The inspectors
- 10 reviewed fire protection measures, egress routes,
- 11 observed emergency lighting, tested the emergency
- 12 generator, inspected the mooring system, and
- 13 conducted a fire drill, as well as other required
- 14 life safety items. The deficiencies are noted on
- 15 page 16 of your report. A follow-up inspection
- 16 was done on May 5, and all outstanding items are
- 17 considered satisfactory, as outlined in the
- 18 supplemental inspection.
- The 2022 annual survey, as required
- 20 by Louisiana Gaming Control Board, is now complete
- 21 and is considered fit to continue its intended
- 22 service as a dockside gaming riverboat in the
- 23 state of Louisiana. It is the recommendation of
- 24 AVS that Margarita -- excuse me -- Margaritaville
- 25 Casino be issued the Certificate of Compliance for

- 1 2022.
- 2 CHAIRMAN JOHNS:
- 3 Okay. Any questions for Mr. Pitman?
- 4 (NO RESPONSE)

5 **CHAIRMAN JOHNS:** 6 There are none, so . . . 7 MR. JAMES: 8 Mr. Chairman, we now present these findings to the board and request that, upon the 10 board accepting the report submitted by AVS, you 11 will move for the -- you will move for the 12 issuance of Margaritaville Resort Casino's 13 Certificate of Compliance, which expires on 14 May 30, 2023. 15 MR. JACKSON: 16 (Indicating) 17 **CHAIRMAN JOHNS:** 18 Okay. Mr. Jackson has moved that we 19 issue a Certificate of Compliance for Margaritaville of Bossier City, which will expire 20 21 on March 31, 2023. Is there any discussion on 22 that motion? 23 (NO RESPONSE) 24 **CHAIRMAN JOHNS:** 25 Any objection to that motion? 35 1 (NO RESPONSE) 2 **CHAIRMAN JOHNS:** 3 Hearing none, that motion carries. Okay. And last on compliance will be the 5 Certificate of Compliance for Treasure Chest Casino.

7

MS. SIZEMORE:

- 8 Good morning, Chairman Johns and
- 9 Board Members. I'm Assistant Attorney General
- 10 Shanna Sizemore. With me is Mr. Matt Pitman of
- 11 American Vessel Services, LLC. We're here in the
- 12 matter of the issuance of the Certificate of
- 13 Compliance for Treasure Chest Casino.
- 14 On March 31, 2022, AVS began the
- 15 inspection process for the approval of
- 16 Treasure Chest Casino's Certificate of Compliance.
- 17 Mr. Pitman will now provide the details on AVS's
- 18 inspection.
- 19 MR. PITMAN:
- 20 Thank you. Good morning,
- 21 Chairman Johns and Board Members. I am Matthew
- 22 Pitman with American Vessel Services and here to
- 23 report the annual certification for Treasure Chest
- 24 Casino.
- 25 The inspectors Pete Bullard and

- 1 Moriah Reed did, on March 31, attend the Riverboat
- 2 Treasure Chest Casino to conduct the annual
- 3 inspection in accordance with the Louisiana
- 4 Alternative Inspection Program. The inspectors
- 5 reviewed fire protection measures, egress routes,
- 6 observed emergency lighting, tested the emergency
- 7 generator, inspected the mooring system, and
- 8 conducted a fire drill, as well as other required
- 9 life safety items. The deficiencies are noted on
- 10 page 7 of your report. A follow-up inspection was

- 11 done on April 29, and all outstanding items are
- 12 considered satisfactory, as outlined in the
- 13 supplemental inspection.
- 14 The 2022 annual survey, as required
- 15 by the Louisiana Gaming Control Board, is now
- 16 complete and is considered fit to continue its
- 17 intended service as a dockside gaming riverboat in
- 18 the state of the Louisiana. It is the
- 19 recommendation of AVS that Treasure Chest Casino
- 20 be issued a Certificate of Compliance for 2022.
- 21 MS. SIZEMORE:
- We now present these findings to the
- 23 board and request that, upon the board accepting
- 24 the report submitted by AVS, you will move for the
- 25 issuance of Treasure Chest Casino's Certificate of

- 1 Compliance, which expires on May 31, 2023.
- 2 CHAIRMAN JOHNS:
- 3 Okay. Any -- any questions, Members?
- 4 Any discussion?
- 5 (NO RESPONSE)
- 6 MS. TRAYLOR:
- 7 (Indicating)
- 8 CHAIRMAN JOHNS:
- 9 Ms. Traylor has moved that we issue a
- 10 Certificate of Compliance for Treasure Chest
- 11 Casino, which will expire May 31, 2023.
- 12 MS. LEWIS:
- 13 (Indicating)

14 **CHAIRMAN JOHNS:** 15 Seconded by Ms. Lewis. Is there any discussion on the motion? 16 17 (NO RESPONSE) **CHAIRMAN JOHNS:** 18 19 Any objection to that motion? 20 (NO RESPONSE) 21 **CHAIRMAN JOHNS:** 22 Hearing none, that motion carries. 23 Thank you very much. And, Mr. Pitman, thank you for being with us today. 25 MR. PITMAN: 38 1 Thank you. 2 **CHAIRMAN JOHNS:** 3 And your reports are very comprehensive, greatly appreciate it, and we look 5 forward to a long relationship with you. 6 MR. PITMAN: 7 Thank you, Chairman Johns. 8 **CHAIRMAN JOHNS:** 9 Okay. Thank you. 10 MR. PITMAN: 11 Thank you, Board Members. 12 **CHAIRMAN JOHNS:** 13 Okay. Item E will be the 14 consideration of the application of Bally's Corporation for shelf approval. Ms. Jackson, good

16 morning again.

- 17 MS. JACKSON:
- 18 Good morning, Chairman Johns, Board
- 19 members. My name is Donna Jackson with Louisiana
- 20 State Police, Gaming Audit Section. Bally's
- 21 Corporation is requesting the board's approval of
- 22 its application for a \$5 billion shelf for a
- 23 three-year period, commencing upon the board's
- 24 approval.
- 25 Bally's meets the requirements under

- 1 LAC 42:III, Section 2525, in that they are a
- 2 publicly traded company whose shares trade on the
- 3 New York -- New York Stock Exchange, and they have
- 4 filed periodic documents, reports, and
- 5 information, as required by the SEC.
- 6 Bally's anticipates using the
- 7 proceeds of any future indebtedness for general
- 8 corporate purposes, working capital, capital
- 9 expenditures, and investments and potential
- 10 acquisitions. Bally's long-term debt schedule is
- 11 shown on page 10 of the report. At December 31,
- 12 2021, Bally's long-term debt approximated
- 13 \$3.4 billion. Board approval will allow Bally's
- 14 to issue debt financing up to a maximum of
- 15 \$5 billion, inclusive of its existing debt.
- 16 Bally's projects sufficient cash flows from
- 17 operations to maintain its debt.
- 18 In conclusion, no financial issues
- 19 came to our attention to preclude the board's

- 20 approval of Bally's shelf application. The
- 21 Attorney General's Office has prepared a
- 22 resolution for the transaction should the board
- 23 move to approve.
- 24 Mr. Dan Boudreaux with Bally's
- 25 Corporate and Mr. Larry Orlansky, local counsel,

- 1 are in attendance today and are available for any
- 2 questions you may have for the company.
- 3 CHAIRMAN JOHNS:
- 4 Okay. Any questions for Ms. Jackson,
- 5 members?
- 6 (NO RESPONSE)
- 7 CHAIRMAN JOHNS:
- 8 Ms. Jackson, has any of this debt
- 9 attributed to any capital improvements here in
- 10 Louisiana that you know of?
- 11 MS. JACKSON:
- 12 I would have to defer to
- 13 Mr. Boudreaux on that one.
- 14 MR. BOUDREAUX:
- 15 So, actually, part of the --
- 16 CHAIRMAN JOHNS:
- 17 Come forward, please, if you would,
- 18 and just identify yourself for the record.
- 19 MR. BOUDREAUX:
- 20 Yeah. I'm Dan Boudreaux. I'm the
- 21 Senior Vice-President and Chief Accounting Officer
- 22 for Bally's Corporation. Yeah. This debt in

- 23 general, there are -- there are some capital
- 24 expenditure improvements for the -- the Bally's
- 25 Shreveport property, as well as others. Given

- 1 that we -- we currently have about 3.4 billion in
- 2 debt, this just allows us the flexibility, if
- 3 there's any other acquisitions in play, to
- 4 basically take out the appropriate debt to make --
- 5 make those things happen.
- 6 CHAIRMAN JOHNS:
- 7 And my recent visit up there
- 8 indicated they were looking at a number of capital
- 9 improvement projects there in Shreveport, --
- 10 MR. BOUDREAUX:
- 11 Yes, sir.
- 12 CHAIRMAN JOHNS:
- 13 -- which is good.
- 14 MR. BOUDREAUX:
- 15 Yeah. We're looking -- we're looking
- 16 at a couple of things, especially with the smoking
- 17 ban and how that's kind of impacted --
- 18 CHAIRMAN JOHNS:
- 19 Right.
- MR. BOUDREAUX:
- 21 -- that side of the river. We're
- 22 trying to combat that.
- 23 CHAIRMAN JOHNS:
- That's going to be a challenge.
- 25 MR. BOUDREAUX:

1	Yeah.
2	CHAIRMAN JOHNS:
3	Okay. Any questions, Board Members?
4	Mr. Avant?
5	MR. JACKSON:
6	Motion to approve.
7	CHAIRMAN JOHNS:
8	Yeah. We have a resolution that we
9	will read in a moment, but we need to ask for a
10	motion. Mr. Jackson has moved that we adopt the
11	resolution.
12	MS. BERRY:
13	(Indicating)
14	CHAIRMAN JOHNS:
15	And Ms. Berry has seconded that
16	motion. Ms. Thurman, would you read the
17	resolution, please?
18	MS. THURMAN:
19	On the 16th day of May 2022, the
20	Louisiana Gaming Control Board did, in a duly
21	noticed public meeting, consider the Application
22	of Shelf Approval of Debt Transactions under
23	LAC 42:III.2525 filed by Bally's Corporation, and
24	upon motion duly made and seconded, the Board
25	adopted the following resolution:
	43
1	Re it resolved that Bally's

2 Corporation's Application for Shelf Approval of

- 3 Debt Transactions be and is hereby approved,
- 4 subject to the following terms and conditions:
- 5 No. 1, for a period of three years,
- 6 beginning May 16, 2022, Bally's Corporation is
- 7 granted approval pursuant to LAC 42:III.2525 to
- 8 enter into debt transactions, as defined in
- 9 LAC 42:III.2522, not to exceed a cumulative total
- 10 of \$5 billion. For purposes of this Shelf
- 11 Approval, the cumulative total of \$5 billion shall
- 12 include debt currently existing or approved in
- 13 earlier debt transactions.
- No. 2, within ten days of
- 15 consummation of a debt transaction, including
- 16 amendments and modifications of existing debt
- 17 transactions, Bally's Corporation shall provide a
- 18 term sheet, or executive summary, of the debt
- 19 transaction and -- and an executed copy of the
- 20 documents evidencing the debt transaction to
- 21 Louisiana State Police, Gaming Enforcement
- 22 Division, Audit Section, Corporate Securities
- 23 Unit.
- No. 3, this Shelf Approval may be
- 25 rescinded by the Chairman of the Board upon

- 1 issuance of a written Notice of Rescission setting
- 2 forth the reasons therefore. The Rescission shall
- 3 remain in effect until lifted by the Board, upon
- 4 such terms as are satisfactory to the Board.
- 5 No. 4, this Shelf Approval shall

- 6 expire on -- on May 16, 2025.
- 7 It is hereby further resolved that
- 8 the Chairman of the Louisiana Gaming Control Board
- 9 be delegated the authority to issue a written
- 10 rescission of the Shelf Approval in accordance
- 11 with LAC 42:III.2525(E) and as provided herein
- 12 above.
- 13 Thus done and signed in Baton Rouge,
- 14 Louisiana, this 16th day of May 2022.
- 15 CHAIRMAN JOHNS:
- 16 Well, thank you, Ms. Thurman. We
- 17 have a motion by Mr. Jackson that we adopt this
- 18 resolution, seconded by Ms. Berry. And,
- 19 Ms. Thurman, would you call the roll, please?
- MS. THURMAN:
- 21 Mr. Avant?
- 22 MR. AVANT:
- Yes.
- 24 MS. THURMAN:
- 25 Ms. Berry?

- 1 MS. BERRY:
- 2 Yes.
- 3 MS. THURMAN:
- 4 Mr. Jackson?
- 5 MR. JACKSON:
- 6 Yes.
- 7 MS. THURMAN:
- 8 Ms. Lewis?

```
9
        MS. LEWIS:
10
           Yes.
11
         MS. THURMAN:
12
           Mr. Poole?
13
         MR. POOLE:
14
           Yes.
15
         MS. THURMAN:
           Ms. Hamilton-Acker?
16
17
         MS. HAMILTON-ACKER:
18
           Yes.
19
         MS. THURMAN:
20
           Ms. Traylor?
21
         MS. TRAYLOR:
22
           Yes.
23
         MS. THURMAN:
24
           Chairman Johns?
25
         CHAIRMAN JOHNS:
             46
1
          Yes.
2
        MS. THURMAN:
3
          Unanimous.
4
        CHAIRMAN JOHNS:
5
          By unanimous vote, that resolution is
   hereby adopted. Okay.
7
        MR. BOUDREAUX:
8
          Thank you very much.
9
        CHAIRMAN JOHNS:
10
           Thank you very much for being with
```

11 us, Mr. Boudreaux.

12 MR. BOUDREAUX: 13 Yeah. **CHAIRMAN JOHNS:** 14 15 Thank you, Ms. Jackson. VII. VIDEO GAMING ISSUES 16 17 **CHAIRMAN JOHNS:** 18 Okay. Item No. VII on the agenda, 19 Ladies and Gentlemen, will be a Petition for the 20 Transfer of Membership Interest in Waring Oil 21 Company doing business as Interstate Food Stop. 22 MR. PICOU: 23 Good morning, Chairman Johns and 24 Board Members. 25 **CHAIRMAN JOHNS:** 47 1 Mr. Picou. 2 MR. PICOU: 3 I'm Assistant Attorney General Charlie Picou, here in the matter of the Transfers 5 of Membership Interest in Waring Oil Company, LLC, doing business as Interstate Food Stop #7, which holds a Type 5 video draw poker gaming license. Daniel P. Waring, III, held a 45 percent membership interest in the licensee. 10 On December 28, 2020, Mr. Waring transferred a 15 percent membership interest in the licensee to the Daniel P. Waring, III, family 12 trust and a 30 percent membership interest in the

14 licensee to his wife, Janice G. Waring. And

- 15 Mrs. Waring then as a -- is a beneficiary of the
- 16 Daniel P. Waring, III, family trust, and
- 17 Robert Bailess is named as the trustee.
- 18 Upon receipt of the interest,
- 19 Mrs. Waring transferred her 30 percent membership
- 20 interest in the licensee in equal parts to three
- 21 trusts established for her children. Ten percent
- 22 of the membership interest in the licensee was
- 23 transferred to the Jana Waring Kane 2020 trust,
- 24 ten percent to the Ryan Waring Cook 2020 trust,
- 25 ten percent to the Jill Waring Upchurch 2020

- 1 trust. Robert Bailess is also the trustee to each
- 2 of these trusts.
- 3 The Office of State Police conducted
- 4 criminal checks on all relevant persons associated
- 5 with the licensee and conducted investigative --
- 6 an investigation of the transfers of the
- 7 membership interests. Investigator Rodney Perkins
- 8 will now present the Division's findings to the
- 9 board.
- 10 MR. PERKINS:
- 11 Good morning, Chairman Johns, Board
- 12 Members. The Division investigated the transfers
- 13 that occurred in the licensee and found no
- 14 information that would preclude the continuing
- 15 licensing of Waring Oil Company, LLC, doing
- 16 business as Interstate Food Stop #7.
- 17 The Division conducted a suitability

- 18 investigation of Robert Bailess, Jana Waring Kane,
- 19 Rebecca Ryan Waring Cook, and Jill Waring
- 20 Upchurch. The Division also conducted updated
- 21 criminal inquiries on Janice G. Waring, also,
- 22 previously submitted under this license. No
- 23 information was found that would preclude any of
- 24 the parties from participating in the video gaming
- 25 industry.

- 1 MR. PICOU:
- 2 The Office of the Attorney General
- 3 has reviewed the file prepared by the Office of
- 4 State Police and has found no information that
- 5 would preclude approval of these transfers.
- 6 CHAIRMAN JOHNS:
- 7 Okay. So all suitabilities in order,
- 8 so...
- 9 MR. PERKINS:
- 10 Yes.
- 11 CHAIRMAN JOHNS:
- 12 Okay. Thank you. Members, any
- 13 questions?
- 14 (NO RESPONSE)
- 15 CHAIRMAN JOHNS:
- Do I have a motion that we --
- 17 MR. POOLE:
- 18 (Indicating)
- 19 CHAIRMAN JOHNS:
- 20 Mr. Poole has moved that we approve

- 21 the transfer of membership interest in Waring Oil
- 22 Company, LLC, doing business as Interstate Food
- 23 Stop.
- 24 MR. AVANT:
- 25 (Indicating)

- 1 CHAIRMAN JOHNS:
- 2 Mr. Avant has seconded that motion.
- 3 Is there any discussion on that motion?
- 4 (NO RESPONSE)
- 5 CHAIRMAN JOHNS:
- 6 Is there any objection to that
- 7 motion?
- 8 (NO RESPONSE)
- 9 CHAIRMAN JOHNS:
- Hearing none, that motion is hereby
- 11 adopted. Thank you very much. Mr. Picou,
- 12 congratulations on your recent promotion.
- 13 MR. PICOU:
- 14 Thank you. I appreciate that.
- 15 CHAIRMAN JOHNS:
- Well-deserved.
- 17 VIII. SPORTS WAGERING ISSUES
- 18 CHAIRMAN JOHNS:
- 19 Okay. Moving on into some sports
- 20 wagering agendas here. The first one will be the
- 21 consideration for the approval of Boyd Racing
- 22 doing business as Delta Downs Racetrack Casino &
- 23 Hotel. Good morning.

- 24 MS. JAMES:
- 25 Good morning, Chairman and Board

- 1 Members. Assistant Attorney General
- 2 Lekiesha James here with Ms. Tammy Haupt of the
- 3 Louisiana Gaming -- Louisiana State Police, Gaming
- 4 Audit Division, and Master Trooper Michael Daniel
- 5 of the Gaming Enforcement Division. A
- 6 representative of the applicant is also present
- 7 and will provide a brief presentation. We are
- 8 here in the matter of the consideration of the
- 9 sports wagering license application of
- 10 Boyd Racing, LLC, doing business as Delta Downs
- 11 Racetrack Casino & Hotel.
- 12 Pursuant to the Louisiana Sports
- 13 Wagering Act, the board is -- is charged with
- 14 issuing or denying applications for sports
- 15 wagering licenses. The applicant is eligible to
- 16 apply for a sports wagering license due to its
- 17 licensure as a slots at the track gaming licensee.
- 18 The board issued a Temporary Certificate of
- 19 Authority to the applicant to conduct business as
- 20 a sports wagering licensee with an effective date
- 21 of December 3, 2021. The TCOA expires on June 3,
- 22 2022.
- 23 State Police's Gaming Division has
- 24 reviewed and investigated the application and will
- 25 now report its findings to the board.

- 1 MS. HAUPT:
- 2 Good morning, Chairman Johns and
- 3 Board Members. My name is Tammy Haupt with
- 4 Louisiana State Police's Gaming Audit Section.
- 5 The Audit Section has reviewed the financial
- 6 information submitted by the sports wagering
- 7 license applicant, Boyd Racing, LLC, doing
- 8 business as Delta Downs Racetrack Hotel & Casino
- 9 and its ultimate parent, Boyd Gaming Corporation.
- 10 Boyd currently operates 28
- 11 wholly-owned gaming entertainment properties
- 12 across ten states and Stardust-branded iGaming
- 13 casinos in Pennsylvania and New Jersey. Through
- 14 its -- through its strategic partnership and as a
- 15 five percent equity owner of FanDuel Group, Inc.,
- 16 Boyd is pursuing sports betting and -- sports
- 17 betting and online gaming opportunities across the
- 18 US.
- 19 In September of 2021, Delta Downs
- 20 entered into a Retail Sports Service Agreement
- 21 with Betfair Interactive US, LLC, doing business
- 22 as FanDuel Sportsbook, a sports wagering platform
- 23 provider and wholly-owned subsidiary of the
- 24 FanDuel Group. The agreement allows FanDuel to
- 25 provide the licensee with a turnkey retail sports

- 1 wagering operation on the casino's premises.
- 2 Delta Downs has launched its FanDuel-branded
- 3 retail sportsbook under its Temporary Certificate

- 4 of Authority issued by the Louisiana Gaming
- 5 Control Board.
- 6 FanDuel is party to similar
- 7 agreements to operate its FanDuel-branded retail
- 8 sportsbook on the premises of Boyd's remaining
- 9 four Louisiana gaming properties and eight
- 10 additional properties across five states, for a
- 11 total of thirteen retail sportsbooks.
- 12 Delta Downs has not publicly
- 13 announced who its third-party online sportsbook
- 14 platform provider partner will be at this time.
- 15 Although the licensee is not partnered with
- 16 FanDuel, Delta Downs' customers are invited to
- 17 register to become a FanDuel sportsbook player in
- 18 the interim.
- 19 For the fiscal year ending
- 20 December 31, 2021, Boyd reported revenues of
- 21 3.4 billion compared to 2.2 billion in 2021, an
- 22 increase of 1.19 billion, or 54.7 percent. This
- 23 increase was primarily due to the easing of the
- 24 COVID restrictions and increased revenues from its
- 25 online gaming initiatives. In 2021, Boyd

- 1 delivered a strong year-to-year result with
- 2 improvements in net income, net income margin, and
- 3 adjusted EBITDA margin.
- 4 It is our assessment, based on the
- 5 information reviewed, that Delta Downs possesses
- 6 the financial ability to develop, construct,

- 7 operate, and maintain its sports wagering
- 8 operations. No financial issues came to the Audit
- 9 Section's attention that were of such nature as to
- 10 preclude the board from approving the issuance of
- 11 a sports wagering license to Delta Downs.
- 12 Licensing will now present their
- 13 findings.
- 14 MASTER TROOPER MICHAEL DANIEL:
- 15 Good morning, Chairman Johns and
- 16 Members of the Board. I'm Master Trooper
- 17 Michael Daniel with the Louisiana State Police,
- 18 Gaming Enforcement Division.
- 19 On September 16, 2021, the Louisiana
- 20 State Police Gaming Enforcement Division received
- 21 a sports wagering license application submitted on
- 22 behalf of Boyd Racing, LLC, doing business as
- 23 Delta Downs Racetrack Casino & Hotel. Under the
- 24 rules and regulations of the Gaming Enforcement
- 25 Division, a background investigation was conducted

- 1 on Boyd Gaming Corporation, its shareholders,
- 2 subsidiaries, officers, directors, and persons
- 3 with five percent or more ownership or economic
- 4 interest in the licensee.
- 5 The Louisiana State Police Gaming
- 6 Division investigated whether any information
- 7 would deem Boyd Gaming Corporation, its
- 8 shareholders, or its subsidiaries unsuitable. The
- 9 background investigation consisted of inquiries to

- 10 federal, state, and local law enforcement
- 11 agencies, civil jurisdictions, gaming regulatory
- 12 agencies, and the Louisiana Department of Revenue.
- 13 Inquiries were also made through Computerized
- 14 Criminal Data -- Criminal History Databases.
- 15 Based on the investigation, no
- 16 information was found to preclude the board from
- 17 approving Boyd Racing, LLC, doing business as
- 18 Delta Downs Racetrack Casino & Hotel's sports
- 19 wagering license.
- 20 CHAIRMAN JOHNS:
- 21 Thank you very much, Ladies and
- 22 Gentlemen. We appreciate your work on this. It
- 23 looks this is Boyd Gaming day with the Gaming
- 24 Control Board, I see. Anyone from Boyd would like
- 25 to make any comments this morning or . . .

- 1 MS. BOLES:
- 2 Good morning. Janet Boles.
- 3 CHAIRMAN JOHNS:
- 4 I'm not going to call you up for
- 5 every one of these; so maybe we can just have some
- 6 general discussion of what your -- what your plans
- 7 are for your sportsbooks.
- 8 MS. BOLES:
- 9 Wonderful. Janet Boles on behalf of
- 10 Boyd Gaming and their five licensees. With me is
- 11 Vince Schwartz, who is the Regional Vice-President
- 12 for Boyd.

- 13 MR. SCHWARTZ:
- 14 Good morning, Chairman, Board
- 15 Members.
- 16 CHAIRMAN JOHNS:
- 17 Good morning.
- 18 MR. SCHWARTZ:
- 19 Yeah. Actually, sports betting, very
- 20 exciting. It finally came to Louisiana. And I
- 21 would like to start off by thanking certainly the
- 22 commission and the board staff, the AG's Office,
- 23 the State Police. It was lots of activity, lots
- 24 of cell phones being burned up in those early --
- 25 early weeks of December trying to get everything

- 1 open and operating and working closely with the
- 2 Casino Association as a group to kind of put this
- 3 thing together.
- 4 So we were -- we have five properties
- 5 in Louisiana. We were able to open three of our
- retail locations in early December, shortly after
- 7 the approvals, and got the other two remaining
- 8 operations open in January. It's been good for
- 9 us. It creates more traffic on the casino floor.
- 10 We have -- within the three books, we
- 11 have three of them located on the casino floor,
- 12 two of them are off the floor in the pavilion area
- 13 near the entrance to the casino. It's created
- 14 about 60 plus direct jobs just inside of the
- 15 sportsbook with cashiers and that sort of position

- 16 and additionally -- and some food and beverage
- 17 outlets creates some additional jobs, some
- 18 security jobs and some -- some just ancillary jobs
- 19 that are associated with that. So it's been good
- 20 for us.
- 21 We put together a little, brief
- 22 presentation. I think, when we met last, the only
- 23 information we had was renderings. It was early
- 24 in the process. So we put some pictures together
- 25 of some grand openings, with some ribbon cuttings

- 1 and some celebrity sports -- local sports folks
- 2 making the initial bet. But, yeah, we're very
- 3 happy to be operating our sportsbooks in
- 4 Louisiana.
- 5 CHAIRMAN JOHNS:
- 6 Okay. I -- I thank you very much for
- 7 that. We are going to have to take each one
- 8 separately.
- 9 MR. SCHWARTZ:
- 10 Sure.
- 11 CHAIRMAN JOHNS:
- 12 I've been advised by legal counsel
- 13 here, so . . .
- 14 MR. SCHWARTZ:
- Sure.
- 16 CHAIRMAN JOHNS:
- 17 Well, anyway -- but thank you very
- 18 much. I'm very familiar with Delta Downs. It's

- 19 in my backyard, and I always appreciated what Boyd
- 20 has done for that -- for that track. So we look
- 21 forward to that. But y'all are convinced you are
- 22 bringing in new -- new customers?
- 23 MR. SCHWARTZ:
- Yes, sir. And lots of activity at
- 25 Delta Downs. Specifically, there is a new

- 1 Gastropub under construction. I'm not sure when
- 2 you were there last. Converted the buffet space
- 3 into another restaurant. And so there's lots of
- 4 activity, taking down that glass wall, putting up
- 5 a little more of a decorative wall like some of
- 6 the competitors have in the neighborhood. So lots
- 7 of construction going on at Delta Downs, in -- in
- 8 addition to all of the hurricane repair that
- 9 were -- was pretty substantial.
- 10 CHAIRMAN JOHNS:
- 11 Okay. Sounds good. Why don't y'all
- 12 just stay up there for a little while today.
- 13 Okay?
- 14 Okay. Members, any further questions
- 15 for our presenters here this morning?
- 16 (NO RESPONSE)
- 17 CHAIRMAN JOHNS:
- 18 Okay. The chairman will make a
- 19 motion that we adopt the resolution that
- 20 Ms. Thurman will read. Ms. Berry has seconded
- 21 that motion.

22 Ms. Thurman, would you read the 23 resolution, please, for Delta Downs Racetrack Casino & Hotel? 25 MS. THURMAN: 60 1 On the 16th day of May 2022, the Louisiana Gaming Control Board did, in a duly noticed public meeting, consider the sports wagering license application of Boyd Racing, LLC, 5 d/b/a Delta Downs Racetrack Casino & Hotel, 6 License No. W011003479, and upon motion duly made 7 and seconded, the Board adopted the following resolution: 9 Be it resolved that Boyd Racing, LLC, 10 d/b/a Delta Downs Racetrack Casino & Hotel be approved for a sports wagering license for a term 11 12 of five years, commencing December 3, 2021. 13 Thus done and signed in Baton Rouge 14 Louisiana this 16th day of May 2022. 15 **CHAIRMAN JOHNS:** 16 Okay, Members. We have a motion by Chairman Johns, seconded by Vice-Chairman Berry, 17 18 that we adopt this resolution. Is there any 19 discussion? 20 (NO RESPONSE) 21 **CHAIRMAN JOHNS:** 22 Ms. Thurman, would you call the role, 23 please?

24

MS. THURMAN:

25 Mr. Avant? 61 1 MR. AVANT: 2 Yes. 3 MS. THURMAN: 4 Ms. Berry? 5 MS. BERRY: 6 Yes. 7 MS. THURMAN: 8 Mr. Jackson? 9 MR. JACKSON: 10 Yes. MS. THURMAN: 11 12 Ms. Lewis? 13 MS. LEWIS: 14 Yes. 15 MS. THURMAN: Mr. Poole? 16 17 MR. POOLE: 18 Yes. 19 MS. THURMAN: 20 Ms. Hamilton-Acker? MS. HAMILTON-ACKER: 21 22 Yes. 23 MS. THURMAN: 24 Ms. Traylor? 25 MS. TRAYLOR: 62

1 Yes.

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2
         MS. THURMAN:
3
           Chairman Johns?
4
         CHAIRMAN JOHNS:
           Yes.
5
6
         MS. THURMAN:
7
           It's unanimous.
8
         CHAIRMAN JOHNS:
9
           By unanimous vote, that motion is
    hereby adopted, so . . .
          MS. BOLES:
11
12
            Thank you.
          MR. SCHWARTZ:
13
14
            Thank you.
15
          CHAIRMAN JOHNS:
16
            Thank you very much. Okay. We're
17
    going to move on to the next item, which will be
18
    Sam's Town Hotel & Casino in Shreveport.
19
          MS. JAMES:
20
            Assistant Attorney General . . .
21
          CHAIRMAN JOHNS:
22
            Oh, my apologies. I forgot about
    Evangeline Downs. Okay. Getting ahead of myself
24
   here this morning.
25
          MS. JAMES:
              63
1
           It's okay.
2
         CHAIRMAN JOHNS:
3
           Okay. Let's -- let's consider the
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4 petition on Evangeline Downs doing -- Evangeline

- 5 Downs, LLC, doing business as Evangeline Downs
- 6 Racetrack & Casino.
- 7 MS. JAMES:
- 8 Assistant Attorney General
- 9 Lekiesha James, appearing with Tammy Haupt of the
- 10 Louisiana State Police, Gaming Audit Division, and
- 11 Master Trooper Michael Daniel of the Gaming
- 12 Enforcement Division. Representatives of the
- 13 applicant are also present today to provide a
- 14 brief presentation. We're here in the matter of
- 15 the consideration of the sports wagering license
- 16 application of the Old Evangeline Downs, LLC,
- 17 doing business as Evangeline Downs Racetrack &
- 18 Casino.
- 19 Pursuant to Louisiana Sports Wagering
- 20 Act, the board is charged with issuing or denying
- 21 applications for sports wagering licensees. This
- 22 applicant is eligible to apply for a sports
- 23 wagering license due to its licensure as a slots
- 24 at the track gaming licensee. This board issued a
- 25 Temporary Certificate of Authority to the

- 1 applicant to conduct business as a sports wagering
- 2 licensee, with an effective date of December 3,
- 3 2021. The TCOA expires on June 3, 2022.
- 4 State Police's Gaming Division has
- 5 reviewed and investigated the application and will
- 6 now report its findings to the board.
- 7 MS. HAUPT:

- 8 Good morning, Chairman Johns and
- 9 Board Members. My name is Tammy Haupt with
- 10 Louisiana State Police's Gaming Enforcement
- 11 Division, Audit Section. The Audit Section has
- 12 reviewed the financial information submitted by
- 13 the sports wagering license applicant, the Old
- 14 Evangeline Downs, LLC, doing business as
- 15 Evangeline Downs Racetrack & Casino and its --
- 16 Casino and its ultimate parent, Boyd Gaming
- 17 Corporation.
- 18 Boyd's company profile regarding its
- 19 gaming operations and financial performance was
- 20 previously stated in the Delta Downs presentation
- 21 and is also applicable to Evangeline Downs.
- 22 In September 2021, Evangeline Downs
- 23 entered into a Retail Sports Service Agreement
- 24 with Betfair Interactive US, LLC, doing business
- 25 as FanDuel Sportsbook, a sports wagering platform

- 1 provider. The agreement allows FanDuel to provide
- 2 the licensee with a turnkey retail sports wagering
- 3 operation on the casino's premises. Evangeline
- 4 Downs has launched its FanDuel-branded retail
- 5 sportsbook under a Temporary Certificate of
- 6 Authority issued by the Louisiana Gaming Control
- 7 Board.
- 8 Evangeline Downs has not publicly
- 9 announced who its third-party sports wagering
- 10 platform provider will be at this time. Although

- 11 the licensee has not partnered with FanDuel,
- 12 Evangeline Downs' customers are invited to
- 13 register to become a FanDuel Sportsbook player in
- 14 the interim.
- 15 It is our assessment, based on the
- 16 information reviewed, that Evangeline Downs
- 17 possesses the financial ability to develop,
- 18 construct, operate, and maintain its sports
- 19 wagering operations. No financial issues came to
- 20 the Audit Section's attention that were of such
- 21 nature as to preclude the board from approving the
- 22 issuance of the sports wagering license to
- 23 Evangeline Downs.
- 24 Licensing will now present their
- 25 findings.

- 1 MASTER TROOPER DANIEL:
- 2 Good morning, Chairman Johns and
- 3 Members of the Board. I'm Master Trooper
- 4 Michael Daniel with Louisiana State Police, Gaming
- 5 Enforcement Division.
- 6 On September 16, 2021, Louisiana
- 7 State Police, Gaming Enforcement Division,
- 8 received a sports wagering license application
- 9 submitted on behalf of the Old Evangeline Downs,
- 10 LLC, doing business as Evangeline Downs Racetrack
- 11 & Casino. Under the rules and regulations of the
- 12 Gaming Enforcement Division, a background
- 13 investigation was conducted on Boyd Gaming

- 14 Corporation, its shareholders, subsidiaries,
- 15 officers, directors, and persons with five percent
- 16 or more ownership or economic interest in the
- 17 licensee.
- 18 The Louisiana State Police, Gaming
- 19 Enforcement Division, investigated whether any
- 20 information would deem Boyd Gaming Corporation,
- 21 its shareholders, or its subsidiaries unsuitable.
- 22 The background investigation consisted of
- 23 inquiries to federal, state, and local law
- 24 enforcement agencies, civil jurisdictions, gaming
- 25 regulatory agencies, and the Louisiana Department

- 1 of Revenue. Inquiries were also made through the
- 2 Computerized Criminal History Database. Based on
- 3 the investigation, no information was found to
- 4 preclude the board from approving the
- 5 Old Evangeline Downs, LLC, doing business as
- 6 Evangeline Downs Racetrack & Casino's sport
- 7 wagering license.
- 8 CHAIRMAN JOHNS:
- 9 Thank you very much. Any questions
- 10 for the Attorney General or State Police?
- 11 (NO RESPONSE)
- 12 CHAIRMAN JOHNS:
- 13 If not, to Boyd, I actually did visit
- 14 Evangeline Downs, and I think there's some
- 15 incredible opportunities there for -- for the
- 16 sportsbook. And is there going to be more of a

```
17 permanent build-out from what's there right now?
18
          MR. SCHWARTZ:
19
            Actually, that is the permanent
20 build-out. It was a lounge that we converted to
21 that. It's about 3,000 square feet. It's pretty
22 large.
23
          CHAIRMAN JOHNS:
24
            Okay.
25
          MR. SCHWARTZ:
              68
1
           And it's actually one -- one of
2
   the -- pretty busy in that area. I think there is
   enough population and not a lot of choices; so
   it's been good.
5
         CHAIRMAN JOHNS:
6
           Okay. I remember seeing where it
   potentially was going to go, but that was -- I was
  there before the build-out, so . . . Okay. Well,
9
   great.
10
            Okay. Any -- any questions for Boyd
11
    Gaming?
12
               (NO RESPONSE)
13
          MS. BERRY:
14
            (Indicating)
15
          CHAIRMAN JOHNS:
16
            Hearing none, Ms. Berry has moved
17
    that we adopt the resolution.
18
          MS. HAMILTON-ACKER:
19
            (Indicating)
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- 20 **CHAIRMAN JOHNS:** 21 And Ms. Hamilton-Acker has seconded that -- that motion. Ms. Thurman, would you read 23 the resolution? 24 MS. THURMAN: 25 On the 16th day of May 2022, the 69 1 Louisiana Gaming Control Board did, in a duly 2 noticed public meeting, consider the Sports 3 Wagering License Application of the Old Evangeline 4 Downs, LLC, d/b/a Evangeline Downs Racetrack & 5 Casino, License No. W014903478, and upon motion duly made and seconded, the Board adopted the 7 following resolution: 8 Be it resolved that the Old 9 Evangeline Downs, LLC, d/b/a Evangeline Downs 10 Racetrack & Casino be approved for a Sport 11 Wagering License for term of five years commencing 12 December 3, 2021. 13 Thus done and signed in Baton Rouge,
- Louisiana, this 16th day of May 2022.
 CHAIRMAN JOHNS:
 Thank you, Ms. Thurman. We have a
- 17 motion by Vice-Chairman Berry, seconded by
- 18 Ms. Hamilton-Acker, that we adopt this resolution.
- 19 And, Ms. Thurman, would you call the roll, please?
- MS. THURMAN:
- 21 Mr. Avant?
- 22 MR. AVANT:

- 23 Yes.
- 24 MS. THURMAN:
- 25 Ms. Berry?

- 1 MS. BERRY:
- 2 Yes.
- 3 MS. THURMAN:
- 4 Mr. Jackson?
- 5 MR. JACKSON:
- 6 Yes.
- 7 MS. THURMAN:
- 8 Ms. Lewis?
- 9 MS. LEWIS:
- 10 Yes.
- 11 MS. THURMAN:
- 12 Mr. Poole?
- 13 MR. POOLE:
- 14 Yes.
- 15 MS. THURMAN:
- 16 Ms. Hamilton-Acker?
- 17 MS. HAMILTON-ACKER:
- 18 Yes.
- 19 MS. THURMAN:
- 20 Ms. Traylor?
- 21 MS. TRAYLOR:
- Yes.
- 23 MS. THURMAN:
- 24 Chairman Johns?
- 25 CHAIRMAN JOHNS:

	71
1	Yes.
2	MS. THURMAN:
3	It's unanimous.
4	CHAIRMAN JOHNS:
5	By unanimous vote, that adoption
6	is here that resolution is hereby adopted.
7	MS. BOLES:
8	Thank you.
9	CHAIRMAN JOHNS:
10	Okay. Now we can move on to Sam's
11	Town.
12	MS. JAMES:
13	Attorney General Lekiesha James,
14	appearing with Tammy Haupt of Louisiana State
15	Police, Gaming Audit Division, and Master Trooper
16	Michael Daniel of the Gaming Enforcement Division.
17	Representatives of the applicant are present today
18	to provide a brief presentation. We are here in
19	this in the matter of the consideration of the
20	Sports Wagering License Application of Red River
21	Entertainment of Shreveport, LLC, doing business

Pursuant to the Louisiana Sports 23

24 Wagering Act, the board is charged with issuing or

25 denying applications for sports wagering

72

22 as Sam's Town Hotel & Casino.

1 licensees. This applicant is eligible to apply

2 for a sports wagering license due to its licensure

- 3 as a riverboat gaming licensee. The board issued
- 4 a Temporary Certificate of Authority to the
- 5 applicant to conduct business as a sports wagering
- 6 licensee, with an effective date of December 3,
- 7 2021. The TCOA expires on June 3, 2022.
- 8 State Police's Gaming Division has
- 9 reviewed and investigated the application and will
- 10 now report its findings to the board.
- 11 MS. HAUPT:
- 12 Good morning, my name is Tammy Haupt
- 13 with Louisiana State Police, Gaming Enforcement,
- 14 Audit Section. The Audit Section has reviewed the
- 15 financial information submitted by the sports
- 16 wagering license applicant, Red River
- 17 Entertainment of Shreveport, LLC, doing business
- 18 as Sam's Town Hotel & Casino and its ultimate
- 19 parent, Boyd Gaming Corporation.
- 20 Boyd's company profile regarding its
- 21 gaming operations and financial performance was
- 22 previously stated in the Delta Downs presentation
- 23 and is also applicable to Sam's Town.
- 24 In September of 2021, Sam's Town
- 25 entered into a Retail Sports Service Agreement

- 1 with Betfair Interactive US, LLC, doing business
- 2 as FanDuel Sportsbook, a sports wagering platform
- 3 provider. The agreement allows FanDuel to provide
- 4 its sport wagering platform to the licensee for a
- 5 turnkey -- a turnkey retail sportsbook operation

- 6 on the casino's premises. Sam's Town launched its
- 7 FanDuel-branded retail sportsbook under its
- 8 Temporary Certificate of Authority issued by the
- 9 Louisiana Gaming Control Board.
- 10 Additionally, BETMGM, LLC, formally
- 11 known as Roar Digital, LLC, a sports wagering
- 12 platform provider that is jointly owned by Entain,
- 13 PLC, a public limited company, and MGM Resorts
- 14 International entered into an online access
- 15 agreement with Sam's Town, its Louisiana gaming
- 16 partner, to provide online sports wagering
- 17 platform and services. BET -- BETMGM launched its
- 18 BETMGM-branded online sportsbook under its
- 19 Temporary Certificate of Authority issued by the
- 20 Louisiana Gaming Control Board. The Audit Section
- 21 will present BETMGM's Sports Wagering Platform
- 22 Provider Permit application to the Board for
- 23 consideration at a later date.
- 24 It is our assessment, based on the
- 25 information reviewed, that Sam's Town possesses

- 1 the financial ability to develop, construct,
- 2 operate, and maintain its sports wagering
- 3 operations. No financial issues came to the Audit
- 4 Section's attention that were of such nature as to
- 5 preclude the board from approving the issuance of
- 6 a sports wagering license to Sam's Town.
- 7 Licensing will now present their findings.
- 8 MASTER TROOPER DANIEL:

- 9 Good morning, Chairman Johns and
- 10 Members of the Board. I'm Master Trooper
- 11 Michael Daniel with Louisiana State Police, Gaming
- 12 Enforcement Division.
- 13 On September 16, 2021, the Louisiana
- 14 State Police, Gaming Enforcement Division,
- 15 received a sports wagering license application
- 16 submitted on behalf of Red River Entertainment of
- 17 Shreveport, LLC, doing business as Sam Town's --
- 18 Sam's Town Hotel & Casino. Under the rules and
- 19 regulations of the Gaming Enforcement Division, a
- 20 background investigation was conducted on Boyd
- 21 Gaming Corporations, its shareholders,
- 22 subsidiaries, officers, directors, and persons
- 23 with five percent or more ownership or economic
- 24 interest in the licensee.
- 25 The Louisiana State Police, Gaming

- 1 Enforcement Division, investigated whether any
- 2 information would deem Boyd Gaming Corporations,
- 3 its shareholders, or its subsidiaries unsuitable.
- 4 The background investigation consisted of
- 5 inquiries to federal, state, and local law
- 6 enforcement agencies, civil jurisdictions, gaming
- 7 regulatory agencies, and the Louisiana Department
- 8 of Revenue. Inquiries were also made through
- 9 Computerized Criminal History Data Bases. Based
- 10 on the investigation, no information was found to
- 11 preclude the Board from approving Red River

- 12 Entertainment of Shreveport, LLC, doing business
- 13 as Sam's Town Hotel & Casino's sports wagering
- 14 license.
- 15 CHAIRMAN JOHNS:
- 16 Thank you very much. And any
- 17 questions for the Attorney General or State
- 18 Police?
- 19 (NO RESPONSE)
- 20 CHAIRMAN JOHNS:
- 21 Members, I failed to mention that at
- 22 your seat, there is a booklet from Boyd Gaming
- 23 outlining each of the properties, a very nice
- 24 description of what they're building on their
- 25 properties, so -- sorry I didn't mention that

- 1 earlier.
- 2 Thank you very much for this. This
- 3 is very -- very nice, very helpful. I did visit
- 4 Sam's Town. Quite impressed with the
- 5 opportunities there with their meeting space in
- 6 that facilities. Really incredible.
- 7 MR. SCHWARTZ:
- 8 Yeah, they have a great pavilion and
- 9 lots of banquet space, and one of the bigger
- 10 banquet spaces in the area. Right. So . . .
- 11 CHAIRMAN JOHNS:
- 12 And the sportsbook is first class.
- 13 It's very, very nice.
- 14 MR. SCHWARTZ:

- 15 It -- it's very nice. Thank you.
- 16 CHAIRMAN JOHNS:
- 17 Okay.
- 18 MR. JACKSON:
- 19 Motion to approve.
- 20 CHAIRMAN JOHNS:
- 21 Mr. Jackson has moved that we adopt
- 22 the resolution.
- 23 MR. AVANT:
- 24 (Indicating)
- 25 CHAIRMAN JOHNS:

- 1 And Mr. Avant has seconded that
- 2 motion. Ms. Thurman, would you read the
- 3 resolution, please?
- 4 MS. THURMAN:
- 5 On the 16th day of May 2022, the
- 6 Louisiana Gaming Control Board did, in a duly
- 7 noticed public meeting, consider the Sports
- 8 Wagering License Application of Red River
- 9 Entertainment of Shreveport, LLC, d/b/a Sam's Town
- 10 Hotel & Casino, License No. W010903480, and upon
- 11 motion duly made and seconded, the Board adopted
- 12 the following resolution:
- 13 Be it resolved that Red River
- 14 Entertainment of Shreveport, LLC, d/b/a Sam's Town
- 15 Hotel & Casino be approved for a Sports Wagering
- 16 License for a term of five years, commencing
- 17 December 3, 2021.

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18
            Thus done and signed in Baton Rouge,
19
   Louisiana, this 16th day of May 2022.
20
          CHAIRMAN JOHNS:
21
            Okay, Members. Mr. Jackson has moved
22 that we adopt this resolution, and there's been a
23
    second by Mr. Avant. Ms. Thurman, would you read
    the resolution, please? Oh, you did. I'm sorry.
          MS. THURMAN:
25
              78
1
           Uh-huh.
2
         CHAIRMAN JOHNS:
3
           Getting ahead of myself here. Would
   you call the roll, please?
5
         MS. THURMAN:
6
           Mr. Avant?
7
         MR. AVANT:
8
           Yes.
9
         MS. THURMAN:
10
            Ms. Berry?
          MS. BERRY:
11
12
            Yes.
13
          MS. THURMAN:
14
            Mr. Jackson?
15
          MR. JACKSON:
16
            Yes.
17
          MS. THURMAN:
18
            Ms. Lewis?
19
          MS. LEWIS:
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Yes.

21 MS. THURMAN: 22 Mr. Poole? 23 MR. POOLE: 24 Yes. 25 MS. THURMAN: 79 1 Ms. Hamilton-Acker? MS. HAMILTON-ACKER: 2 3 Yes. MS. THURMAN: 4 5 Ms. Traylor? MS. TRAYLOR: 6 7 Yes. 8 MS. THURMAN: 9 Chairman Johns? 10 **CHAIRMAN JOHNS:** 11 Yes. 12 **CHAIRMAN JOHNS:** 13 By unanimous vote, that resolution is hereby adopted. Okay. Moving on to the Amelia 15 Belle Casino. 16 MS. MURRAY BROWN: 17 Good morning, Chairman Johns and Board Members. Assistant Attorney General 19 Alonna Murray Brown, appearing with 20 Ms. Tammy Haupt of the Louisiana State Police, 21 Gaming Audit Division, and Master Trooper

Michael Talley with the Gaming Enforcement

23 Division. A representative of the applicant is

- 24 also here today and will provide a presentation on
- 25 the applicant's behalf. We are here in the matter

- 1 of the consideration of the sports wagering
- 2 license application of Belle of Orleans, LLC,
- 3 doing business as Amelia Belle Casino.
- 4 Pursuant to the Louisiana Sports
- 5 Wagering Act, the Board is charged with issuing or
- 6 denying applications for sports wagering licenses.
- 7 The applicant is eligible to apply for a sports
- 8 wagering license due to its licensure as a
- 9 riverboat gaming licensee. The board issued a
- 10 Temporary Certificate of Authority to the
- 11 applicant to conduct business as a sports wagering
- 12 licensee, with an effective date of December 3,
- 13 2021, and the TCOA will expire on June 3, 2022.
- 14 State Police's Gaming Division has
- 15 reviewed and investigated the application and will
- 16 now report its findings to the board.
- 17 MS. HAUPT:
- 18 Good morning, Chairman and Board
- 19 Members. My name is Tammy Haupt with Louisiana
- 20 State Police's Gaming Audit Section. The Audit
- 21 Section has reviewed the financial information
- 22 submitted by the sports wagering license
- 23 applicant, Belle of Orleans, LLC, doing business
- 24 as Amelia Belle Casino, and its ultimate parent,
- 25 Boyd Gaming Corporation.

1	Boyd's comp	any profile	regarding its

- 2 gaming operations and financial performance was
- 3 previously stated in the Delta Downs presentation
- 4 and is also applicable to Amelia Belle.
- 5 In September of 2021, Amelia Belle
- 6 entered into a Retail Sports Service Agreement
- 7 with Betfair Interactive US, LLC, doing business
- 8 as FanDuel Sportsbook, a sports wagering platform
- 9 provider. The agreement allows FanDuel to provide
- 10 the licensee with a turnkey retail sports wagering
- 11 operation on the casino premises. Amelia Belle
- 12 launched its FanDuel-branded retail sportsbook
- 13 under its Temporary Certificate of Authority
- 14 issued by the Louisiana Gaming Control Board.
- 15 Amelia Belle has not publicly
- 16 announced who its third-party online sportsbook
- 17 platform provider partner will be at this time.
- 18 Although the licensee is not partnered with
- 19 FanDuel, Amelia Belle's customers are invited to
- 20 register and become a FanDuel Sportsbook player in
- 21 the interim.
- 22 It is our assessment based on the
- 23 information reviewed that Amelia Belle possesses
- 24 the financial ability to develop, construct,
- 25 operate, and maintain its sports wagering

- 1 operations. No financial issues came to the Audit
- 2 Section's attention that were of such nature as to
- 3 preclude the board from approving the issuance of

- 4 a sports wagering license to Amelia Belle.
- 5 Licensing will now present their
- 6 findings.
- 7 MASTER TROOPER TALLEY:
- 8 Good morning, Chairman Johns and
- 9 Members of the Board. My name is Michael --
- 10 Master Trooper Michael Talley with the Louisiana
- 11 State Police, Gaming Enforcement Division.
- 12 On September 16, 2021, the Louisiana
- 13 State Police, Gaming Enforcement Division,
- 14 received a sports wagering license application
- 15 submitted on behalf of Belle of Orleans, LLC,
- 16 doing business as Amelia Belle Casino. In
- 17 accordance with the rules and regulations of the
- 18 Gaming Enforcement Division, a background
- 19 investigation was conducted on Boyd Gaming
- 20 Corporation, its shareholders, subsidiaries,
- 21 officers, directors, and persons with five percent
- 22 or more ownership or economic interest in the
- 23 licensee.
- 24 The Louisiana State Police, Gaming
- 25 Enforcement Division, was assigned to conduct an

- 1 investigation and determine if any information
- 2 would deem Boyd Gaming Corporation, its
- 3 shareholders, or its subsidiaries unsuitable. The
- 4 background investigation consisted of inquiries of
- 5 federal, state, local law enforcement agencies,
- 6 and civil jurisdictions, gaming regulatory

- 7 agencies, and the Louisiana Department of Revenue.
- 8 Inquiries were also made through the Computerized
- 9 Criminal History Database.
- 10 Based on this investigation, there is
- 11 no information that was found which would preclude
- 12 the board from approving Belle of Orleans, LLC,
- 13 doing business as Amelia Belle Casino a sports
- 14 wagering license.
- 15 CHAIRMAN JOHNS:
- 16 Thank you very much for your
- 17 presentation. Any questions for the Attorney
- 18 General or State Police?
- 19 (NO RESPONSE)
- 20 CHAIRMAN JOHNS:
- 21 Boyd Gaming, any comments?
- 22 MR. SCHWARTZ:
- No, sir, not really there. The
- 24 facility is really only a riverboat, not a
- 25 landside facility. So -- so we were able to tuck

- 1 it in on the second floor there, and it actually
- 2 came out pretty nice in the end.
- 3 CHAIRMAN JOHNS:
- 4 Yeah. It looked like your square
- 5 footage is very, very close to Sam's Town; so
- 6 that's -- that's not bad for an old legacy boat.
- 7 MR. SCHWARTZ:
- 8 Yes.
- 9 CHAIRMAN JOHNS:

- 10 Okay. We have a resolution before
- 11 us. I need a motion to adopt this resolution.
- 12 MS. HAMILTON-ACKER:
- 13 (Indicating)
- 14 CHAIRMAN JOHNS:
- Ms. Hamilton-Acker has moved that we
- 16 adopt the resolution.
- 17 MS. BERRY:
- 18 (Indicating)
- 19 CHAIRMAN JOHNS:
- 20 And Ms. Berry has seconded that
- 21 motion. And, Ms. Thurman, would you . . .
- MS. THURMAN:
- 23 On the 16th day of May 2022, the
- 24 Louisiana Gaming Control Board did, in a duly
- 25 noticed public meeting, consider the Sports

- 1 Wagering License Application of Belle of Orleans,
- 2 LLC, d/b/a Amelia Belle Casino, and upon motion
- 3 duly made and seconded, the board adopted the
- 4 following resolution:
- 5 Be it resolved that Belle of Orleans,
- 6 LLC, d/b/a Amelia Belle Casino be approved for a
- 7 sport wagering license for a term of five years,
- 8 commencing December 3, 2021.
- 9 Thus done and signed in Baton Rouge,
- 10 Louisiana, this 16th day of May 2022.
- 11 CHAIRMAN JOHNS:
- 12 Okay, Members. We have a resolution

- 13 before you, with a motion by Ms. Hamilton-Acker,
- 14 seconded by Vice-Chairman Berry. And,
- 15 Ms. Thurman, would you call the roll, please?
- 16 MS. THURMAN:
- 17 Mr. Avant?
- 18 MR. AVANT:
- 19 Yes.
- 20 MS. THURMAN:
- 21 Ms. Berry?
- MS. BERRY:
- Yes.
- 24 MS. THURMAN:
- 25 Mr. Jackson?

- 1 MR. JACKSON:
- 2 Yes.
- 3 MS. THURMAN:
- 4 Ms. Lewis?
- 5 MS. LEWIS:
- 6 Yes.
- 7 MS. THURMAN:
- 8 Mr. Poole?
- 9 MR. POOLE:
- 10 Yes.
- 11 MS. THURMAN:
- 12 Ms. Hamilton-Acker?
- 13 MS. HAMILTON-ACKER:
- 14 Yes.
- 15 MS. THURMAN:

16 Ms. Traylor? 17 MS. TRAYLOR: 18 Yes. 19 MS. THURMAN: 20 Chairman Johns? 21 **CHAIRMAN JOHNS:** 22 Yes. 23 **CHAIRMAN JOHNS:** 24 By unanimous vote, this resolution is 25 hereby adopted. 87 1 MR. SCHWARTZ: 2 Thank you. 3 **CHAIRMAN JOHNS:** 4 And next will be Treasure Chest --5 MS. MURRAY BROWN: 6 All right. Good morning. 7 **CHAIRMAN JOHNS:** 8 -- Casino, LLC, doing business as the 9 Treasure Chest Casino. 10 MS. MURRAY BROWN: 11 Chairman Johns and Members of the 12 Board. Assistant Attorney General Alonna Murray Brown, appearing with Ms. Tammy Haupt with 13 14 Louisiana State Police, Gaming Audit Division, and Master Trooper Michael Talley with the Gaming 16 Enforcement Division. A representative of the applicant is also here today and will provide a

presentation. We are here in the matter of the

- 19 consideration of a sports wagering license
- 20 application of Treasure Chest Casino, LLC, doing
- 21 business as Treasure Chest Casino.
- 22 Pursuant to the Louisiana Sports
- 23 Wagering Act, all board -- the board is charged
- 24 with issuing or denying applications for sports
- 25 wagering licenses. The applicant is eligible to

- 1 apply for a sports wagering license due to its
- 2 licensure as a riverboat gaming licensee. The
- 3 board issued a Temporary Certificate of Authority
- 4 to the applicant to conduct business as a sports
- 5 wagering licensee, with an effective date of
- 6 December 3, 2021, and the TCOA will expire on
- 7 June 3, 2022.
- 8 State Police's Gaming Division has
- 9 reviewed and investigated the application and will
- 10 now report its findings to the board.
- 11 MS. HAUPT:
- 12 Good morning, Chairman Johns and
- 13 Board Members. My name is Tammy Haupt with
- 14 Louisiana State Police, Gaming Audit Section. The
- 15 Audit Section has reviewed the financial
- 16 information submitted by the sports wagering
- 17 license applicant -- applicant, Treasure Chest
- 18 Casino, LL -- LLC, doing business as Treasure
- 19 Chest Casino, and its ultimate parent, Boyd Gaming
- 20 Corporation.
- 21 Boyd's company profile regarding its

22	gaming	operations	and	financial	performance was
	מייייטמ	Operations	alla	minariciai	periorinaries was

- 23 previously stated in the Delta Downs presentation
- 24 and is also applicable to Treasure Chest.
- 25 In September 2021, Treasure Chest

- 1 entered into a Retail Sports Service Online Market
- 2 Access Agreement and -- I'm sorry, a Retail Sports
- 3 Services and an Online Market Access Agreement
- 4 with Betfair Interactive US, LLC, doing business
- 5 as FanDuel Sportsbook, a sports wagering platform
- 6 provider. The agreements allow FanDuel to provide
- 7 the licensees with turnkey -- turnkey retail and
- 8 online sports wagering operations. Treasure Chest
- 9 and FanDuel have launched FanDuel-branded retail
- 10 and online sportsbooks under the Temporary
- 11 Certificate of Authorities issued by the Louisiana
- 12 Gaming Control Board.
- 13 It is our assessment based on the
- 14 information reviewed that Treasure Chest
- 15 possess -- possesses the financial ability to
- 16 develop, construct, and operate and maintain its
- 17 sports wagering operations. No financial issues
- 18 came to the Audit Section's attention that were of
- 19 such a nature as to preclude the board from
- 20 approving the issuance of a sports wagering
- 21 license to Treasure Chest.
- 22 Licensing will now present their
- 23 findings.
- 24 MASTER TROOPER TALLEY:

Good morning, Chairman Johns and

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- 1 Members of the Board. I am Master Trooper
- 2 Michael Talley with the Louisiana State Police,
- 3 Gaming Enforcement Division.
- 4 On September 16, 2021, the Louisiana
- 5 State Police, Gaming Enforcement Division,
- 6 received a sports wagering license application
- 7 submitted on behalf of Treasure Chest Casino, LLC,
- 8 doing business as Treasure Chest Casino. In
- 9 accordance with the rules and regulations of the
- 10 Gaming Enforcement Division, a background
- 11 investigation was conducted on Boyd Gaming
- 12 Corporation, its shareholders, subsidiaries,
- 13 officers, directors, and persons with a
- 14 five percent or more ownership or economic
- 15 interest in the license.
- 16 The Louisiana State Police, Gaming
- 17 Enforcement Division, was assigned to conduct an
- 18 investigation and determine if any information
- 19 would deem Boyd Gaming Corporation, its
- 20 shareholders, or its subsidiaries unsuitable. The
- 21 background investigation consisted of inquiries to
- 22 federal, state, and local law enforcement
- 23 agencies, civil jurisdictions, gaming regulatory
- 24 agencies, and the Louisiana Department of Revenue.
- 25 Inquiries were also made through the Computerized

91

1 Criminal History Database.

2 So based on this investigation, there 3 are no information that was found which would preclude the board from approving Treasure Chest 5 Casino, LLC, doing business as Treasure Chest Casino a sports wagering license. 7 **CHAIRMAN JOHNS:** 8 Thank you very much. Any questions 9 for the Attorney General or State Police? 10 (NO RESPONSE) 11 **CHAIRMAN JOHNS:** 12 Hearing none. And, lastly, to 13 Boyd . . . 14 MR. SCHWARTZ: 15 Actually, that's -- that's a space that we converted. Have you visited this property 16 17 since the sports betting opened? 18 **CHAIRMAN JOHNS:** 19 No, I have not, so . . . 20 MR. SCHWARTZ: 21 Yeah. So this is our permanent 22 facility at this property, but hopefully --23 **CHAIRMAN JOHNS:** 24 Right. 25 MR. SCHWARTZ: 92 1 -- we'll -- we'll be on land in the coming months and we'll have a bigger and prettier 2 3 one.

4

CHAIRMAN JOHNS:

- 5 So we -- we're really looking forward
- 6 to your land-based property and excited about
- 7 that -- that opportunity.
- 8 MR. SCHWARTZ:
- 9 Yeah. I believe we've submitted the
- 10 plans. I assume it will be on your agenda
- 11 shortly. And I know the contracts are being
- 12 reviewed currently; so I think we're fairly close
- 13 to moving the ball.
- 14 CHAIRMAN JOHNS:
- 15 Okay. I just want to publicly thank
- 16 Boyd for your commitment to our state with the
- 17 number of licenses that you have. You've got a
- 18 lot of employees, a lot of capital invested here,
- 19 and we -- we appreciate your cooperation and --
- 20 and your vision for the future. So --
- 21 MR. SCHWARTZ:
- Thank you.
- 23 CHAIRMAN JOHNS:
- 24 -- thank you very much. Okay. The
- 25 chair will entertain a motion to adopt the

- 1 resolution.
- 2 MS. HAMILTON-ACKER:
- 3 (Indicating)
- 4 CHAIRMAN JOHNS:
- 5 Ms. Hamilton-Acker has moved that we
- 6 adopt the resolution. Mr. Avant has seconded that
- 7 motion. So, Ms. Thurman, would you read the

resolution, please? 9 MS. THURMAN: On the 16th day of May 2022, the 10 Louisiana Gaming Control Board did, in a duly 11 noticed public meeting, consider the Sports 12 13 Wagering License Application of Treasure Chest Casino, LLC, d/b/a Treasure Chest Casino, and upon 15 motion duly made and seconded, the Board adopted 16 the following resolution: 17 Be it resolved that Treasure Chest Casino, LLC, d/b/a Treasure Chest Casino be 18 19 approved for a sports wagering license for a term 20 of five years, commencing December 3, 2021. 21 Thus done and signed in Baton Rouge, 22 Louisiana, this 16th day of May 2022. 23 **CHAIRMAN JOHNS:** 24 Thank you, Ms. Thurman. We have a 25 motion by Ms. Hamilton-Acker, seconded by 94 1 Mr. Avant, that we adopt this resolution. 2 Ms. Thurman, would you call the roll, please? 3 MS. THURMAN: 4 Mr. Avant? 5 MR. AVANT: 6 Yes. 7 MS. THURMAN: 8 Ms. Berry? 9 MS. BERRY: 10 Yes.

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11
         MS. THURMAN:
12
           Mr. Jackson?
13
         MR. JACKSON:
14
           Yes.
15
         MS. THURMAN:
16
           Ms. Lewis?
17
         MS. LEWIS:
18
           Yes.
19
         MS. THURMAN:
20
           Mr. Poole?
         MR. POOLE:
21
22
           Yes.
23
         MS. THURMAN:
24
           Ms. Hamilton-Acker?
25
         MS. HAMILTON-ACKER:
             95
1
          Yes.
2
        MS. THURMAN:
3
          Ms. Traylor?
4
        MS. TRAYLOR:
5
          Yes.
6
         MS. THURMAN:
7
          Chairman Johns?
8
         CHAIRMAN JOHNS:
9
          Yes.
         CHAIRMAN JOHNS:
10
11
           By unanimous vote, this resolution is
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hereby adopted. Thank you very much to everyone

13 who has made these presentations. And to Boyd,

- 14 thank you very much.
- 15 MS. BOLES:
- Thank you all.
- 17 MR. SCHWARTZ:
- Thank you very much.
- 19 CHAIRMAN JOHNS:
- 20 Okay. Moving along for the
- 21 consideration of approval of Sports Wagering
- 22 Platform Provider Permit Application for Betfair
- 23 Interactive doing business as FanDuel Sportsbook.
- 24 MS. MURRAY BROWN:
- 25 All right. Good morning again,

- 1 Chairman Johns and Members of the Board.
- 2 Assistant Attorney General Alonna Murray Brown,
- 3 appearing with Ms. Tammy Haupt with Louisiana
- 4 State Police, Gaming Audit Division, and
- 5 Investigator Rodney Perkins with the Gaming
- 6 Enforcement Division. We are here in the matter
- 7 of the consideration of the sportsbook -- Sports
- 8 Wagering Platform Provider Permit application of
- 9 Betfair Interactive US, LLC, doing business as
- 10 FanDuel Sportsbook.
- 11 Pursuant to Louisiana Sports Wagering
- 12 Act, the board is charged with issuing or denying
- 13 applications for Sports Wagering Platform Provider
- 14 Permits. The board issued a Temporary Certificate
- 15 of Authority to the applicant to conduct business
- 16 as a sports wagering platform provider, with an

- 17 effective date of December 3, 2021, and the TCOA
- 18 will expire on June 3, 2022.
- 19 State Police's Gaming Division has
- 20 reviewed and investigated the application and will
- 21 now report its findings to the Board.
- MS. HAUPT:
- 23 Good morning, Chairman and Board
- 24 members. My name is Tammy Haupt with Louisiana
- 25 State Police's Gaming Audit Section. The Audit

- 1 Section has reviewed the financial information
- 2 submitted in conjunction with the Sports Wagering
- 3 Platform Provider Permit applicant Betfair
- 4 Interactive US, LLC, doing business as FanDuel
- 5 Sportsbook, which will be referred to as FanDuel.
- 6 FanDuel Group Parent, LLC, is the
- 7 indirect controlled subsidiary of Flutter
- 8 Entertainment, PLC, a public -- a public limited
- 9 company. FanDuel Parent operates its online
- 10 sports and gaming platforms in the US through its
- 11 wholly-owned subsidiary, FanDuel, the permit
- 12 applicant. FanDuel is currently licensed in
- 13 Louisiana as a Daily Fantasy Sports operator.
- 14 In September of 2021, FanDuel, a
- 15 retail and online sports wagering platform and
- 16 service provider, entered into Retail Sports
- 17 Services Agreements with all five of Boyd's
- 18 Louisiana gaming properties to provide the
- 19 licensees with turnkey retail operations on each

- 20 of the casinos' premises using the FanDuel brand.
- 21 Additionally, FanDuel entered into an
- 22 Online Market Access Agreement with Treasure
- 23 Chest, its Louisiana gaming partner, to provide
- 24 its online sports wagering platform and services.
- 25 In 2021, FanDuel Parent reported

- 1 1.8 billion in revenue, up 1.25 -- 125.3 percent
- 2 from 800 million in 2020. Although the revenue
- 3 grew over a million -- a billion dollars, the
- 4 applicant has a history of operating losses and
- 5 working capital deficits which they expect to
- 6 continue over the next two years while they
- 7 continue to further expand their US operations.
- 8 For the years ending December 31,
- 9 2021 and 2020, FanDuel Group incurred an operating
- 10 loss of 719.2 million and 256.5 million, a working
- 11 capital deficit of 282.8 million and 173.7 million
- 12 and maintained cash on hand of 100.4 million and
- 13 118.8 million respectively.
- 14 Operating losses and working capital
- 15 deficits are not uncommon with merging sports
- 16 platform -- sports wagering platform providers, as
- 17 significant investments are required for entry
- 18 into new regulated jurisdictions, as well as
- 19 increased costs relating to online and retail
- 20 penetration.
- 21 According to FanDuel Group's 2021
- 22 audited financials, the company plans to utilize

- 23 its federal and state operating loss carryforwards
- 24 to offset future taxable income, as well as use
- 25 its cash and cash equivalents to fund operating

- 1 and development expenditures. In the event that
- 2 it becomes necessary to draw down additional debt
- 3 funding, its directors have a reasonable
- 4 expectation that this could be achieved within the
- 5 confines of its existing debt facilities and
- 6 financial covenant requirements.
- 7 Flutter's 2021 annual report states
- 8 they remain confident that its US segment will be
- 9 EBITDA profitable in 2023 based on current
- 10 expectations related to the timing of new state
- 11 regulation in 2022 and 2023; however, they also
- 12 stated that the timing of regulatory developments
- 13 and new state launches can be difficult to predict
- 14 and any variance to its expectations across the
- 15 next two years could affect the timing of the
- 16 profitability being -- being reached.
- 17 Since FanDuel's investment in
- 18 brick-and-mortar facilities is minimal in the
- 19 state, we feel that there is minimal risk to
- 20 Louisiana if FanDuel does not achieve the
- 21 profitability that they are projecting.
- 22 It is our assessment, based on the
- 23 information reviewed, that FanDuel possesses the
- 24 financial ability to support its sports wagering
- 25 operations. No financial issues, other than the

- 1 negative financial results previously mentioned,
- 2 came to the Audit Section's attention that were of
- 3 such a nature to preclude the board from approving
- 4 the issuance of a Sports Wagering Platform
- 5 Provider Permit to FanDuel.
- 6 Licensing will now present their
- 7 findings.
- 8 MR. PERKINS:
- 9 Good morning, Chairman Johns and
- 10 Members of the Board. I am Criminal Investigator
- 11 Rodney Perkins with Louisiana State Police, Gaming
- 12 Enforcement Division.
- On September 22, 2021, Louisiana
- 14 State Police, Gaming Enforcement Division,
- 15 received a Sport Wagering Platform Provider
- 16 Application, submitted on behalf of Betfair
- 17 Interactive, US, LLC, doing business as FanDuel
- 18 Sportsbook. In accordance with the rules and
- 19 regulations of the Gaming Enforcement Division, a
- 20 background investigation was conducted on Betfair
- 21 Interactive, US, LLC, its shareholders,
- 22 subsidiaries, officers, directors, and persons
- 23 with five percent or more ownership or economic
- 24 interest in the permit.
- 25 Louisiana State Police, Gaming

- 1 Enforcement Division, was assigned to conduct the
- 2 investigation and determine if any information

- 3 would deem Betfair Interactive, US, LLC, its
- 4 shareholders, or its subsidiaries unsuitable.
- 5 Background investigations consisted of inquiries
- 6 to federal, state, and local law enforcement
- 7 agencies, civil jurisdictions, gaming regulatory
- 8 agencies, and Louisiana Department of Revenue.
- 9 Inquiries were also made through the Computerized
- 10 Criminal History Database.
- 11 Based on this information, there was
- 12 no information that was found which would preclude
- 13 the board from approving Betfair Interactive US,
- 14 LLC, doing business as FanDuel Sportsbook a Sports
- 15 Wagering Platform Provider Permit.
- 16 CHAIRMAN JOHNS:
- 17 Okay. Any questions? Ms. Berry.
- 18 MS. BERRY:
- 19 I have a question. I'm putting on my
- 20 other hat again here for financial. There's no
- 21 going concern comments on their audit due to the
- 22 negative equity for the year before's audit?
- 23 MS. HAUPT:
- 24 Yes. And I address that in here
- 25 where they --

- 1 MS. BERRY:
- 2 Oh, there was one?
- 3 MS. HAUPT:
- 4 They -- they did -- they --
- 5 MS. BERRY:

- 6 I missed that somehow.
- 7 MS. HAUPT:
- 8 Yeah. They addressed it in the -- in
- 9 the audited financials about how they would use
- 10 the federal and state operating loss
- 11 carryforwards. They would use their cash and also
- 12 their credit facility, which the -- they said --
- 13 and the Flutter annual report actually stated
- 14 that -- that --
- 15 MS. BERRY:
- 16 I heard you say they had enough
- 17 credit available, they thought, to be able to --
- 18 MS. HAUPT:
- 19 Yeah. That the directors -- that was
- 20 actually a FanDuel Group. So they had reasonable
- 21 expectation that this could be achieved within the
- 22 confines of their existing debt facilities.
- 23 MS. BERRY:
- 24 Okay. So they wouldn't have to go --
- 25 okay. And then I noticed in the past they had

- 1 negative equity and came back up really strong.
- 2 So I assume that y'all have taken all that into
- 3 consideration, and you're still good with it?
- 4 MS. HAUPT:
- 5 Yes, ma'am.
- 6 MS. BERRY:
- 7 Okay. Thank you very much.
- 8 Appreciate your work.

9 **CHAIRMAN JOHNS:** 10 Okay. Any further questions? (NO RESPONSE) 11 12 **CHAIRMAN JOHNS:** 13 It appears that this was anticipated, 14 actually, by -- by FanDuel in, I guess -- I don't 15 know if you would call it their business model, 16 but I think it was anticipated that these numbers 17 would do it, but by 2023, they feel confident that 18 their -- their numbers are going to be 19 significantly better than this, so . . . 20 Okay. I have no further questions. Do I have a motion that we adopt the resolution? 22 MS. BERRY: 23 (Indicating) 24 **CHAIRMAN JOHNS:** 25 Ms. Berry has moved that we adopt the 104 1 resolution. 2 MR. POOLE: 3 (Indicating) 4 **CHAIRMAN JOHNS:** 5 And Mr. Poole has seconded that motion. Ms. Thurman, would you read the 7 resolution, please? 8 MS. THURMAN: 9 On the 16th day of May 2022, the Louisiana Gaming Control Board did, in a duly

noticed public meeting, consider the Sports

- 12 Wagering Plat -- Platform Provider Permit
- 13 Application and the Comprehensive Compulsive and
- 14 Problem Gambling Program of Betfair Interactive
- 15 US, LLC, d/b/a FanDuel Sportsbook, and upon motion
- 16 duly made and seconded, the Board adopted this
- 17 resolution:
- 18 Be it resolved that Betfair
- 19 Interactive US, LLC, d/b/a FanDuel Sportsbook, be
- 20 approved for a Sports Wagering Platform Provider
- 21 Permit for a term of five years, commencing
- 22 December 3, 2021.
- 23 Be it resolved that the Comprehensive
- 24 Compulsive and Problem Gambling Program submitted
- 25 by Betfair Interactive, US, LLC, d/b/a FanDuel

- 1 Sportsbook, is hereby approved.
- 2 Thus done and signed in Baton Rouge,
- 3 Louisiana, this 16th day of May 2022.
- 4 CHAIRMAN JOHNS:
- 5 Okay, Members. We have a motion by
- 6 Vice-Chairman Berry, seconded by Mr. Poole, that
- 7 we adopt the resolution. Ms. Thurman, would you
- 8 call the roll, please?
- 9 MS. THURMAN:
- 10 Mr. Avant?
- 11 MR. AVANT:
- 12 Yes.
- 13 MS. THURMAN:
- 14 Ms. Berry?

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15
         MS. BERRY:
16
           Yes.
17
         MS. THURMAN:
18
           Mr. Jackson?
19
         MR. JACKSON:
20
           Yes.
21
         MS. THURMAN:
22
           Ms. Lewis?
23
         MS. LEWIS:
24
           Yes.
25
         MS. THURMAN:
             106
1
          Mr. Poole?
2
        MR. POOLE:
3
          Yes.
        MS. THURMAN:
4
          Ms. Hamilton-Acker?
5
6
        MS. HAMILTON-ACKER:
7
          Yes.
8
        MS. THURMAN:
9
          Ms. Traylor?
10
         MS. TRAYLOR:
11
           Yes.
12
         MS. THURMAN:
13
           Chairman Johns?
14
         CHAIRMAN JOHNS:
15
           Yes.
16
         CHAIRMAN JOHNS:
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So by unanimous vote, this resolution

- 18 is hereby adopted. Thank y'all very much.
- 19 Okay. Moving on to consideration of
- 20 proposed settlements and appeal. First on the
- 21 agenda today will be BRC, LLC, doing business as
- 22 T's Country. Mr. Picou, again.
- 23 MR. PICOU:
- 24 Good morning again, Chairman Johns
- 25 and Members of the Board. I'm Assistant Attorney

- 1 General Charlie Picou, here in the matter of the
- 2 settlement of BRC, LLC, doing business as
- 3 T's Country. This settlement addresses the late
- 4 submission of annual forms and fees that are
- 5 required to be submitted no later than July 1 of
- 6 each year. This Type 1 licensee did not submit
- 7 the annual forms and fees until March 3, 2022,
- 8 which gave rise to violations of gaming law. The
- 9 civil penalty contained in this settlement is
- 10 \$750, which is an amount that is well-established
- 11 for violations of this type. The settlement has
- 12 been signed by the hearing officer and sent before
- 13 the Board for final approval. I would be happy to
- 14 answer any questions you might have.
- 15 CHAIRMAN JOHNS:
- 16 Settlement of \$750. Is that correct?
- 17 MR. PICOU:
- 18 Yes, Chairman.
- 19 CHAIRMAN JOHNS:
- 20 Are there any questions for Mr.

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21 Picou?
22
             (NO RESPONSE)
23
          CHAIRMAN JOHNS:
24
            Do I have a motion that we approve
25 the settlement?
             108
1
         MS. LEWIS:
2
           (Indicating)
3
         MR. JACKSON:
4
           Motion to approve.
5
         CHAIRMAN JOHNS:
6
           Ms. Lewis has moved that we approve
   the settlement, and Mr. Jackson has seconded that
   motion. Is there any discussion on that motion?
9
              (NO RESPONSE)
10
          CHAIRMAN JOHNS:
11
            Any objection to that motion?
12
             (NO RESPONSE)
13
          CHAIRMAN JOHNS:
14
            Hearing none, that settlement is
15
    hereby approved.
16
          MR. PICOU:
17
            Thank you.
18
          CHAIRMAN JOHNS:
19
            Okay. Moving on to S&I Investment,
    LLC, doing business as Tiger Deli, I think, and
21 S&I Investment, doing business as Diamond Jubilee.
22
          MR. PICOU:
23
            Good morning again, Chairman Johns
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- 24 and Members of the Board. Still Attorney --
- 25 Assistant Attorney General Charlie Picou. I'm

- 1 here in the matter of the settlement of
- 2 S&I Investment, LLC, doing business as Diamond
- 3 Jubilee, which holds a Type 5 video draw poker
- 4 gaming license; Arnaudville Petroleum, LLC, doing
- 5 business as Tiger Deli, which holds a Type 2 video
- 6 draw poker gaming license; and S&I Investment,
- 7 LLC, doing business as S&I Investment, LLC, which
- 8 holds a Type 6 video draw poker gaming license.
- 9 These matters have been consolidated
- .0 since they arose out of the same transactions and
- 11 occurrences. This settlement addresses multiple
- 12 violations of gaming law by these licensees which
- 13 occurred over a period of several years. The
- 14 civil penalty contained in this settlement is
- 15 \$40,000. This amount was agreed upon due to the
- 16 number of violations and the -- the amount of time
- 17 in which the licensees remained noncompliant.
- 18 The settlement also requires the
- 19 licensees to employ a compliance officer to
- 20 oversee the licensees for a period of two years.
- 21 The compliance officer must inspect the operations
- 22 of the licensees and submit quarterly reports to
- 23 the Division showing that the licensees have, in
- 24 fact, remained in compliance.
- 25 The settlement has been signed by the

- 1 hearing officer and is now before the Board for
- 2 final approval. I would be happy to answer any
- 3 questions you might have.
- 4 CHAIRMAN JOHNS:
- 5 Okay, Mr. Picou. This is the largest
- 6 settlement that I've entertained since I've been
- 7 chairman. And I understand it's over a long
- 8 period of time and --
- 9 MR. PICOU:
- 10 Yes, sir. I'm --
- 11 CHAIRMAN JOHNS:
- 12 And all parties have agreed?
- 13 MR. PICOU:
- 14 Yes.
- 15 CHAIRMAN JOHNS:
- Any questions from -- from the board?
- 17 I know there is representation from the other
- 18 party if there are any questions. If not, I'll
- 19 entertain a motion that we approve this
- 20 settlement.
- 21 MR. JACKSON:
- 22 Motion to approve.
- 23 CHAIRMAN JOHNS:
- 24 Mr. Jackson has moved that we approve
- 25 the settlement before us.

- 1 MS. LEWIS:
- 2 (Indicating)
- 3 CHAIRMAN JOHNS:

4 Seconded by Ms. Lewis. And is there 5 any discussion on that motion? (NO RESPONSE) 6 7 **CHAIRMAN JOHNS:** 8 Any objection to that motion? 9 (NO RESPONSE) 10 **CHAIRMAN JOHNS:** 11 That settlement is hereby approved. 12 Thank you, Mr. Picou. MR. PICOU: 13 14 Thank you. 15 **CHAIRMAN JOHNS:** 16 Okay. Members, last on our agenda today is an appeal -- is the consideration of 17 18 appeal for Mr. Mark Allen Freelund. That's on the 19 denial of a renewal of a permit for pending 20 criminal charges. Good morning. 21 MS. JOHNSON: 22 Good morning, Chairman Johns and 23 Board Members. I am Assistant Attorney General 24 Venise Johnson present in this matter. This appeal comes before you due to Mr. Freelund's 112 1 appeal to the hearing officer's decision denying 2 his non-key gaming employee permit renewal application. 3 4 As outlined in the Division's memorandum, Mr. Freelund had two opportunities to

testify and present witnesses and evidence on his

- 7 behalf to show why his renewal application should
- 8 have been approved.
- 9 On the date of the first hearing, he
- 10 called to say that he was experiencing car
- 11 trouble; so a new hearing date was docketed, at
- 12 which he, nor a representative on his behalf,
- 13 appeared. Said hearing was held on
- 14 February 23, 2022. At that hearing, the Division
- 15 provided evidence and testimony of Mr. Freelund's
- 16 arrest on July 10, 2021, for Domestic Abuse Child
- 17 Endangerment, which is a statutory disqualifier,
- 18 as it is punishable by a term greater than one
- 19 year of imprisonment.
- 20 On March 23, 2022, Hearing
- 21 Officer Ponder denied Mr. Freelund's application
- 22 for renewal, and the basis for this denial was
- 23 that Mr. Freelund has a pending charge for
- 24 Domestic Abuse Child Endangerment. This charge is
- 25 a statutory disqualifier, and he is barred from

- 1 holding a non-key gaming employee permit. Even
- 2 within his appeal request itself, Mr. Freelund
- 3 admitted to having a pending criminal charge.
- 4 On the date of the hearing and still
- 5 today, the charge remains pending against
- 6 Mr. Freelund. Additionally, to the nature of
- 7 the -- due to the nature of the crime, he has
- 8 proven he is not suitable for holding a gaming
- 9 permit.

10	For these reasons, the Division
11	respectfully requests for this honorable board to
12	affirm Hearing Officer Ponder's decision and order
13	denying Mr. Freelund's non-key gaming employee
14	permit renewal application.
15	I'll gladly take any questions as
16	well.
17	CHAIRMAN JOHNS:
18	So it's my understanding, at his
19	initial hearing, he did not show up but did call
20	in and ask for a continuance. The continuance was
21	granted for a few days, and then the date of the
22	actual hearing, he did not make an appearance.
23	MS. JOHNSON:
24	Yes, sir.
25	CHAIRMAN JOHNS:
	114
1	Is that correct?
2	MS. JOHNSON:
3	That's correct.
4	CHAIRMAN JOHNS:
5	Okay. And should, in the future,
6	that these charges be dismissed or he is proven
7	not guilty, charges are dropped, whatever, he
8	would be able to reapply for a license at that
9	point?
10	MS. JOHNSON:
11	Yes.
12	CHAIRMAN JOHNS:

13 Okay. 14 MS. JOHNSON: Due to the event or -- the Division 15 16 would still seek a denial of the non-key gaming employee due to the egregious nature of the crime, 18 but if, in the future, the charges are dropped, he 19 has the option of reapplying for his permit. 20 **CHAIRMAN JOHNS:** 21 Okay. Is Mr. Freelund here this 22 morning? 23 (NO RESPONSE) 24 **CHAIRMAN JOHNS:** 25 Okay. No-show. Okay. Thank you 115 very much for your presentation. Any discussion on this agenda item? 3 (NO RESPONSE) 4 **CHAIRMAN JOHNS:** 5 Okay. The chairman will make a motion that this appeal be denied. Do I have a 7 second? 8 MR. JACKSON: 9 Second. 10 **CHAIRMAN JOHNS:** 11 Mr. Jackson has seconded that motion. And, Ms. Thurman, I'm going to ask you to call the 13 roll on this. The motion is to deny the appeal. 14 MS. THURMAN:

15

Mr. Avant?

16 MR. AVANT: 17 Yes. 18 MS. THURMAN: Ms. Berry? 19 20 MS. BERRY: 21 Yes. 22 MS. THURMAN: Mr. Jackson? 23 24 MR. JACKSON: 25 Yes. 116 1 MS. THURMAN: 2 Ms. Lewis? 3 MS. LEWIS: 4 Yes. 5 MS. THURMAN: 6 Mr. Poole? MR. POOLE: 7 8 Yes. 9 MS. THURMAN: 10 Ms. Hamilton-Acker? MS. HAMILTON-ACKER: 11 12 Yes. 13 MS. THURMAN: 14 Ms. Traylor? 15 MS. TRAYLOR: 16 Yes. 17 MS. THURMAN:

Chairman Johns?

19 **CHAIRMAN JOHNS:** 20 Yes. 21 **CHAIRMAN JOHNS:** 22 And by unanimous vote, that appeal is hereby denied. So a couple of agenda items, 23 Members, next month, the June meeting, we will be 25 back at the State Capitol, and we -- we thank the 117 1 people over here at the LaSalle Building for 2 accommodating us. 3 I also want to announce that the August meeting will be moved from its traditional 5 date of Thursday, the 18th until Monday, August 22. So we will meet in August in the State Capitol on August 22. 8 Is there any other --9 MS. JOHNSON: 10 Yeah. Excuse me, Chairman Johns. 11 **CHAIRMAN JOHNS:** 12 Oh, excuse me. 13 MS. JOHNSON: 14 I need you to affirm the hearing 15 officer's decision denying the appeal. 16 **CHAIRMAN JOHNS:** 17 Okay. We need a motion? Okay. We have a motion --18 19 MS. JOHNSON: 20 Oh, denying the application. I'm 21 sorry, sir.

22 **CHAIRMAN JOHNS:** 23 Pardon me? 24 MS. JOHNSON: 25 It's -- I need you to affirm the 118 1 hearing officer's decision denying the 2 application. 3 MS. BERRY: 4 (Indicating) 5 **CHAIRMAN JOHNS:** 6 Okay. So we have a motion by 7 Ms. Berry to -- to deny the application. Okay. And I, the chairman, will second that. 9 MS. JOHNSON: 10 Thank you. 11 **CHAIRMAN JOHNS:** 12 Is there any discussion on that 13 motion? 14 (NO RESPONSE) 15 **CHAIRMAN JOHNS:** 16 Any objection to that motion? (NO RESPONSE) 17 18 **CHAIRMAN JOHNS:** 19 Hearing none, that motion is hereby 20 adopted. Thank you very much. Thank you, Legal Counsel. Okay. Any other items coming from the 22 board? 23 (NO RESPONSE)

24 X. ADJOURNMENT

25	MS. TRAYLOR:
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1	(Indicating)
2	CHAIRMAN JOHNS:
3	If not, Ms. Traylor has moved that we
4	adjourn.
5	MS. BERRY:
6	(Indicating)
7	CHAIRMAN JOHNS:
8	And Ms. Berry has seconded that.
9	Without objection, we are hereby adjourned. Thank
10	you, everyone.
11	(PROCEEDINGS CONCLUDED AT 11:39 A.M.)
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REPORTER'S CERTIFICATE

- I, Karla H. Mayers, a Certified CourtReporter in and for the State of Louisiana, do
- 3 hereby certify that the foregoing is a true and correct transcript of the proceedings held at this
- 4 Louisiana Gaming Control Board meeting on the 16th day of May, 2022, as set forth in the forgoing 119
- 5 pages.

I further certify that said testimony was

- 6 reported by me in the Stenotype reporting method, was prepared and transcribed by me or under my
- 7 direction to the best of my ability and understanding.
- 8 I further certify that the transcript has been prepared in compliance with transcript format
- 9 guidelines required by statute or by rules of the board and that I have been informed about the
- 10 complete arrangement, financial or otherwise, with the person or entity making arrangements for
- 11 deposition services.

I further certify that I have acted in

- 12 compliance with the prohibition on contractual relationships, as defined by Louisiana Code of
- 13 Civil Procedure Article 1434 and in rules and advisory opinions of the board.
- 14 I further certify that I am not an attorney or counsel for any of the parties, that I
- am neither related to nor employed by any attorney or counsel connected with this action, and that I
- 16 have no financial interest in the outcome of this

matter.

17	This certification is valid only for this
	transcript accompanied by my original signature
18	and original seal on this page.
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24	Karla H. Mayers, CCR
	Certificate No. 94023